



9801 Renner Boulevard  
Lenexa, KS 66219

April 25, 2025

Mr. Tony Zell  
Wastewater Utility Director  
City of Lansing  
800 First Terrace  
Lansing, Kansas 66043

RE: Recommendation of Award  
City Project No. 2024-02, Ida Street Sewer Improvements

Dear Tony:

Please be advised that we have completed our review of the bid form submitted by Westland Construction Inc. for the Ida Street Sewer Improvements (City Project Number 2024-02). (Bid tab enclosed.) As of the bid opening on April 22, 2025, Westland was the apparent low bidder with a total bid of \$351,236.

Mr. Chuck Breuer was contacted on April 24, 2025, to discuss the bid that Westland Construction Inc. submitted for the referenced project. Mr. Breuer indicated that Westland is comfortable with the amount shown on their bid. Westland Construction Inc. also provided proof of a bid bond, proof of Power of Attorney, and signed Non-Collusion Affidavit.

GBA reviewed the cost of the bid submitted by Westland Construction Inc. and compared this to the Engineer's Opinion of Probable Cost. GBA's EOPC had a total of \$503,000, which included a 5% contingency, while Westland's total bid was \$351,236. Westland's bid was 30% lower than the EOPC, but three submitted bids were higher than Westland's, including bids of \$359,950, \$375,168, and then \$456,095. These bids show that the bottom three bids were very close together, while the fourth bid was significantly higher, but still just under GBA's EOPC. We feel that all bids were reasonable, with the bottom three bidders submitting prices that were very competitive and had much lower profit margins on the bid items than what was submitted by Rodriguez Mechanical Contractors and on GBA's EOPC. GBA feels that the bid submitted by Westland Construction Inc. is realistic and although significantly lower than the EOPC, Westland's bid was very close to the next two highest bids, and so not excessively low and does not appear to be missing costs associated with the project work.

Based on the information provided, we can find no evidence that Westland would not be able to perform Project 2024-02 in a timely and efficient manner. Therefore, we recommend that Project No. 2024-02 be awarded to Westland Construction Inc. with a base bid in the amount of \$351,236.

If you have any questions, please do not hesitate to call.

Sincerely,

**GEORGE BUTLER ASSOCIATES, INC.**

Colleen Connor, P.E.  
Project Manager

Enclosures

cc: Chuck Breuer – Westland Construction Inc.