

Bid #1

LANDIS POOL RESURFACING PROJECT

REQUEST FOR PROPOSALS (RFP)

Town of Landis, North Carolina

Issued on: July 22, 2025

Response Due: August 13, 2025, before 2 pm

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SECTION 1: PROJECT OVERVIEW

Summary

The Town of Landis, hereafter referred to as the “Town”, is accepting Proposals from contractor/construction vendors or a team of vendors for an upcoming project at The Landis Pool. Qualified vendor(s) will be able to provide the following services/needs for this project.

- Identify and repair any cracks or other related issues that could cause water leaks.
- Prep/Plaster (>840 SF)- cut and chip fittings, cut and chip waterline tile, remove hollow plaster, address/ treat stains, clean pool, install multicoat scratch kote
- Waterline Tile Replacement- remove existing waterline tiles, install standard 6x6 tile of customer’s choice, grout above the new tile, and caulk to complete the project.
- Remove existing Transition Line- Install 2x2 blue tile all around the pool, including around the steps, seal expansion joints, and install trim tile
- Extend all returns and install all new fittings and main drains
- New Plaster for walls and floor with a Bluestone Marquis Quartz Finish
- Must Include Warranty information and details on all work and products

Section 2: Proposal

Vendors are required to submit a proposal that presents the vendor’s qualifications and understanding of the work to be performed. Before submitting a proposal in response to this request, a walk through of the existing pool site is optional. A walk through tour will be held on *July 30, 2025, at 10 am, located at 301 W Rice Street, Landis, NC 28088*

Proposals must be clearly marked “Landis Pool Resurfacing Project” and submitted no later than *August 13, 2025*, before 2:00 pm EST. Proposals must be mailed, emailed, or hand-delivered to:

Attention: Michael Ambrose, Landis Town Manager
312 S. Main St. Landis, NC 28088 / townmanager@townoflandisnc.gov

No submissions or supporting documents will be accepted after this deadline. The Town of Landis assumes no responsibility or liability for costs incurred by the responsive vendor in submitting this proposal. Vendors accept all risks for late delivery of the Proposal Package regardless of fault.

IMPORTANT NOTE: All employees of the selected contractor will be required to submit to a background check prior to working on site.

Proposal Content

1. Proposal Form & Signature Page:

The proposal form and signature page must be completed and signed by an individual authorized to bind the vendor. All proposals submitted without such proposal form and signature page may be deemed non-responsive.

2. References:

Proposals shall include a list of three (3) references, including name, address, phone number, and contact person. The Town reserves the right to contact references other than, and/or in addition to, those furnished by a vendor.

3. Company Narrative:

Provide information regarding your experience level, years of operation, etc.

4. Property/Liability and Worker's Compensation Certification

5. Independent Contractor Statement

6. E-Verify Affidavit

SECTION 3: RFP TIMELINE

This is the Town's best estimate of the timeline that will be followed:

Pool Site Walkthrough (Required)..... *July 30, 2025, at 10 am*

Closing date to submit application..... *August 13, 2025, before 2 pm*

Present to the Town Council..... *September 15, 2025, at 6 pm*

Vendor notification & contract negotiation..... *September 18, 2025*

SECTION 4: OTHER PROCEDURAL INFORMATION

4.1 Other Procedures and Conditions

The Town reserves the sole discretion and right to reject any and all responses received with respect to the RFP and to cancel the RFP process at any time prior to entering into a formal agreement. The Town further reserves the right to request additional information or clarification of information provided in any response. The Town also reserves the right, but is under no obligation, to waive technicalities and informalities. The Town shall make the award as deemed in its best interest. A response to this RFP should not be construed as a contract, nor indicate a commitment of any kind.

4.2 Public Records

Upon receipt by the Town, your Bid Package is considered a public record except for material that qualifies as "Trade Secret" information under North Carolina General

Statute §66-152 et seq. Your Bid Package will be reviewed by Town staff, as well as members of the general public who may submit public record requests. To properly designate material as a trade secret under these circumstances, each firm must take the following precautions: (a) any trade secrets submitted by a firm should be submitted in a separate document marked "Trade Secret -Confidential and Proprietary Information - Do Not Disclose Except for the Purpose of Evaluating this Bid Package," and (b) the same trade secret/confidentiality designation should be stamped on each page of the trade secret materials contained in the document.

