

Contractor	Location	FY 26-27	FY27-28	FY28-29	3-Year Base
Eradico Services, Inc.	Wixom, MI	\$9,992.00	\$9,992.00	\$9,992.00	\$29,976.00
Lucent Landscape & Lighting	Oak Park, MI	\$10,000	\$ 9,500.00	\$ 9,000.00	\$ 28,500.00
Holiday Lighting Company LLC	Clinton Township, MI	\$8,965	\$8,965	\$8,965	\$26,895
Elite Creations LLC	San Antonio, TX	\$10,000	\$10,000	\$10,000	\$30,000
The Lighting Authority	Shelby Township, MI	\$9,128	\$9,128.00	\$9,128.00	\$18,256.00
SavATree	Troy, MI	\$10,000	\$10,600.00	\$11,200.00	\$31,800.00
Garber Services	Brighton, MI	\$9,501	\$9,501.00	\$9,501.00	\$28,503.00
Santa's Light Crew	Howell, MI	\$8,200	\$7,380.00	\$7,380.00	\$22,960
Light You Up Outdoor Lighting	Clio, MI	\$9,400; up to 5% increase per year	\$9,400 base	\$9,400 base	\$28,200 (note 5% possible increase)
Michigan Holiday Lighting LLC	Waterford, MI	\$10,400 (city must rental boom truck)	not provided	not provided	Not stated
Christmas Decor	Waterford, MI	\$19,402.48	—	—	Not stated
SBC Outdoor Lighting	Waterville, OH	\$8,716.50	\$7,422.00	\$7,422.00	\$23,560.50

Trees to Wrap Lights	Columns to Wrap	City Hall Façade Lights	City Hall Monument	Decorate Pulic Entrances
\$4,200	\$1,872	\$1,000	included in current costs	\$200
\$1,920	\$1,440	2000 (included public entrances awnings and poles, community room and back of city hall)	\$415 (includes lights on sign, wrap boxwoods, #6" light burst around sign)	See City hall façade lights for detail
\$3,520	\$800	\$1,995	\$200	\$750
\$3,500	\$1,650	\$1,200	\$150	\$700
\$2,200	\$550 (this price may be adjusted.)	\$1,610	\$568	\$550
\$3,600	\$800	\$1,600	\$750	\$600
8 trees — included	Included	Included	Included	Included
\$3,200	\$2,000	\$1,200	\$1,750	\$400
\$6,400	\$800	\$1,000	\$600	\$600
\$3,200	\$1,200	\$2,000	\$800	\$1,400
\$6,144	\$5382 (pre-lit garland)	\$1,386	\$285.60	\$250.20
\$2,616	\$2,120	\$1,100	\$120.50	\$450

Tree Lighting Pine	Additional Enhancements	Enhancement notes	Install / Removal
\$900	\$1,820	Gazebo:\$120; Pavilion roof: \$675; Community center roof: \$1,025	Not separately stated
\$1,485	(Cost is already included in annual price.) \$2740 in enhancements: wrapping boxwoods in lights \$520; Pavilion roofline \$450; red/green orbs for pine tree \$180; gazebo columns and roofline accessories \$1590	Total for enhancements is \$5525, which is INCLUDED in year total price.	Not separately stated
\$1,700	included in roof line line item cost of \$1995	roof line lights on gazebo and pavilion	Included
\$2800 - included in additional concepts	\$2,800	~495 LF optional yellow areas + tree lighting pine — included	Included
\$4,200	\$3,820		Included
Included in Additional Concepts	\$2,650 includes pine tree	roof line lights on gazebo and pavilion	Included
Pine tree included	No enhancements included	No enhancements included	Takedown included
\$1,850	\$4,540 (excluding pine) - 16ft tower tree is \$1850.	roof line lights on gazebo and pavilion plus side poles on each; community center roofline	Included
pine tree included in tree wrapping cost	No fee charged for enhancements	~400 LF lights: for gazebo, pavilion, and community room roof lines.	Included
\$1,800	No enhancements included	No enhancements included	City must rent boom truck
\$3,200	Garland: monument sign: \$458.08; North entrance poles \$588.96; South entrance poles \$588.96. Bows: 4 at entrance ways \$50.96; 4 for monument sign \$50.96; 4 for entrance poles \$50.96; 4 for front poles (columns) \$114.36 (red 24" w gold trim); 60in. wreath at city hall gable \$661.27	See additional enhancements column	Included
Rolled into the "Trees to Wrap Lights" section	\$2,310	Additional Concepts include the areas in yellow on provided map (pavillion, gazebo, Community Center roofline).	Included

Maintenance	Materials / Equipment	Key Notes
Not separately stated	C9 warm white bulbs	Listed name under Aaron Young rather than Eradico Services. Is still treated as proposal by Eradico Services.
Not separately stated		
Included	Commercial-grade lights, timers, cords; boom lift included	Proposal states price remains the same for 2027–2029 unless the City adds/removes lights.
Seasonal maintenance and repair services are excluded.	Materials, labor, supervision, equipment, transportation included	
Bi-weekly checks; response within 24 hours	Leased materials; required accessories installed	
Service/repairs as needed	Full-service lighting/decorating	
Not specified	Labor and materials included	Quote is described as all-inclusive for installation, labor, materials, takedown and storage.
Included	Lease of materials included	*Totals calculated from the listed line items. Alternate 16-foot tower tree is priced the same as the large pine.
Included	Leased decorations; commercial-grade lights	*Base-price calculation only. Contract pricing may increase by up to 5% year over year; tree growth/design/material changes may also affect price.
Included	Leased décor; City supplies lift for columns/facade/pine tree	card payments may carry a 3% processing fee. Warranty/service limitations apply after January 1.
Seasonal inspection/service included	mechanical timer - 5 possibly at \$207.90; 45ft lift needed twice \$2600.	
Included	Included	