



April 10th, 2023

Re: EMCI Wireless, Inc.

To Whom It May Concern,

Motorola Solutions, Inc. (MSI) is committed to providing quality solutions that meet the needs of our end-users. MSI utilizes an extensive network of independent channel partners to provide communication solutions to end customers.

Please be advised that **EMCI Wireless**, headquartered at **3708 Sparta Road Sebring, FL 33870** is an **Elite Specialist Level Motorola Solutions Channel Partner** in good standing with Motorola.

They are authorized to sell all MSI Professional and Commercial Radio solutions, as well as Avtec console software and can provide certain services, such as installation, maintenance, and warranty on the manufacturer's equipment.

EMCI Wireless is also authorized to extend pricing to customers based on the **Sourcewell Motorola Contract No. 042021-MOT** and other publicly available contracts that contain the Motorola Solutions Professional and Commercial Portfolio.

Should you have any questions, please feel free to contact me at 786-858-2622. We appreciate your continued consideration of Motorola's products and services.

Sincerely,

A handwritten signature in black ink, appearing to read 'NBacigalupi'.

Nicholas Bacigalupi
Motorola Solutions, Inc.
Sr. Channel Executive
1-786-858-2622

Electronic Maintenance & Communications, Inc.

3708 Sparta Road
 Sebring, FL 33870
 (800) 226-7470
 EIN: 59-3060334

**Quote Number:** 9174-1**Quote Date:** 03/21/2025**Quote Expiration:** 04/21/2025**Bill to:**

City of Lake Worth Beach
 7 North Dixie Highway
 Lake Worth Beach, Florida 33460

Ship to:

City of Lake Worth Beach
 7 North Dixie Highway
 Lake Worth Beach, Florida 33460

Prepared By:

Jeff Moser
 (561) 323-8968
 jmoser@emciwireless.com

Quantity	Part Number	Description	List Price	Your Price	Line Total
34	EMTP100430	XPR 2500 40W 128 CH Mobile Radio 403-470 MHz	\$ 1,013.00	\$ 896.05	\$ 30,465.70
34	EMTP101923	Standard 5 Year SMA & Software	\$ 0.00	\$ 0.00	\$ 0.00
34	EMTP100431	Standard Compact Microphone	\$ 0.00	\$ 0.00	\$ 0.00
34	EMTP101952	Standard 5 Year Warranty	\$ 0.00	\$ 0.00	\$ 0.00
34	EMTP100435	Standard Power Cable	\$ 0.00	\$ 0.00	\$ 0.00
34	EMTP100436	Standard Model Box	\$ 0.00	\$ 0.00	\$ 0.00
34	EMTP100434	Standard Mounting Bracket (Low Profile)	\$ 0.00	\$ 0.00	\$ 0.00
34	EMTP100027	MOTOTRBO License Capacity Plus (Single Site)	\$ 83.00	\$ 70.55	\$ 2,398.70
1	EMTP103633	450 - 470 MHz 9.2 dBi 3 Element Yagi Antenna with UHF Female	\$ 108.95	\$ 98.06	\$ 98.06
50	EMTP102029	1/2" Hardline Coax	\$ 2.79	\$ 2.51	\$ 125.50
10	EMTP102062	1/2" Hiflex	\$ 5.04	\$ 4.54	\$ 45.40
10	EMTP101540	RG58 Cable	\$ 1.18	\$ 1.06	\$ 10.60
1	EMTP103592	Mini UHF Male Crimp RG58	\$ 2.66	\$ 2.39	\$ 2.39
1	EMTP101614	Crimp On Connector	\$ 11.63	\$ 10.47	\$ 10.47
2	EMTP102063	N Male Connector for 1/2" Hiflex	\$ 34.89	\$ 31.40	\$ 62.80
2	EMTP102032	1/2" Female N Connector	\$ 31.82	\$ 26.64	\$ 53.28
1	EMTP102033	1/2" Male N Connector	\$ 31.82	\$ 26.64	\$ 26.64
1	EMTP102061	Weatherproofing Kit	\$ 30.05	\$ 27.05	\$ 27.05
1	EMTP101622	PolyPhaser Lightning Arrestor N Female/N Male	\$ 111.99	\$ 100.79	\$ 100.79
1	EMTP102795	Ground Kit 1/2" 2 Hole	\$ 26.91	\$ 24.22	\$ 24.22
1	EMTP102796	Antenna Wall Mounting Kit 18"	\$ 96.80	\$ 87.12	\$ 87.12
1	EMTP101733	Flange Bonding Plate	\$ 89.28	\$ 99.98	\$ 99.98
1	EMTP102863	Pipe Clamp	\$ 38.43	\$ 34.59	\$ 34.59
1	EMTP102800	4" Single Feed Through	\$ 26.01	\$ 23.41	\$ 23.41
1	EMTP102064	4" Entry Panel (1 Port)	\$ 22.82	\$ 20.54	\$ 20.54
1	EMTP102595	2" OD x 72" - Plain End Pipe	\$ 33.82	\$ 30.44	\$ 30.44
1	EMTP102670	1 Stud, Short Barrel Ground Lug for #6 Wire	\$ 2.70	\$ 2.43	\$ 2.43
10	EMTP101742	#6 Ground Wire	\$ 3.57	\$ 3.21	\$ 32.10
2	EMTP102669	#6AWG, 1/4" Stud, 1 Hole	\$ 3.87	\$ 3.48	\$ 6.96
2	EMTP102666	#6 Lug with 3/8" Hole, Long	\$ 4.42	\$ 3.98	\$ 7.96

