



Contract Number: 2026 091521-NAF & 032824-NAF

Quote ID: 67692

Agency: LAKE WORTH BEACH, CITY OF

Date: 10/28/2025

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 GMC TERRAIN FWD ELEVATION, please review carefully and contact us with any errors or changes.

MSRP: \$31,895.00

Base Price: \$28,009.00

Factory Options: \$0.00

Aftermarket Options: \$245.00

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Purchase Total: \$28,254.00

**Per attached vehicle specifications.**

*This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.*

Quoted By: ASHLEE WILSON / 863-273-1105 / Ashlee.Wilson@AlanJay.com



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	67692-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/28/2025

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/28/2025

REQUESTING AGENCY	LAKE WORTH BEACH, CITY OF			
CONTACT PERSON	MINA TAWADROS		EMAIL	Mtawadros@LakeWorthBeachFL.gov
PHONE	561-586-7422	MOBILE	561-670-0549	FAX

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	TPB26 3SA	MSRP	\$31,895.00
2026 GMC TERRAIN FWD ELEVATION			

CUSTOMER ID UNIT 561 (3-5 MO)

CONTRACT PRICE \$28,009.00

BED LENGTH

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
GAZ	Summit White	\$0.00
EKV	After Dark, Premium cloth seat trim	\$0.00
LSD	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT	\$0.00
3SA	OPTIONS Elevation Preferred Equipment Group	\$0.00
AR9	Seats, front bucket	\$0.00
F8M	Axle, 5.81 final drive ratio	\$0.00
FE9	Emissions, Federal requirements	\$0.00
MRQ	Transmission, Continuously Variable (CVT)	\$0.00
Q7D	Wheels, 17" (43.2 cm) Grazen Metallic, machined aluminum	\$0.00
RJS	Tires, 235/65R17, all-season blackwall	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$0.00
NEW-TAG	New tag Includes temp tag & two way overnight shipping for signature.(specify state, county, city, sheriff, etc.)		\$245.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00
CONTRACT OPTIONS			\$245.00

TRADE IN TOTAL COST \$28,254.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S) QTY 1 \$28,254.00

Estimated Annual payments for 60 months paid in advance: \$6,496.18

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY ASHLEE WILSON GOVERNMENT ACCOUNT MANAGER Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.  
I am always happy to be of assistance.



Alan Jay Fleet

Ashlee Wilson-Dickman | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (✔ Complete )



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 GMC Terrain (TPB26) FWD 4dr ElevationMSRP:\$30,100.00

Interior:After Dark, Premium cloth seat trim

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT

Transmission, Continuously Variable (CVT)

OPTIONS

CODE	MODEL	MSRP
TPB26	[Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation	\$30,100.00
OPTIONS		
3SA	Elevation Preferred Equipment Group	\$0.00
AR9	Seats, front bucket	\$0.00
EKV	After Dark, Premium cloth seat trim	\$0.00
F8M	Axle, 5.81 final drive ratio	\$0.00
FE9	Emissions, Federal requirements	\$0.00
GAZ	Summit White	\$0.00

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Data Version: 26835. Data Updated: Oct 27, 2025 6:48:00 PM PDT.



Alan Jay Fleet

Ashlee Wilson-Dickman | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (✔ Complete )

LSD	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT	\$0.00
MRQ	Transmission, Continuously Variable (CVT)	\$0.00
Q7D	Wheels, 17" (43.2 cm) Grazen Metallic, machined aluminum	\$0.00
RJS	Tires, 235/65R17, all-season blackwall	\$0.00
SUBTOTAL		\$30,100.00
Adjustments Total		\$0.00
Destination Charge		\$1,795.00
TOTAL PRICE		\$31,895.00

FUEL ECONOMY

Est City:26 (2025) MPG  
Est Highway:28 (2025) MPG  
Est Highway Cruising Range:414.40 mi

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Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (✔ Complete )

