



ABS Solutions, LLC

52 Corporate Circle
Suite 105

Albany, NY 12203

Phone: (518) 608-5805 Fax: (518) 608-5808

Proposal

Date	Proposal #
7/14/2026	47896

Name / Address
Town of Lansing 29 Auburn Road Lansing, NY 14882

Ship To
Town of Lansing Michael Moseley 10 Town Barn Road Lansing, NY 14882

P.O. No.	Terms	Project
	Net 30	Network Equipment for Highway BLD

Description	Qty	Rate	Total
Tripp Lite series SmartRack 42U Standard-Depth Rack Enclosure Cabinet with Doors and Side Panels	1	1,700.00	1,700.00
Tripp Lite series SmartRack Bolt-Down Kit - Secures stabilizing brackets or plates to facility floor	1	50.00	50.00
Neat-Patch Cable Manager no patch cable included - 2U	2	85.00	170.00
Tripp Lite Rack Enclosure Cabinet Cantilever Fixed Shelf 60lb Capacity 2URM	1	80.00	80.00
APC Smart-UPS SRT 1000VA RM - UPS (rack-mountable) - AC 120 V - 900 Watt - 1000 VA - Ethernet 10/100, RS-232, USB - output connectors: 6 - 2U - black	1	2,132.00	2,132.00
Cisco Catalyst C1300-48P-4X Ethernet Switch - 48 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 4x 10GBase-X - 3 Layer Supported - 370 W PoE Budget - 1U - Rack-mountable	1	2,068.00	2,068.00
Cisco Smart Net Total Care - extended service agreement 8x5 NBD for Cisco Catalyst 1300 48 Port 4x SFP Switch - 3 Year	1	845.00	845.00
Cisco Catalyst 1300-24P-4X - switch - 24 ports - managed - rack-mountable	1	1,305.00	1,305.00
Cisco Smart Net Total Care - extended service agreement - NBD for C1300-24P-4X - 3 Years	1	531.00	531.00
Cisco Systems, Inc 10GBASE-CU SFP+ CABLE 1 METER	2	100.00	200.00
Add-On Cisco GLC-SX-MMD= SFP (mini-GBIC) Transceiver Module	4	45.00	180.00
LC-LC Multimode OM3 Duplex 50/125 Aqua Fiber Patch Cable, UL, ROHS - 3 Meter	4	10.00	40.00
Sophos XGS 138 - security appliance - with 3 years Xstream Protection - desktop	1	3,992.00	3,992.00
Sophos Rackmount kit with adapter holder (for XGS 116(w)/126(w)/136(w) models	1	220.00	220.00
AddOn - Network Upgrades Cisco SFP-10G-SR Compatible 10GBase-SR SFP+	2	210.00	420.00
AddOn Sophos SFP+ Transceiver Module - 10 GigE	2	210.00	420.00
LC-LC Multimode OM3 Duplex 50/125 Aqua Fiber Patch Cable, UL, ROHS - 1 Meter	2	8.00	16.00

Thank you for your business.	Subtotal
	Sales Tax (0.0%)
Signature	Total



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Ruckus T350d, omni, outdoor access point, 802.11ax 2x2:2 internal BeamFlex+, dual band concurrent. One Ethernet port, PoE input, DC input, USB. -40°C to 65°C Operating Temperature. Includes mounting bracket. Does not include PoE injector.	7	1,030.00	7,210.00
Mounting Kit for Ruckus T350 Outdoor AP	7	130.00	910.00
Ruckus R350 Indoor 802.11ax Wi-Fi 6 Access Point 2x2:2	6	525.00	3,150.00
Ruckus One Essentials - Subscription license - 1 Year	13	170.00	2,210.00
2ft Cat6 Ethernet Cable - UTP - Yellow	36	3.00	108.00
3ft Cat6 Ethernet Cable - UTP - Yellow	36	3.25	117.00
Shipping	1	250.00	250.00
Installation			
ABS LAN Professional Service Setup and configure Sophos firewall, Cisco switches, Vaspian router, UPS and Ruckus APs for new Highway Building. Onsite install TrippLite rack, firewall, Vaspian router, UPS and switches. Patch in network cables to switch from patch panel. Mount indoor and outdoor Ruckus APs. Verify network connectivity. Verify WiFi coverage. Work with camera and door vendors to provide network access. Work with Vaspian to provision new site. Update IT documentation.	65	165.00	10,725.00
ABS Travel Charge	1	1,500.00	1,500.00

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* Customer acknowledges responsibility for removing IT/data equipment from existing Highway building and two Ruckus wireless APs prior to building demolition. PE Trailer will lose connection when the Highway IT equipment is removed. * Customer acknowledges responsibility to install rack, power and Ethernet cabling in Cold Storage building. * Customer acknowledges responsibility for providing new Internet service with static public IPs. * Customer acknowledges responsibility to provide a lift bucket for mounting outdoor wireless APs at locations not accessible using a standard six-foot ladder. Should a lift be needed, this will be provided at the customer's expense. * Customer acknowledges responsibility that the reconfiguration and installation of network equipment at Cold Storage building is outside of the scope of this project. * Pricing valid for 14 days from date of proposal. * All orders are final. No returns, exchanges or cancellations will be honored. * ABS Solutions, LLC is not responsible for delays outside of our control. Time associated with delays will be billed on a time and materials basis. * Customer acknowledges the scope of work defined above will be completed during regular business hours, Monday - Friday 8:30am - 5:00pm. * Customer acknowledges any work performed outside of the scope of work defined above or outside of the noted business hours will be billed on a time and materials basis.			

Thank you for your business.	Subtotal	\$40,549.00
I agree to invest in the products/services listed above. Please sign and fax to (518) 608.5808	Sales Tax (0.0%)	\$0.00
Signature _____	Total	\$40,549.00