Quantity	Part Number	Description	List Price	Your Price	Line Total
28	EMTS000012	Heavy Vehicle Installation	\$ 625.00	\$ 625.00	\$ 17,500.00
5	EMTS000012	Light Truck Installation	\$ 425.00	\$ 425.00	\$ 2,125.00
9	EMTS000012	Removal	\$ 132.00	\$ 132.00	\$ 1,188.00
1	EMTS000012	Base Station Installation	\$ 1200.00	\$ 1,200.00	\$ 1,200.00
1	EMTS000020	EMCI Trip Charge	\$ 600.00	\$ 600.00	\$ 600.00

Project Total: \$ 56,410.13

Discounts applied per Sourcewell Contract MOTOROLA SOLUTIONS (# 042021-MOT)

*Original quote is 11/24
\$ 56,392.36*

Terms & Conditions of Quotation and Sale:

1. Acceptance

- a. Purchaser may sign the Seller's quotation and/or issue a valid purchase order with Seller listed as the vendor.
- b. All quotations are subject to confirmation by the Seller on receipt of any order and the Seller reserves the right to refuse any order.
- c. Quotations provided by the Seller will only remain valid for the period as indicated in the quotation after which the Seller reserves the rights to requote if requested by the Purchaser to proceed further.

2. Title

- a. Title to the Goods shall remain vested in the Seller and shall not pass to the Purchaser until all sums due to the Seller under the Contract have been paid in full.

3. Quotation

- a. All quotations, indication of costs, and financial commitments given or made by the Seller are based on the assumption of the validity of the information provided being fully accurate and correct in all circumstances. The Seller maintains the right at any stage to re-negotiate any contract, cost agreement, or any other relevant commitment should any information provided by the Purchaser fail to be fully valid, accurate, and correct.
- b. Change Orders will need to be processed for additional out-of-scope material and labor, or other required deviations from quotation.

4. Payment Terms

- a. Unless otherwise agreed in writing, all sums payable in respect of the Seller must be paid in the full amount as indicated by the invoice in accordance with the payment terms listed.
- b. All payments to the Seller shall be made in USD.
- c. If payment is not made in accordance with clause 4a, the Seller reserves the right to charge a late payment fee of 1.5% per month, or lesser amount required by law, on amounts not paid.
- d. A convenience fee may be applied to payments over \$5,000.00 that are made utilizing a credit card.
- e. Seller will have the right to make delivery in installments, each of which may be separately invoiced and paid as billed without regard to subsequent deliveries.
- f. Seller reserves the right in its absolute discretion to refuse to grant credit.

5. Taxes

- a. The Purchaser shall reimburse the Seller for all taxes or other charges which the Seller may be required to pay to any government (national, state, or local) upon the sale or transportation of the Goods.
- b. If Purchaser is tax exempt, a tax exemption certificate must be provided to Seller.

6. Delivery

- a. If transport is arranged by the Seller, the risk in the Goods shall pass to the Purchaser at the time of the delivery at the said delivery point.
- b. If transport is arranged by the Purchaser, risk in the Goods shall pass to the Purchaser immediately after the Goods pass out of the control of the Seller, or its authorized agents.
- c. Unless otherwise included in the quotation, freight will be Prepaid & Add to invoice.

7. Return Policy

- a. Customers may return equipment within thirty (30) days of the shipment date. The equipment must be in its original condition and packaging. Please note that a restocking fee of thirty percent (30%) of the original purchase price will be applied to all returns.
- b. Refunds are not available for any services that have been rendered, including FCC licensing, programming, and installation.
- c. Due to hygienic considerations, returns are not accepted for items such as earpieces, boom microphones, headsets, etc.

Additional Comments:

Prices are valid until 04/21/2025

Accepted By: _____

Date: _____