In submitting a Bid Package, each firm agrees that the Town may reveal any trade secret materials contained in such response to all staff involved in the evaluation process and to any outside consultant or other third parties who are hired to assist in the evaluation process. Furthermore, each firm agrees to indemnify and hold harmless the Town and each of its officers, employees, and agents from all costs, damages, and expenses incurred in connection with refusing to disclose any material that the firm has designated as a trade secret. Any firm that designates its entire Bid Package as a trade secret may be disqualified from the evaluation process.

SECTION 5: Minority Business Enterprises

The Town of Landis is committed to using Minority Business Enterprises (MBE) for professional services and other Town contracts. Vendor and teams demonstrating a commitment to assist the Town in attaining this goal by being or including qualified MBE firms will be given priority consideration in the evaluation process.

For purposes of this section, the term minority refers to a person who is a citizen or lawful permanent resident of the United States and who is:

- Black, that is, a person having origins in any of the black racial groups in Africa;
- Hispanic, that is, a person of Spanish or Portuguese culture with origins in Mexico, South; Central America, or the Caribbean Islands, regardless of race;
- Asian American, that is, a person having origins in any of the original peoples of the Far East, Southeast Asia, and Asia, the Indian subcontinent, the Pacific Islands;
- American Indian, that is, a person having origins in any of the original peoples of North America; or
- Female

In order to qualify as a Minority Business Enterprise, a vendor must have a majority ownership of minority partners and must:

- Be a NC Department of Administration certified Historically Underutilized Business;
- OR
- Be a NC Department of Transportation certified Disadvantaged Business Enterprise;
- OR
- Seek approval as a qualified MBE at least two (2) weeks prior to the due date of the responsive submittal to the associated procurement process.

Vendors or team member vendor that are qualified MBEs need to complete and return the attachment with the submittal documents for this project. Evaluation committee members will be given guidance on scoring MBE participation rate based on the role of the MBE vendor (prime or sub), the number of MBE vendor(s) on the team, and the experience of the team members working with the MBE vendor(s) proposed.

PROPOSAL ATTACHMENTS

Landis Pool Resurfacing Proposal Form & Signature Page

It is the intent of the Town to accept the lowest responsible/responsive proposal. The selected proposal will be the most advantageous regarding price, quality of service, vendor qualifications and capabilities to provide the specified service, and other factors which the Town may consider. The Town reserves the right to accept or reject any or all proposals and to waive irregularities therein.

The undersigned hereby submits the following proposal for the cost of Contractor/Construction services as described within this Request for Proposal document:

Business Name: Caribbean Pool Service

Representative Name/Title: Mindy Shawley/Executive Asst-Office manager

Address: 4541 Raceway Dr Concord, NC 28027

Office Phone: 704-795-7665 Cell Phone: 980-247-1805

Website: _____ Email: mindy@cpspoolservice.com

Material Costs	Labor Costs	Other / Note

Total Cost: \$69,184.83

** Additional quote 725272 attached - Potential worst case scenario.*

Payment will be made to the contractor within 30 days of receiving the monthly invoice. The invoice shall include date(s) of service and amount for each date. Special services provided will be billed via a separate invoice and described by the service provided and the date it was provided.

Authorized Signature: 

Date: 8-6-2025

Proposal References

Please list three (3) client references. The Town reserves the right to contact references other than, and/or in addition to, those being furnished below.

Business Name: Highmark Residential
Address: praab@highmarkres.com
Contact Name: Paul Raab Phone: 330-406-6899
Business Relationship: Completed renovations on several pools

Business Name: Bell Partners
Address: fjohnson@bellpartnersinc.com
Contact Name: Freddie Johnson Phone: 336-269-9033
Business Relationship: Completed renovations on several pools

Business Name: Hilton Garden Inn-Rock Hill
Address: hbruce@hp-hotels.com
Contact Name: Harry Bruce Phone: 803-517-2634
Business Relationship: Resurfaced hotel pool

Company Narrative

Company Name: Caribbean Pool Service

Number of Employees: 20 Years of Operation: 30+

Current Clients: Town of Landis/Mecklenburg Co/ Rowcab YMCAs-multiple property mgmts

Please include a brief narrative in the space below to include any additional information you wish to share that may assist us in choosing the best vendor for our needs:



4541 Raceway Drive Concord, NC 28027 704-795-7665

Our company has been in operation for over 30 years, serving the Charlotte and Raleigh areas as well as parts of South Carolina. We offer and service an automated chemical system. We also do pump and filter repairs and replacements. Tile and plaster work is done by a subcontractor. We have had zero failures working with this contractor. They do excellent work and use a special plaster designed for us. We have been working with the Town of Landis for many years now and would love to help with this resurfacing project.

