



January 24, 2025

Town of Lansing  
Supervisor Ruth Groff  
29 Auburn Road  
Lansing, NY 14882

Re: Light Emitting Diode Street Light Conversion Letter Agreement

Dear Supervisor Groff:

This letter agreement (the "Agreement") effective as of the 24th day of January 2025, shall be a binding agreement between New York State Electric & Gas Corporation ("NYSEG" or "Company") and the Town of Lansing ("Customer"), upon execution by an authorized representative of Customer and its return to Company.

1. Customer requested Company to replace the existing Company owned streetlight ("non-LED") fixtures in the Town of Lansing with Light Emitting Diode streetlights ("LED") fixtures. The existing non-LED fixtures to be replaced are served pursuant to Company's PSC No. 121 – Schedule for Electric Service Street Lighting ("PSC No. 121") – Service Classification No. 3 – Standard Street Lighting Service – Available for Existing and New Standard Facilities, and Limited Contiguous Expansion tariff, as may be amended from time to time ("SC No. 3"). The LED fixtures to be installed will also be served pursuant to SC No. 3. Company agrees to perform such removal and installation, subject to the terms and conditions of this Agreement.

2. Customer agrees to pay Company for the unexpired life of the existing Company owned non-LED fixtures when invoiced by the Company. Company and Customer agree the unexpired life value of the non-LED fixtures to be replaced is Three Thousand Five Hundred Ten and 24/100 Dollars U.S. (\$3510.24). This unexpired life charge is valid for 180 days for the conversion of equipment as described in Attachment A of this agreement.

3. Schedule A attached hereto illustrates the LED lumen equivalent for LED fixtures available pursuant to SC No. 3 with the corresponding comparable existing non-LED fixture. Schedule B attached hereto represents the non-LED fixtures Customer requests to be replaced with the relevant LED fixture information concerning wattage selection and the Correlated Color Temperature (in Kelvin) ("CCT").

4. The rate applicable for service for the LED fixtures will be pursuant to SC No. 3.



5. Customer acknowledges and agrees that if Customer desires to remove, modify, or replace the LED fixtures installed by Company for any reason, including but not limited to wattage or lumen reduction/increase, removal of light or change of CCT, such removal, modification or replacement shall be at the Customer’s sole cost and performed by the Company in accordance with its PSC No. 121. The Company shall invoice Customer for the actual resulting costs and Customer agrees to pay such invoice within thirty (30) days of receipt.

6. Company will use reasonable utility standard practices in the implementation of work zone traffic control. If the location of the non-LED fixture requires special work zone traffic control, as required by the Customer or other governing agency, to install the LED fixture, the Company shall invoice Customer for the actual costs and Customer agrees to pay such invoice within thirty (30) days of receipt.

If Customer agrees with the terms of this Agreement and wishes to proceed with the replacement of the non-LED fixtures with the Customer requested LED fixtures described hereto, please indicate the Customer’s agreement with a signature, as indicated below, from a duly authorized representative of Customer.

**New York State Electric & Gas Corporation**

*Amanda Gill*

Amanda Gill  
Manager – Programs & Products

ACCEPTED:

**Town of Lansing**

By (print): \_\_\_\_\_

Name(sign): \_\_\_\_\_

Title: \_\_\_\_\_ Duly Authorized

Date: \_\_\_\_\_

**SCHEDULE A**



**Non-LED Fixture vs. LED Fixture Lumen Equivalent**

The below table represents the LED Fixture lumen equivalent lights available pursuant to New York State Electric & Gas Corporation’s PSC No. 121 – Schedule for Electric Service Street Lighting (“PSC No. 121”) – Service Classification No. 3 – Standard Street Lighting Service – Available for Existing and New Standard Facilities, and Limited Contiguous Expansion (“SC No. 3”) tariff for existing Non-LED Cobra Head style streetlights. *The below LED lights are available in a Correlated Color Temperature (CCT) of 3,000 Kelvin or 4,000 Kelvin.*

<b>Existing Non-LED Fixture</b>	<b>Recommended LED Fixture Equivalent</b>
50-Watt Street Light	2,000 Lumen LED Street Light
70-Watt Street Light	3,000 Lumen LED Street Light
100-Watt Street Light	4,500 Lumen LED Street Light
150-Watt Street Light	6,700 Lumen LED Street Light
250-Watt Street Light	10,000 Lumen LED Street Light
400-Watt Street Light	15,000 Lumen LED Street Light

**Schedule B**



**Customer LED Fixture Selection**

Customer would like Company to replace the Existing Non-LED Fixtures and install the indicated selected LED Fixture as represented in this Schedule B and indicated below, all with a Correlated Color Temperature (CCT) of **3,000** Kelvin.

LED Fixture	Count of Selected LED Fixture
2,000 Lumen LED Cobra Head	N/A
3,000 Lumen LED Cobra Head	N/A
4,500 Lumen LED Cobra Head	N/A
6,700 Lumen LED Cobra Head	N/A
10,000 Lumen LED Cobra Head	N/A
15,000 Lumen LED Cobra Head	N/A

4,500 Lumen LED Post Top light	29
10,000 Lumen LED Flood light	N/A
15,000 Lumen LED Flood light	N/A