



27400 Southfield Rd
Lathrup Village, MI 48076
(248) 557 - 2600
www.lathrupvillage.org

To: City Council
From: Austin Colson, Director – Community & Economic Development/DDA Director
Date: April 21, 2025
RE: DTE Energy Foundation Tree Planting Grant

The Lathrup Village Tree Committee has been awarded a \$4,000 grant from the DTE Energy Foundation to support tree planting efforts within our community. This grant is a 1:1 match for the purchase of trees and the supplies required for proper planting, following industry standards. The matching funds will be split between the General Fund (P&R budget) for those trees planted within City Parks and the major/local streets forestry budget for those planted in street rights-of-way.

The Tree Committee has been working on securing this grant for nearly a year. After receiving the award, the committee conducted a resident survey to gauge interest from homeowners in having a new street tree planted in the right-of-way in front of their properties.

This planting initiative will rely heavily on the volunteer efforts of Lathrup Village residents and community members. The Tree Committee is currently developing a planting schedule for this spring, with the goal of both engaging the community and efficiently completing the project. To fulfill the requirements of the grant, the entire planting project must be completed by September 1st, 2025. The Committee plans to have all 50 trees planted by the end of June.

On April 15th, 2025, the Tree Committee reviewed the quotes (RFQs) received from local and statewide nurseries. Six quotes were obtained, with variations in species, sizes, quantities, and pricing. The committee evaluated factors such as tree species availability, alignment with the city's urban forest plan, tree caliper size, quality of stock, and delivery costs.

After consideration, the Tree Committee voted to recommend purchasing trees from Steinkof and Sons Nursery. The quote from Steinkof and Sons reflects the availability of tree species as of April 8th and meets the Committee's goals for the project. Seven of the ten species requested are available for purchase, and the total cost is estimated at \$5,875, which includes a delivery fee of \$450.

Suggested Motion: Moved by _____, seconded by _____ to authorize city staff to purchase trees from Steinkof and Sons Nursery, and supplies required to complete the Tree Committee's 2025 planting project, not to exceed \$8,000. This purchase is to be funded by the \$4,000 DTE Energy Foundation grant and the matching funds from the Parks and Recreation Committee's budget and major/local streets, following the recommendations from the Tree Committee.

wildtype native plants • ecological services

900 N Every Rd. Mason, MI 48854
Ph: (517) 244-1140 wildtypeplants.com

Sq Ft: 65.8

FM10790

Bill To:

Jessica Miller
City of Lathrup Village
27400 Southfield Road
Lathrup Village MI 48076

Project Name
Flag

Code 10790

This estimate is subject to the following restrictions:

* A 25% non-refundable deposit is required to assure availability and price. Or a purchase order.

* Delivery is not included.

* Quoted price is guaranteed for 90 days from the day of the estimate.

* ~~This is~~ an estimate NOT an order. All plants subject to availability when order is confirmed.

SALESPRSN	PO NO.	ORIG DATE	EST. DATE AVAIL.	INVOICE DATE	TERMS	PG.
Matt		4/8/25			Net 30	1
DESCRIPTION				QTY	PRICE	EXTENDED
Shrubs						
Aronia prunifolia - Black Chokeberry - gallon				20	11.45	\$229.00
Sambucus canadensis - American Elder - gallon				20	11.45	\$229.00
Viburnum lentago - Nannyberry - gallon				20	11.45	\$229.00
Trees						
Juniperus virginiana - Eastern Red Cedar - gallon				8	13.80	\$110.40
Platanus occidentalis - Sycamore - 7 gallon				5	73.50	\$367.50
Populus tremuloides - Quaking Aspen - gallon				8	13.80	\$110.40
Quercus alba - White Oak - 7 gallon				6	73.50	\$441.00
Quercus bicolor - Swamp White Oak - 7 gallon				8	73.50	\$588.00
Quercus macrocarpa - Bur Oak - 7 gallon				8	73.50	\$588.00
Quercus muehlenbergii - Chinquapin Oak - 7 gallon				8	73.50	\$588.00
Tilia americana - Basswood - 7 gallon				8	73.50	\$588.00
3 people includes delivery. Flat Fee - - ***Assumes all locations are all locations are at one location					1,800.00	\$1,800.00
predetermined, flagged, and cleared by Miss Digred by Miss Digred by Miss Digred by Miss Digred						
Cages and bamboo stakes				119	14.00	\$1,666.00
Mulch bagged - 1 bag per tree and 1/2 bag per shrub				89	5.00	\$445.00
Deposit request 25% of plant material - non refundable - \$1,017 due					0.00	\$0.00
Delivery - billed at \$90/ hour portal to portal - DELIVERY INCLUDED WITH INSTALLATION					90.00	\$0.00
SALE AMT.						\$7,979.30
SALES TAX						
INVOICE TOTAL						\$7,979.30
DEPOSIT						
PAYMENT/S						
BALANCE						\$7,979.30

Soulliere Landscaping & Garden Inc.

