

WHITE MAPLE LANDSCAPING

32969 Hamilton Court #138F, Farmington Hills, MI 48334 | (248) 230-8888 | info@whitemaplelandscaping.com

October 13, 2026

Tom Kennedy, DDA Project Coordinator
City of Lathrup Village Downtown Development Authority
27400 Southfield Rd., Lathrup Village, MI 48076

Re: RFQ – Snow Removal Services, 11 Mile Road Sidewalks & Overpasses

Dear Mr. Kennedy,

White Maple Landscaping submits the enclosed Bid Table for snow and ice removal on the 11 Mile Road sidewalks between Lathrup Boulevard and Evergreen Road, including all seven (7) pedestrian overpasses. We acknowledge receipt of Addendum No. 1.

Service plan: A dedicated crew and sidewalk snow equipment are assigned to this corridor, with additional crews and equipment from our commercial snow operation available during heavy or extended storms. The sidewalks and all seven overpasses are serviced as one route every event. We use rock salt on sidewalks and an environmentally safer ice melt on overpasses and curb ramps.

Response time: We will perform all services within 12 hours of the end of each snowfall exceeding 2 inches, and send a report of service dates and times after every event.

Pricing: We offer two options, both shown on the enclosed Bid Table. The Unit Price column is our per-push price; the Amount column is our optional seasonal price.

Option 1 – Per push (pay only for services performed). Each push covers all sidewalks along 11 Mile Road and all seven (7) overpass walkways:

- 1 to 4 inches: \$695 | over 4 to 6 inches: \$795 | over 6 to 8 inches: \$895 | over 8 to 10 inches: \$995
- Over 10 inches: \$995 plus \$100 per additional 2 inches
- Salt: \$35 per bag applied, billed separately; invoiced monthly for services performed

Option 2 – Seasonal: \$20,000 for FY 2026-2027, covering all pushes and salt applications from November 1 through March 31, billed in 5 equal monthly installments.

- Both options increase 4% each fiscal year (seasonal: \$20,800 in FY 2027-2028; \$21,630 in FY 2028-2029)

Optional add-on: Snow hauling at \$400 per hour (4-hour minimum), including loader and haul truck.

References and insurance:

- Ari Kostelitz, owner of large village properties serviced by White Maple, (313) 320-9400
- Certificate of liability insurance enclosed; workers' compensation certificate to follow under separate cover

Thank you for the opportunity. Please contact me with any questions.

Sincerely,

Izzy Goldberg
Project Manager, White Maple Landscaping
(248) 949-6382 | izzy@whitemaplelandscaping.com

Enclosures: Bid Table, Certificates of Insurance



27400 Southfield Rd.
Lathrup Village, MI 48076
(248) 557-2600
www.lathrupvillage.org

Bid Table

Bidders must use this page as the official submission form of their quotation and shall be provided in addition to other requested proposal documents.

Bidder will provide all labor, materials and equipment in order to complete the Work in accordance with the contract documents for the following prices:

FISCAL YEAR 2026-2027:

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>AMOUNT</u>
1.	Snow Clearing: 11 Mile	\$ 695 / push	\$ 12,000
2.	Ice Clearing: 11 Mile	\$ 35 / bag	\$ 8,000
3.	Snow Removal: Overpasses	\$ Incl.	\$ Incl.
CY 2027 Total:			\$ 20,000

FISCAL YEAR 2027-2028:

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>AMOUNT</u>
1.	Snow Clearing: 11 Mile	\$ 723 / push	\$ 12,480
2.	Ice Clearing: 11 Mile	\$ 36 / bag	\$ 8,320
3.	Snow Removal: Overpasses	\$ Incl.	\$ Incl.
CY 2028 Total:			\$ 20,800

FISACAL YEAR 2028-2029:

<u>ITEM</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>AMOUNT</u>
1.	Snow Clearing: 11 Mile	\$ 752 / push	\$ 12,980
2.	Ice Clearing: 11 Mile	\$ 37 / bag	\$ 8,650
3.	Snow Removal: Overpasses	\$ Incl.	\$ Incl.
CY 2029 Total:			\$ 21,630

Unit prices are based on (circle one):

Per Event

Per Inch

Seasonal Rate

Other: Unit = per push/bag; Amount = seasonal option

OPTIONAL RATES:

Standby: \$ 325.00 / hour

Emergency: \$ 400.00 / hour (3-hr min.)



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

06/18/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Bassett Insurance Group, LLC 28305 Southfield Rd Lathrup Village MI 48076-	CONTACT NAME: Julius Bassett PHONE (A/C, No., Ext): (248)327-7729 E-MAIL ADDRESS: info@bassettins.com FAX (A/C, No.): (313)216-4960
INSURED White Maple Landscaping, LLC 32969 Hamilton Court #138F Farmington Hills MI 48334-	INSURER(S) AFFORDING COVERAGE INSURER A: Merchants Preferred Insurance Company INSURER B: INSURER C: INSURER D: INSURER E: INSURER F: NAIC # 12901

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER:	Y	X	CTRI010902	03/22/2026	03/22/2027	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	☐ AUTOMOBILE LIABILITY ☐ ANY AUTO ☒ OWNED AUTOS ONLY ☒ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ NON-OWNED AUTOS ONLY			CAP1083934	03/22/2026	03/22/2027	COMBINED SINGLE LIMIT (Ea accident) \$ 300,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	☐ UMBRELLA LIAB ☐ EXCESS LIAB DED ☐ RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$
	☐ WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A				PER STATUTE ☐ OTH-ER ☐ E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

AI 000648

EVIDENDE OF INSURANCE

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.