

HOLIDAY LIGHTING PROPOSAL

City of Lathrup Village • 2026 Holiday Season



Dear City of Lathrup Village,

Malczewski's Lawn & Landscape DBA SBC Outdoor Lighting, LLC is pleased to present this holiday lighting proposal for the City of Lathrup Village. Our goal is to create a polished, welcoming display that complements the character of your municipal buildings and public spaces while bringing the community a memorable holiday experience.

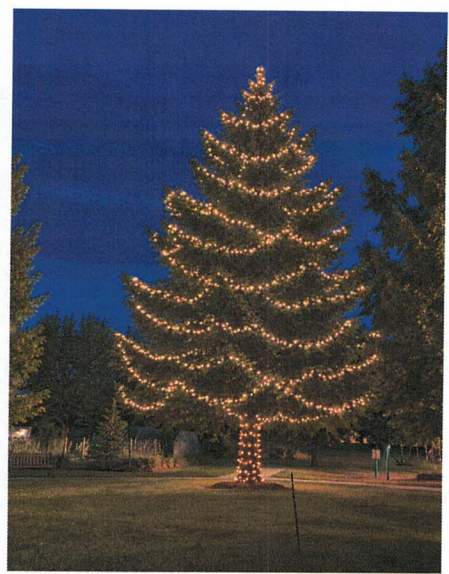
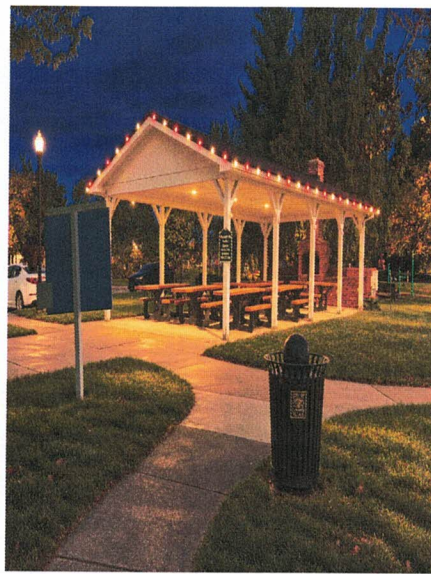
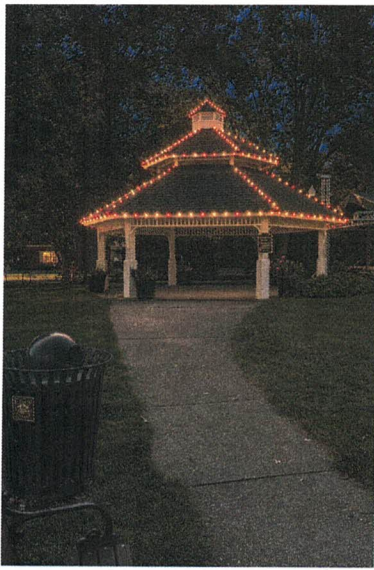
The concepts shown in this proposal use a classic combination of red and warm-white lighting, carefully placed along architectural rooflines, entrance awnings, and select landscape features. The design is intended to look professional from the street and provide a consistent visual theme across the municipal offices, gazebo, and pavilion. Given that all lights are customizable we can go with all warm white or a combination of warm white and red, we can also add more red into the landscaping by wrapping some bushes in red or adding red stands to the trees with the warm white.

We understand that a municipal holiday display requires dependable installation, attention to detail, safe execution, and a finished product that reflects positively on the community. Our team will work closely with the Village to finalize the layout, lighting quantities, installation schedule, and any requested adjustments before work begins. Our goal is to have lights installed during the week of November 8, 2026, needs 1-2 days for installation, we will save 1-2 days the following week for weather delays. Removal will take place the 2nd week of January weather depending.

Thank you for the opportunity to submit this proposal. We look forward to working with the City of Lathrup Village to make the 2026 holiday season bright, festive, and memorable.

Sincerely,

Sarah Malczewski
President
SBC Outdoor Lighting, LLC
419-364-0653 • info@sbcoutdoorlighting.com



Item	Description	Quantity	CY 2027		CY 2028		CY 2029	
			Unit Price	Amount	Unit Price	Amount	Unit Price	Amount
1	Trees to Wrap Lights	8	\$327	\$2,616	\$278	\$2,224	\$278	\$2,224
2	Columns to Wrap	4	\$530	\$2,120	\$455	\$1,820	\$455	\$1,820
3	City Hall Façade Lights	200 Ln/Ft	\$5.50	\$1,100	\$4.65	\$930	\$4.65	\$930
4	City Hall Monument	1	\$120.50	\$120.50	\$105	\$105	\$105	\$105
5	Decorate Public Entrances	2	\$225	\$450	\$195	\$390	\$195	\$390
6	Additional Concepts	1	\$5.50	\$2,310	\$4.65	\$1,953	\$4.65	\$1,953

*Additonal concept includes all areas in yellow on RFP, Unit price is per Ln/Ft total footage for all areas is 420 Ln/Ft.

RELEVANT EXPERIENCE

Professional Holiday Lighting by SBC Outdoor Lighting

SBC Outdoor Lighting, LLC specializes in professional holiday lighting installations for commercial properties, municipalities, businesses, and large-scale landscapes. Our goal is to create polished, welcoming displays that complement each property's architecture and surrounding landscape.