Standard Equipment

Package	Driver Convenience Package includes (BTV) Remote Start, (KA1) driver and front passenger heated seats, (KI3) heated steering wheel, (DAE) Visors, illuminated vanity mirrors and (WLM) Windows, driver express up/down and express down all passengers
Mechanical	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (175 hp [131 kW] @ 5600 rpm, 184 lb-ft of torque [250 Nm] @1750-4800 rpm). (STD)
	Transmission, Continuously Variable (CVT) (STD)
	Axle, 5.81 final drive ratio (FWD models only.)
	Fuel, gasoline, E15
	Automatic Stop/Start
	Drive Mode Selector
	Front-wheel drive
	Battery, 70AH, 12V, 760 cold-cranking amps
	Alternator, 130 amps
	Suspension, front, MacPherson strut and rear 4-link
	GVWR, 4630 lbs. (2100 kg)
	Brakes, 16" front sliding caliper disc, 16" rear sliding caliper disc
	Brake rotor, FNC
	Brake lining wear indicator
	Capless fuel fill
	Exhaust, single-outlet stainless-steel, turned-down, hidden
	Mechanical jack with tools
Exterior	Wheels, 17" (43.2 cm) Grazen Metallic, machined aluminum (STD)
	Tires, 235/65R17, all-season blackwall (STD)
	Wheel, spare, 17" (43.2 cm) steel
	Tire, compact spare, T125/70R17, blackwall
	Shutters, front upper and lower grille, active
	Headlamps, LED
	IntelliBeam, automatic high beam on/off
	Tail lamps, LED

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# Alan Jay Fleet

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Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (✔ Complete )

## Exterior

- Glass, deep-tinted, rear
- Window, rear side, solar absorbing, privacy tinting
- Mirrors, outside heated power-adjustable, manual-folding
- Mirror caps, high gloss Black
- Door handles, body-color
- Liftgate, rear manual

## Entertainment

- 15" diagonal Premium GMC Infotainment System high contrast display with Google Built-In compatibility including navigation capability, color touch-screen, multi-touch display, connected apps, personalized for each driver's settings, Natural Voice Recognition and Phone Integration for Wireless Apple CarPlay/Wireless Android Auto for compatible phones
- Infotainment, High
- Google Built-In provides navigation capability, connected apps, personalized profiles for each driver's settings and Natural Voice Recognition
- Audio system feature, 6-speaker system
- SiriusXM with 360L Trial Subscription. SiriusXM with 360L transforms your customers' ride with our most extensive and personalized radio experience on the road. (IMPORTANT: The SiriusXM trial subscription is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. Trial subscription is subject to the SiriusXM Customer Agreement and privacy policy, visit [siriusxm.com](https://siriusxm.com) which includes full terms and how to cancel. All fees, content, features, and availability are subject to change.)
- Wi-Fi Hotspot capable (Terms and limitations apply. See [onstar.com](https://onstar.com) or dealer for details.)
- 5G vehicle connectivity (Terms and limitations apply. See [onstar.com](https://onstar.com) or dealer for details.)
- Wireless Apple CarPlay/Wireless Android Auto
- Active Noise Cancellation, noise control system

## Interior

- Seats, front bucket (STD)
- Seat trim, Premium Cloth
- Seat adjuster, driver 6-way manual
- Seat adjuster, front passenger 4-way manual
- Seats, heated driver and front passenger
- Headrest, rear center
- Armrest, rear center, fold-down with 2 cupholders
- Carpeted load floor
- Floormats, carpeted, front Deleted when (PDH/PDK/RIA/VAV) are ordered.

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Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (✔ Complete )

Interior

- Floor mats, carpeted rear (Deleted when (PDH/PDK/RIA/VAV) are ordered.)
- Steering wheel, sport-style
- Steering wheel, heated
- Speedometer, miles/kilometers
- Driver Information Center 11" diagonal multi-color digital high-contrast display
- Windows, express up/down driver and express down all passengers
- Keyless Open and Start
- Remote panic alarm
- Remote Start
- Adaptive Cruise Control
- Power outlet, cargo area auxiliary, 12-volt
- USB ports, 2 type-C, located on back of center console, charge-only
- USB ports, 2, one type A and one type-C, data/charge, located in the front area of the center console
- Air conditioning, single-zone
- Air vents, 2nd row
- Air filter, pollutant
- Mirror, inside rearview, manual tilt, day/night
- Visors, driver and front passenger illuminated vanity mirrors covered
- Map pocket, driver seatback
- Map pocket, front passenger seatback

