

**REQUEST FOR PROPOSALS (RFP)**  
**Four Drum Puller for Power Line**  
**Construction**



**Town of Landis, North Carolina**

**Issued: March 13, 2025**

**Response Due: March 25, 2025**

## **PROPOSAL ATTACHMENTS**

### **1-Four Drum Puller**

It is the intent of the Town to accept the lowest responsible/responsive proposal. The selected proposal will be the most advantageous regarding price, quality of service, vendor qualifications and capabilities to provide the specified service, and other factors which the Town may consider. The Town reserves the right to accept or reject any or all proposals and to waive irregularities therein.

The undersigned hereby submits the following proposal for the cost of materials and services as described within this Request for Proposal document:

Business Name Sherman & Reilly

Representative Name/Title Cory Lindstrom Orders Specialist

Address 400 W 33<sup>rd</sup> Street Chattanooga TN 37410


Office Phone 423-756-5300 Cell Phone 423-680-7334

Website Email <https://www.sherman-reilly.com> sales@sherman-reilly.com

<b>Material Costs</b>	<b>Labor Costs</b>	<b>Other / Note</b>
\$118,420	\$50,746	

**Total Cost** \$169,166

Payment will be made to the contractor within 30 days upon receiving materials and the monthly invoice. The invoice shall include date(s) of service and the amount for each date. Special services provided will be billed via a separate invoice and described by the service provided and the date it was provided.

Authorized Signature  Date 3/17/25

## **Proposal References**

Please list three (3) client references. The Town reserves the right to contact references other than, and/or in addition to, those being furnished below.

Business Name Lubbock Power & Light

Address 402 Municipal Drive Lubbock TX 79403

Contact Name Roy Martinez Phone 806-778-0072

Business Relationship Customer

Business Name Alabama Power Company

Address 600 N 18<sup>th</sup> Street Birmingham AL 35203

Contact Name Michael McMahon Phone 334-832-3763

Business Relationship Customer

Business Name Georgia Power Company

Address P.O. Box 830961 Birmingham AL 35283

Contact Name Darrell Skelle Phone 706-667-5570

Business Relationship Customer

## **Proposal Company Narrative**

Company Name Sherman & Reilly

Number of Employees 119 Years of Operation 98

Current Clients Sherman & Reilly currently have 3180 active customer accounts ranging from contractors to distributors

Please include a brief narrative in the space below to include any additional information you wish to share that may assist us in choosing the best vendor for our needs.

Established in 1927, Sherman+Reilly remains a leading manufacturer of transmission and distribution equipment for North America's Electric Utility Industry. Through generations of dedicated professionals, and being driven by a commitment to lineman safety, the company continues to design and manufacture stringing equipment that sets the standard, including a complete range of overhead and underground pullers, tensioners, reel trailers, and reel stands.

---

### **Property/Liability and Worker's Compensation Certification**

The selected vendor must provide a Certificate of Insurance including workers' compensation coverage naming the Town as additional insured with minimum insurance requirements of \$1,000,000.

- I understand that, if my proposal is selected, I will be required to provide a Certificate of Insurance with a minimum coverage of \$1,000,000 naming the Town of Landis as additional insured.
- I hereby certify that I have and will maintain in full force and effect a policy of Workers Compensation Insurance in compliance with the Laws of the State of North Carolina with the following insurance company:

Insurance Company Name Old Republic Insurance Company

Agent's Name, Address, Telephone Lockton Companies, LLC

36575 Briarpark Drive, Suite 700 Houston TX 77042 866-260-3538

Policy Number MWZY 313093 24 Effective Date 5/1/2025

### **Proposal Independent Contractor Statement**

It is agreed that nothing herein contained is intended or should be construed in any manner as creating or establishing the relationship of co-partners between the parties hereto or as constituting the Contractor as the agent, representative, or employee of the Town for any purpose or in any manner whatsoever. The Contractor is to be and shall remain an independent contractor with respect to all services performed.

The Contractor represents that it has, or will secure at its own expense, all personnel required in performing services. Any and all personnel of the Contractor or other persons, while engaged in the performance of any work or services required, shall have no contractual relationship with the Town, shall not be considered employees of the Town and any and all claims that may or might arise under the Unemployment Compensation Act or the Workers' Compensation Act of the State of North Carolina on behalf of said personnel arising out of employment or alleged employment including, without limitations, claims of discrimination against the Contractor, its officers, agents, contractors or employees, shall in no way be the responsibility of the Town; and the Contractor shall defend, indemnify and hold the Town, its officers, agents and employees harmless from any and all such claims irrespective of any pertinent tribunal, agency, board, commission or court. Such personnel or other persons shall neither require nor be entitled to any compensation, rights or benefits of any kind whatsoever from the Town, including without limitation, tenure rights, medical and hospital care, sick and vacation leave, Workers Compensation, Unemployment Insurance, disability, or severance pay.

