

FINANCIAL SUMMARY & ECONOMIC INDICATORS REPORT

MARCH 2025

CITY ADMINISTRATOR, TIM VANDALL

Prepared by: Beth Sanford Director of Finance

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FINANCE DIRECTOR'S REPORT MARCH 2025

May 23, 2025

Mayor and City Council Members:

We are pleased to submit the quarterly *Financial Summary* and *Economic Indicators Report* for the quarter ended March 31, 2025.

The Finance Department has been monitoring the local economy to ensure the city maintains stability despite the increased costs of commodities such as asphalt, electricity, and fuel. This report includes the new city fire department that was established on January 1, 2025. Reports for two of the city's major ongoing projects, construction of the Aquatic Center and the Town Centre Sanitary Sewer, are also included.

Following are the results from two key economic indicators of the U.S. Economy:

- *Federal Fund Rate*: The Federal Open Market Committee (FOMC) voted to keep the target range for federal funds rate at **4.25% to 4.50%**.
- <u>Unemployment Rate</u>: According to the Bureau of Labor Statistics, the national unemployment rate for March is 3.8 percent. The local unemployment rate for March is 4.2 percent.

Key economic indicators of the local economy continue to reflect the general state of the U.S. economy. Two out of five indicators monitored in the *Economic Indicators* portion of the monthly report are negative, one indicator is positive, and two indicators reflect a neutral trend. These indicators are discussed in detail in the attached *Economic Indicators Summary*.

The Finance Department will continue to work closely with each Department. We will also monitor revenues, expenses, and key economic indicators in every effort to provide relevant and reliable financial information.

Respectfully submitted,

Elizabeth C. Sanford *Director of Finance*

MAJOR FUND FISCAL STATUS REPORT MARCH 2025

There are three major operating funds monitored in this report, as well as reports for funds accounting for major capital improvement projects. These reports are intended to provide a snapshot of the financial condition of the funds that have the most significant fiscal activity. The goal is to provide management with information on potential budgetary challenges due to revenue and expenditure trends.

GENERAL FUND

- The beginning unreserved cash fund balance for CY2025 was \$2,722,509.
- Ad Valorem revenues collected through March totaled \$1,642,990, approximately 57.7% of the annual budgeted ad valorem, and 10.8% lower than last year's \$1,842,059 receipts through March.
- Combined Local and County Sales and Use taxes collected in March totaled \$228,651 a 13.28% increase over the same period last year (\$201,853). Year-to-date Sales and Use Tax receipts total \$742,652 a 10.57% increase over last year's \$671,680 total.
- Year-to-date Franchise fees of \$220,289 are higher than last year's March total of \$128,760.
- Year-to-date Court Fines & Fees totaled \$90,161, a 51.5 % increase from last year's \$59,493.
- Total General Fund revenues year to date through March were \$2,819,483 as compared to \$3,016,831 over the same period last year. Total revenues collected are 38.9% of the annual budget.
- All operating departments remain within expectations for their budget authority, with total expenditures of \$810,300 for March, as compared to \$707,852 last year. Additionally, year-to-date expenditures across departments totaled \$2,155,590, a 2.7% decrease over last year's \$2,215,688. The estimated month end unreserved cash fund balance is \$3,386,402.

WASTEWATER FUND

- The beginning unreserved cash fund balance is \$1,528,857.
- March's receipts from Usage Charges were \$237,171, which are consistent with last March's revenues of \$240,685. There was no sewer rate increase this year.
- Overall, operating expenditure accounts remain within budget expectations, with total expenditures of \$159,955 in March, as compared to \$114,270 last year. Year-to-date expenditures totaled \$412,821, a 9.3% increase over last year's \$377,633.

SOLID WASTE FUND

- The beginning unreserved cash fund balance is \$150,316.
- March's receipts from Usage Charges totaled \$53,739, consistent with the prior year's revenue of \$50,259. Trash rates will increase from \$19.00 (\$17.00 senior rate) per month to \$22.00 (\$20.00 senior rate) per month as of May.
- Operating expenditure accounts remain within budget expectations, with year-to-date expenditures through March totaling \$108,590 a 5.8% increase from last year's \$102,652.

CAPITAL IMPROVEMENT PROJECTS – MULTIPLE FUNDS

The reports contained herein represent the various funds for which the city has ongoing capital improvement projects (CIP). CIP that is financed solely through debt proceeds are shown in a format to reflect the total project revenues and expenditures since inception. This format allows the user to see the funding source, the contractual obligations, and the remaining unreserved cash fund balances (if any) for each individual project.

