

Monthly Savings Analysis



Customer:
Agent:
Date Prepared:

The Village of Lake Orion
Jack Farstvedt, MISWITCH Communications
5/28/2024

TOTAL ESTIMATED BILLING MISWITCH:	\$406.62
Estimated Monthly Savings with MISWITCH	\$271.73
Estimated 12 Month Savings (1)	\$3,260.76
Estimated 36 Month Savings (1)	\$9,782.28

Carrier	Current Comcast Bill	Rate	Cost
Service Address	21 E Church Street, lake orion, MI 48362		
BTN			
	Business Internet 1gig, 1 mobility line		\$524.95
	Promotional Discount		-\$149.95
	TV Select		\$39.95
	Wifi Pro & Expanded Coverage		\$44.85
	Security Edge		\$29.95
	2 Mobility Voice Lines		\$89.90
	TV Adapter and Equipment Fees		\$63.25
	Broadcast Service Fees		\$35.45
			\$678.35

Carrier	Updated Comcast Bill	Rate	Cost
Service Address	21 E Church Street, lake orion, MI 48362		
BTN			
	Business Internet Gigabit Extra, Security Edge,1 mobility line		\$414.00
	Promotional Discount		-\$189.00
	2 Mobility Lines		\$50.00
	TV Select		\$57.95
	Wifi Pro - 2 Access Points		\$52.85
	Equipment & Fees		\$49.80
	TV & Line Bundle Promotion		-\$28.98
			\$406.62

Monthly One Time Charges

NOTES:

- 1) This side by side comparison of your telephone bill is an estimate for one month only. Actual savings may differ depending on month over month usage patterns or changes to your services over time.
- 2) Comparison is based on invoice information provided to MISWITCH. If customer has other features that are not indicated on the bill, this may result in additional charges.
- 3) Prices represent preliminary qualification of services. Actual availability cannot be determined until order placement. This proposal is also contingent upon final engineering and site survey (if required) to confirm facility availability to the specific locations. If special construction necessitates additional charges, the customer will have the option to accept the additional charges within ten (10) business days or cancel the order without penalty.
- 4) Any Early Termination Fee ("ETF") estimates listed in proposal are only estimates. MISWITCH assumes no responsibility for omissions or if actual ETF's differ from estimates. It is the customer's responsibility to fully understand its contract structure(s) with its current carrier(s). Spectrotel will not reimburse early termination fees unless the customer receives written approval from MISWITCH specifying the amount. Customer must present the bill showing the ETF charge to MISWITCH to receive reimbursement credit. Early termination fees are not applicable if the customer is not on a term contract with their underlying carrier.
- 5) Analysis does not include governmental taxes, surcharges or fees.
- 6) Pricing is valid for 30 days.

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TOTAL ESTIMATED BILLING MISWITCH:	\$552.70
Estimated Monthly Savings with MISWITCH	\$46.98
Estimated 12 Month Savings (1)	\$563.76
Estimated 36 Month Savings (1)	\$1,691.28

Carrier	Current Phone System Price	Rate	Cost
Service Address	21 E Church Street, lake orion, MI 48362		
BTN			
4	MiConnect Basic Seat	\$11.64	\$46.56
18	MiConnect PLUS Seat	\$26.99	\$485.82
15	MiConnect Virtual Extensions	\$2.99	\$44.85
1	E911 Service Charge	\$2.50	\$2.50
1	Instant Fax ATA Service	\$19.95	\$19.95
			\$599.68

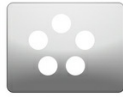
Carrier	Updated Phone System Renewal Price	Rate	Cost
Service Address	21 E Church Street, lake orion, MI 48362		
Qty			
19	MiConnect Standard Seat	\$24.99	\$474.81
6	MiConnect Virtual Extensions	\$2.99	\$17.94
25	Compliance and Administration Recovery Charge	\$1.50	\$37.50
1	E911 Service Charge	\$2.50	\$2.50
1	Instant Fax ATA Service	\$19.95	\$19.95
			\$552.70



Home



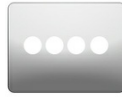
Users



Conferences



Auto Attendants



Call Queues



Time Frames



Music On Hold



Inventory



Reporting

Business Phone System



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AT MISWITCH, WE MAKE IT EASY



MISWITCH is a Unified Communications platform that breaks down the barriers created by complex on-premise hardware. MISWITCH operates in geo-redundant cloud hubs that are built to protect your business communications from getting disrupted by hardware failures and network outages. Our always-on service provides the ability to increase your users instantly and make changes to your account from anywhere you can access the Internet. MISWITCH delivers the flexibility your business needs in today's business environment.



MISWITCH provides simple to use and reliable PBX service, along with many new features.



MOBILE APP

Run your business from your mobile phone. Using our mobile app, you can seamlessly move calls from your business line to your cell phone.



SMS

Activate SMS capabilities to send and receive text messages from your business number!



FAX

Integrated Fax to email and Fax adapters allow you to eliminate expensive analog lines and improve productivity.



ENHANCED VOICEMAIL

Get voicemails delivered directly to your email or as an SMS message right to your cell phone.

At MISWITCH, we make it easy. Sign up with us and you will get a professionally installed phone system, including call routing, voice recordings, and user training.