Safety-Mechanical

- Enhanced Automatic Emergency Braking
- Intersection Automatic Emergency Braking
- Rear Cross Traffic Braking
- Reverse Automatic Braking
- Front Pedestrian and Bicyclist Braking

Safety-Interior

Airbags, Dual-stage frontal airbags for driver and front passenger; Seat-mounted side-impact airbags for driver and front outboard passenger; Head-curtain airbags for front and rear outboard seating positions; Includes front outboard Passenger Sensing System for frontal passenger airbag (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

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Safety-Interior

- Passenger Sensing System sensor indicator inflatable restraint, front passenger/child presence detector (Always use seat belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- OnStar services capable (See onstar.com for details and limitations. Services vary by model. Service plan required.)
- OnStar Basics (OnStar Fleet Basics for Fleet) Drive confidently with core OnStar services including remote commands, built-in voice assistance, real-time traffic and navigation, and Automatic Crash Response to help if you're in need. (Requires (UE1) OnStar. OnStar Basics includes remote commands, Navigation, Voice Assistance, and Automatic Crash Response, for eligible vehicles with compatible software. OnStar Basics is standard for 8 years; OnStar plan, working electrical system, cell reception and GPS signal required. OnStar links to emergency services. Service coverage varies with conditions and location. Service availability, features and functionality vary by device and software version. See onstar.com for details and limitations.)
- Rear Park Assist
- HD Rear Vision Camera
- Blind Zone Steering Assist
- Side Bicyclist Alert
- Lane Keep Assist with Lane Departure Warning, enhanced
- Forward Collision Alert
- Safety Alert Seat
- Following Distance Indicator
- Buckle to Drive prevents vehicle from being shifted out of Park until driver seat belt is fastened; times out after 20 seconds and encourages seat belt use
- Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver
- Display, automatic occupant sensing
- Occupant Presence Detection, front and rear
- Rear Seat Reminder
- Seat belt restraint pretensioner, rear
- Vehicle health management provides advanced warning of vehicle issues





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Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (  Complete )

## WARRANTY

Warranty Note: <<< Preliminary 2026 Warranty >>>  
Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Drivetrain Note: Certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles  
Corrosion Years (Rust-Through): 6  
Corrosion Years: 3  
Corrosion Miles/km (Rust-Through): 100,000  
Corrosion Miles/km: 36,000  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000  
Roadside Assistance Note: Certain commercial, government, and qualified fleet vehicles: 5 years/100,000 miles  
Maintenance Note: First Visit: 12 Months/12,000 Miles

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Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation ( Complete )

Technical Specifications

Powertrain

Transmission

Drivetrain	Front Wheel Drive	Trans Order Code	MRQ
Trans Type	1	Trans Description Cont.	Continuously Variable Ratio
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	N/A
Reverse Ratio (:1)	N/A	Clutch Size	N/A
Final Drive Axle Ratio (:1)	5.81	Transfer Case Gear Ratio (:1), High	N/A
Transfer Case Gear Ratio (:1), Low	N/A		

Mileage

EPA Fuel Economy Est - Hwy	28 (2025) MPG	Cruising Range - City	384.80 mi
EPA Fuel Economy Est - City	26 (2025) MPG	Fuel Economy Est-Combined	27 (2025) MPG
Cruising Range - Hwy	414.40 mi	EPA MPG Equivalent - City	N/A
EPA MPG Equivalent - Hwy	N/A	Estimated Battery Range	N/A

Engine

Engine Order Code	LSD	Engine Type	Turbocharged Gas I4
Displacement	1.5L/90	Fuel System	Direct Injection
SAE Net Horsepower @ RPM	175 @ 5600	SAE Net Torque @ RPM	184 @ 1750-4800