GENERAL FUND FISCAL YEAR 2025 MARCH

UNRESERVED CASH BALANCE FORWARDsss <th>Budget 2,722,509</th> <th>% of Budget</th>	Budget 2,722,509	% of Budget
BALANCE FORWARD \$ 3,311,391 \$ 2,722,509 -17.8% \$ REVENUES Ad Valorem Tax \$ 35,112 \$ 49,182 40.1% \$ 1,842,059 \$ 1,642,990 -10.8% \$ In Lieu of 4,279 5,351 25.1% \$ 17,902 \$ 11,330 -36.7% \$ Motor Vehicle Tax 22,072 23,214 5.2% \$ 33,590 \$ 37,927 12.9% \$ Recreational Vehicle Tax 177 242 36.9% \$ 194 \$ 475 144.3% \$ Local Alcohol Liquor Tax 3,033 5,208 71.7% \$ 3,033 \$ 5,208 71.7% \$ IoM and 20M Truck Tax 2,369 314 -86.7% \$ 3,614 \$ 2,068 42.8% \$ Local Sales & Use Tax 230,510 268,259 16.4% \$ 351,424 \$ 399,743 13.7% \$ County Sales & Use Tax 209,805 235,359 12.2% \$ 320,256 \$ 342,910 7.11% \$ Franchise Taxes 3,8768 146,837	2,722,509	
REVENUES Ad Valorem Tax\$ $35,112$ \$ $49,182$ 40.1% \$ $1,842,059$ \$ $1,642,990$ -10.8% \$ SIn Lieu of $4,279$ $5,351$ 25.1% \$ $17,902$ \$ $11,330$ -36.7% \$ SMotor Vehicle Tax $22,072$ $23,214$ 5.2% \$ $33,590$ \$ $37,927$ 12.9% \$ 	2,722,509	
Ad Valorem Tax\$ $35,112$ \$ $49,182$ 40.1% \$ $1,842,059$ \$ $1,642,990$ -10.8% \$In Lieu of $4,279$ $5,351$ 25.1% \$ $17,902$ \$ $11,330$ -36.7% \$Motor Vehicle Tax $22,072$ $23,214$ 5.2% \$ $33,590$ \$ $37,927$ 12.9% \$Recreational Vehicle Tax 177 242 36.9% \$ 194 \$ 475 144.3% \$Local Alcohol Liquor Tax $3,033$ $5,208$ 71.7% \$ $3,033$ \$ $5,208$ 71.7% \$IoM and 20M Truck Tax $2,369$ 314 -86.7% \$ $3,614$ \$ $2,068$ 42.8% \$Neighborhood Revitalization\$ (14,618)\$ (10,845) -25.8% \$Local Sales & Use Tax $230,510$ $268,259$ 16.4% \$ $351,424$ \$ $399,743$ 13.7% \$County Sales & Use Tax $209,805$ $235,359$ 12.2% \$ $320,256$ \$ $342,910$ 7.1% \$Franchise Taxes $38,768$ $146,837$ 278.8% \$ $128,760$ \$ $220,289$ 71.1% \$Court Seas and Fines $22,231$ $29,156$ 31.2% \$ $3,224$ \$ $3,325$ 6.5% \$Animal Control $1,185$ 733 -38.2% \$ $31,914$ \$ $43,563$ 36.5% \$Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $31,914$ \$ $43,563$ 36.5% \$Animal Control $1,185$ 7133 -38.2% \$ $31,9$		
Ad Valorem Tax\$ $35,112$ \$ $49,182$ 40.1% \$ $1,842,059$ \$ $1,642,990$ -10.8% \$In Lieu of $4,279$ $5,351$ 25.1% \$ $17,902$ \$ $11,330$ -36.7% \$Motor Vehicle Tax $22,072$ $23,214$ 5.2% \$ $33,590$ \$ $37,927$ 12.9% \$Recreational Vehicle Tax 177 242 36.9% \$ 194 \$ 475 144.3% \$Local Alcohol Liquor Tax $3,033$ $5,208$ 71.7% \$ $3,033$ \$ $5,208$ 71.7% \$IoM and 20M Truck Tax $2,369$ 314 -86.7% \$ $3,614$ \$ $2,068$ 42.8% \$Neighborhood Revitalization\$ (14,618)\$ (10,845) -25.8% \$Local Sales & Use Tax $230,510$ $268,259$ 16.4% \$ $351,424$ \$ $399,743$ 13.7% \$County Sales & Use Tax $209,805$ $235,359$ 12.2% \$ $320,256$ \$ $342,910$ 7.1% \$Franchise Taxes $38,768$ $146,837$ 278.8% \$ $128,760$ \$ $220,289$ 71.1% \$Court Seas and Fines $22,231$ $29,156$ 31.2% \$ $3,224$ \$ $3,325$ 6.5% \$Animal Control $1,185$ 733 -38.2% \$ $31,914$ \$ $43,563$ 36.5% \$Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $31,914$ \$ $43,563$ 36.5% \$Animal Control $1,185$ 7133 -38.2% \$ $31,9$		
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Recreational Vehicle Tax177242 36.9% \$194\$475 144.3% \$Local Alcohol Liquor Tax $3,033$ $5,208$ 71.7% \$ $3,033$ \$ $5,208$ 71.7% \$16M and 20M Truck Tax $2,369$ 314 -86.7% \$ $3,033$ \$ $5,208$ 71.7% \$Neighborhood Revitalization0-\$ $(14,618)$ \$ $(10,845)$ -25.8% \$Local Sales & Use Tax $230,510$ $268,259$ 16.4% \$ $351,424$ \$ $399,743$ 13.7% \$County Sales & Use Tax $209,805$ $235,359$ 12.2% \$ $320,256$ \$ $342,910$ 7.1% \$Franchise Taxes $38,768$ $146,837$ 278.8% \$ $128,760$ \$ $220,289$ 71.1% \$Licenses $1,880$ $2,735$ 45.5% \$ $10,495$ \$ $11,299$ $-0-$ \$Permits $6,310$ $5,408$ -14.3% \$ $12,421$ \$ $15,285$ 23.1% \$Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $3,940$ \$ $3,530$ -10.4% \$Animal Control $1,185$ 733 -38.2% \$ $3,940$ \$ $3,530$ -10.4% \$Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$Interest Earnings $14,319$ $24,605$ 71.8% \$	-	-0-
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16M and 20M Truck Tax2,369 314 -86.7% \$ $3,614$ \$ $2,068$ -42.8% \$Neighborhood Revitalization\$ $(14,618)$ \$ $(10,845)$ -25.8% \$Local Sales & Use Tax230,510268,25916.4%\$ $351,424$ \$ $399,743$ 13.7%\$County Sales & Use Tax209,805235,35912.2%\$ $320,256$ \$ $342,910$ 7.1% \$Franchise Taxes38,768146,837278.8%\$128,760\$ $220,289$ 71.1% \$Licenses1,8802,73545.5%\$10,495\$11,299-0-\$Permits6,3105,408-14.3%\$12,421\$15,28523.1%\$Court Fees and Fines22,23129,15631.2%\$ $59,493$ $90,161$ 51.5% \$Animal Control1,185733-38.2%\$ $3,123$ $3,325$ 6.5% \$Community Center95915 863.2% \$ $31,914$ \$ $43,563$ 36.5% \$Interest Earnings14,31924,605 71.8% \$ $31,914$ \$ $43,563$ 36.5% \$GrantsTransfers183,748100.0%\$183,748100.0%\$	4,165 16,969	11.4% 30.7%
Neighborhood Revitalization </td <td>8,563</td> <td>24.2%</td>	8,563	24.2%
Local Sales & Use Tax230,510 $268,259$ 16.4% \$ $351,424$ \$ $399,743$ 13.7% \$County Sales & Use Tax209,805 $235,359$ 12.2% \$ $320,256$ \$ $342,910$ 7.1% \$Franchise Taxes $38,768$ $146,837$ 278.8% \$ $128,760$ \$ $220,289$ 71.1% \$Licenses $1,880$ $2,735$ 45.5% \$ $10,495$ \$ $11,299$ $-0-$ \$Permits $6,310$ $5,408$ -14.3% \$ $12,421$ \$ $15,285$ 23.1% \$Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $59,493$ \$ $90,161$ 51.5% \$Animal Control $1,185$ 733 -38.2% \$ $3,123$ \$ $3,325$ 6.5% \$Community Center 95 915 863.2% \$ $3,940$ \$ $3,530$ -10.4% \$Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$Interest Earnings $14,319$ $24,605$ 71.8% \$ $31,914$ \$ $43,563$ 36.5% \$GrantsTransfers $183,748$ - -100.0% \$ $183,748$ - -100.0% \$Other-10 $-0-$ \$ $25,178$ 10 -100.0% \$	8,505	-0-