Company/Individual Name Sherman & Reilly

Official Address 400 W 33<sup>rd</sup> Street Chattanooga TN 37410

Signature & Title  Orders Specialist

Date 3-17-25

## **Certification Regarding Lobbying**

The undersigned Firm certifies, to the best of his or her knowledge and belief, that:

No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form--LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions [as amended by "Government-wide Guidance for New Restrictions on Lobbying," 61 Fed. Reg. 1413 (1/19/96). Note: Language in paragraph (2) herein has been modified in accordance with Section 10 of the Lobbying Disclosure Act of 1995 (P.L. 104-65, to be codified at 2 U.S.C. 1601, et seq.)]

The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including Sub-contracts, sub-grants, and Contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

[Note: Pursuant to 31 U.S.C. § 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure

Signature of Firm's Authorized Official 

Name and Title of Firm's Authorized Official Norman French, CFO

3-11-25

**Note: This form may be signed electronically. All firms proposed for the contract must sign and return this form as part of the solicitation response.**

### **Intent to Perform as a Minority Business Enterprise Firm or Sub-firm**

**All Minority Business Enterprises (MBE) proposed for the following solicitation must fill out this portion of the form.**

Firm is proposed as:	Prime firm	Sub-firm
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
26		
27		
28		
29		
30		
31		
32		
33		
34		
35		
36		
37		
38		
39		
40		
41		
42		
43		
44		
45		
46		
47		
48		
49		
50		
51		
52		
53		
54		
55		
56		
57		
58		
59		
60		
61		
62		
63		
64		
65		
66		
67		
68		
69		
70		
71		
72		
73		
74		
75		
76		
77		
78		
79		
80		
81		
82		
83		
84		
85		
86		
87		
88		
89		
90		
91		
92		
93		
94		
95		
96		
97		
98		
99		
100		

**Is the firm a NC Department of Administration certified Historically Underutilized Business?**

Yes No

**Is the firm a NC Department of Transportation certified Disadvantaged Business Enterprise?**

Yes No

If the answer is no to both questions above, is the firm an approved Minority Business Enterprise by the Town of Landis?

Yes N/A (firm is qualified under one of the two methods above)