Electrical

Cold Cranking Amps @ 0° F (Primary)	760	Maximum Alternator Capacity (amps)	130
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Cooling System

Total Cooling System Capacity	N/A
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Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year	6.5 (2025)	EPA Greenhouse Gas Score	N/A
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Vehicle: [Fleet] 2026 GMC Terrain (TPB26) FWD 4dr Elevation (✔ Complete )

Vehicle

Vehicle

EPA Classification	Small Sport Utility Vehicle 2WD
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Chassis

Weight Information

Base Curb Weight	3446 lbs	Curb Weight - Front	N/A
Curb Weight - Rear	N/A	Maximum Payload Capacity	N/A
Curb Weight	N/A	Total Option Weight	0.00 lbs

Trailer

Dead Weight Hitch - Max Trailer Wt.	800 lbs	Dead Weight Hitch - Max Tongue Wt.	80 lbs
Wt Distributing Hitch - Max Trailer Wt.	800 lbs	Wt Distributing Hitch - Max Tongue Wt.	80 lbs
Maximum Trailering Capacity	N/A		

Suspension

Suspension Type - Front	McPherson Strut	Suspension Type - Rear	4-Link
Suspension Type - Front (Cont.)	N/A	Suspension Type - Rear (Cont.)	N/A
Shock Absorber Diameter - Front	N/A	Shock Absorber Diameter - Rear	N/A
Stabilizer Bar Diameter - Front	N/A	Stabilizer Bar Diameter - Rear	N/A

Tires

Front Tire Order Code	RJS	Rear Tire Order Code	RJS
Spare Tire Order Code	QCL	Front Tire Size	235/65R17
Rear Tire Size	235/65R17	Spare Tire Size	T125/70R17

Wheels

Front Wheel Size	17 x -TBD- in	Rear Wheel Size	17 x -TBD- in
Spare Wheel Size	17 x -TBD- in	Front Wheel Material	Aluminum
Rear Wheel Material	Aluminum	Spare Wheel Material	Steel

Steering

Steering Type	Electric Rack & Pinion	Steering Ratio (:1), Overall	N/A
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Chassis

Steering

Lock to Lock Turns (Steering)	N/A	Turning Diameter - Curb to Curb	37.1 ft
Turning Diameter - Wall to Wall	N/A		

Brakes

Brake Type	Pwr	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	N/A	Disc - Front (Yes or )	Yes
Disc - Rear (Yes or )	Yes	Front Brake Rotor Diam x Thickness	16 x -TBD- in
Rear Brake Rotor Diam x Thickness	16 x -TBD- in	Drum - Rear (Yes or )	N/A
Rear Drum Diam x Width	N/A		

Fuel Tank

Fuel Tank Capacity, Approx	14.8 gal	Aux Fuel Tank Capacity, Approx	N/A
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Dimensions

Interior Dimensions

Passenger Capacity	5	Passenger Volume	N/A
Front Head Room	40.58 in	Front Leg Room	43.95 in
Front Shoulder Room	57.69 in	Front Hip Room	55.25 in
Second Head Room	39.18 in	Second Leg Room	39.7 in
Second Shoulder Room	55.7 in	Second Hip Room	51 in

Exterior Dimensions

Wheelbase	107.48 in	Length, Overall	181 in
Width, Max w/o mirrors	74.5 in	Height, Overall	65.81 in
Track Width, Front	63.79 in	Track Width, Rear	63.87 in
Min Ground Clearance	5.75 in	Rear Door Opening Height	N/A
Rear Door Opening Width	N/A	Liftover Height	N/A

Cargo Area Dimensions

Cargo Area Length @ Floor to Seat 1	N/A	Cargo Area Length @ Floor to Seat 2	N/A
Cargo Area Length @ Floor to Seat 3	N/A	Cargo Area Width @ Beltline	N/A

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## Dimensions

### Cargo Area Dimensions

Cargo Box Width @ Wheelhousings	N/A	Cargo Box (Area) Height	N/A
Cargo Volume to Seat 1	63.5 ft³	Cargo Volume to Seat 2	29.8 ft³
Cargo Volume to Seat 3	N/A		

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