

REQUEST FOR PROPOSALS (RFP)
Bull-Wheel Tensioner for Power Line
Construction



Town of Landis, North Carolina

Issued: March 13, 2025

Response Due: March 25, 2025

PROPOSAL ATTACHMENTS

1-Bull-Wheel Tensioner

It is the intent of the Town to accept the lowest responsible/responsive proposal. The selected proposal will be the most advantageous regarding price, quality of service, vendor qualifications and capabilities to provide the specified service, and other factors which the Town may consider. The Town reserves the right to accept or reject any or all proposals and to waive irregularities therein.

The undersigned hereby submits the following proposal for the cost of materials and services as described within this Request for Proposal document:

Business Name Sherman & Reilly

Representative Name/Title Cory Lindstrom Orders Specialist

Address 400 W 33rd Street Chattanooga TN 37410


Office Phone 423-756-5300 Cell Phone 423-680-7334

Website Email <https://www.sherman-reilly.com> sales@sherman-reilly.com

Material Costs	Labor Costs	Other / Note
\$44,310	\$18,985	

Total Cost \$63,295

Payment will be made to the contractor within 30 days upon receiving materials and the monthly invoice. The invoice shall include date(s) of service and the amount for each date. Special services provided will be billed via a separate invoice and described by the service provided and the date it was provided.

Authorized Signature  Date 3-18-25

Proposal References

Please list three (3) client references. The Town reserves the right to contact references other than, and/or in addition to, those being furnished below.

Business Name City of Seguin

Address 205 N River Street Seguin TX 78155

Contact Name Freddy King Phone 210-854-4579

Business Relationship Customer

Business Name Holston Electric Cooperative

Address 1200 W Main St Rogersville TN 37857

Contact Name Brad Wilson Phone 423-272-1012

Business Relationship Customer

Business Name Huntsville Utilities

Address 112 Spragins Street Huntsville AL 35801

Contact Name Kim Wachter Phone 256-535-1364

Business Relationship Customer

Proposal Company Narrative

Company Name Sherman & Reilly

Number of Employees 119 Years of Operation 98

Current Clients Sherman & Reilly currently has 3180 active customer accounts ranging from contractors to distributors

Please include a brief narrative in the space below to include any additional information you wish to share that may assist us in choosing the best vendor for our needs.

Established in 1927, Sherman+Reilly remains a leading manufacturer of transmission and distribution equipment for North America's Electric Utility Industry. Through generations of dedicated professionals, and being driven by a commitment to lineman safety, the company continues to design and manufacture stringing equipment that sets the standard, including a complete range of overhead and underground pullers, tensioners, reel trailers, and reel stands.

Property/Liability and Worker's Compensation Certification

The selected vendor must provide a Certificate of Insurance including workers' compensation coverage naming the Town as additional insured with minimum insurance requirements of \$1,000,000.

- I understand that, if my proposal is selected, I will be required to provide a Certificate of Insurance with a minimum coverage of \$1,000,000 naming the Town of Landis as additional insured.
- I hereby certify that I have and will maintain in full force and effect a policy of Workers Compensation Insurance in compliance with the Laws of the State of North Carolina with the following insurance company:

Insurance Company Name Old Republic Insurance Company

Agent's Name, Address, Telephone Lockton Companies, LLC

36575 Briarpark Drive, Suite 700 Houston TX 77042 866-260-3538

Policy Number MWZY 313093 24 Effective Date 5/1/2025

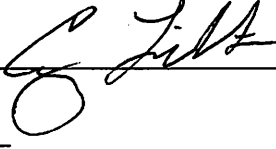
Proposal Independent Contractor Statement

It is agreed that nothing herein contained is intended or should be construed in any manner as creating or establishing the relationship of co-partners between the parties hereto or as constituting the Contractor as the agent, representative, or employee of the Town for any purpose or in any manner whatsoever. The Contractor is to be and shall remain an independent contractor with respect to all services performed.