✉ hello@miswitchcommunications.com

☎ 248-929-9950

🌐 www.miswitchcommunications.com



AT MISWITCH, WE MAKE YOU PRODUCTIVE

UNMATCHED RELIABILITY

MISWITCH operates on redundant Infrastructure as a service hosted in Dallas, Atlanta, and Las Vegas. With seamless failover, our network architecture guarantees the highest uptime.

Geo-Redundant Network

ATL Geo-Node DAL Geo-Node LAS Geo-Node

PRODUCTS FOR EVERY NEED



CLOUD VOICE/HOSTED PBX

Take full advantage of the SIP network architecture to deliver a comprehensive set of Class 5 and IP-Centrex calling features in a flexible, efficient and future-proof format.



CONTACT AND CALL CENTER

Offers carrier class contact and call center service to businesses of all sizes and industries. The all-in-one virtual contact center suite offers ACD with Call Queuing, self-service via Interactive Voice Response (IVR), predictive outbound dialing, recording, administrative tools and extensive integration capabilities.



BUSINESS SMS

Streamline communication and customer engagement with quick and effective messaging supported by business SMS. This integrated internal system is a top sell for UCaaS providers, allowing anyone to text using a business identity—even from a personal device.



VIRTUAL FAX

Virtual faxing (or cloud faxing) is an excellent way for resellers to replace analog fax machines with quick and effective fax servers. Improve success with an innovative online method for sending and receiving electronic transmissions. Features include a mobile app.



WEB CONFERENCING

Offers a seamless user experience thanks to a unified sign-on system. Start and access webinars, web conferences, huddle room video conferences and remote-support sessions using the same login name and password for PBX portal access.



VIDEO SURVEILLANCE

Video Surveillance Mobile-friendly service that allows organizations of any size to deploy a flexible, scalable and intuitive user video security solution without a dedicated video IT support staff, integrator or VAR.



VOICE API

Leverages industry standard SIP to provide innovative and integrated telephony and UC services, allowing organizations to control every aspect of call flow, media handling and even business logic.



SIP TRUNKING

Provides a dial tone to any native SIP or legacy PBX, replacing the outdated carrier service carrier with advanced and cutting-edge features.



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AT MISWITCH, WE MAKE YOU MOBILE

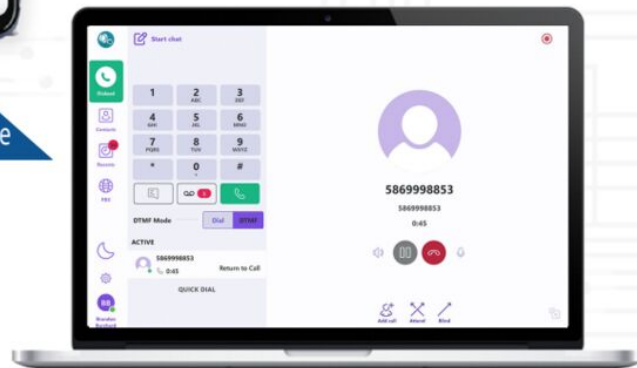
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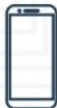
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Mac/PC



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<p>Standard</p>	<p>Yealink SIP-T33G</p> 	<p>Yealink SIP-T43U</p> 	<p>Yealink T46U</p> 
<p>Conferencing</p>	<p>Yealink CP925</p> 	<p>Yealink CP935</p> 	<p>Yealink CP965</p> 
<p>Wireless</p>	<p>Yealink W73H DECT</p> 	<p>Yealink WH62-UC Mono/Duo</p> 	<p>Yealink WH67</p> 
<p>Accessories</p>	<p>Yealink CP700</p> 	<p>Yealink CP900</p> 	<p>Yealink BLT60 Busy Light</p> 

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248-929-9950

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MISWITCH COMMUNICATIONS

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 United States

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Prepared for Village of Lake Orion
 Darwin McClary
 21 E Church St
 Orion Township, MI 48362
 United States

T: (248) 693-8391 ext. 101
 E: mcclaryd@lakeorion.org

Quote #	2237 v2
Date	28 May 2024
Expires	19 Aug 2024
Contact	Brandon Burchard

ACCEPT QUOTE

MISWITCH Proposal Summary

Monthly Fees

Item	Qty	Price	Total
MISWITCH Standard Seat - 3 Year Term	19	\$24.99	\$474.81
<u>Unlimited Support and Configuration Changes:</u> Unlimited Support and Configuration Changes			
MISWITCH Virtual Extension with Enhanced VM & DN	6	\$2.99	\$17.94
Compliance and Administration Recovery Charge	25	\$1.50	\$37.50
E911 Service Charge	1	\$2.50	\$2.50
Instant Fax ATA Service	1	\$19.95	\$19.95

Please contact us if you have any questions.

Total Monthly \$552.70 USD

ACCEPT QUOTE

Cost Breakdown

Category	Monthly Fees
Monthly Recurring Services / Seats and Extensions	\$474.81
Monthly Recurring Services / Software Applications	\$17.94
Monthly Recurring Services / Fees	\$40.00
Monthly Recurring Services / Faxing	\$19.95
Total	\$552.70 USD

Additional Details

Agent: View 1334 Jack Farstvedt

Order Type: Renewal