



City of Lathrup Village
 27400 Southfield Road
 Lathrup Village, MI 48076
www.lathrupvillage.org | (248) 557-2600

APPLICATION FOR COMMITTEES, COMMISSIONS, & BOARDS

Date of Application: January 16, 2026

Please check the committee for which you are applying for:

- | | |
|--|---|
| <input type="checkbox"/> Board of Review | <input type="checkbox"/> Lathrup Village Foundation Board |
| <input type="checkbox"/> Building Authority | <input type="checkbox"/> Planning Commission |
| <input checked="" type="checkbox"/> Downtown Development Authority (DDA) | <input type="checkbox"/> Parks & Recreation Committee |
| <input type="checkbox"/> Historic District Commission | <input type="checkbox"/> Tree Committee |
| <input type="checkbox"/> Inclusion, Diversity, & Accessibility Committee | <input type="checkbox"/> Other: _____ |

Name: Jeff Fitrzyk

Address: 27000 Evergreen Rd., Lathrup Village 48076

Phone: 248.395.4050 Street, City, State, Zip Email: jfitrzyk@michiganfirst.com

Are you at least 18 years of age: YES NO

Are you a registered voter in Lathrup Village: YES NO

Have you been a resident of Lathrup Village for 1+ years: YES NO

A resume/CV is required with your application. Additionally, please include a letter that covers any additional information that clearly states your qualifications for serving on the committee you selected and why you believe you are the best fit to serve Lathrup Village.

Signature: _____ Date: January 16, 2026

Applicants must be in good standing with the City to be eligible for committee, commission, or board appointment. Any outstanding violations or payments associated with the applying individual or individuals' property may result in the submitted application being rejected.

**Return completed application to:
 Lathrup Village – City Clerk, 27400 Southfield Road, Lathrup Village, MI 48076**

Kelly Garrett Mayor	Bruce Kantor Mayor Pro-Tem	Jalen Jennings Council Member	Dalton Barksdale Council Member	Jason Hammond Council Member
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JEFFREY K. FITRZYK
94 Wildrose Dr.
White Lake, MI 48386
(248) 770-3377
jfitrzyk@michiganfirst.com

SUMMARY OF QUALIFICATIONS

- **Motivated, hard-working executive-level manager looking to positively impact the sales and income performance of an organization committed to a strong sales and service culture.**
- **Have built a successful career in the retail banking industry for 32 years, 28 of which have been in management positions including regional sales and executive business-line management.**
- **Significant experience in managing a large number of retail locations and their teams to outperform industry growth standards through a proven system of sales management.**
- **Strengths lie in my ability to foster cooperative, motivated relationships resulting in consistent, strong performance. Proactive, effective and consistent coaching skills are one of the keys to my success. Certified sales coach through Omega Sales and Performance.**

EXPERIENCE

10/17 – Present **Chief Lending Officer**

Michigan First Credit Union

- Responsible for performance and management of a \$480 million consumer and commercial loan portfolio, contributing in excess of \$30 million in interest income
- Responsible for performance and management of a \$6.5 million delinquency portfolio
- Currently leading a team of 45 team members in the day-to-day operations of the loan process from application through collection
- Drove significant cultural and procedural changes in first 6 months resulting in significant production increases and process-efficiencies in 2018

4/13 – 10/17 **AVP – Branch Operations**

Michigan First Credit Union

- Managed sales and operations of 5 traditional, and 8 in-store locations
- Oversaw the opening of 5 new in-store locations
- Actively coached and mentored a team of 90 team members

9/09 – 4/13 **Branch Manager**

Michigan First Credit Union

- Managed 26 direct reports in a retail location serving over 40,000 members with nearly \$200 million in deposits
- Monthly teller transaction volume in excess of 30,000; and an average of 3,000+ members served by our FSR's

- Increased loan unit production from 2010 – 2012
- Developed an FSR ranking system implemented in 2010 that tracks all vital performance metrics for the position; then followed with a similar teller ranking system rolled-out in 2011