The Contractor represents that it has, or will secure at its own expense, all personnel required in performing services. Any and all personnel of the Contractor or other persons, while engaged in the performance of any work or services required, shall have no contractual relationship with the Town, shall not be considered employees of the Town and any and all claims that may or might arise under the Unemployment Compensation Act or the Workers' Compensation Act of the State of North Carolina on behalf of said personnel arising out of employment or alleged employment including, without limitations, claims of discrimination against the Contractor, its officers, agents, contractors or employees, shall in no way be the responsibility of the Town; and the Contractor shall defend, indemnify and hold the Town, its officers, agents and employees harmless from any and all such claims irrespective of any pertinent tribunal, agency, board, commission or court. Such personnel or other persons shall neither require nor be entitled to any compensation, rights or benefits of any kind whatsoever from the Town, including without limitation, tenure rights, medical and hospital care, sick and vacation leave, Workers Compensation, Unemployment Insurance, disability, or severance pay.

Company/Individual Name Sherman & Reilly

Official Address 400 W 33rd Street Chattanooga TN 37410

Signature & Title  Orders Specialist

Date 3-18-25

Certification Regarding Lobbying

The undersigned Firm certifies, to the best of his or her knowledge and belief, that:

No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form--LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions [as amended by "Government-wide Guidance for New Restrictions on Lobbying," 61 Fed. Reg. 1413 (1/19/96). Note: Language in paragraph (2) herein has been modified in accordance with Section 10 of the Lobbying Disclosure Act of 1995 (P.L. 104-65, to be codified at 2 U.S.C. 1601, et seq.)]

The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including Sub-contracts, sub-grants, and Contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

[Note: Pursuant to 31 U.S.C. § 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure

Signature of Firm's Authorized Official 

Name and Title of Firm's Authorized Official Norman French CFO

Date 3-14-25

Note: This form may be signed electronically. All firms proposed for the contract must sign and return this form as part of the solicitation response.

Intent to Perform as a Minority Business Enterprise Firm or Sub-firm

All Minority Business Enterprises (MBE) proposed for the following solicitation must fill out this portion of the form.

Firm is proposed as: Prime firm Sub-firm

Is the firm a NC Department of Administration certified Historically Underutilized Business?

Yes No

Is the firm a NC Department of Transportation certified Disadvantaged Business Enterprise?

Yes No

If the answer is no to both questions above, is the firm an approved Minority Business Enterprise by the Town of Landis?

Yes N/A (firm is qualified under one of the two methods above)

Legal name of the firm and physical address: Not applicable

As a duly authorized representative, I certify the above information is accurate.

Signature of Firm's Authorized Official

Printed Name and Title of Firm's Authorized Official

Date



SHERMAN+REILLY

BWT-1363H HERITAGE TENSIONER

3,000 LB. 36 IN. BULLWHEEL TENSIONER



- 1 Safe-Zone® enclosure with Ocu-View™.
- 2 A set of 36 in. five-groove bullwheels with bolt-on cast linings.
- 3 Integrated reel carrier.
- 4 All stringing operations controlled from the safety of the Safe-Zone® enclosure.
- 5 Seamless reel change with Sherman + Reilly's pillow block bearing support.

FEATURES

- Tensioning capacity of 3,000 lb. for power in a compact configuration.
- Reel carrier accommodates reels up to 72 in. OD x 44.5 in. W and 6,500 lb.
- Two conductor keeper assemblies.
- Offset bullwheels and adjustable fairlead supports both LH and RH lay conductor.
- Available with hydraulic power pack for reel control, spider rewind, and hydraulic jack control.
- Also available with Pilot Line Spider® System (*pictured*).