County Sales & Use Tax209,805 $235,359$ 12.2% \$ $320,256$ \$ $342,910$ 7.1% \$Franchise Taxes $38,768$ $146,837$ 278.8% \$ $128,760$ \$ $220,289$ 71.1% \$Licenses $1,880$ $2,735$ 45.5% \$ $10,495$ \$ $11,299$ $-0-$ \$Permits $6,310$ $5,408$ -14.3% \$ $12,421$ \$ $15,285$ 23.1% \$Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $59,493$ \$ $90,161$ 51.5% \$Animal Control $1,185$ 733 -38.2% \$ $3,123$ \$ $3,325$ 6.5% \$Community Center 95 915 863.2% \$ $3,940$ \$ $3,530$ -10.4% \$Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$Interest Earnings $14,319$ $24,605$ 71.8% \$ $31,914$ \$ $43,563$ 36.5% \$GrantsTransfers $183,748$ - -100.0% \$ $183,748$ - -100.0% \$Other-10 $-0-$ \$ $25,178$ 10 -100.0% \$	1,460,000	27.4%
Franchise Taxes $38,768$ $146,837$ 278.8% \$ $128,760$ \$ $220,289$ 71.1% \$Licenses $1,880$ $2,735$ 45.5% \$ $10,495$ \$ $11,299$ $-0-$ Permits $6,310$ $5,408$ -14.3% \$ $12,421$ \$ $15,285$ 23.1% Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $59,493$ \$ $90,161$ 51.5% \$Animal Control $1,185$ 733 -38.2% \$ $3,123$ \$ $3,325$ 6.5% \$Community Center 95 915 863.2% \$ $3,940$ \$ $3,530$ -10.4% \$Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$Interest Earnings $14,319$ $24,605$ 71.8% \$ $31,914$ \$ $43,563$ 36.5% \$GrantsTransfers $183,748$ 100.0\%\$ $183,748$ 100.0\%\$Other-10-0-\$ $25,178$ 10-100.0\%\$	1,400,000	25.4%
Licenses $1,880$ $2,735$ 45.5% $\$$ $10,495$ $\$$ $11,299$ $-0 \$$ Permits $6,310$ $5,408$ -14.3% $\$$ $12,421$ $\$$ $15,285$ 23.1% $\$$ Court Fees and Fines $22,231$ $29,156$ 31.2% $\$$ $59,493$ $$90,161$ 51.5% $\$$ Animal Control $1,185$ 733 -38.2% $\$$ $3,123$ $\$$ $3,325$ 6.5% $\$$ Community Center 95 915 863.2% $\$$ $3,940$ $\$$ $3,530$ -10.4% $\$$ Activity Center 555 (165) -129.7% $\$$ 305 $$215$ -29.5% $\$$ Interest Earnings $14,319$ $24,605$ 71.8% $\$$ $31,914$ $\$$ $43,563$ 36.5% $\$$ GrantsTransfers $183,748$ - -100.0% $\$$ $183,748$ $$ -100.0\%$ $$$Other-10-0-$$25,178$10-100.0\%$$$	741,800	29.7%
Permits $6,310$ $5,408$ -14.3% $\$$ $12,421$ $\$$ $15,285$ 23.1% $\$$ Court Fees and Fines $22,231$ $29,156$ 31.2% $\$$ $59,493$ $\$$ $90,161$ 51.5% $\$$ Animal Control $1,185$ 733 -38.2% $\$$ $3,123$ $\$$ $3,325$ 6.5% $\$$ Community Center 95 915 863.2% $\$$ $3,940$ $\$$ $3,530$ -10.4% $\$$ Activity Center 555 (165) -129.7% $\$$ 305 $$215$ -29.5% $\$$ Interest Earnings $14,319$ $24,605$ 71.8% $\$$ $31,914$ $\$$ $43,563$ 36.5% $\$$ GrantsTransfers $183,748$ - -100.0% $\$$ $183,748$ $$ -100.0\%$ $$$ Other-10-0- $$$25,178$ $$10$ -100.0% $$$$	55,000	29.7%
Court Fees and Fines $22,231$ $29,156$ 31.2% \$ $59,493$ \$ $90,161$ 51.5% \$Animal Control $1,185$ 733 -38.2% \$ $3,123$ \$ $3,325$ 6.5% \$Community Center 95 915 863.2% \$ $3,940$ \$ $3,530$ -10.4% \$Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$Interest Earnings $14,319$ $24,605$ 71.8% \$ $31,914$ \$ $43,563$ 36.5% \$Grants\$Transfers $183,748$ - -100.0% \$ $183,748$ \$ - -100.0% \$Other-10-0-\$ $25,178$ \$ 10 -100.0% \$	96,000	15.9%
Animal Control 1,185 733 -38.2% \$ 3,123 \$ 3,325 6.5% \$ Community Center 95 915 863.2% \$ 3,940 \$ 3,530 -10.4% \$ Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$ Interest Earnings 14,319 24,605 71.8% \$ 31,914 \$ 43,563 36.5% \$ Grants - - -0- \$ - -0- \$ - -0- \$ - 0-0- \$ \$ 100.0% \$ 183,748 - -100.0% \$ 183,748 \$ - -100.0% \$ 5 10 -100.0% \$	376,300	24.0%
Community Center 95 915 863.2% \$ 3,940 \$ 3,530 -10.4% \$ Activity Center 555 (165) -129.7% \$ 305 \$ 215 -29.5% \$ Interest Earnings 14,319 24,605 71.8% \$ 31,914 \$ 43,563 36.5% \$ Grants - - -0- \$ - -0- \$ Transfers 183,748 - -100.0% \$ 183,748 \$ - -100.0% \$ Other - 10 -0- \$ 25,178 \$ 10 -100.0% \$	15,000	22.2%
Activity Center 555 (165) -129.7% \$ 305 215 -29.5% \$ Interest Earnings 14,319 24,605 71.8% \$ 31,914 \$ 43,563 36.5% \$ Grants - -0- \$ - -0- \$ - -0- \$ Transfers 183,748 - -100.0% \$ 183,748 \$ - -100.0% \$ Other - 10 -0- \$ 25,178 \$ 10 -100.0% \$	13,000	27.2%
Interest Earnings 14,319 24,605 71.8% \$ 31,914 \$ 43,563 36.5% \$ Grants - - -0- \$ - \$ - -0- \$ \$ 36.5% \$ \$ \$ 10 -0- \$ \$ -0- \$ \$ - -0- \$ \$ -0- \$ \$ -0- \$ \$ \$ -0- \$ \$ -0- \$ \$ \$ -0- \$ \$ \$ -0- \$ \$ 0 \$ \$ \$ 0 \$ \$ \$ \$ \$ -0- \$ \$ \$ 0 0 \$ \$ 0 0 \$ \$ 0 0 \$ \$ 0 \$ \$ 0 0 \$ \$ 0 0 \$ \$ 0 0 0 0 0 0 0 0 0 0 </td <td>1,000</td> <td>21.5%</td>	1,000	21.5%
Grants - - -0- \$ - -0- \$ Transfers 183,748 - -100.0% \$ 183,748 - -100.0% \$ Other - 10 -0- \$ 25,178 \$ 10 -100.0% \$	90,000	48.4%
Transfers 183,748 - -100.0% \$ 183,748 \$ - -100.0% \$ \$ Other - 10 -0- \$ 25,178 \$ 10 -100.0% \$	-	-0-
Other - 10 -0- \$ 25,178 \$ 10 -100.0% \$	_	-0-
	50,000	0.0%
	,	
TOTAL REVENUES \$ 776,447 \$ 797,364 2.7% \$ 3,016,831 \$ 2,819,483 -6.5% \$	7,420,988	38.0%
EXPENDITURES		
	163,031	22.1%
	2,550,011	23.0%
Police 161,329 12.5% \$ 470,390 \$ 360,219 24.0% \$ Municipal Court 31,123 42,302 35.9% \$ 84,351 \$ 90,686 7.5% \$	301,790	30.0%
Interpretation $51,125$ $42,502$ 53.976 5 $64,551$ 5 $90,080$ 7.376 5 Emergency Operations - - - - \$ - - \$	3,000	0.0%
Streets 60,390 17,796 -70.5% \$ 87,526 \$ 50,774 -42.0% \$	201,780	25.2%
Street Lighting 12,636 16,107 27.5% \$ 28,846 \$ 29,092 0.9% \$	201,700	14.5%
Building Maintenance $8,477$ $8,581$ 1.2% $$23,153$ $$26,467$ 14.3% $$$	102,675	25.8%
Durating Wathematice $3,477$ $35,561$ 1.276 5 $25,155$ 5 $20,407$ $14,576$ 5 Community Development $38,965$ $42,084$ 8.0% $$ 122,542$ $$ 129,579$ 5.7% $$$	638,769	20.3%
Finance 21,141 23,527 11.3% \$ 73,996 \$ 67,509 -8.8% \$	352,878	19.1%
Public Works 23,047 22,704 -1.5% \$ 66,526 \$ 70,060 5.3% \$	339,848	20.6%
City Administrator $13,562$ $14,177$ 4.5% \$ 38,650 \$ 43,693 13.0% \$	201,119	21.7%
Community Center 122 718 488.7% $$366$ 912 149.2% $$$$	7,563	12.1%
Parks & Recreation $58,094$ $65,826$ 13.3% \$ $180,835$ \$ $191,770$ 6.0% \$	855,664	22.4%
Activity Center 10,786 23,182 114.9% \$ 38,871 \$ 48,144 23.9% \$	176,406	27.3%
Information Technology 17,095 59,619 248.7% \$ 57,623 \$ 134,287 133.0% \$	288,807	46.5%
Council Expenses 3,118 15,070 383.3% \$ 20,774 \$ 20,201 -2.8% \$	50,760	39.8%
	2,393,700	26.3%
	,,	
TOTAL EXPENDITURES \$ 707,852 \$ 810,300 14.5% \$ 2,215,688 \$ 2,155,590 -2.7% \$	8,827,801	24.4%
NET REVENUES OVER		
EXPENDITURES \$ 68,595 \$ (12,936) \$ 801,143 \$ 663,893 \$ 6	(1,406,813)	
ENDING FUND BALANCE \$ 4,112,534 \$ 3,386,402 -17.7% \$		

