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To: Lathrup Village Downtown Development Authority
From: Tom Kennedy –Downtown Development Authority Project Coordinator
Date: October 16, 2026
RE: 11 Mile Snow Removal Request for Qualifications

On August 31, the Lathrup Village Downtown Development Authority issued a **Request for Qualifications (RFQ)** for the removal of snow along the sidewalks of 11 Mile and the overpasses over I-696.

The City received nine proposals in response:

Company	Total Price Per Event (2026-2027)
The Jitney LLC	\$4,200
Ground Control Property Service	\$76,500 (Per Event Price not provided; Price Noted is Annual Cost)
Advocates for Self Determination	\$585 (Estimated 12 events this season: \$7020) Emergency: \$125
C-Care Lawn Services	\$4,900
Snow Plow Group	Unit Price Not Provided; Total Price: \$59,700
White Maple Landscaping	\$695 (+ \$35/Bag of Ice Melt) (Overpass Included) Standby: \$325/hour Emergency: \$400/hour (3-hour minimum)
Johnson Landscaping	\$23,100 (Per Event Price not provided; Price Noted)
Paradise Garden Landscaping (Inc.)	\$618.00 (1"-4"; Additional inch would be an extra \$35) \$40/bag applied (42 bag required) Standby: \$150/hour Emergency: \$150/hour
The Guiding Brand LLC	\$1,259 (up to 4") Standby: \$100 Emergency: \$325

DDA Staff reviewed the above proposals and provided the breakdowns you see, based on the per event price, rather than breaking down each companies individual price. In the meeting packet, you will note that not all of the companies are presented in the packet. This was done intentionally. DDA Staff thought it best to only include the top three proposals, considering the feedback received from the September meeting.

Attached to the DDA Meeting Packet you will find the proposals for three finalists: Advocates for Self Determination, White Maple Landscaping and the incumbent contractor, Paradise Garden Landscaping. These are arrayed in order by which they were received.

The **DDA Board will review and select a vendor at its next regular meeting on Friday, October 16**. DDA Staff will then reach out to and coordinate with the winning bid company to form an action plan for this season.

Recommended Action(s)

The DDA Board reviews the proposals and decides which company to award the three-year contract to. Additionally, we ask the DDA Board to ask questions of Staff who have been in contact with the companies, and if the companies have representatives present, ask them directly.