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2024 Holiday Lighting

Quotes and Concepts



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Category	Description	Location	Color	N/R	Qty	Total Price
Your Current Display (Items Installed Last Season)						
Roof Lighting						
<input type="checkbox"/>	Fascia/Gable C9 LED	Gazebo roof	Warm White LED	R	150	\$780.00
<input type="checkbox"/>	Fascia C9 All N 1 LED	Front of bldg. far left to far right	Warm White LED	R	220	\$1,386.00
Tree/Shrub Light						
<input type="checkbox"/>	T Branch Wrap w/ Mini LED	2 Pear trees both sides front of Bldg.	Warm White LED	N	1,000	\$850.00
<input type="checkbox"/>	Shrubs Canopy w/ Mini LED	Boxwoods both sides front of Bldg.	Warm White LED	N	1,400	\$938.00
<input type="checkbox"/>	Shrubs Canopy w/ Mini LED	Big and little Boxwoods around flag pole	Warm White LED	N	750	\$502.50
Ground						
<input type="checkbox"/>	Stake Lighting C9 15" LED	Around sign and flag poles	Warm White LED	N	80	\$285.60
Garland						
<input type="checkbox"/>	4" Lit	Live Garland with lights around Gazebo	Warm White LED	R	130	\$910.00
<input type="checkbox"/>	Deluxe Wm White 14" LED	Four Pillar in front	Warm White LED	R	216	\$4,037.04
Wreath						
<input type="checkbox"/>	Deluxe Wm White 60" LED	Front of bldg. Peak	Warm White LED	R	1	\$661.27
Bow						
<input type="checkbox"/>	Red 12" w/gold wire trim	6 Bows needed for Gazebo Garland	Red + Gold	R	6	\$97.44
<input type="checkbox"/>	Red 24" w/gold wire trim	1 for the Wreath in front of the Bldg.	Red + Gold	R	1	\$28.59
<input type="checkbox"/>	Red 24" w/gold wire trim	4 needed for the garland	Red + Gold	R	4	\$114.36
Electrical						
<input type="checkbox"/>	Timer - Mechanical	Cost for 1 timer (3 possible)		R	1	\$41.58

INITIAL PAYMENT OPTIONS: (based on incentive price)			Reinstallation Total	\$8,056.28
Partial Down Payment	50.00%	\$5,114.79	*Less Loyalty Incentive	\$402.81
			New Items Total	\$2,576.10
			YOUR Total	\$10,229.57

Additional Items – If Desired

Category	Description	Location	Color	N/R	Qty	Total Price
<input type="checkbox"/>	Fascia C9 All N 1 LED	Pavillion Fascia	Warm White LED	R	138	\$739.68
Tree/Shrub Light						
<input type="checkbox"/>	T Canopy w/ Mini LED 6"	Wrapping 6 poles at Pavillion	Warm White LED	N	600	\$576.00
Garland						
<input type="checkbox"/>	4" Lit	Live Garland with lights at Pavillion	Warm White LED	R	110	\$770.00
<input type="checkbox"/>	4" Not Lit	Live Garland for 24 poles		R	600	\$3,600.00
<input type="checkbox"/>	4" Not Lit	Live Garland for 10 poles in park		R	250	\$1,500.00
<input type="checkbox"/>	Deluxe Unlit 14"	Unlit artifical Garland on 37 poles		N	925	\$9,361.00
<input type="checkbox"/>	Deluxe Unlit 14"	Unlit artifical Garland 15 poles in park		N	375	\$3,795.00
<input type="checkbox"/>	Deluxe Wm White 14" LED	Garland around Gazebo	Warm White LED	N	130	\$2,126.80
Wreath						
<input type="checkbox"/>	Deluxe Wm White 48" LED	Pavillion peak	Warm White LED	R	1	\$297.87
Bow						
<input type="checkbox"/>	Red 12" w/gold wire trim	24 Bows needed for poles	Red + Gold	R	24	\$389.76
<input type="checkbox"/>	Red 12" w/gold wire trim	10 Bows needed for poles in park	Red + Gold	R	10	\$162.40
<input type="checkbox"/>	Red 12" w/gold wire trim	1 needed for wreath at Pavillion	Red + Gold	R	1	\$16.24



Front of city hall, roofline lights and wreath:

\$10,000

8 x 20-foot trees:

\$1,250 per tree. Choosing to decorate all 8 trees will give you a package discount of \$150 per tree.







