



March,28 2022

City of Lake Worth Electric Utilities  
1900 2nd Avenue North Lake Worth, FL  
33461

To whom it may concern,

This letter is to confirm that the Intelligent Visual/Thermal Substation monitoring system is a sole sourced product, manufactured, sold and distributed exclusively by Systems with intelligence Inc. (SWI). No division of Systems with intelligence Inc. (SWI), nor any other company, makes a similar or competing product. The product must be purchased directly by Institutions from Systems with intelligence Inc. at the address listed below.

Additionally, competition is precluded by the existence of an exclusive manufacturing and design process for SWI's hardware components (substation hardened Thermal camera, visual camera and DVS -Digital video server). All of which comply with IEEE Standard Environmental and Testing Requirements for Communications Networking Devices Installed in Electric Power Substations known as IEE1613. As well as, IEC standard that defines the general requirements, regarding construction, design and environmental conditions for utility communication and automation systems in power plant and substation environments IEC 61850-3.

SWI's exclusive software system allows direct integration with Electric power applications ie. SCADA, OSIsoft etc. with DNP, Modbus and 61850 protocols designed into the system allowing streaming video, video snapshots, alarms and thermal data points to be incorporated into these applications.

There are no other like systems available for purchase that would serve the same purpose or function and there is one price for the above name system because of exclusive distribution or marketing rights.

We appreciate the opportunity to serve and do business with City of Lake Worth. If you desire additional information, don't hesitate to contact me at 289-562-0126 at any time or visit our website at [WWW.Systemswithintelligence.com](http://WWW.Systemswithintelligence.com). Thank you for your interest in our Products.

Sincerely,

A handwritten signature in black ink, appearing to read "G. Couto", written over a horizontal line.

George Couto  
Regional Sales Manager.