

Prepared for: , Town of Landis

2026 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 630



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0312202602

Date: 03/12/2026



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

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Town of Landis

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03/12/2026



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, **Town of Landis**

Re: Quote ID 0312202602 03/12/2026

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina State Contract Vehicle Program. Contract # 2510A.

Sincerely,

Jeff Williams

Fleet Manager

182-869-34281

jeffwilliams@parksautogroup.com

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As Configured Vehicle

| Code | Description |
|------|-------------|
|------|-------------|

Base Vehicle

| | |
|-----|--------------------------|
| F2B | Base Vehicle Price (F2B) |
|-----|--------------------------|

Packages

| | |
|------|---|
| 600A | <p>Order Code 600A</p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Engine: 6.8L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift-G 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i> - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> - Ford Connectivity Package (1-Year Included) <i>Includes unlimited Wi-Fi hotspot. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i> - SYNC 4 <i>Includes 8" center display, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i> |
|------|---|

Powertrain

| | |
|-----|-------------------------------------|
| 99A | Engine: 6.8L 2V DEVCT NA PFI V8 Gas |
|-----|-------------------------------------|

| | |
|-----|--|
| 44F | <p>Transmission: TorqShift-G 10-Speed Automatic</p> <p><i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i></p> |
|-----|--|

| | |
|-----|--------------------------------------|
| X3E | Electronic-Locking w/3.73 Axle Ratio |
|-----|--------------------------------------|

| | |
|-------|---------------------------------|
| STDGV | GVWR: 10,000 lb Payload Package |
|-------|---------------------------------|

Wheels & Tires

| | |
|-----|---|
| TBM | <p>Tires: LT245/75Rx17E BSW A/T</p> <p><i>Spare may not be the same as road tire.</i></p> |
|-----|---|

| | |
|-----|---|
| 64A | <p>Wheels: 17" Argent Painted Steel</p> <p><i>Includes painted hub covers/center ornaments.</i></p> |
|-----|---|

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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As Configured Vehicle (cont'd)

| Code | Description |
|------------------------------|--|
| Seats & Seat Trim | |
| A | HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> |
| Other Options | |
| 142WB | 142" Wheelbase |
| PAINT | Monotone Paint Application |
| STDRD | Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> |
| | <i>Includes:</i> - Ford Connectivity Package (1-Year Included) <i>Includes unlimited Wi-Fi hotspot. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i> - SYNC 4 <i>Includes 8" center display, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i> |
| 47B | Snow Plow/Camper Package <i>Includes computer selected springs for snowplow application and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Note 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see Body Builders Layout Book for details.</i> |
| 96D | XL Driver Assist Package <i>Includes:</i> - Automatic High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i> |
| 67E | 250 Amp Alternator (Gas) |
| 52B | Trailer Brake Controller <i>Includes smart trailer tow connector.</i> |

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As Configured Vehicle (cont'd)

| Code | Description |
|------|---|
| 18B | Platform Running Boards |
| 43C | Pro Power Onboard - 400W <i>Includes 1 in-dash mounted outlet.</i> |
| 66S | Upfitter Switches (6) <i>Located in overhead console.</i> |
| 153 | Front License Plate Bracket <i>Standard in states requiring 2 license plates and optional to all others.</i> |

Fleet Options

| | |
|--------|---|
| WARANT | <p>Fleet Customer Powertrain Limited Warranty</p> <p>Requires valid FIN code.</p> <p><i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i></p> |
|--------|---|

Emissions

| | |
|-----|---------------------------|
| 425 | 50-State Emissions System |
|-----|---------------------------|

Exterior Color

| | |
|-------|--------------|
| Z1_01 | Oxford White |
|-------|--------------|

Interior Color

| | |
|-------|--|
| AS_03 | Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat |
|-------|--|

Upfit Options

| | |
|------|-----------------------|
| R8SD | 8' Royal Service Body |
|------|-----------------------|

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Pricing Summary - Single Vehicle

| | | | MSRP |
|----------------------------|--------------------|--|--------------------|
| <i>Vehicle Pricing</i> | | | \$66,123.00 |
| Subtotal | | | \$66,123.00 |
| <i>Pre-Tax Adjustments</i> | | | |
| Code | Description | | |
| Discount | Dealer Discount | | -\$5,177.99 |
| Ford Gvmnt GPC | Government GPC | | -\$3,500.00 |
| Total | | | \$57,445.01 |

Customer Signature

Acceptance Date

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