BWT-1363H HERITAGE TENSIONER

3,000 LB. 36 IN. BULLWHEEL TENSIONER

Sherman-Reilly.com

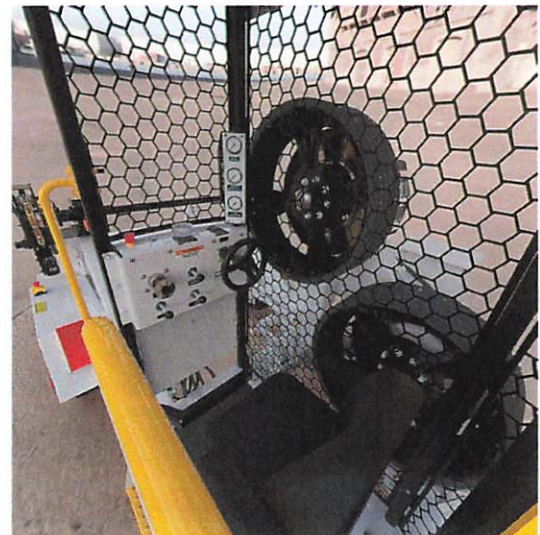
SPECIFICATIONS

Tensioning Capacity	3,000 lb.
Maximum Line Speed	4 mph
Maximum Conductor Reel Size	72 in. OD x 44.5 in. wide
Maximum Conductor Reel Weight*	Dynamic over the road: 6,500 lb. Static jacks extended: 6,500 lb.
Reel Shaft Diameter	2.625 in.
Reel Supports	Sealed Ball Bearing, Quick Release
Payout Brake	16 in. diameter disc, bronze
Bullwheels	Nominal Diameter: 36 in. Bullwheel Count: 2 ea. Bullwheel Groove Count: 5 per Bullwheel Groove Lining: Replaceable Groove Radius: .75 in. Groove Depth: .75 in. Bottom of Groove Diameter: 33.98 in.
Tension Brake	27.75 in. diameter disc, bronze
Brake Control	3-axis caliper, manual Hydraulic, operated from Safe-Zone® enclosure
Fairlead Rollers	Supports LH and RH Lay
Operator's Safety Enclosure	Open-air Safe-Zone® enclosure
Frame Construction	Steel tubing
Length (Overall, Nom.)	17 ft.
Width (Overall, Nom.)	8 ft.
Height (Overall, Nom., Empty)	9 ft. 6 in.
Weight (Nom.)*	6,500 lb.
GVWR*	13,000 lb.
Suspension	Leaf-spring
Axle Configuration	Single Axle - Single Wheel
Per Axle GAWR	12,000 lb. with tires 235/75R17.5 @ 125 psi
Brakes (Trailer)	Electric, with safety break-away switch
Towing Attachment	3 in. adjustable pintle eye
Safety Chains	2 each, with hooks
Bumper (SS/CS) Jacks	Manual drop and pin (2)
Tongue Jack	Manual 2-speed crank jack
Electrical System	Split 12 VDC

Backup Battery	12V
Lights / Navigation	US DOT, LED, 12 VDC
Grounding	1 in. grounding stud (1) Grade 5H
Deck Cover	Non-slip Surface
Wheel Chocks	Standard (2)
Fire Extinguisher	ABC
Color	S+R White

OPTIONS

Full vinyl cover
Bullwheel only cover
Payout brake cover
PowerPack option including hydraulic jacks, hydraulic retriever, and Spider® Pilot Line System with independent levelwind.
PowerPack option including hydraulic jacks, and hydraulic retriever
Air Brakes
Galvanized Finish Available
RDG-2100 Rotating Distribution Ground
DG-4100 Running Ground
12 V solar battery charger



BWT-1363H cab interior.

*Specifications are subject to change.



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TOWN OF LANDIS
312 S. Main Street
LANDIS NC 28088

FormAddress-EmailURI: sales@sherman-reilly.com
Date: Feb 26, 2025
Your Reference: BWT-1363H
Valid To: May 5, 2025
Request Date: May 26, 2025
Customer Number: 1015876

Contact: 6408 UTILITY SERVICE AGENCY
E-Mail: sales@sherman-reilly.com

Dear Sir or Madam,
Thank you for your interest. We offer the following items:

Line	Product	Description	Quantity	Net Price	Net Value
10	626236	BWT-1363H;FINAL ASSY;3MJ	1 Each	63,295.00 USD / 1 Each	63,295.00 USD
List Price		63,295.00 USD / 1 Each		63,295.00 USD	
State sales tax (%)		4.75 %		3,006.51 USD	
County sales tax (%)		2.25 %		1,424.14 USD	

Total Item Net Value		63,295.00 USD
State sales tax (%)	4.75 %	3,006.51 USD
County sales tax (%)	2.25 %	1,424.14 USD
Total		67,725.65 USD

Payment Terms: 30 days net
Incoterms: FOB Origin, Freight Prepaid & Added

QUOTE DOES NOT INCLUDE SHIPPING AND HANDLING.

