

Prepared for: , Town of Landis

2026 F-150 4x4 SuperCrew Cab 5.5' box 145" WB XL (W1L)

Price Level: 615



Client Proposal

Prepared by:

Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Quote ID: 0518202604

Date: 05/18/2026



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

Office: 828-693-4281 | Fax: 828-696-8993

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05/18/2026



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, Town of Landis

Re: Quote ID 0518202604 05/18/2026

To Whom It May Concern,

All pricing provided in this quote is based on, and follows the guidelines of, the North Carolina Sheriffs' Association Vehicle Procurement Program. Contract # 26-12-0909. Specification # 312

Sincerely,

Jeff Williams

Fleet Manager

182-869-34281

jeffwilliams@parksautogroup.com

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Table of Contents

Description	Page
Cover Page	1
Cover Letter	2
Table of Contents	3
As Configured Vehicle	4
Pricing Summary - Single Vehicle	8
Pricing Summary - Multiple Vehicle	9

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As Configured Vehicle

Code	Description
Base Vehicle	
W1L	Base Vehicle Price (W1L)
Packages	
101A	Equipment Group 101A Standard <i>Includes:</i> <ul style="list-style-type: none">- Engine: 2.7L V6 EcoBoost <i>Includes auto start-stop technology.</i>- 50-State Emissions <i>Standard equipment on 2.7L (99P) and 5.0L V8 (995). Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington. Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia. Available option for dealers located in all states for retail orders. Available option for dealers located in all states for fleet orders with "Ship-To" addresses in California emissions states.</i>- Transmission: Electronic 10-Speed Automatic <i>Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i>- 3.55 Axle Ratio- GVWR: 6,650 lbs Payload Package- Tires: 265/70R17 BSW A/T- Wheels: 17" Silver Steel- Radio: AM/FM Stereo w/SiriusXM 360L <i>Includes 6 speakers and auxiliary audio input jack. Note: includes a three (3)-month prepaid subscription. Service is not available in Alaska and Hawaii. Note: all SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement & privacy policy at http://www.siriusxm.com/www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit http://www.siriusxm.com/FAQS for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>- Ford Connectivity Package (1-Year Included) <i>Includes (features may vary by make and model) unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i>- SYNC 4 w/Enhanced Voice Recognition

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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As Configured Vehicle (cont'd)

Code	Description
	<i>Includes 12" center display, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition.</i>

Emissions

425	<p>50-State Emissions</p> <p><i>Standard equipment on 2.7L (99P) and 5.0L V8 (995). Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington. Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia. Available option for dealers located in all states for retail orders. Available option for dealers located in all states for fleet orders with "Ship-To" addresses in California emissions states.</i></p>
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Powertrain

99P	<p>Engine: 2.7L V6 EcoBoost</p> <p><i>Includes auto start-stop technology.</i></p>
	<p><i>Includes:</i></p> <p>- 50-State Emissions</p> <p><i>Standard equipment on 2.7L (99P) and 5.0L V8 (995). Automatically added to 3.5L EcoBoost (998) and 3.5L PowerBoost full hybrid (99D) orders from dealers located in the following California, Massachusetts, New York, Oregon, Pennsylvania, Vermont, Washington. Available 3.5L EcoBoost (998), 3.5L PowerBoost Full Hybrid (99D) and 3.5L EcoBoost High Output (99G) option for dealers in Federal states for all order types (retail / stock / fleet): Arizona, Connecticut, Delaware, Idaho, Maine, Maryland, Montana, New Hampshire, New Jersey, Nevada, Ohio, Rhode Island and West Virginia. Available option for dealers located in all states for retail orders. Available option for dealers located in all states for fleet orders with "Ship-To" addresses in California emissions states.</i></p>
44G	<p>Transmission: Electronic 10-Speed Automatic</p> <p><i>Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.</i></p>
X19	<p>3.55 Axle Ratio</p>
STDGV	<p>GVWR: 6,650 lbs Payload Package</p>

Wheels & Tires

STDTR	<p>Tires: 265/70R17 BSW A/T</p>
64C	<p>Wheels: 17" Silver Steel</p>

Seats & Seat Trim

A	<p>Vinyl 40/20/40 Front Seat</p>
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As Configured Vehicle (cont'd)

Code	Description
Other Options	
145WB	145" Wheelbase
STDRD	Radio: AM/FM Stereo w/SiriusXM 360L <i>Includes 6 speakers and auxiliary audio input jack. Note: includes a three (3)-month prepaid subscription. Service is not available in Alaska and Hawaii. Note: all SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement & privacy policy at http://www.siriusxm.com/www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit http://www.siriusxm.com/FAQS for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>
	<i>Includes:</i> - Ford Connectivity Package (1-Year Included) <i>Includes (features may vary by make and model) unlimited Wi-Fi hotspot, audio and video streaming, voice assistant and entertainment. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i> - SYNC 4 w/Enhanced Voice Recognition <i>Includes 12" center display, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual and conversational voice command recognition.</i>
18B	Black Platform Running Boards
153	Front License Plate Bracket <i>Standard in states where required by law, optional to all others.</i>
96W	Tough Bed Spray-in Bedliner Ford accessory.
PAINT	Monotone Paint Application
Fleet Options	
WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code.

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As Configured Vehicle (cont'd)

Code	Description
	<p><i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i></p>
Exterior Color	
YZ_01	Oxford White
Interior Color	
AS_02	Black w/Medium Dark Slate w/Vinyl 40/20/40 Front Seat

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Pricing Summary - Single Vehicle

			MSRP
<i>Vehicle Pricing</i>			\$51,290.00
Subtotal			\$51,290.00
<i>Pre-Tax Adjustments</i>			
Code	Description		
Discount	Dealer Discount		-\$3,883.55
Ford Gvmnt GPC	Government GPC		-\$4,500.00
Total			\$42,906.45

Customer Signature

Acceptance Date

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Pricing Summary - Multiple Vehicles

Vehicle Quantity: 2

	MSRP
<i>Vehicle Pricing</i>	\$102,580.00
Subtotal	\$102,580.00

Pre-Tax Adjustments

Code	Description	MSRP
Discount	Dealer Discount	-\$7,767.10
Ford Gvmnt GPC	Government GPC	-\$9,000.00
Total		\$85,812.90

Customer Signature

Acceptance Date

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