23919 Little Mack Avenue
St. Clair Shores, MI 48080

Phone: (586) 776-2811 Fax: (586) 777-6102

QUOTE

Page 1 of 1

QUOTE W-023609

SOLD TO: Lathrup Village Downtown Development Auth.
27400 Southfield Rd.
Lathrup Village MI 48078 UNITED STATES UNITED STATES

SHIP TO: Lathrup Village Downtown Developmen
27400 Southfield Rd.
Lathrup Village MI 48078

Phone: (248) 557-2600

ACCT. NO.:

LATHRUP VILLAGE

Email: tkennedy@lathrupvillage.org

Sales-Person	Terms		Purchase Order No.	Ship Date	Invoice Date
BMZ	Upon Completion			04/02/2025	04/02/2025
Quantity Ordered	Quantity Shipped	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
15.00	15.00	MINS	Quercus Alba #5	\$100.00	\$1,500.00
15.00	15.00	MINS	Quercus rubra #5	\$100.00	\$1,500.00
3.00	3.00	MINS	Nyssa sylvatica #7	\$150.00	\$450.00
10.00	10.00	MINS	Serviceberry Laevis #7	\$150.00	\$1,500.00
3.00	3.00	9011	Mulch Pine Bark	\$50.00	\$150.00
3.00	3.00	903	Compost & Top yd	\$47.00	\$141.00
			Above Assembly Includes:		
		901	Topsoil yd	\$0.00	\$0.00
		902	Compost	\$0.00	\$0.00
1.00	1.00	LABR	Landscaping Labor	\$2,444.54	\$2,444.54

Acceptance of Proposal:

The above prices, specifications and conditions are satisfactory and hereby accepted.

Due to the shortage of available nursery stock, if necessary, we will choose
acomparable substitution. One-third Deposit with Balance Due upon Completion.

Additional 3% DISCOUNT on invoices paid with CASH / CHECK!

Any applicable permits not included.

Date: _____ Authorized Signature:

SALES AMOUNT	\$7685.54
TAXABLE TOTAL	\$5241.00
SALES TAX	\$314.46
TOTAL	\$8000.00

PLANT WARRANTY: We will replace all nursery stock supplied and installed by us that
install. be replaced one at a time at no charge for materials or labor. Replacement plants are
expressively excluded from coverage by this warranty: Perennials, Groundcover, other non-har
clienttransplants, grass seed, sod and seed.

Hardscape construction carries a 2 year warranty for workm:

Plants w
The following are
supplied pla

Soulliere Landscaping & Garden Inc.

23919 Little Mack Avenue
St. Clair Shores, MI 48080

Phone: (586) 776-2811 Fax: (586) 777-6102

QUOTE

Page 1 of 1

QUOTE W-023614

SOLD TO: Lathrup Village Downtown Development Auth.
27400 Southfield Rd.

SHIP TO: Lathrup Village Downtown Developmen
27400 Southfield Rd.
Lathrup Village MI 48078