Legal name of the firm and physical address: Not applicable

**As a duly authorized representative, I certify the above information is accurate.**

**Signature of Firm's Authorized Official**

Printed Name and Title of Firm's Authorized Official

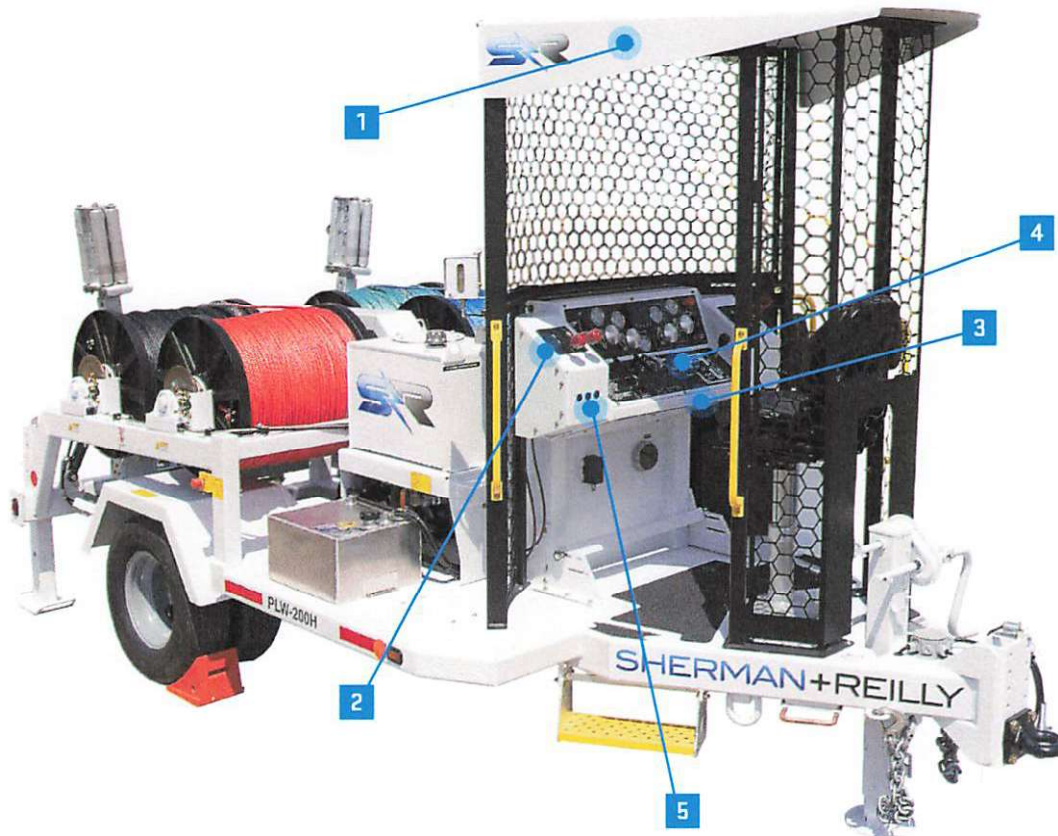
Date \_\_\_\_\_



SHERMAN+REILLY

# PLW-200H PILOT LINE WINDER

2,000 LB. FOUR DRUM PILOT LINE WINDER



- 1 Safe-Zone® enclosure with Ocu-View™.
- 2 Remote Reel Engagement.
- 3 Ergonomic Heritage Control Panel with Adjustable Seat.
- 4 Synchronized Levelwind Control. (Optional)
- 5 Supports Radio Install, USB and 12V Charging.

## FEATURES

- 2,000 lb. Top of Drum Pulling Capacity.
- Supports the installation of 4 conductors simultaneously with levelwind control option.
- Independent roller assemblies designed for each of the four pilot lines (Verify Option Status – Cost).
- Single Drum Capacity:  
6,000 ft. of 7/16 in. Rope.

# PLW-200H PILOT LINE WINDER

## 2,000 LB. FOUR DRUM PILOT LINE WINDER

Sherman-Reilly.com

### SPECIFICATIONS

Maximum Pulling Capacity	2,000 lb. rated at top of drum
Max. Line Speed	4 mph. top of drum
Reel Capacity	6,000 ft. of 7/16" PE12 rope
Drive System	Hydraulic motor, chain and sprocket
Engine	Turbocharged, Tier-4 Final, diesel, 49 Hp, water-cooled Kubota®
Fuel Capacity	13 gallons
Hydraulic Fluid	ISO Grade 32
Hydraulic Reservoir	25 Gallons
Payout Brake	Manually controlled disc brakes, 12" diameter disc, bronze
Levelwind	Hydraulic joystick controlled (2)
Operator's Safety Enclosure	Safe-Zone® with Ocu-View™ open-air enclosure
Frame Construction	Steel tubing, continuous weld
Length (overall, nom.)	17 ft. 3 in.
Width (overall, nom.)	8 ft. 6 in.
Height (overall, nom.)	9 ft. 1 in.
Weight (w/ rope)	10,900 lb.
GVWR	11,500 lb.
Suspension	Leaf-spring
Axle Configuration	Single
Wheel Configuration and Tires	Dual 235/85R 16LRG; 8-6.5
Brakes (Trailer)	Electric, with safety break-away switch
Towing Attachment	3 in. pintle eye, with two safety chains and hooks

Tie Downs (4)	5/8 in. dia. steel D-rings
Bumper (SS/CS) Jacks	Manual (2), drop and pin with optional Hydraulic with galvanized shoe (2)
Tongue Jack	Manual, 2 speed hand crank with optional Hydraulic with galvanized shoe (1)
Electrical System	12 VDC
Battery	12 Volt, group 27
Lights / Navigation	US DOT, LED, 12 VDC
Grounding (4)	3/4 in. dia. copper-clad steel loops (4)
Wheel Chocks and Holders	Standard
Fire Extinguisher	ABC
Drum Covers	Vinyl
Color	S+R White or Galvanized

### OPTIONS

Tongue Extension
Light Bar, 12V and USB Charger
Solar Charger
Galvanized Finish
Drum Covers
Hydraulic Jacks
Air Brakes



© 2023 SHERMAN + REILLY, INC.

\*Specifications are subject to change



Quote: 13154

Page: 1/2

TOWN OF LANDIS  
312 S. Main Street  
LANDIS NC 28088

FormAddress-EmailURI: sales@sherman-reilly.com  
Date: Feb 11, 2025  
Your Reference: PLW-200H  
Valid To: May 5, 2025  
Request Date: Jun 26, 2025  
Customer Number: 1015876

Contact: 6408 UTILITY SERVICE AGENCY  
E-Mail: sales@sherman-reilly.com

Dear Sir or Madam,  
Thank you for your interest. We offer the following items:

Line	Product	Description	Quantity	Net Price	Net Value
30	623173	PLW-200H;FINAL ASSY;3HJ;W/ ROPE+GRIP+SWVL	1 Each	169,166.00 USD / 1 Each	169,166.00 USD
List Price			169,166.00 USD / 1 Each		169,166.00 USD
State sales tax (%)			4.75 %		8,035.39 USD
County sales tax (%)			2.25 %		3,806.24 USD
40	610719	COVER;VINYL;PLW-200X;DRUM	4 Each	331.00 USD / 1 Each	1,324.00 USD
List Price			331.00 USD / 1 Each		1,324.00 USD
State sales tax (%)			4.75 %		62.89 USD
County sales tax (%)			2.25 %		29.79 USD

Total Item Net Value		170,490.00 USD
State sales tax (%)	4.75 %	8,098.28 USD
County sales tax (%)	2.25 %	3,836.03 USD
<b>Total</b>		<b>182,424.31 USD</b>

**Payment Terms:** 30 days net  
**Incoterms:** FOB Origin, Freight Prepaid & Added

QUOTE DOES NOT INCLUDE SHIPPING AND HANDLING.

