



March 13, 2023

Ms. Susan Montenegro
City Administrator
Lathrup Village
27400 Southfield Rd.
Lathrup Village, MI 48076

Dear Ms. Montenegro:

Please see below for pricing to furnish Neptune 360 AMI Software, install the necessary AMI Infrastructure, and purchase backup reading equipment.

Software, Infrastructure, and Reading Equipment

Description	Qty	Price	Subtotal
Neptune 360 AMI Software	1774	\$4.05	\$7,184.70
Neptune 360 AMI Setup Fee	1	\$4,100.00	\$4,100.00
R900 Gateway, UPS, and Antenna + Installation*	3	\$31,000.00	\$93,000.00
MRX 920 Mobile Data Collector	1	\$9,420.29	\$9,420.29
R900 Belt Clip Transceiver	1	\$5,791.10	\$5,791.10
		Total	\$119,496.09

*Total cost is estimated pending a site survey

Please review the proposal and if you should have any questions or you would like to discuss it I would be happy to set up a meeting to do that.

Thank you so much for the opportunity to partner with Lathrup Village once more!

Sincerely,

Steve Daniell

Steve Daniell
AMI Specialist
Ferguson Waterworks