Sales-Person	Terms		Purchase Order No.	Ship Date	Invoice Date
BMZ	Upon Completion		Liners	04/02/2025	04/02/2025
Quantity Ordered	Quantity Shipped	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
20.00	20.00	MINS	#3 Acer (Silver Maple)Saccharium	\$60.00	\$1,200.00
20.00	20.00	MINS	#3 Quercus palustris (pin Oak)	\$55.00	\$1,100.00
10.00	10.00	MINS	Quercus alba 5BR (white Oak)	\$110.00	\$1,100.00
10.00	10.00	MINS	Quercus cocinea(Scarlet Oak) 5'BR	\$100.00	\$1,000.00
10.00	10.00	MINS	Quercus rubra (Red Oak) 5' BR	\$100.00	\$1,000.00
10.00	10.00	MINS	Quercus macrocarpa *Bur Oak)_ 5 ft BR	\$110.00	\$1,100.00
10.00	10.00	MINS	Nyssa sylvatica (Black Tupelo) 4 ft. Br	\$75.00	\$750.00
1.00	1.00	LABR	Delivery	\$300.00	\$300.00
6.00	6.00	5019703825	Espoma Bio tone 25# starter plus	\$50.00	\$300.00
17.00	17.00	9116	Pine Soil Conditioner 2c.f.	\$8.50	\$144.50
Acceptance of Proposal: The above prices, specifications and conditions are satisfactory and hereby accepted. Due to the shortage of available nursery stock, if necessary, we will choose acomparable substitution. One-third Deposit with Balance Due upon Completion. Additional 3% DISCOUNT on invoices paid with CASH / CHECK! Any applicable permits not included. Date: _____ Authorized Signature: _____				SALES AMOUNT	\$7994.50
				TAXABLE TOTAL	\$-
				SALES TAX	\$0.00
				TOTAL	\$7994.50

PLANT WARRANTY: We will replace all nursery stock supplied and installed by us that fail to survive for t
one at a time at no charge for materials or labor. Replacement plants are
expressively excluded from coverage by this warranty: Perennials, Groundcover, other non-hardy plants, plants in ab
seed, sod and seed.

Hardscape construction carries a 2 year warranty for workm:

Plants w
The following are
supplied pla

Lathrup Village MI 48078 UNITED STATES UNITED STATES

Phone: (248) 557-2600

ACCT. NO.:

LATHRUP VILLAGE

Email: tkennedy@lathrupvillage.org

Thornton Nursery
701 N Milford Rd
Highland, MI 48357
248-887-2217

SALES QUOTE :
Plant Material

PREPARED FOR

Lathrup Village Downtown Development Authority Dept. Tom Kennedy
248-557-2600 Ext. 246

PREPARED DATE

April 08, 2025

ITEM	QTY	PRICE	TOTAL
Red Maple (5 gal)	15	\$75.00	\$1125
Red Oak (5 gal)	15	\$75.00	\$1125
Swamp/White Oak (5 gal)	10	\$75.00	\$750
Dogwood (5 gal)	10	\$75.00	\$750
Tulip Tree (5 gal)	15	\$75.00	\$1125
Walnut (5 gal)	10	\$75.00	\$750
Redbud (5 gal)	5	\$125.00	\$625
Hemlock (5 gal)	7	\$85.00	\$595
White Pine (3 gal)	10	\$65.00	\$650
Delivery	1	\$500.00	\$500
TOTAL \$7995.00		Tax \$0	

#	Product/service	Description	Quantity	Rate	Amount
1.	Wholesale Sales	Ginkgo 1.5"	8	\$100.00	\$800.00

ESTIMATE

Steinkopf and Sons Wholesale
934 Wheeler Road
Snover, MI 48472

info@steinkopfandsons.com
+1 (810) 672-9459
STEINKOPFANDSONS.COM



Bill to
CITY OF LATHRUP VILLAGE

Ship to
CITY OF LATHRUP VILLAGE

Shipping info

Ship via: Our Truck

Estimate details

Estimate no.: 25-43878
Estimate date: 04/08/2025

2.	Wholesale Sales	Kentucky Coffee Tree 'Espresso' 6/7' bareroot	5	\$25.00	\$125.00
3.	Wholesale Sales	Linden Redmond 2.5"	8	\$150.00	\$1,200.00
4.	Wholesale Sales	Oak Swamp White 2"	8	\$125.00	\$1,000.00
5.	Wholesale Sales	Oak Burr 1.5"	8	\$100.00	\$800.00
6.	Wholesale Sales	Sycamore London Plane 'Exclamation' 2"	4	\$125.00	\$500.00
7.	Wholesale Sales	Yellow Wood 1.5"	10	\$100.00	\$1,000.00
				Subtotal	\$5,425.00
				Shipping	\$450.00
				Total	\$5,875.00

