



Quote Number: 724202401  
 Opportunity Number:  
 Sourcewell Contract #: 062320-ALT  
 Date: 7/24/2024

Quoted for: City of Lake Worth Beach  
 Quoted by: Devin Bowman  
 Phone: / Email: (909) 368-6830 / devin.bowman@altec.com

REFERENCE MODEL	Sourcewell Price	Commercial List Price	Discount %
AT37-G 4x4, 2022	\$129,049	\$133,040	3%
<b>(A.) Sourcewell Options On Contract</b>			
1			
2			
3			
<b>SOURCEWELL OPTIONS TOTAL:</b>			
	\$129,049	\$133,040	3%

**(A.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	Unit to be Altec AT40-G in lieu of AT37-G	\$7,845
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Chassis and unit body to be 2024 model year in lieu of 2022	\$23,864
8	OTHER		
9			
<b>OPEN MARKET OPTIONS TOTAL:</b>			\$31,709

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$160,758**  
**Delivery to Customer: \$2,940**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$163,698**

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			
4			

**\*\*Pricing valid for 45 days and may be subject to availability at time of order\*\***

**NOTES**

\*\* Denotes FET fees were paid when unit was new. Global is not FET exempt.  
 All items listed subject to availability, quote provided at time of request detailing options  
 Delivery is \$3.00 / mile  
 Alternate year models may be available in addition to the ones shown here, they will be discounted / priced appropriately to reflect this  
 Chassis model can be any standard chassis (Ford, Dodge, International, Freightliner, Peterbilt, etc.)  
**PAINT COLOR:** White to match chassis, unless otherwise specified  
**TO ORDER:** To order, please contact the Account Manager listed above.  
**CHASSIS:** Per Altec Commercial Standard  
**DELIVERY:** No later than \_\_\_\_\_ days ARO, FOB Customer Location  
**TERMS:** Net 10 days  
**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry, Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**\*This quote does not include City, County, State, or Federal taxes.**