

January 12, 2026

Re: Sole Source

To Whom It May Concern:

Sensus, a Xylem brand, recognizes Ferguson Enterprises as the Authorized Distributor of Sensus products for the state of North Carolina including but not limited to Sensus Analytics Software, iPERL meters, aLLY meters, Omni meters, CordoneL meters and Sensus transmitters. Purchasing Sensus products from an authorized distributor in your area ensures that your products will be properly supported and warranted. Please contact Ferguson Enterprises for all of your Sensus needs.

We look forward to providing your business with quality water products and service in the near future. Please feel free to contact me if you have any questions.

Sincerely,

Trena Simmons

Trena Simmons
Partner Success Specialist
Sensus, Xylem Brand