WASTEWATER FUND FISCAL YEAR 2025 MARCH

	P rior Year	Cu	rrent Year	%		Prior		Current	%		Current Year	YTD
	Month		Month	Change	Ye	ar-to-Date	Ye	ear-to-Date	Change		Budget	% of Budget
UNRESERVED CASH												
BALANCE FORWARD					\$	1,614,922	\$	1,528,857	-5.3%		\$ 1,528,857	
REVENUES												
Interest Earnings	\$ 4,419	\$	2,387	-46.0%	\$	16,260	\$	12,820	-21.2%		\$ 9,000	142.4%
Usage Charges	240,685		237,171	-1.5%	\$	736,667	\$	712,399	-3.3%		\$ 3,030,000	23.5%
Sewer Connection Fees	-		-	-0-	\$	-	\$	3,000	-0-		\$ 15,000	20.0%
Late Charges & Penalties	10,923		14,301	30.9%	\$	32,926	\$	40,375	22.6%		\$ 80,000	50.5%
Collections Revenue	2,319		2,225	-4.0%	\$	20,572	\$	28,185	37.0%		\$ -	-0-
City Svc Charge/Reimb Expenses	35		377	976.0%	\$	683	\$	1,042	52.6%		\$ 3,000	34.7%
TOTAL REVENUES	\$ 258,380	\$	256,460	-0.7%	\$	807,108	\$	797,820	-1.2%		\$ 3,137,000	25.4%
EXPENDITURES									-0-			
Operations	\$ 114,270	\$	151,882	32.9%	\$	270,087	\$	264,100	-2.2%		\$ 1,717,607	15.4%
Bond Principal & Interest	-		-	-0-	\$	106,151	\$	140,149	32.0%		\$ 1,140,298	12.3%
Acquisition	-		-	-0-	\$	1,395	\$	500	-64.2%		\$ 182,500	0.3%
Sewer Projects	-		8,073	-0-	\$	-	\$	8,073	-0-		\$ -	-0-
TOTAL EXPENDITURES	\$ 114,270	\$	159,955	40.0%	\$	377,633	\$	412,821	9.3%		\$ 3,040,405	13.6%
NET REVENUES OVER					-							
EXPENDITURES	\$ 144,111	\$	96,506		\$	429,475	\$	384,999			\$ 96,595	
					 •	2 0 4 4 207	•	1.012.05((40/	_	e 1 (25 452	117 70/
ENDING FUND BALANCE					\$	2,044,397	\$	1,913,856	-6.4%		\$ 1,625,452	<u>117.7%</u>

SOLID WASTE FUND FISCAL YEAR 2025 MARCH

	Prior Year	Current Year	%		Prior		Current	%	Cu	rrent Year	YTD
	Month	Month	Change	Ye	ear-to-Date	Ye	ear-to-Date	Change		Budget	% of Budget
UNRESERVED CASH											
BALANCE FORWARD				\$	139,453	\$	150,316	7.8%	\$	150,316	
REVENUES											
Usage Charges	\$ 50,259	\$ 53,739	6.9%	\$	149,954	\$	161,501	7.7%	\$	575,000	28.1%
City Service Charge		15	-0-	\$	278	\$	300	8.1%	\$	1,500	20.0%
Late Charges & Penalties	4,503	5,861	30.1%	\$	13,181	\$	16,585	25.8%	\$	55,000	30.2%
Collections Revenue	994	1,069	7.6%	\$	8,816	\$	12,416	40.8%	\$	10,000	124.2%
Interest & Misc Revenues	269	198	-26.4%	\$	758	\$	1,186	56.5%	\$	2,800	42.3%
Reimbursed Expenses	128	40	-68.8%	\$	368	\$	220	-40.2%	\$	1,000	22.0%
TOTAL REVENUES	\$ 56,153	\$ 60,922	8.5%	\$	173,355	\$	192,207	10.9%	\$	645,300	29.8%
EXPENDITURES											
Operations	-	_	-0-	\$	-	\$	_	-0-	\$	-	-0-
Recycling Expense	-	_	-0-	\$	-	\$	_	-0-	\$	1.500	0.0%
Solid Waste Contract	51,326	54,295	5.8%	\$	102,652	\$	108,590	5.8%	\$	600.000	18.1%
Bad Debt		-	-0-	\$		\$		-0-	Ŝ	30.000	0.0%
Transfer to General Fund	-	_	-0-	\$	-	\$	_	-0-	\$		-0-
			0	Ψ		Ψ			-		
TOTAL EXPENDITURES	\$ 51,326	\$ 54,295	5.8%	\$	102,652	\$	108,590	5.8%	\$	631,500	17.2%
					·					·	
NET REVENUES OVER											
EXPENDITURES	\$ 4,827	\$ 6,627		\$	70,703	\$	83,618		\$	13,800	
ENDING FUND BALANCE				\$	210,156	\$	233,934	11.3%	\$	164,116	142.5%

