

# City of Lathrup Village Holiday Proposal

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**Lucent Landscape and Lighting**

**sep2026**



STRICTLY CONFIDENTIAL

All Lights On, All Season Guarantee  
Returning Customer Discounts  
Deeper Discounts with Memberships



Prices reflect accepting the  
entire proposal

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# Custom Designs Built & Maintained



A decorative graphic on the left side of the slide, featuring a cluster of stylized green leaves with white outlines and a central vein, arranged in a fan-like shape.

# Sections & Services

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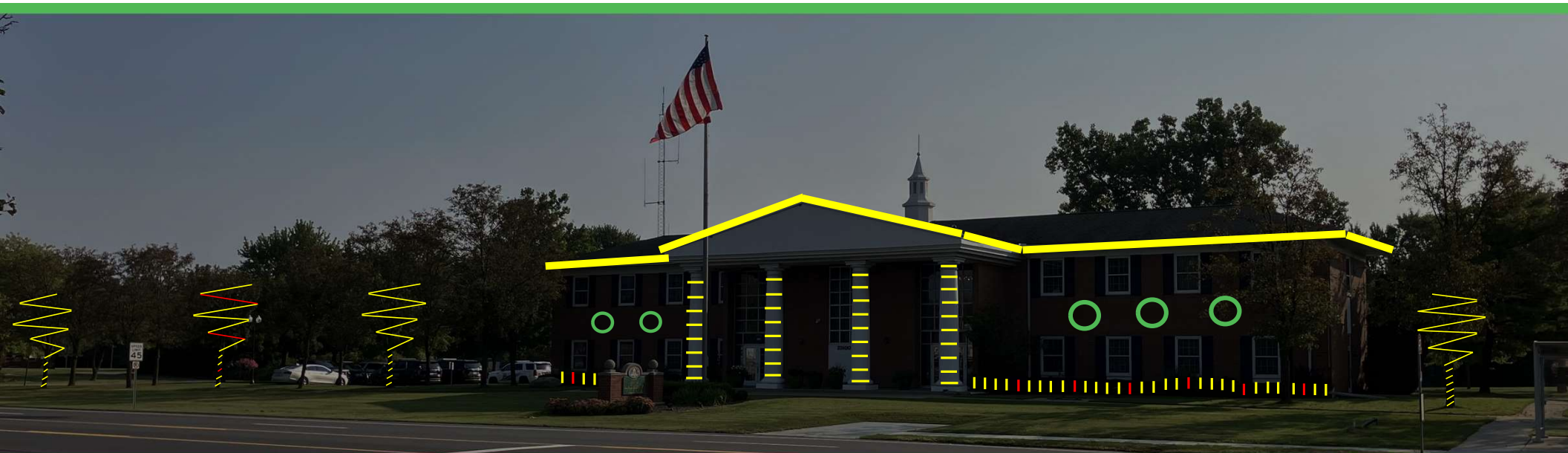
East of Sidewalk

Around Monument Sign

Giant Pine & Pavillion

Gazebo

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East of Sidewalk Design only

Around Monument Sign Design to follow

Red “sprinkled in”

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Roofline includes Columns and Awnings  
above both East Side Entrances

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## East of Sidewalk Itemized Quote

| Description / Material                            | Quantity | Unit Price | Line Total     |
|---------------------------------------------------|----------|------------|----------------|
| Line building Roofline in Warm White C9           | 1        | 2000       | \$2,000        |
| Wrap building Boxwoods in WW & R Minis            | 1        | 520        | \$520          |
| Wrap Columns in Warm White Minis                  | 4        | 360        | \$1,440        |
| <b><u>Anchor</u></b> 48" WW Wreaths onto Building | 6        | 0          | \$0            |
| Wrap Trees along Southfield in WW & Red           | 8        | 240        | \$1,920        |
| <b>Service Total</b>                              |          |            | <b>\$5,880</b> |



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# Around Monument Sign Itemized Quote

| Description / Material                | Quantity | Unit Price | Line Total |
|---------------------------------------|----------|------------|------------|
| Line each side of Sign in WW Garland  | 4        | 0          | \$0        |
| Wrap Boxwoods at Sign in WW & R Minis | 1        | 100        | \$100      |
| Place 36" WW Light Bursts Around Sign | 9        | 35         | \$315      |
| Service Total                         |          |            | \$415      |



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# Giant Pine & Pavilion Itemized Quote

| Description / Material                 | Quantity | Unit Price | Line Total     |
|----------------------------------------|----------|------------|----------------|
| Wrap Canopy of Giant Pine in WW C9     | 1        | 945        | \$945          |
| Wrap Canopy of G. Pine in WW Mini LEDs | 1        | 540        | \$540          |
| Hang Red & Green Orbs in Giant Pine    | 1        | 180        | \$180          |
| Line Pavilion Roofline in WW C9        | 1        | 450        | \$450          |
| <b>Service Total</b>                   |          |            | <b>\$2,115</b> |