Accepted date

Accepted by

Date: April 9,
VILLAGE TREE PROPOSAL

1

		Current	Discount			
		Availability	Price w/			
TREE DESCRIPTION	SIZES	QTY	6+ qty of each			
ACER RUBRUM ARMSTRONG	G7 84"	55	107.62			
ACER RUBRUM BRANDYWINE	G3 60"	17	43.08			
ACER RUBRUM FRANKSRED	G3 48"	268	39.77			
ACER RUBRUM FRANKSRED	G5 48"	195	66.46			
ACER RUBRUM FRANKSRED	G7 72"	302	101.08			
ACER RUBRUM	G3 AB	89	43.08			
ACER SAC. GREEN MOUNTAIN	G7 84"	290	146.85			
ACER SACCHARUM	G3 AB	23	43.08			
ACER X F. JEFFERS RED	G3 48"	552	39.77			
ACER X F. JEFFERS RED	G7 72"	406	101.08			
NYSSA SYLVATICA	G3 AB	29	43.08			
CERCIS CANADENSIS	G3	1990	43.08			
CERCIS CANADENSIS	G3 AB	54	43.08			
CERCIS CANADENSIS	G7 60" SS	306	124.92			
CORNUS FL. CHEROKEE PRINCESS	G7 36"	21	91.62			
CORNUS FL. RUBRA	G7 36" SQ	7	102.92			
CORNUS FLORIDA	G1 24" TREE	233	19.23			
CORNUS FLORIDA	G3 AB	131	43.08			
CORNUS FLORIDA	G5/G7 48"	79	61.00			

MALUS ADAMS	G7 60"	75	121.46			
MALUS CORALCOLE	G7 12" HEAD	111	130.00			
MALUS DONALD WYMAN	G7 60"	142	121.46			
QUERCUS ALBA	G3 AB	219	43.08			
QUERCUS ALBA	G7 72"	6	120.08			
QUERCUS BICOLOR	G3 AB	83	43.08			
QUERCUS BICOLOR	G7 72"	46	120.08			
QUERCUS COCCINEA	G3 AB	65	43.08			
QUERCUS ELLIPSOIDALIS	G3 60"	117	31.69			
QUERCUS ELLIPSOIDALIS	G3 36-48"	9	24.00			
QUERCUS ELLIPSOIDALIS	G7 72"	167	126.69			
QUERCUS MACROCARPA	G3 AB	191	43.08			
QUERCUS MACROCARPA	G3 36-48"	119	31.23			
QUERCUS MACROCARPA	G7 72"	137	120.08			
QUERCUS MUEHLENBERGII	G3 36-60"	80	31.23			
QUERCUS PALUSTRIS	G3 AB	465	43.08			
QUERCUS PALUSTRIS	G3 36-48"	39	24.00			

QUERCUS PALUSTRIS	G7 72"	183	126.69			
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QUERCUS RUBRA RUBRUM	G3 AB	292	43.08			
QUERCUS RUBRA RUBRUM	G3 36-48"	9	31.23			
QUERCUS SHUMARDII	G3 60"	65	31.69			
QUERCUS SHUMARDII	G3 36-48"	26	24.00			
QUERCUS SHUMARDII	G7 72"	70	120.08			
NOTES: we provide tree only						
PRICING IS WHOLESALE PRICING, NO WARRANTY provided (either delivered or planted),						
PRICE IS ONLY WITH A QTY OF 6 OR MORE purchased of each species						
FREIGHT charge is approximately \$ 500.00, after shipment we will have the final number and an						
additional charge may apply. Gallons can delivered direct to city location						
DEPOSIT applies if we direct ship to you or if we plant each tree						
Deposit of 50% is required to order your selected trees. Remaining balance when transaction						
is completed, by either delivered only or installed.						
TIMELINE Time is of the essence. This estimate is provided with today's current availability.						
These selections can change, as we are in the busy season.						
If project is moved to Fall 2025 new pricing will have to be provided. Those new pricing start being published about						
September.						
If we are INSTALLING:						
If we plant add \$88.00 per tree , includes 2-yr slow release fert tablet, staked and						
finished in hardwood mulch						
We DO NOT remove stumps or large tree roots to plant new tree. If we encounter buried						

objects, additional charges may apply					
<u>FREIGHT</u> same as above, but will be shipped to our location					
<u>ADDRESS LIST</u> city provides an address list (excel) with choice of tree selected					
<u>MISSDIG</u> will be executed by Sherman Nursery Farms					
<u>MARK TREE LOCATIONS</u> city will stake and use paint marking for tree locations on property,					
when the time comes we will be in communication					
<u>NO</u> yearly maintenance or extra watering (except water the day of planting) will be performed by us.					
<u>TIMELINE</u>					
We estimate this will be a 2 day planting program with approximately 40 trees total.					