FIRE DEPT FUND FISCAL YEAR 2025 MARCH

	Prior Year	Current Year	%	Prior	Current	%	Current Year	YTD
	Month	Month	Change	Year-to-Date	Year-to-Date	Change	Budget	% of Budget
UNRESERVED CASH								
BALANCE FORWARD				\$ -	\$ 809,635	-0-	\$ 809,635	
REVENUES								
Ad Valorem Tax	\$ -	\$ 19,638	-0-	\$ -	\$ 656,015	-0-	\$ 1,137,425	57.7%
In Lieu of	-	-	-0-	\$ -	\$-	-0-	\$ -	-0-
Motor Vehicle Tax	-	-	-0-	\$ -	\$-	-0-	\$ 95,763	0.0%
Recreational Vehicle Tax	-	-	-0-	\$ -	\$-	-0-	\$ 1,482	0.0%
Local Alcohol Liquor Tax	-	-	-0-	\$ -	\$-	-0-	\$ 1,067	0.0%
16M and 20M Truck Tax	-	-	-0-	\$ -	\$ -	-0-	\$ 2,887	0.0%
Neighborhood Revitalization	-	-	-0-	\$ -	\$ (4,330)	-0-	\$ -	-0-
Delaware Township	-	-	-0-	\$ -	\$ 70,110	-0-	\$ 210,358	33.3%
Interest Earnings	-	-	-0-	\$ -	\$ 5,999	-0-	\$ 4,000	150.0%
	-	-	-0-	\$ -	\$ -	-0-	\$ -	-0-
	-	-	-0-	\$ -	\$ -	-0-	\$ -	-0-
	-	-	-0-	\$ -	\$ -	-0-	\$ -	-0-
TOTAL REVENUES	\$ -	\$ 19,638	-0-	\$ -	\$ 727,795	-0-	\$ 1,452,982	50.1%
EXPENDITURES	¢	¢ 100.002	0	0	¢ 202.222	0	0 1 202 (1)	20.20/
Operations	\$ -	\$ 188,983	-0-	\$ -	\$ 393,233	-0-	\$ 1,393,616	28.2%
Acquisition	-	-	-0-	\$ -	\$ -	-0-	\$ -	-0-
	-	-	-0-	\$ -	\$ -	-0-	\$ -	-0-
	-	-	-0-	\$ -	\$ -	-0-	\$ -	-0-
	-	-	-0-	\$ -	\$ -	-0-	\$-	-0-
TOTAL EVDENDITUDES	¢	¢ 100.002	-0-	Ø	¢ 202.222	•	6 1 202 (1(29.20/
TOTAL EXPENDITURES	\$ -	\$ 188,983	-0-	\$ -	\$ 393,233	-0-	\$ 1,393,616	28.2%
NET REVENUES OVER								
NET REVENUES OVER EXPENDITURES	e e	6 (1(0.240)		¢	© 224 5 (2		6 50.200	
EAT ENDITURES	\$ -	\$ (169,346)		\$-	\$ 334,562		\$ 59,366	
ENDING FUND BALANCE				\$ -	\$ 1,144,197	-0-	\$ 869,001	131.67%
ENDING FUND DALANCE				Ψ -	ф 1,177,1 <i>91</i>	-0-	φ 007,001	131.07 /0

CONSOLIDATED STREET & HIGHWAY FISCAL YEAR 2025 MARCH

	Pr	ior Year	Curren	t Year	%		Prior		Current	%	Cu	rrent Year	YTD
		Month	Mo		Change	1	Year-to-Date	Ye	ear-to-Date	Change		Budget	% of Budget
UNRESERVED CASH					8					8		8	
BALANCE FORWARD						\$	244,729	\$	247,705	1.2%	\$	247,705	
REVENUES													
Interest Earnings	\$	572	\$	446	-22.0%	\$	1,674	\$	1,738	3.8%	\$	6,000	29.0%
Spec City/Cty Highway (CNTY)		8,188		8,818	7.7%	\$	8,188	\$	8,818	7.7%	\$	32,400	27.2%
Permits		25		350	1300.0%	\$	25	\$	1,000	3900.0%	\$	800	125.0%
Inspection Fees				-		\$	-	\$	-		\$	-	
Spec City/Cty (STATE)		2,297		-	-100.0%	\$	77,933	\$	75,116	-3.6%	\$	323,320	23.2%
FEMA				-	-0-	\$	-	\$	-	-0-	\$	-	-0-
State/Federal Grants*				-	-0-	\$	-	\$	-	-0-	\$	-	-0-
Transfers		34,375		22,916	-33.3%	\$	103,125	\$	68,748		\$	275,000	25.0%
Other		-		-	-0-	\$	-	\$	-	-0-	\$	-	-0-
TOTAL REVENUES	\$	45,458	\$	32,531	71.6%	\$	190,946	\$	155,421	81.4%	\$	637,520	24.4%
EXPENDITURES													
Payroll & Benefits	\$	34,036	\$	35,226	3.5%	\$		\$	118,804	9.5%	\$	469,643	25.3%
Engineering Services				-	-0-	\$	-	\$	-	-0-	\$	30,000	0.0%
Maintenance/Equip & Facilities		2,840		1,825	-35.8%	\$	24,153	\$	4,476	-81.5%	\$	65,000	6.9%
Training		-		1,497	-0-	\$	-	\$	1,562	-0-	\$	5,000	31.2%
Ice Control		-		18,933	-0-	\$	25,218	\$	39,704	57.4%	\$	65,000	61.1%
Gas & Oil		663		3,635	448.6%	\$	2,695	\$	4,875	80.9%	\$	25,000	19.5%
Mowing - State & Local		-		-	-0-	\$	-	\$	-	-0-	\$	25,000	0.0%
Gen Street Maintenance		753		6,116	711.7%	\$	2,379	\$	6,791	185.5%	\$	70,000	9.7%
Curb Replacements		-		-	-0-	\$	-	\$	-	-0-	\$	-	-0-
Acquisition		-		-	-0-	\$	-	\$	-	-0-	\$	-	-0-
Other		-		-	-0-	\$	-	\$	-	-0-	\$	-	-0-
TOTAL EXPENDITURES	\$	38,292	\$	67,232	75.6%	\$	162,916	\$	176,212	8.2%	\$	754,643	23.4%
NET REVENUES OVER													
EXPENDITURES	\$	7,166	\$	(34,701)		\$	28,030	\$	(20,792)		\$	(117,123)	
ENDING FUND BALANCE						\$	272,759	\$	226,913	-16.8%	\$	130,582	173.8%