DELIVERY LEADTIME IS CONTINGENT ON FIRST RECEIPT OF PURCHASE ORDERS RELATED TO ACTIVE QUOTES IN-PROCESS. S+R WILL EITHER CONFIRM OR PROVIDE AN UPDATED DELIVERY LEADTIME AT THE TIME OF PURCHASE ORDER RECEIPT.

Sherman & Reilly, Inc.
400 West 33rd Street
Chattanooga, TN 37410 USA
www.sherman-reilly.com



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Sherman + Reilly Terms and Conditions

Prices - Prices are subject to change without notice. The prices quoted are those in effect on the date of the quotation and will remain in effect for forty-five (45) days from the date of the quote. Prices are Ex-works Sherman + Reilly, Inc. (S+R) dock unless otherwise specified. Prices do not include, and Buyer shall pay, all costs and expenses incident to shipment and handling of products from point of delivery of the products by S+R to final destination.

Payment - Where S+R extends credit to the Buyer, terms of payment shall be net thirty (30) days from the invoice date in US currency unless specified otherwise on the quote. Unless otherwise specifically agreed to in writing, payment from Buyer shall not be contingent on payment or financing from a third party. Buyer is also responsible for any sales, use or excise or similar taxes, duties, or levies now or hereafter enacted or imposed by governmental authority on the sale, delivery and or use of the products sold by S+R. Buyer is responsible to provide a valid tax exemption certificate with their purchase order to avoid such tax being charged. If, in S+R's judgment, Buyer's financial condition does not justify the terms of payment specified, S+R may cancel delivery of the products unless the Buyer immediately pays for all products that have been delivered and pays in advance for other products that are due to be delivered. S+R retains the right to impose late fee of the lesser of 0.277% or the maximum allowed by law per day for all payments that are late.

Title and Delivery - All shipments of goods shall be delivered F.O.B. origin, and title and liability for loss or damage thereto shall pass to the Buyer upon delivery to the Buyer's carrier. Buyer shall be liable for costs of insurance and transportation, taxes and any other expenses incurred, or licenses required at destination. Shipping dates are approximate only. S+R shall not be liable for any loss or expense for failing to meet a specific shipping date. Buyer hereby grants a lien and security interest in products delivered until payment is received in full. If Buyer requests S+R hold products until Buyer arranges transportation, Buyer agrees to assume ownership of products on the date the products were ready for shipment.

Contingencies and Force Majeure - S+R shall not be liable for any delay in delivery caused by any contingency beyond the control of either S+R or S+R's suppliers, including, but not limited to, war, sabotage, insurrection, act of any government or any agency, judicial action, labor dispute, accident, insurance loss or other act of GOD.

Cancellation - Orders for any products submitted by Buyer and acknowledged by S+R cannot be canceled for any reason.

Inspection - Buyer, at its option and expense, may inspect products for compliance to its purchase order prior to shipment.

Limitation of Liability - Buyer shall defend, indemnify and hold harmless S+R, its employees and agents from and against all liabilities, claims, damages, losses and expenses for injury to any person or damage to real or tangible personal property which directly or indirectly arises out of the acts or omissions of Buyer, the breach of any agreement between the parties or the misuse, unsafe, negligent, or inappropriate use of any products sold by S+R to Buyer.

Non-Waiver of Default and Collection Rights - In the event of any default by the Buyer, S+R may invoke any remedy provided by law or by terms of this quote and may decline further shipments.

Applicable Law and Forum - All matters arising out of or relating to this quote shall be governed by and in accordance with the laws of the State of Tennessee, without giving effect to principles of conflict of laws. Any legal suit, action or proceeding arising out of this quote shall be instituted exclusively in the state or federal courts located in Hamilton County, Tennessee.

LIMITED WARRANTY - Please refer to www.sherman-reilly.com for all warranty terms.

Complete Agreement - Any purchase from S+R shall be solely governed by the terms and conditions of this Quote. Any terms or conditions introduced by Buyer either directly, indirectly by way of reference or otherwise, and whether as part of a purchase order, acknowledgment, email, or other means are hereby explicitly rejected and shall not apply.