9/04 – 3/09

Executive Vice President – Retail Banking
Franklin Bank/First Place Bank, Southfield, MI

- Managed the sales efforts and budgets of 13 retail offices in 4 counties holding over \$600 million in deposits and accounting for annual consumer loan closings of over \$30 million
- Responsible for growing Franklin’s public fund portfolio from \$2 million to over \$70 million
- Directly responsible for the performance and budget management of items processing, deposit ops, internet banking, lockbox, business development and call-center departments
- Lead in the acquisition and conversion of 7 divested branches in the Genesee County area in 2007
- Responsible for the construction management of 4 new branch offices in the tri-county area. Experience includes property management as well as consolidations
- Key player in the implementation of cost containment initiatives that resulted in annual savings of over \$1 million
- Member of the organization’s Asset & Liability committee that determines rates on deposit and loan accounts, product improvements, and funding/liquidity strategic direction
- Consumer lending authority of \$100,000 secured; \$25,000 unsecured. Approved a portfolio of approx. \$6 million from 2005-2009

12/93 - 9/04

Vice President/Regional CBM
Republic Bank, Bloomfield Hills, MI

- Progressed quickly from Personal Banker to Regional Sales Manager in 4 years; youngest VP in organization’s history in 1998
- Ultimately managed the sales and operations of a 14 branch region totaling \$340 million in deposits, targeted consumer loan closings of \$75 million, and annual net income of over \$5 million
- Trained in consumer loan underwriting in 1997
- Consumer lending authority of \$25,000 secured; \$5,000 unsecured. Approved a portfolio in excess of \$3 million from 1998-2004

EDUCATION

6/91

The University of Michigan – College of LS&A
Bachelor in General Studies, Ann Arbor, MI

- Concentration in Accounting and Finance, minor in Art History
- Annual participant in the Volunteer Income Tax Assistance Program (VITA) sponsored by the IRS
- Diversified business curriculum with substantial general studies background
- Worked minimum of 20 hours per week in the restaurant business to help finance education

PROFESSIONAL ACCOMPLISHMENTS/HONORS

- Outstanding Leadership Award – 2008
- Hall of Fame Award – 2004
- Director's Award – 2001, 2002, 2003
- Branch Manager of the Year – 1997, 1998 & 2001
- Employee of the Year – 1998

CIVIC & COMMUNITY INVOLVEMENT

- Current Board Member – Fuel The Drive (FTD)
- Sponsor/donor/volunteer – Scleroderma Foundation
- Sponsor/donor/volunteer – Gilda's Club of Metro Detroit
- Active member – Southfield Chamber

REFERENCES - Available upon request

February 4, 2026

Austin Colson
DDA Director
City of Lathrup Village
27400 Southfield Rd.
Lathrup Village, MI 48076

Dear Austin,

I am writing to express my interest in serving on the Board of the Lathrup Village Downtown Development Authority. As someone who is concerned with the vitality, economic resilience, and success of our city, I would welcome the opportunity to contribute my experience and perspective to the DDA's ongoing work.

My professional background in community banking and lending has given me a strong understanding of what it takes to strengthen local economies and foster thriving small businesses. As a 17-year team member of Michigan First Credit Union, I have worked closely with local businesses, community groups and municipal partners, and I am aware of some of the opportunities and challenges that shape downtown development today.

I am excited to learn about the direction the DDA is heading and would be honored to help advance its mission. I would bring both enthusiasm and a practical, solutions-oriented mindset to the board and would welcome the chance to contribute to strategic planning, support partnerships with local stakeholders, and help ensure that our downtown remains economically strong for residents, visitors and businesses.

Thank you for considering my application. I look forward to the possibility of contributing to the important work of the DDA Board.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeff Fitzyk', with a stylized flourish extending from the end.

Jeff Fitzyk
Chief Lending Officer
Michigan First Credit Union