WASTEWATER CIP PROJECT FUND FISCAL YEAR 2025

FUND 52 - WW TOWN CENTRE SANITARY SEWER PROJECT

		FY 2024		FY 2025	FY 2026	(Cumulative Total	Avail	able Funds
UNRESERVED CASH BALANCE FORWARD	\$	-		1,135,523	1,057,679			\$	-
REVENUES Interest Earnings Bond Proceeds Original Issue Premium	\$	28,218 1,092,700 48,673	\$	8,152	\$	\$	36,370 1,092,700 48,673	\$	1,092,700 48,673
TOTAL REVENUES	\$	1,169,591	\$	8,152	\$ -	\$	1,177,743	\$	1,141,373
EXPENDITURES							Cumulative Project xpenditures		ntractual ligations
Bond Issuance Costs Original Issue Discount	\$ \$	26,532 7,537	\$ \$	-	\$ -		26,532 7,537	\$ \$	-
Engineering Services Town Centre Sanitary Sewer	\$ \$	-	\$ \$	- 85,995			- 85,995	\$ \$	- 1,081,884
TOTAL EXPENDITURES	\$	34,069	\$	85,995	\$ -	\$	120,064	\$	1,081,884
NET REVENUES OVER EXPENDITURES	\$	1,135,523	\$	(77,843)	\$ -	\$	1,057,679	\$	59,489
ENDING FUND BALANCE	\$	1,135,523	\$	1,057,679	\$ 1,057,679	\$	1,057,679	\$	59,489

CAPITAL IMPROVEMENT PROJECT FUND FISCAL YEAR 2025 MARCH

	Prior Year	Current Year	%		Prior	Current	%	Current Year	YTD
	Month	Month	Change	Ye	ar-to-Date	Year-to-Date	Change	Budget	% of Budget
UNRESERVED CASH									
BALANCE FORWARD				\$	240,326	\$ 995,095	314.1%	\$ 995,095	
REVENUES									
Interest Earnings	\$ 1,868	\$ 1,456	-22.1%	\$	5,467	\$ 6,440	17.8%	\$ 20,000	32.2%
Sale of Assets	¢ 1,000	5 1,450	-0-	\$		\$ 0, 110 \$ -	-0-	\$ 20,000	-0-
K7 & Main Reimbursement			-0-	\$	_	\$ - \$	-0-	\$ -	-0-
147th Street			-0-	\$	_	φ – \$	-0-	\$ -	-0-
Main Street Enhancement			-0-	\$	_	\$ - \$ -	-0-	\$ -	-0-
Federal Funds Exchange	_	_	-0-	ŝ	-	\$-	-0-	\$ 150,000	0.0%
Transfer from General Fund	175,000	110,416	(0)	\$	525,000	\$ 331,248	-36.9%	\$ 1,325,000	25.0%
Reimb from Capital Projects			-0-	\$		\$ -	-0-	\$ 1,525,000	-0-
Remis nom Cupital Projects			0	Ψ		ψ	0	ψ	
TOTAL REVENUES	\$ 176,868	\$ 111,872	63.3%	\$	530,467	\$ 337,688	63.7%	\$ 1,495,000	22.6%
EXPENDITURES									
Drainage Maintenance		\$ 1,335	-0-	\$	-	\$ 1,335	-0-	\$ 50,000	2.7%
Street Contract	-	-	-0-	s	-	\$ -	-0-	\$ 800,000	0.0%
Curb Replacement	-	-	-0-	\$	-	\$ -	-0-	\$ 200,000	0.0%
Drainage Contract	5,791	-	(1)	\$	6,176	\$ -	-100.0%	\$ 400,000	0.0%
K7 & Eisenhower Project		-	-0-	\$	-	\$ -	-0-	\$ -	-0-
Sidewalk Construction	-	-	-0-	\$	-	\$ -	-0-	\$ 25,000	0.0%
Bridge Maintenance	-	-	-0-	\$	-	\$ -	-0-	\$ 25,000	0.0%
Storm Sewer Projects	-	-	-0-	\$	-	\$-	-0-	\$ -	-0-
Towne Centre Projects	-	-	-0-	\$	-	\$-	-0-	\$ -	-0-
TOTAL EXPENDITURES	\$ 5,791	\$ 1,335	-76.9%	\$	6,176	\$ 1,335	-78.4%	\$ 1,500,000	0.1%
NET REVENUES OVER									
NET REVENUES OVER EXPENDITURES	\$ 171,078	\$ 110,537		s	524,291	\$ 336,353		\$ (5,000)	
EATENDITUKES	5 1/1,0/8	\$ 110,537		3	524,291	\$ 330,353		\$ (5,000)	
ENDING FUND BALANCE				\$	764,617	\$ 1,331,448	74.1%	\$ 990,095	134.5%

FUND 70 - CAPITAL IMPROVEMENTS

EQUIPMENT RESERVE FISCAL YEAR 2025 MARCH

	Prior Year	Current Year	%		Prior		Current	%	Cur	rent Year	YTD
	Month	Month	Change	Y	ear-to-Date	Year-to-Date		Change	I	Budget	% of Budget
UNRESERVED CASH											
BALANCE FORWARD				5	6 116,768	\$	113,309	-3.0%	\$	113,309	
REVENUES											
Interest Earnings	\$ 199	\$ 155	-22.1%	\$	582	\$	1,169	100.8%		2,000	58.5%
Reimbursed Expenses	-	-	-0-	\$	-	\$	-	-0-		10,000	0.0%
Transfer from General Fund	12,500	8,333	-33.3%	\$	37,500	\$	24,999	-33.3%		100,000	25.0%
	-	-	-0-	\$	-	\$	-	-0-		-	-0-
TOTAL REVENUES	\$ 12,699	\$ 8,488	-33.2%	\$	38,082	\$	26,168	68.7%	\$	112,000	23.4%
EXPENDITURES											
Aquisition	\$ -	\$ -	-0-	\$		\$	-	-0-		125,000	0.0%
Depreciation	-	-	-0-	\$		\$	-	-0-		-	-0-
Other	-	-	-0-	\$	-	\$	-	-0-		-	-0-
TOTAL EXPENDITURES	\$ -	\$ -	-0-	\$	-	\$	-	-0-	\$	125,000	0.0%
NET REVENUES OVER											
EXPENDITURES	\$ 12,699	\$ 8,488		\$	38,082	\$	26,168	-31.3%	\$	(13,000)	-201.3%
				-	4.54.055		100.15-	0.051		100.005	100 651
ENDING FUND BALANCE				\$	154,850	\$	139,477	-9.9%	\$	100,309	139.0%

