

Southeastern Consulting Engineers, Inc.

September 28, 2023

Mr. Michael Ambrose
Town Manager
704 W. Blume Street
Landis, North Carolina 28088-1247

Ref.: Material Bid Recommendation
Substation Battery Cabinet

Dear Michael:

The Town received proposals in our office from five suppliers and representatives solicited for providing a substation battery cabinet.

We have evaluated each offer based on compliance with specifications, cost, and delivery.

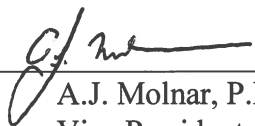
Concentric, LLC offered the most attractive proposal price. Their total price, excluding taxes, for the entire battery system in an outdoor cabinet is \$21,884.00 and they are quoting 20-22 weeks delivery. Proposals ranged from this price up to \$61,831.42.

We are therefore recommending the Town issue a purchase order to Concentric, LLC in the amount of \$21,884.00 plus applicable sales tax. If you agree with our recommendation, please also send us a copy of the P.O. issued to Concentric, LLC so we may follow up with the vendor.

Very truly yours,

SOUTHEASTERN CONSULTING ENGINEERS, INC.

By _____



A.J. Molnar, P.E.
Vice President

AJM/lc