PROJECT EXPERIENCE



PROJECT 1 — City of Perrysburg, OH

Location: Perrysburg, OH

Year: [2022 / 2023]

Project Type: Municipal / Commercial / Downtown / Large-Scale Tree Lighting]

Scope of Work:

- Tree Lighting
- Custom color design
- Professional installation and removal
- Maintenance / seasonal service



PROJECT 2 — Culvers

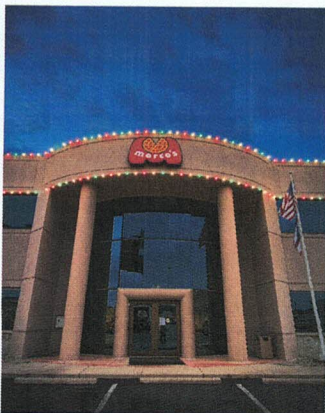
Location: Holland, OH, Perrysburg, OH, Bowling Green, OH and Sevierville, TN

Year: [2022 - 2026]

Project Type: Commercial / Custom Color Design / Landscape Lighting

Scope of Work:

- Architectural roofline lighting
- Custom color design
- Professional installation, removal, and storage
- Wreath installation
- Maintenance / seasonal service



PROJECT 3 — Marcos Pizza Headquarters

Location: Toledo, OH

Year: [2024- 2026]

Project Type: Commercial / Custom Color Design

Scope of Work:

- Architectural roofline lighting
- Custom color design
- Professional installation and removal
- Maintenance / seasonal service

EXPERIENCE YOU CAN COUNT ON

Our experience includes the following services and project types:

- Large commercial properties
- Municipal and public spaces
- Architectural roofline installations
- Large tree wrapping and outlining
- Custom color combinations
- High-access installations
- Commercial-grade lighting systems
- Seasonal installation, maintenance, and removal
- Designs tailored to each property's architecture

PROJECT EXPERIENCE AT A GLANCE

Experience	SBC Outdoor Lighting
Commercial Properties	✓
Municipal / Public Spaces	✓
Large Tree Wrapping	✓
Architectural Lighting	✓
Custom Color Designs	✓
Seasonal Installation	✓
Seasonal Removal	✓
Maintenance & Service	✓

CLIENT REFERENCES

Please list references who have agreed to be contacted. For a municipal proposal, prioritize references whose projects are similar in size and scope to the proposed work.

1. City of Perrysburg

Project: Downtown Holiday Lighting

Location: Perrysburg, OH

Year: 2022-2023

Contact: Lea Skotynsky

Phone: 419-250-2418

Email: mattleasko@gmail.com

2. Culvers

Project: Holiday Lighting

Location: Holland, OH, Perrysburg, OH, Bowling Green, OH and Sevierville, TN

Year: 2022-2026

Contact: Ben Galaviz

Phone: 608-678-0201

Email: hollandohioculvers@gmail.com

3. Marcos Pizza

Project: Holiday Lighting

Location: Toledo, OH

Year: 2024-2026

Contact: Sean Chowdary

Phone: 419-367-7900

Email: schowdhary@marcos.com



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

09/11/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER John Mario Lettieri Executive Choice Insurance LLC 2366 Golden Mile Hwy, #211 Pittsburgh, PA 15239	CONTACT NAME: John Mario Lettieri PHONE (A/C, No, Ext): 9493407627 FAX (A/C, No): E-MAIL ADDRESS: john@executivechoiceins.com														
INSURED SBC Outdoor Lighting, LLC 7560 Timbers Blvd Waterville, OH 43566	<table><tr><th>INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr><tr><td>INSURER A : Everspan Insurance Company</td><td>24961</td></tr><tr><td>INSURER B :</td><td></td></tr><tr><td>INSURER C :</td><td></td></tr><tr><td>INSURER D :</td><td></td></tr><tr><td>INSURER E :</td><td></td></tr><tr><td>INSURER F :</td><td></td></tr></table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Everspan Insurance Company	24961	INSURER B :		INSURER C :		INSURER D :		INSURER E :		INSURER F :	
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COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO-JECT ☐ LOC OTHER:	X	X	CEG-00367989-00	11/17/2025	11/17/2026	EACH OCCURRENCE \$ 1,000,000
	DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000						
	MED EXP (Any one person) \$ 5,000						
	PERSONAL & ADV INJURY \$ Included						
	GENERAL AGGREGATE \$ 2,000,000						
							PRODUCTS - COMP/OP AGG \$ 2,000,000
							\$
	AUTOMOBILE LIABILITY ☐ ANY AUTO ☐ OWNED AUTOS ONLY ☐ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$
							BODILY INJURY (Per person) \$
							BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
							\$
	UMBRELLA LIAB EXCESS LIAB ☐ OCCUR ☐ CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$
							AGGREGATE \$
							\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						PER STATUTE OTH-ER
							E.L. EACH ACCIDENT \$
							E.L. DISEASE - EA EMPLOYEE \$
							E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Certificate holder is named as an additional insured.
The policy contains a Blanket Additional Insured endorsement.
The policy contains a Blanket Waiver of Subrogation endorsement.
Coverage is Primary & Non-Contributory.

CERTIFICATE HOLDER**CANCELLATION**

The City of Lathrup Village 27400 Southfield Rd Lathrup Village, MI 48076	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE David McFarland
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