Current Year Expenditures:

Total Expenditures FY25

\$-

PARKS CAPITAL IMPROVEMENT PROJECT FUND FISCAL YEAR 2025

						C	umulative			
	1	FY 2023	FY 2024		FY 2025		Total		Ava	ilable Funds
UNRESERVED CASH										
BALANCE FORWARD	\$	-	\$ (688,876)	\$	4,861,230				\$	-
REVENUES										
Interest Earnings	\$	-	\$ 112,249	\$	35,673	\$	147,923		\$	-
Bond Proceeds	–	-	9,000,000	-	,-,-	Ť	9,000,000		Ť	9,000,000
Original Issue Premium		-	567,516				567,516			567,516
		-	-		-		-			-
TOTAL REVENUES	\$	-	\$ 9,679,766	\$	35,673	\$	9,715,439		\$	9,567,516
			, ,		<i>,</i>		, ,			
						C	umulative			
							Project		-	ontractual
EXPENDITURES						E	openditures			bligations
Utilities	\$	-	\$ 32,707	\$	-		32,707		\$	-
Bond Issuance Costs	\$	-	\$ 136,929	\$	-		136,929		\$	-
Original Issue Discount	\$	-	\$ 110,710				110,710		\$	-
Engineering Services	\$	688,876	\$ -				688,876		\$	-
Construction	\$	-	\$ 3,656,190	\$	362,752		4,018,942			
Transfer to General Fund			\$ 183,748				183,748		\$	-
Transfer to Special Parks			\$ 9,375				9,375		\$	-
TOTAL EXPENDITURES	\$	688,876	\$ 4,129,659	\$	362,752	\$	5,181,287		\$	-
NET REVENUES OVER										
EXPENDITURES	\$	(688,876)	\$ 5,550,106	\$	(327,078)	\$	4,534,152		\$	9,567,516
ENDING FUND BALANCE	\$	(688.876)	\$ 4,861,230	S	4,534,152	\$	4,534,152	_	\$	9,567,516

FUND 88 - PARKS CIP AQUATIC CENTER

CITY OF LANSING KEY ECONOMIC INDICTOR'S REPORT SUMMARY MARCH 31, 2025

There are five economic indicators monitored in this report. These reports are intended to provide an overall perspective of historical trends and analysis of current economic activity. The sales tax reflects a positive trend. The unemployment rate and transient guest tax reflect negative trends, and both permits/fees and utility customers remain neutral.

UNEMPLOYMENT RATE:

(NEGATIVE)

The preliminary unemployment rate for the Leavenworth County area for the month of March is 4.6%, as compared to the March 2024 rate of 3.2%. In comparison, the national unemployment rate stands at 4.2%, while the State unemployment rate registers at 3.8% for the same period.

SALES TAX:

(POSITIVE)

Combined City and County Sales and Use Tax for the first quarter totaled \$742,652, a 10.56% increase over last year's \$671,680 total for January through March.

TRANSIENT GUEST TAX:

(NEGATIVE)

Total revenue received from the State represents the remaining gross seven percent (7%) city guest tax. The State retains a 2% administration fee and submits 98% to the city. The revenues are received from the State on a quarterly basis (February, May, August, and November of each year). The revenue received through March was \$14,546 as compared to last year's receipts of \$25,113 for the same period.

PERMITS AND FEES:

(NEUTRAL)

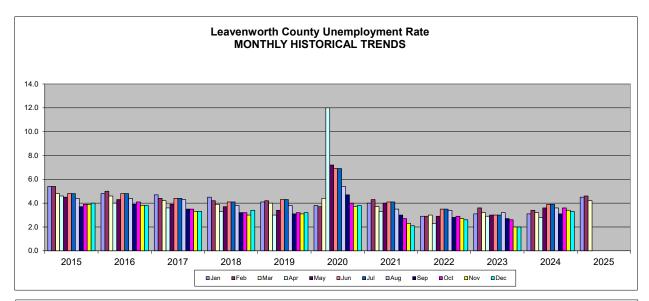
The City issued 89 permits valued at \$1,554,007 between January and March 2025, which included 1 new residential permit. This reflects a decrease over the previous year's 89 permits valued at \$903,469 for the first quarter. No new residential or commercial permits were issued during this period.

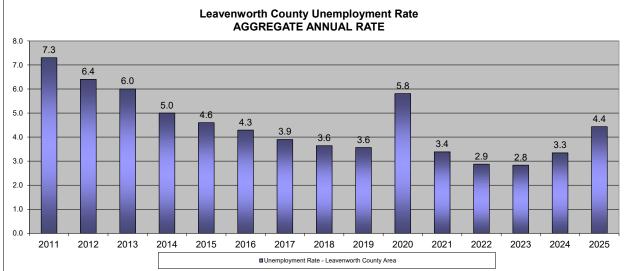
UTILITY CUSTOMERS:

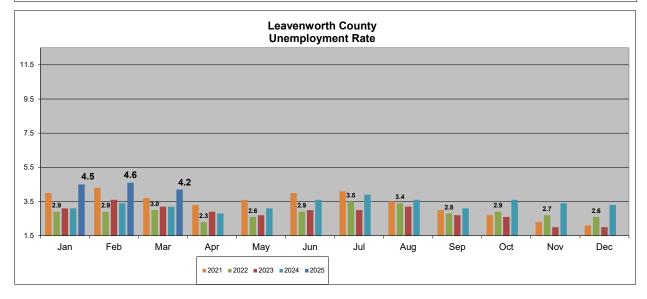
(NEUTRAL)

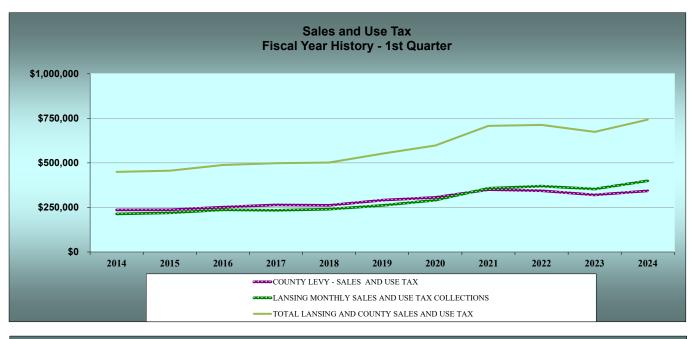
The first quarter's final billing cycles reflected 2,637 (January) and 2,645 (February and March) residential accounts billed: and 122 (January, February, and March) commercial accounts billed for the same period.

