



March 17, 2023

Ms. Susan Montenegro
City Administrator
Lathrup Village
27400 Southfield Rd.
Lathrup Village, MI 48076

Dear Ms. Montenegro:

Please see below for pricing to furnish Neptune 360 AMI Software, install the necessary AMI Infrastructure, and purchase backup reading equipment.

Software, Infrastructure, and Reading Equipment

Description	Qty	Price	Subtotal
Neptune 360 AMI Software Subscription (Annual Fee)	1998	\$4.05	\$8,091.90
Neptune 360 AMI One Time Setup Fee	1	\$4,100.00	\$4,100.00
My360 Consumer Portal Subscription (Annual Fee)	1	\$6000.00	\$6000.00
My360 Consumer Portal One Time Setup Fee	1	\$4000.00	\$4000.00
R900 Gateway, UPS, and Antenna + Installation*	3	\$31,000.00	\$93,000.00
MRX 920 Mobile Data Collector	1	\$9,420.29	\$9,420.29
R900 Belt Clip Transceiver	1	\$5,791.10	\$5,791.10
Total			\$130,403.29

*Total cost is estimated pending a site survey

\$120,403.29

Optional Pricing:

My360 Single Sign On - \$6250.00

My360 Single Sign On Support (Annual Fee) - \$1900.00 (Mandatory if you purchase Single Sign On)

Please review the proposal and if you should have any questions or you would like to discuss it I would be happy to set up a meeting to do that.

Thank you so much for the opportunity to partner with Lathrup Village once more!

Sincerely,

Steve Daniell

Steve Daniell
AMI Specialist
Ferguson Waterworks