Property/Liability and Workers' Compensation Certification

The selected vendor must provide a Certificate of Insurance including workers' compensation coverage naming the Town as an additional insured with the minimum insurance requirements of \$1,000,000.

- I understand that, if my proposal is selected, I will be required to provide a Certificate of Insurance with a minimum coverage of \$1,000,000 naming the Town of Landis as an additional insured.
- I hereby certify that I have and will maintain in full force and effect a policy of Workers Compensation Insurance in compliance with the Laws of the State of North Carolina with the following insurance company:

Insurance Company Name: Cincinnati and Accident Fund

Agent's Name, Address, Telephone: Central Carolina 317 Jake Alexander Salisbury

Policy Number: EPP0363312/AFWCP1000029469 Effective Date: 02/01/2025



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
2/5/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Central Carolina Insurance Agency, Inc. 317 Jake Alexander Blvd S Sallsbury NC 28147	CONTACT NAME: Certificate Department
	PHONE (A/C, No, Ext): 704-738-0221 FAX (A/C, No): 704-636-7141
	E-MAIL ADDRESS: certs@centralcarolina.com
	INSURER(S) AFFORDING COVERAGE
	INSURER A: THE CINCINNATI INSURANCE COMPANY
	INSURER B: ACCIDENT FUND INSURANCE COMPANY OF
	INSURER C:
	INSURER D:
	INSURER E:
	INSURER F:

COVERAGES CERTIFICATE NUMBER: 1603664415 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER:		EPP 0363312	2/1/2025	2/1/2026	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$500,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	☒ AUTOMOBILE LIABILITY ☒ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY		EPP 0363312	2/1/2025	2/1/2026	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	☒ UMBRELLA LIAB ☒ OCCUR ☐ EXCESS LIAB ☐ CLAIMS-MADE DED RETENTION \$		EPP 0363312	2/1/2025	2/1/2026	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	AF WCP 100029469	2/1/2025	2/1/2026	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
A	Pollution		EPP 0363312	2/1/2025	2/1/2026	Each Occurrence 50,000 Aggregate 100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

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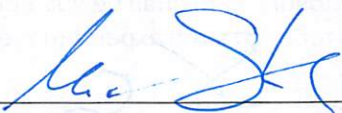
Proposal for the Independent Contractor Statement

It is agreed that nothing herein contained is intended or should be construed in any manner as creating or establishing the relationship of co-partners between the parties hereto or as constituting the Contractor as the agent, representative, or employee of the Town for any purpose or in any manner whatsoever. The Contractor is to be and shall remain an independent contractor with respect to all services performed.

The Contractor represents that it has, or will secure at its own expense, all personnel required in performing services. Any and all personnel of the Contractor or other persons, while engaged in the performance of any work or services required, shall have no contractual relationship with the Town, shall not be considered employees of the Town and any and all claims that may or might arise under the Unemployment Compensation Act or the Workers' Compensation Act of the State of North Carolina on behalf of said personnel arising out of employment or alleged employment including, without limitations, claims of discrimination against the Contractor, its officers, agents, contractors or employees, shall in no way be the responsibility of the Town; and the Contractor shall defend, indemnify and hold the Town, its officers, agents and employees harmless from any and all such claims irrespective of any pertinent tribunal, agency, board, commission or court. Such personnel or other persons shall neither require nor be entitled to any compensation, rights, or benefits of any kind whatsoever from the Town, including, without limitation, tenure rights, medical and hospital care, sick and vacation leave, Workers' Compensation, Unemployment Insurance, disability, or severance pay.

