



City of Lansing

Fiber Optic Data via XGS-PON

August 19, 2025

Prepared by: Matthew Reising

Joshua Gentzler,

Thank you for the opportunity to provide this proposal for Clearwave Fiber. Based on the information provided in your request for a quote, we have developed the following proposal for you to consider.

City of Lansing

Proposed Service Plan

City of Lansing - Wastewater - 555 N HIGHWAY 5

Line Description / Term / Location Z	Qty	Sales Price	Monthly	One Time
01 - CWF Fiber Facility - Enterprise (MW) (1 Month Term)				
. Fiber Facility - One Time Installation Charge	1	\$0.00	\$0.00	\$47,900.00
02 - CWF Internet Product Family (MW) (60 Month Term)				
. Business Class Internet 1Gx1G (BC1GX1G5)	1	\$600.00	\$600.00	\$0.00
. 5 Static IPs (17STIP5)	1	\$0.01	\$0.01	\$0.00
Totals for Monthly and One-Time Installation Recurring Charges: Pricing does not include monthly taxes, if applicable.			\$ \$600.01	\$ \$47,900.00

Grand Totals for Monthly and One-Time Installation Recurring Charges: Pricing does not include monthly taxes, if applicable.	\$600.01	\$47,900.00
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Service Descriptions

01 - CWF Fiber Facility - Enterprise (MW)	The actual construction of optical fiber to the premise for Enterprise service.
02 - CWF Internet Product Family (MW)	High Speed Internet Access over Fiber.
Term	Term Liability Agreement commences upon signing of agreement and remains in force through continuous (months listed above) of billing for service. Carrier network equipment necessary to terminate and connect services will be provided by Clearwave Fiber and will remain property of Clearwave Fiber. Customer will be responsible for repair or replacement of equipment for any damage or loss due to any cause, including acts of God, excluding normal manufacturer defects and warranty covered repairs. See Master Service Agreement for complete terms and conditions.
Equipment	Necessary equipment needed to connect Fiber Services will be provided by Clearwave Fiber and will remain property of Clearwave Fiber. (See Terms / Other for replacement cost)
Emergency 911 Notice	Clearwave Fiber voice services is an IP-based phone service. FCC rules require that IP-based phone service providers remind you about some important Emergency 911 service facts that may make the 911 service limited or unavailable. The phone service uses the electrical power and Internet access in your office. You may not be able to make 911 calls if there is a power outage, if Clearwave Fiber experiences network or technical problems, or if your Internet Service is suspended. Clearwave Fiber voice services need a correct service address to deliver proper location information to an Emergency 911 operator. When a 911 call is placed, you may need to instruct the operator of your location. If after installation of service, you move your Clearwave Fiber provided equipment to a different location or address, call Clearwave Fiber at 877.293.2973.
Pricing	Pricing is valid for 30 days from the date of this proposal. Pricing is valid through 9/18/25. Pricing does not include monthly taxes, if applicable. Taxes and regulatory fees are always subject to change. Any changes to the proposed service configuration(s) may void entire pricing proposal.

Auto Attendant	Hosted Unified Communications offers the feature of Auto Attendant greetings in the customer administrative portal (CAP). Clearwave Fiber enables a generic recording for the customer at no charge. If the customer prefers to provide customized recorded greeting(s), Clearwave Fiber will upload the customer's recording(s) prior to the service installation date or 10 days post installation of service, at no charge. If the customer does not provide customized greeting(s), Clearwave Fiber shall enable the default generic greeting for inbound calls to ring up to 10 numbers in a hunt group. At any time, the customer may upload their own customized recordings in the CAP at no additional charge.
Service Changes	Clearwave Fiber provides an IP-based hosted service and provisions for call flow and phone use upon service installation. Clearwave Fiber offers online on-demand training modules on the Clearwave Fiber website with simple to watch videos and downloadable documents to show you how you can manage your IP based phone service through a web-based Customer Admin Portal (CAP). Clearwave Fiber makes all good attempts to set up the service to your satisfaction. If within the first 10 days of installation, you would like to make changes to your service's configuration, call us at 877-293-2973 to request the changes with our Technical Assistance Center. Clearwave Fiber will make requested changes within 10 days of an installation at no extra charge. After the initial 10 days post installation, Clearwave Fiber reserves the right to charge for configuration changes you may request. If you choose to have Clearwave Fiber make service configuration changes for you, we will provide a quote of a one-time charge of \$20 for simple changes or \$80 / hour for complex changes. You may make changes at no charge by logging into your CAP and making the service configuration changes yourself.

The Clearwave Fiber Advantage:

- Customized, cost-effective solutions designed to fit your specific needs
- Robust and scalable connectivity
- State-of-the-art, self-healing, redundant fiber optic ring architecture
- 24x7x365 monitoring for optimal network performance and reliability
- World-class data center and collocation facilities
- Locally staffed, enterprise level customer support
- One source, one bill, one phone number to call

Thank you for giving Clearwave Communications the opportunity to provide you with this proposal.

Sincerely

Matthew Reising


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