Features	Cost
Roofline and Pillars	\$ 3,450.00
Red Mini Lights	
Roof - Warm White LED	
Warm White Mini	
8 Trees	\$ 5,600.00
Warm White Mini	
Garland & Wreath	\$ 790.00
24" Bow	
30" Bow	
60" Wreath	
Pre-lit Garland 14" W x 9'L	
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Total	\$ 9,840.00





City of Lathrup Village Holiday Proposal

—
Lucent Landscape and Lighting

sep2024



Sections & Services

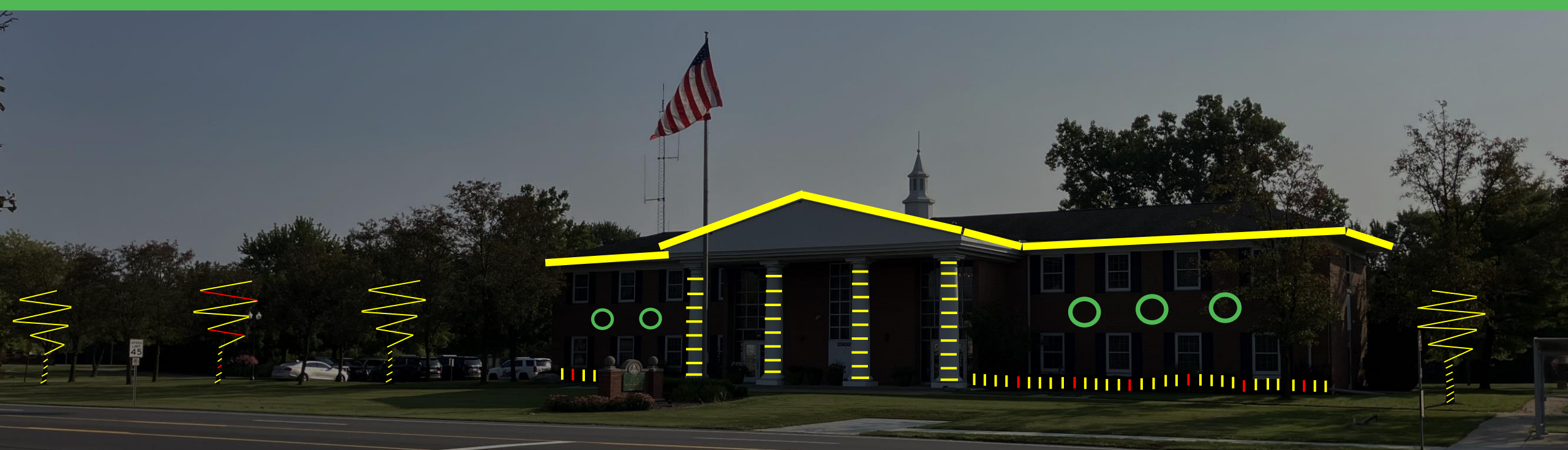


East of Sidewalk

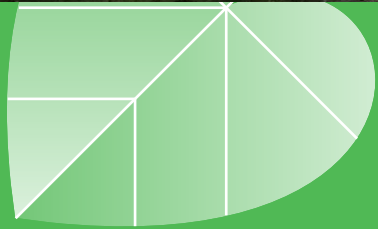
Around Sign

Employee Entrance

Gazebo

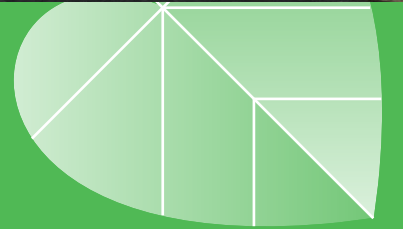


East of Sidewalk Design only
Around Sign Design follows
Red “sprinkled in”



Roofline includes along

Public Entrance



East of Sidewalk Itemized Quote

Description / Material	Quantity	Unit Price	Line Total
Line building Roofline in Warm White C9	1	2000	\$2,000
Wrap building Boxwoods in WW & R Minis	1	840	\$840
Wrap Columns in Warm White Minis	4	540	\$2,160
<u>Anchor</u> 36" WW Wreaths into Building	6	150	\$900
Wrap every other Tree in WW Minis	6	225	\$1,350
Service Total			\$7,250