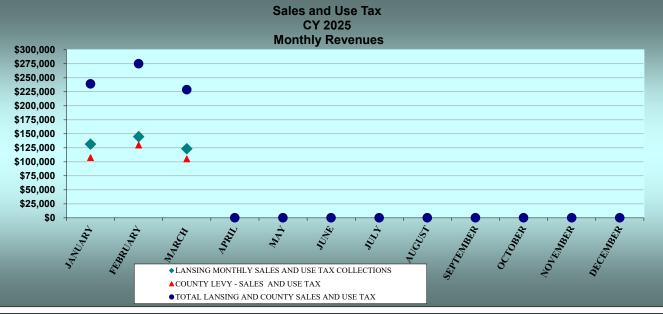
UNEMPLOYMENT RATE



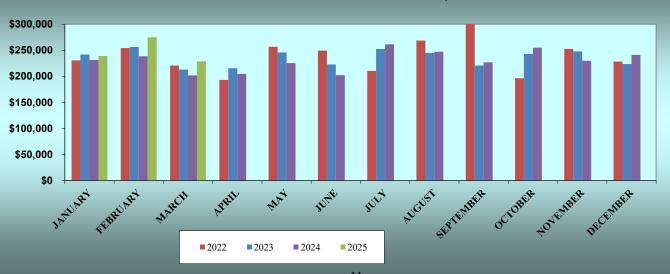


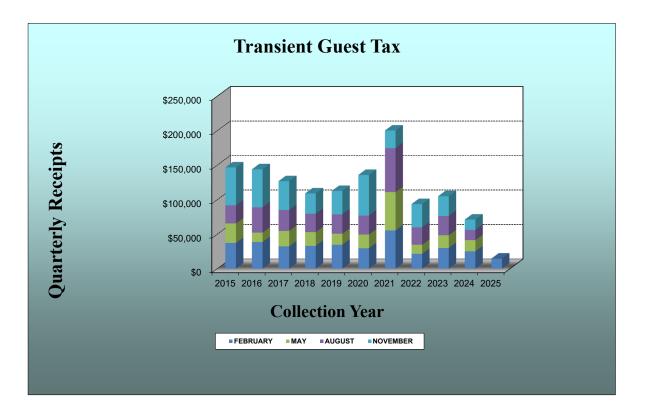


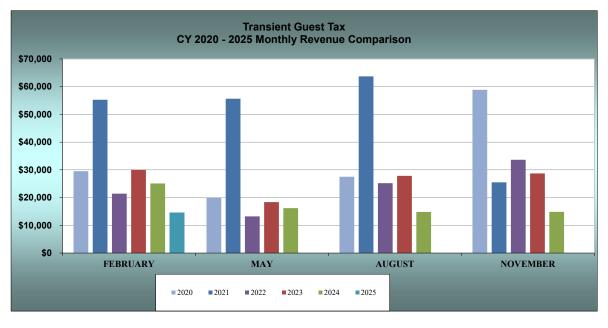




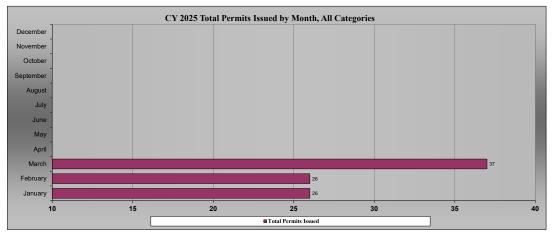
City and County Sales and Use Tax CY 2022- 2025 Year-to-Date Revenue Comparison

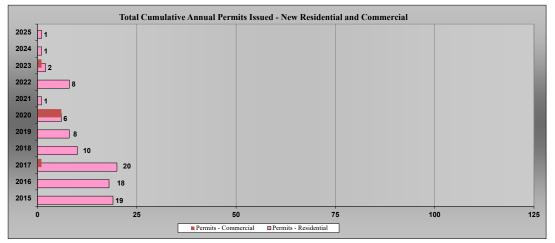


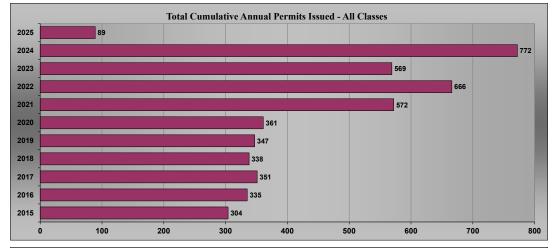


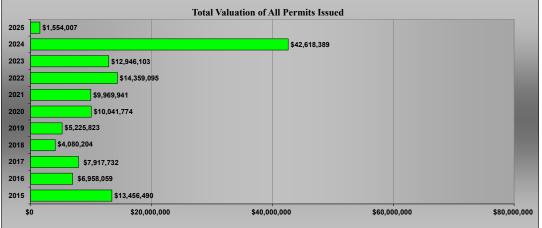


PERMITS ISSUED AND TOTAL VALUATION HISTORY

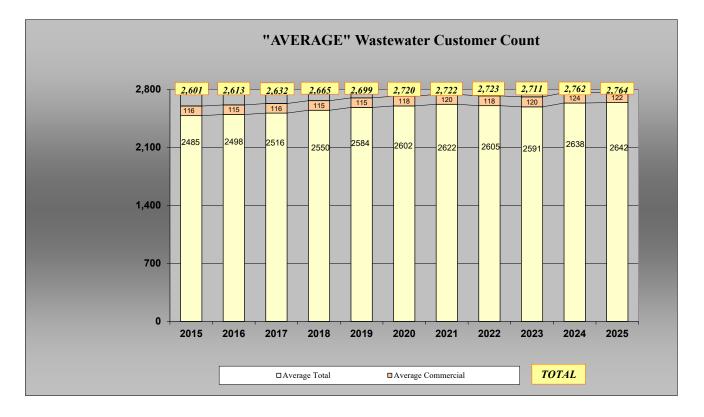


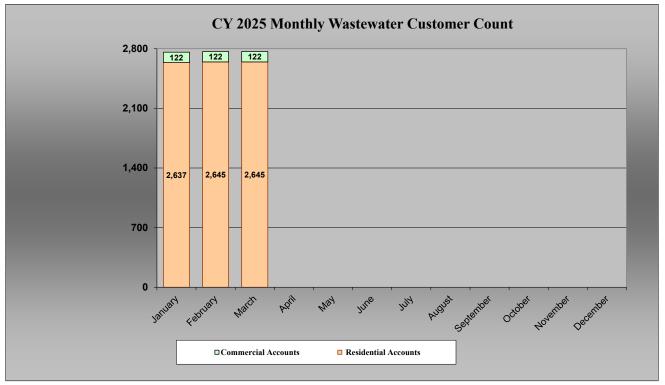






WASTEWATER UTILITY CUSTOMER HISTORY







End of Report