Lathrup Village, Michigan

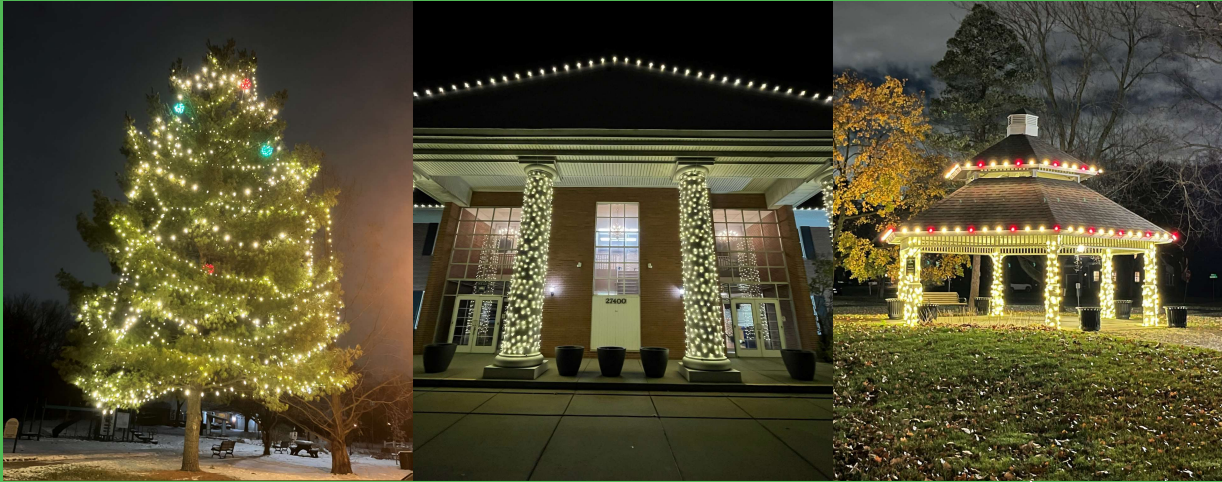


Google



# Gazebo Itemized Quote

| Description / Material                    | Quantity | Unit Price | Line Total |
|-------------------------------------------|----------|------------|------------|
| Upper & Lower Roofline in WW & Red C9     | 1        | 450        | \$450      |
| Wrap Gazebo Columns in WW Mini LEDs       | 1        | 240        | \$240      |
| Accessories - Plugs, Timers, Cords & more | 9        | 100        | \$900      |
| Service Total                             |          |            | \$1,590    |



## Summary

East of Sidewalk

\$5,880

Around Monument Sign

\$415

Giant Pine & Pavillion

\$2,115

Gazebo

\$1,590

Total

\$10,000



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# Lathrup Requested Itemized Quote

| Item | Description                     | Qty       | CY 2026    |               | CY 2027    |              | CY 2028    |              |
|------|---------------------------------|-----------|------------|---------------|------------|--------------|------------|--------------|
|      |                                 |           | Unit Price | Ttl Price     | Unit Price | Ttl Price    | Unit Price | Ttl Price    |
| 1    | Trees to Wrap Lights            | 8         | \$ 240     | \$ 1,920      | \$ 240     | \$ 1,920     | \$ 240     | \$ 1,920     |
| 2    | Columns to Wrap                 | 4         | \$ 360     | \$ 1,440      | \$ 360     | \$ 1,440     | \$ 360     | \$ 1,440     |
| 3    | City Hall Façade Lights         | 200 Ln/Ft | \$ 3       | \$ 600        | \$ 3       | \$ 600       | \$ 3       | \$ 600       |
| 4    | City Hall Monument              | 1         | \$ 415     | \$ 415        | \$ 415     | \$ 415       | \$ 415     | \$ 415       |
| 5    | Decorate Public Entrances       | 2         | \$ 50      | \$ 100        | \$ 50      | \$ 100       | \$ 50      | \$ 100       |
| 6    | Additional Concepts             | 1         | \$ 1       | \$ 5,525      | \$ 1       | \$ 5,025     | \$ 1       | \$ 4,525     |
|      | <b><i>CY Total Prices =</i></b> |           | <b>\$</b>  | <b>10,000</b> | <b>\$</b>  | <b>9,500</b> | <b>\$</b>  | <b>9,000</b> |



Thank you

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Lucent  
Landscape &  
Lighting