



City of Lathrup Village
27400 Southfield Road
Lathrup Village, MI 48076
www.lathrupvillage.org | (248) 557-2600

TO: Mayor & City Council
FROM: Mike Greene – City Administrator
DATE: July 21, 2025
RE: Phone System Upgrade

Background Brief: Included in the FY 26 budget is \$20,000 to conduct a phone system upgrade for the City Hall building to address our dated system. Over the past few months, staff have reached out to telecom companies to schedule on-site meetings to review our building, discuss our needs, and request proposals to upgrade our current phone system.

Included in your packet is a review of the materials that will be addressed with this needed upgrade.

After reviewing all factors, the staff recommendation is to proceed with BSB – Cloud Services. The estimated install price is \$18,128.69, and the City’s monthly phone bill is projected to decrease to \$541.04 per month (savings ~\$99.96 per month).

BSB is our current provider, and they have intimate knowledge of our building and our needs. Additionally, a major factor for staff was BSB’s ability to provide onsite services post-install as part of their cloud package.

Previous Action: N/A

Economic Impact: Estimated installation price of \$18,128.69. \$20,000 was budgeted in 101-100-000-850 for this project.

Additionally, the City’s monthly phone bill is projected to decrease to \$541.04 per month (savings ~\$99.96 per month). The City budgeted \$15,000 in 101-100-000-850 to cover phone bills.

Recommendation: I recommend approving the BSB – Cloud upgrade.

Recommended Motion:

Moved by Council Member _____ seconded by Council Member _____
to approve the phone system upgrade project with BSB – Cloud, for an estimated cost of \$18,128.69.

Kelly Garrett
Mayor

Bruce Kantor
Mayor Pro-Tem

Jalen Jennings
Council Member

Jason Hammond
Council Member

Maria Mannarino
Council Member