STRICTLY CONFIDENTIAL

Around Sign Itemized Quote

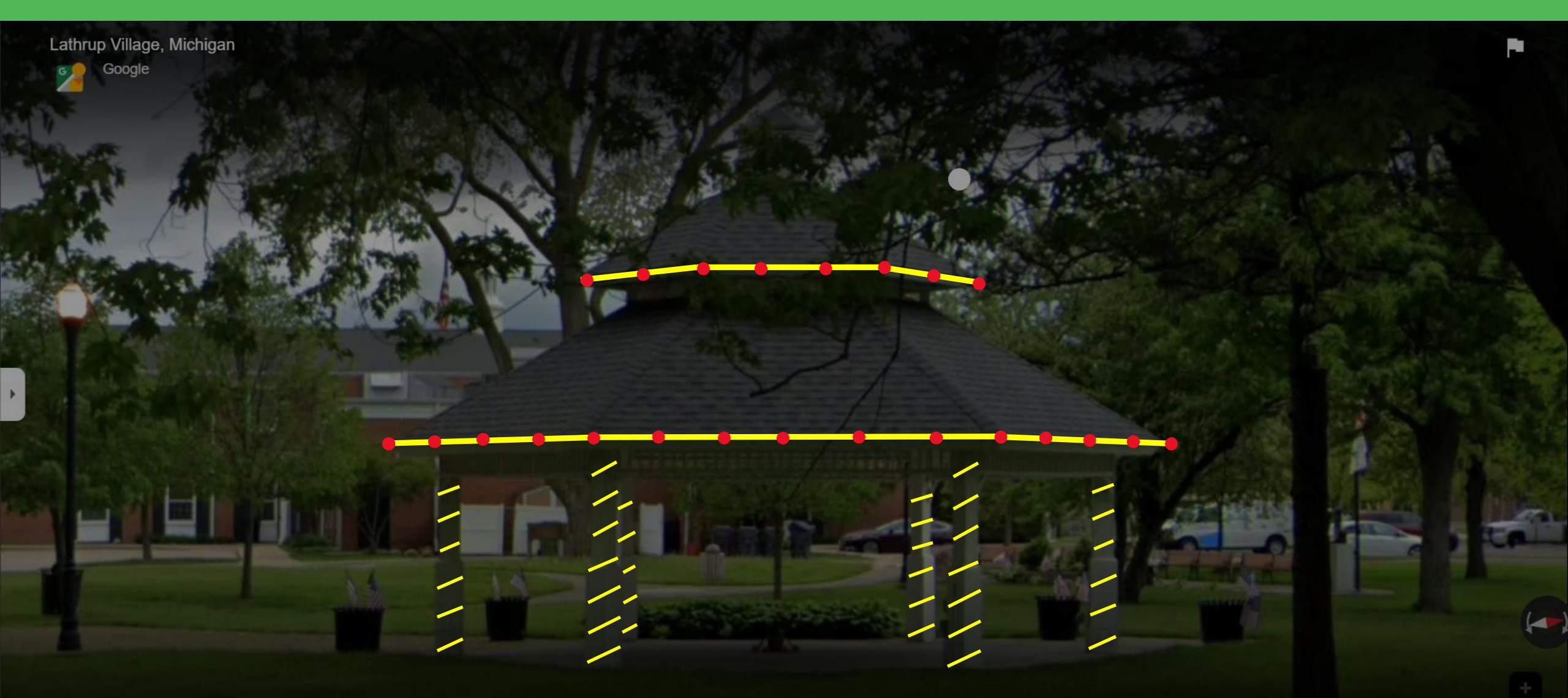
Description / Material	Quantity	Unit Price	Line Total
Line each side of Sign in WW Garland	4	150	\$600
Wrap Boxwoods at sign in WW & R Minis	1	180	\$180
Place 36" WW Light Bursts Around Sign	1	315	\$315
Service Total			\$1,095



STRICTLY CONFIDENTIAL

Employee Entrance Itemized Quote

Description / Material	Quantity	Unit Price	Line Total
Wrap Trunk & Branches of Pine in WW	1	225	\$225
Hang 16" Red Spritzer Orbs from Pine	6	30	\$180
Accessories - Plugs, Timers, Cords, etc.	1	420	\$420
Service Total			\$825



Gazebo Itemized Quote

Description / Material	Quantity	Unit Price	Line Total
Line Lower Gazebo Roofline in WW & Red	1	700	\$700
Wrap Gazebo Columns in WW Mini LEDs	1	450	\$450
Service Total			\$1,150



Summary

East of Sidewalk

\$7,250

Around Sign

\$1,095

Employee Entrance

\$825

Gazebo

\$1,150

Total

\$10,320

plus applicable tax, and fees
minus discounts offered in email



QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	Line Building Roofline in 15" Spacing Warm White C9 LEDs	2000	\$2,000.00
1	Wrap Boxwoods along building in Warm White Mini LEDs	840	\$840.00
4	Wrap Columns in Warm White Mini LEDs	540	\$2,160.00
6	<u>Anchor</u> 36" Warm White Wreaths onto Building	150	\$900.00
6	Wrap every other Tree along Sidewalk in WW, R sprinkle 2	225	\$1,350.00
4	<u>Anchor</u> WW Garland into Tuck Point on each side of Sign	150	\$600.00
1	Wrap Boxwoods at Sign in Warm White & Red Minis	180	\$180.00
1	Place 36" Warm White Light Bursts Around Sign Flowerbed	315	\$315.00
1	Trunk & some Branches of Employee Entrance Pine in WW	225	\$225.00
6	Hang 16" Red Spritzer Orbs from Employee Entrance Pine	30	\$180.00
1	Line Upper & Lower Gazebo Rooflines in WW & Red C9	1	\$700.00
1	Wrap Gazebo Columns in Warm White & Red Mini LEDs	450	\$450.00
1	Accessories - Plugs, Outlets, Timers & Extension Cords	420	\$420.00
1	2024 Discount	-320	-\$320.00

