

City of Lathrup Village Holiday Proposal

Lucent Landscape and Lighting

sep2025



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Proposal Options

A. Same as 2024 Discounted

B. Multi-Colored Large Maple

C. Pine & Pavilion

D. Garland & Wreaths

B-D at full \$10k Budget



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All Lights On, All Season Guarantee
Returning Customer Discounts
Deeper Discounts with Memberships



Prices reflect accepting
one of the options
Plus applicable use tax

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Design – Build

Maintain





Option A

Same Design as 2024

With \$1,000 discount vs 2024

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Option B

Wrap Large Maple
at California & Sunset
in Multi-Colored Minis
as high as with ladders
Light Post also
in WW Garland





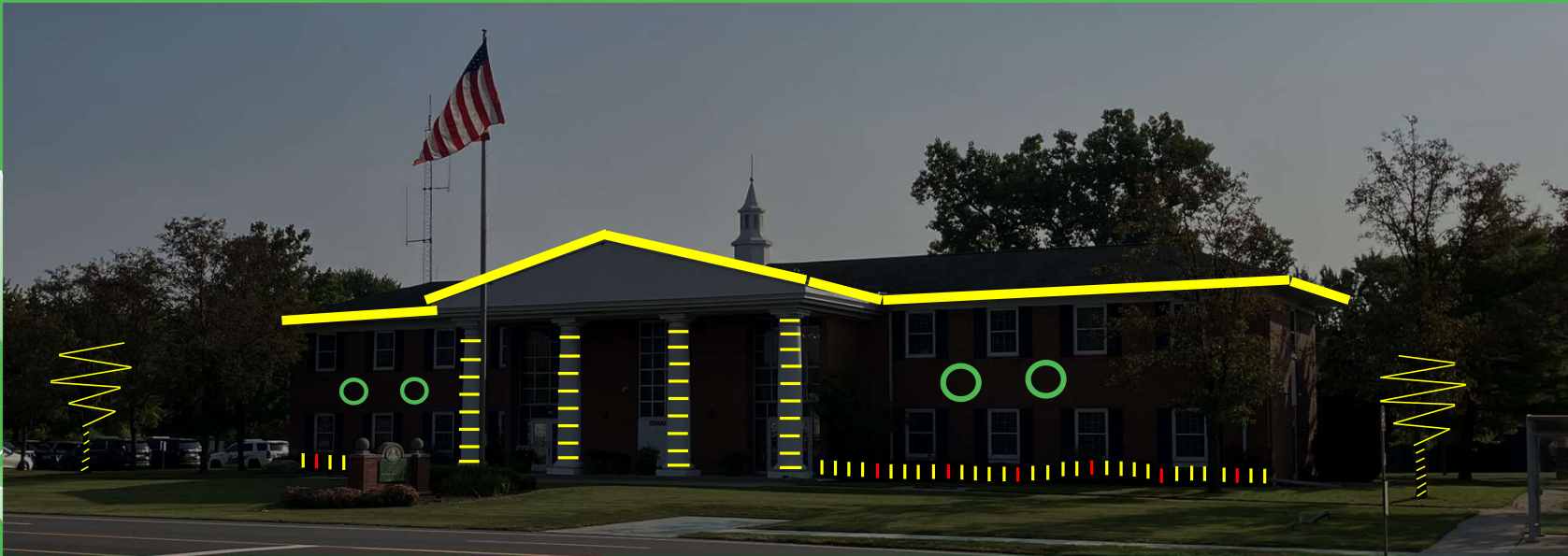
Option C

Large Pine in WW C9 with poles

Pavillion in WW & Red C9

Light Post in WW Garland

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Option D

****IF**** we can speak with building management
about how we do it safely

Anchoring Garland & Wreaths to Building & Sign

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Option D

continued

Sign Design

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Proposals Summary

Option A - Discount

\$9,000

Option B - Maple

\$10,000

Option C – Pavilion

\$10,000

Option D - Greenery

\$10,000

plus applicable use tax on material



Thank you



Lucent
Landscape &
Lighting

LUCENT LANDSCAPE & LIGHTING

QUOTE OPTION A

DATE:
12sep2025

TO: City of Lathrup Village
Austin Colson

INVOICE #
H25-09-A

27400 Southfield Rd
Lathrup Village, MI 48076
248 557 2600 ext. 223

CUSTOMER ID:
LathrupVillage-01

SALESPERSON	JOB	PAYMENT TERMS	DUE DATE
	Holiday Lights Same Design as 2024	50% Deposit to Schedule	Balance on Completion

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
	<i>Taxable Material</i>		
1	Line Building Roofline in 15" Spacing Warm White C9 LEDs	1150	\$1,150.00
1	Wrap Boxwoods along building in Warm White Mini LEDs	462	\$462.00
4	Wrap Columns in Warm White Mini LEDs	321.75	\$1,287.00
6	Wrap every other Tree along Sidewalk in WW, R sprinkle 2	123.75	\$742.50
1	Wrap Boxwoods at Sign in Warm White & Red Minis	99	\$99.00
1	Place 36" Warm White Light Bursts Around Sign Flowerbed	173.25	\$173.25
1	Trunk & some Branches of Employee Entrance Pine in WW	123.75	\$123.75
6	Hang 16" Red Spritzer Orbs from Employee Entrance Pine	16.50	\$99.00
1	Line Upper & Lower Gazebo Rooflines in WW & Red C9	385	\$385.00
1	Wrap Gazebo Columns in Warm White & Red Mini LEDs	41.25	\$247.50
1	Accessories - Plugs, Outlets, Timers & Extension Cords	231	\$231.00
1	<i>Returning Customer 10% Discount</i>	-1000	-\$1,000.00
	<i>Non-Taxable Labor</i>		
1	Labor	5000	\$5,000.00



PLEASE MAKE CHECKS TO LUCENT LANDSCAPE & LIGHTING

PROCESSING FEES SHARED IF CLIENT WOULD LIKE TO
PAY OTHER THAN CHECK OR CASH

THANK YOU FOR YOUR BUSINESS!!

SUBTOTAL	\$9,000.00
SALES TAX	\$240.00
BALANCE	\$9,240.00