DELIVERY LEADTIME IS CONTINGENT ON FIRST RECEIPT OF PURCHASE ORDERS RELATED TO ACTIVE QUOTES IN-PROCESS. S+R WILL EITHER CONFIRM OR PROVIDE AN UPDATED DELIVERY LEADTIME AT THE TIME OF PURCHASE ORDER RECEIPT.

Sherman & Reilly, Inc.  
400 West 33rd Street  
Chattanooga, TN 37410 USA  
www.sherman-reilly.com



Quote: 13154

Page: 2 / 2

Quote Number: 13154

### **Sherman + Reilly Terms and Conditions**

**Prices** - Prices are subject to change without notice. The prices quoted are those in effect on the date of the quotation and will remain in effect for forty-five (45) days from the date of the quote. Prices are Ex-works Sherman + Reilly, Inc. (S+R) dock unless otherwise specified. Prices do not include, and Buyer shall pay, all costs and expenses incident to shipment and handling of products from point of delivery of the products by S+R to final destination.

**Payment** - Where S+R extends credit to the Buyer, terms of payment shall be net thirty (30) days from the invoice date in US currency unless specified otherwise on the quote. Unless otherwise specifically agreed to in writing, payment from Buyer shall not be contingent on payment or financing from a third party. Buyer is also responsible for any sales, use or excise or similar taxes, duties, or levies now or hereafter enacted or imposed by governmental authority on the sale, delivery and or use of the products sold by S+R. Buyer is responsible to provide a valid tax exemption certificate with their purchase order to avoid such tax being charged. If, in S+R's judgment, Buyer's financial condition does not justify the terms of payment specified, S+R may cancel delivery of the products unless the Buyer immediately pays for all products that have been delivered and pays in advance for other products that are due to be delivered. S+R retains the right to impose late fee of the lesser of 0.277% or the maximum allowed by law per day for all payments that are late.

**Title and Delivery** - All shipments of goods shall be delivered F.O.B. origin, and title and liability for loss or damage thereto shall pass to the Buyer upon delivery to the Buyer's carrier. Buyer shall be liable for costs of insurance and transportation, taxes and any other expenses incurred, or licenses required at destination. Shipping dates are approximate only. S+R shall not be liable for any loss or expense for failing to meet a specific shipping date. Buyer hereby grants a lien and security interest in products delivered until payment is received in full. If Buyer requests S+R hold products until Buyer arranges transportation, Buyer agrees to assume ownership of products on the date the products were ready for shipment.

**Contingencies and Force Majeure** - S+R shall not be liable for any delay in delivery caused by any contingency beyond the control of either S+R or S+R's suppliers, including, but not limited to, war, sabotage, insurrection, act of any government or any agency, judicial action, labor dispute, accident, insurance loss or other act of GOD.

**Cancellation** - Orders for any products submitted by Buyer and acknowledged by S+R cannot be canceled for any reason.

**Inspection** - Buyer, at its option and expense, may inspect products for compliance to its purchase order prior to shipment.

**Limitation of Liability** - Buyer shall defend, indemnify and hold harmless S+R, its employees and agents from and against all liabilities, claims, damages, losses and expenses for injury to any person or damage to real or tangible personal property which directly or indirectly arises out of the acts or omissions of Buyer, the breach of any agreement between the parties or the misuse, unsafe, negligent, or inappropriate use of any products sold by S+R to Buyer.

**Non-Waiver of Default and Collection Rights** - In the event of any default by the Buyer, S+R may invoke any remedy provided by law or by terms of this quote and may decline further shipments.

**Applicable Law and Forum** - All matters arising out of or relating to this quote shall be governed by and in accordance with the laws of the State of Tennessee, without giving effect to principles of conflict of laws. Any legal suit, action or proceeding arising out of this quote shall be instituted exclusively in the state or federal courts located in Hamilton County, Tennessee.

**LIMITED WARRANTY** - Please refer to [www.sherman-reilly.com](http://www.sherman-reilly.com) for all warranty terms.

**Complete Agreement** - Any purchase from S+R shall be solely governed by the terms and conditions of this Quote. Any terms or conditions introduced by Buyer either directly, indirectly by way of reference or otherwise, and whether as part of a purchase order, acknowledgment, email, or other means are hereby explicitly rejected and shall not apply.