Company/Individual Name: Caribbean Pool Service

Official Address: 4541 Raceway Dr. Concord, NC 28027

Signature & Title:  Executive Asst

Date: 8-4-2025

Certification Regarding Lobbying

The undersigned Firm certifies, to the best of his or her knowledge and belief, that:

No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

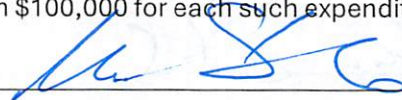
If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form--LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions [as amended by "Government wide Guidance for New Restrictions on Lobbying," 61 Fed. Reg. 1413 (1/19/96). Note: Language in paragraph (2) herein has been modified in accordance with Section 10 of the Lobbying Disclosure Act of 1995 (P.L. 104-65, to be codified at 2 U.S.C. 1601, et seq.)]

The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including Sub-contracts, sub-grants, and Contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

[Note: Pursuant to 31 U.S.C. § 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure

Signature of Firm's Authorized Official: _____



Name and Title of Firm's Authorized Official: Mindy Shawley/Executive Assistant

Date: 8-4-2025

Note: This form may be signed electronically. All firms proposed for the contract must sign and return this form as part of the solicitation response.

Intent to Perform as a Minority Business Enterprise Firm or Sub-firm

All Minority Business Enterprises (MBE) proposed for the following solicitation must fill out this portion of the form.

Firm is proposed as: Prime firm: _____ Sub-firm: _____

Is the firm a NC Department of Administration certified Historically Underutilized Business?

Yes: _____ No: _____

Is the firm a NC Department of Transportation certified Disadvantaged Business Enterprise?

Yes: _____ No: _____

If the answer is no to both questions above, is the firm an approved Minority Business Enterprise by the Town of Landis?

Yes: _____ N/A (firm is qualified under one of the two methods above): _____

Legal name of the firm and physical address: _____

As a duly authorized representative, I certify the above information is accurate.

Signature of Firm's Authorized Official

Printed Name and Title of Firm's Authorized Official

Date

Caribbean Pool Service
 4541 Raceway Drive
 Concord NC 28027
 Phone: 704-795-7665
 Fax: 704-792-2335

QUOTE

DATE

8/5/2025

INVOICE #

0000694220

CUST #

0003086

Quote is good for 5 Days

BILL TO:

Town Of Landis Parks & Rec-E
 301 W. Rice St
 Landis NC 28088

SHIP TO:

Town Of Landis Parks & Rec-E
 301 W. Rice St
 Landis NC 28088

P.O. NUMBER		TERMS	SALES PERSON	
		NET 30		
QUAN	DESCRIPTION	PRICE EACH	AMOUNT	
	NOTE: There will be a price increase for materials and labor January 1st. Please quote to resurface the pool. This quote is for a Blue based quartz.. Plaster will be washed to expose blue quartz. Due to the numerous price increses on parts and supplies, Some prices may be higher than quoted since prices are changing, in some cases, daily. NOTE: This quote is based on pool having no more than 2 layers of plaster or has been painted. If more than 100sf of plaster needs to be removed,has more than 2 layers of plaster or has been painted. This will require a change order. NOTE: This would not include any crack repairs that may need to be done.			
1.00	Prep - Plaster (>840 SF) 5530 1) Cut and Chipping Fittings 2) Cut and Chip Waterline Tile 3) Remove Hollow Plaster (Up to 200 SF Included at No Charge) 4) Clean Pool	16,078.00	16,078.00	
1.00	5) Install Multicoat Scratch Kote Waterline Tile Replacement (Includes any tile in the \$7.00 per square foot range. Upgrades can be made for the price difference.) 360 1) Remove Existing Waterline Tile 2) Install standard 6x6 tile of customer's choice 3) Grout above new tile is included. Caulk is extra and is regired for solid decks.. 4) one year warranty	10,660.00	10,660.00	
	Note: We will take precautions not to damage the existing coping but when replacing tile and leaving the existing coping, there is a possibility that the coping may become chipped or loose during demo of the old waterline tile.			
1.00	To caulk between solid pool deck and new waterline tile.	3,255.00	3,255.00	
1.00	Transition Line Replacement 77 1) Remove Existing Transition Line 2) Install 2x2 BlueTile	1,848.00	1,848.00	

We will beat any written estimate.