SUBTOTAL	\$10,000.00
SALES TAX	\$600.00
BALANCE	\$10,600.00



CHECKS PLEASE TO LUCENT LANDSCAPE & LIGHTING
AND THANK YOU FOR YOUR BUSINESS!!



Thank you

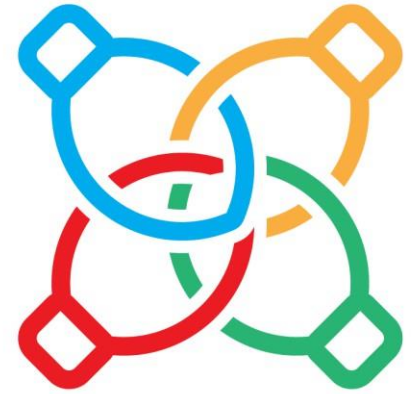


Lucent

Landscape &

Lighting

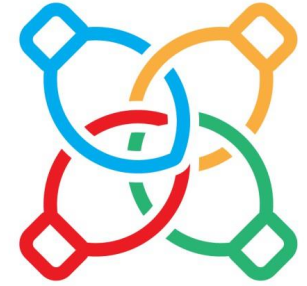
**XPRESS HOLIDAY
LIGHTING**



XPRESS
HOLIDAY LIGHTING

Lathrup Village

ABOUT US



X P R E S S
HOLIDAY LIGHTING

Xpress Holiday Lighting is a trusted Luxury provider of Holiday lighting installation for 20 years. Our team of experts offers personalized service to understand the specific lighting needs of our clients and provide tailored solutions.

We are committed to maintaining our position as an industry leader.

XPRESS WAY IS DIFFERENT

COMMERCIAL PRODUCTS

We only use tested products with great warranties. Commercial Lights and Cords only.

TIMELINE

We will meet your timeline

MAINTENANCE

Holiday Lighting needs Maintenance. We include a 24-48 Hour Fix Service. We have a team dedicated to this.

SATISFACTION GUARANTEED

Our goal is 5 stars service





XPRESS
HOLIDAY LIGHTING

MEET THE TEAM



Paul Sassin
Owner/Operator



Nick
Installer



Josh Cates
Lead foreman



Corrine
Assistant/Secretary



Kalani
Installer



Valente
Installer



Austin
Lead Installer



Jennifer Thrift
ChampagneWithSunshine.com



20XX



Pitch Deck

28

Xpress Holiday Lighting

2576 Buckingham Avenue | Birmingham, Michigan 48009
xpressholidaylighting@gmail.com | xpressholidaylighting.com

RECIPIENT:

Lathrup Village

27400 Southfield Road
Lathrup Village, MI 48076

Quote #761

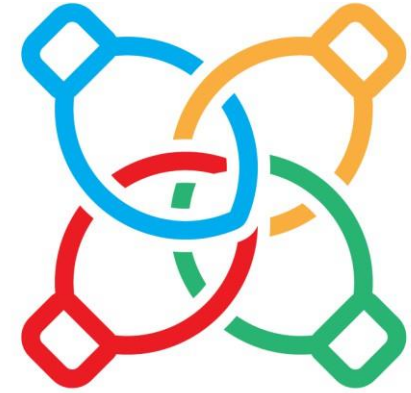
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Total **\$9,700.00**

Product/Service	Description	Qty.	Unit Price	Total
Roof	Front Roofline and Sides of Main building	1	\$2,050.00	\$2,050.00
Berry Trees	21 Large Trees (10 on North Side and 11 on South Side) (25 Commercial Grade Strands per Tree)	21	\$250.00	\$5,250.00
Bushes	Bushes on each side of front door (estimated 25-30 Commercial Grade Strands on each side)	2	\$375.00	\$750.00
Small Tree	1 tree on each side of front door.	2	\$150.00	\$300.00
Wreath	4 Wreaths with Lights on sign	4	\$75.00	\$300.00
Bushes	Bushes behind the sign	1	\$200.00	\$200.00
Takedown	Timely Removal of Lighting, 24-48 Hour Fix Service, Cords and Timer Rental.	1	\$850.00	\$850.00



THANK YOU



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HOLIDAY LIGHTING