

# STAFF REPORT REGULAR MEETING

**AGENDA DATE:** February 3, 2026

**DEPARTMENT:** Leisure Services

**TITLE:**

Resolution No. 08-2026 authorizing execution and delivery of lease-purchase Agreement with De Lage Landen Public Finance LLC to finance the lease and purchase of golf carts from ClubCar LLC

**SUMMARY:**

Resolution 08-2026 authorizing execution and delivery of lease-purchase Agreement with De Lage Landen Public Finance LLC to finance the lease and purchase of golf carts from ClubCar LLC

**BACKGROUND AND JUSTIFICATION:**

Due to past unfavorable course conditions, our current golf cart fleet is in disrepair. With current warranties running out, we are ending our current Golf Cart Lease Agreement, which expires June 2027, and starting a new lease effective April 2026 through April 2031. The amount needed for the new lease for FY 2026 is \$43,679.94.

In June of 2022, we entered into a 60-month lease agreement for a fleet of 70 golf carts from Club Car, financed through DeLage Landen Finance, LLC utilizing competitively solicited OMNIA Contract # EV2671-01. City's Procurement Code and Policy allow the City to utilize Cooperative purchase agreements from other government entities. Almost all of the warranty coverage for the fleet expires at the end of 4 years, which will culminate in June 2026. The City will be facing exorbitant potential costs for the continued maintenance of the cart fleet after the expiration of the warranties. Many warranties expired in June 2025; at the end of 3 years.

City's golf carts faced increased punishment during the current lease period due to poorly conditioned cart paths, which we recently repaired this past summer. A new fleet of golf carts should be purchased, at the very latest, by the time of expiration of these warranties. The new fleet lease will have a cost increase of \$1,750 per month, due to inflation and modernization of the carts.

**MOTION:**

Motion to approve/disapprove Resolution 08-2026 authorizing execution and delivery of lease-purchase Agreement with De Lage Landen Public Finance LLC to finance the lease and purchase of golf carts from ClubCar LLC.

**ATTACHMENT(S):**

Fiscal Impact Analysis  
Resolution 08-2026  
Lease-Purchase Agreement  
CarClub lease

**FISCAL IMPACT ANALYSIS**

Five Year Summary of Fiscal Impact:

<b>Fiscal Years</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>
<b>Inflows/Revenues</b>					
Appropriated (Budgeted)	0	0	0	0	0
Program Income	0	0	0	0	0
Grants	0	0	0	0	0
In Kind	0	0	0	0	0
<b>Outflows/Expenditures</b>					
Appropriated (Budgeted)	\$43,679.94	0	0	0	0
Operating	\$0	\$87,360	\$87,360	\$87,360	\$87,360
Capital	0	0	0	0	0
<b>Net Fiscal Impact</b> <i>(If not budgeted)</i>	\$0	0	0	0	0
<b>No. of Addn'l Full-Time</b> <b>Employee Positions</b>	0	0	0	0	0

<b>Contract Award - Existing Appropriation (Budgeted)</b>	
	Expenditure
Department	Recreation
Division	Golf
GL Description	Rental & Leases / Operating/Capital Leasing
GL Account Number	404-8030-575.44-20
Project Number	n/a
Requested Funds	\$43,679.94
Remaining Balance	\$0
Source of Revenue (i.e. Paygo, Current Revenue, Bond Money, Grants, etc.)	Current Revenues