
AGENDA ITEM

TO: Mayor McNeill, Lansing City Council
FROM: Tim Vandall, City Administrator
DATE: October 14, 2024
SUBJECT: Purchase of Spartan S180, Model 4106

Over the last few weeks, incoming staff has reviewed specifications of what is needed to equip the incoming Lansing Fire Department. A pumper truck will be needed to ensure adequate fire suppression and emergency in the future for Lansing and Delaware. Based on the City's needs, while also taking into account the lead time and proximity of future maintenance, the City has selected the Spartan S180, Model 4106. A full list of the specifications is included in the agenda materials. Warranty maintenance on this model can take place nearby in Grain Valley, Missouri.

The contract states a delivery timeframe of 245 days from the contract signing, which, if signed October 17th, would put delivery on or around June 19, 2025. Moving forward now allows the build to begin even more the department transition.

Policy Consideration: Section 4-10 of the City Purchasing Policy allows sole-source purchases when conditions dictate. In this instance, the City is aware of longer lead times with other brands. Additionally, this is a specialized piece of equipment, making it a challenge to compare attributes of different brands in a true apples to apples fashion.

Financial Consideration: The total proposal lists \$851,501 to be paid upon delivery. However, the City could receive a discount of \$21,874 if we prepay, lowering the cost to \$829,627. The funds previously allocated from the American Rescue Plan Act are available for just under \$400,000 of the purchase; however, the funds we will receive upon dissolution may not be available until March 2025. While paying up front is an option to save our taxpayers \$21,874, it may make the City's reserves look less healthy next year during our audit and budget season. Again, utilization of the reserves would be temporary as the City is slated to receive at least \$600,000 (potentially close to \$800,000) upon dissolution in March.

Action: Approval of purchase of Spartan S180, Model 4106 for an amount not to exceed \$851,501 to be paid upon delivery, OR for an amount not to exceed \$829,627 to be paid up front.