We will not be under sold!

Caribbean Pool Service
 4541 Raceway Drive
 Concord NC 28027
 Phone: 704-795-7665
 Fax: 704-792-2335

QUOTE**DATE**

8/5/2025

INVOICE #

0000694220

CUST #

0003086

Quote is good for 5 Days

BILL TO:

Town Of Landis Parks & Rec-E
 301 W. Rice St
 Landis NC 28088

SHIP TO:

Town Of Landis Parks & Rec-E
 301 W. Rice St
 Landis NC 28088

P.O. NUMBER		TERMS	SALES PERSON	
		NET 30		
QUAN	DESCRIPTION	PRICE EACH	AMOUNT	
1.00	Seal expansion joints	689.00	689.00	
1.00	Trim Tile Installation 48	504.00	504.00	
	1) Install 2x2 BlueTile on Edge of Each Step/Bench to match blue quartz plaster			
1.00	Extra Labor and Plaster for Steps/Benches	1,032.00	1,032.00	
	1) 25 LF Included at No Charge			
1.00	To extend all returns and install new fittings.	595.00	595.00	
1.00	Due to law changes, EQ covers can be removed from the pool wall. This is to plug and hydro cement in all eq's per rule change.	350.00	350.00	
1.00	Pool Plaster - Bluestone Marquis Quartz Finish	31,521.00	31,521.00	
	1) Warranty - Five (5) Year Commerical Limited from Date of Completion (See SGM Warranty for Details)			
	2) NPC Startup Procedures MUST Be Followed			
	3) Staining, Streaking, Mottling, Hydration, Calcification and Damage Due to Poor Water			
	Chemicals are NOT Covered Under Warranty.			
1.00	Pool Chemical start up. This includes Stain treatment, enzymes and calcium added as pool is filling up. Instructions will be given to maintenance on other chemicals to add and all procedures for proper plaster curing.	425.00	425.00	
1.00	White Goods. All fittings will be replaced (does not include main drains)	95.00	95.00	
	Quote does not include main drain covers. If needed it will have to be a change order since covers have changed the requirements.			
SUBTOTAL			\$67,052.00	
TAX			\$2,132.83	
TOTAL			\$69,184.83	

We will beat any written estimate.

We will not be under sold!

Caribbean Pool Service
4541 Raceway Drive
Concord NC 28027
Phone: 704-795-7665
Fax: 704-792-2335

QUOTE

DATE

8/5/2025

INVOICE #

0000725272

CUST #

0003086

Quote is good for 5 Days

BILL TO:

Town Of Landis Parks & Rec-E
301 W. Rice St
Landis NC 28088

SHIP TO:

Town Of Landis Parks & Rec-E
301 W. Rice St
Landis NC 28088

*Worst
case
scenario.*

P.O. NUMBER		TERMS	SALES PERSON	
		NET 30		
QUAN	DESCRIPTION	PRICE EACH	AMOUNT	
1.00	Additional repairs that may need to be made but will no know until we get into removing tile and can check plaster and crack repairs. Cracks may need to be opened up and repaired with staples. We don't think this will be a problem based on who made the repairs. 107 If we get into pool and see a need to remove one layer of plaster. This may be due to how it was applied or to remove the stubborn black algae.	3,745.00	3,745.00	
5530.00	Chip Out Delaminated or Loose Plaster (0000 sf) Note: This is baseline estimate for plaster removal based on what we were told or can see. If more than the estimated amount is needed, a change order for additional work will be given.	3.85	21,290.50	
3.00	Dumpster fee for dumpster to be delivered and used for materials removed from pool. Note: if household items are put into dumpster it will be removed and set beside dumpster or bill for extra charges (based on material, may not need all 3)	1,875.00	5,625.00	
360.00	Based on past history with waterline tile, there may be a need to do beam repair. this is the base the pool waterline tille will be installed on. This price is based on all the beam needing repair. This could just be a couple of spots and not all is needed to be repaired. Only needed repairs will be made and billed.	35.00	12,600.00	
SUBTOTAL			\$43,260.50	
TAX			\$1,537.90	
TOTAL			\$44,798.40	

We will beat any written estimate.

We will not be under sold!