

**Quoted for:** CITY OF LAKE WORTH  
**Customer Contact:** Mike Jenkins  
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**Quoted by:** Vickie Bell  
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**Altec Account Manager:** Jenny Carlson

| REFERENCE ALTEC MODEL |                                       | Sourcewell Price |
|-----------------------|---------------------------------------|------------------|
| DB41                  | 41' Digger Derrick - Tracked Backyard | \$245,648        |

**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

|   |           |  |          |
|---|-----------|--|----------|
| 1 | DB41-TRLR | Trailer for base model   | \$21,422 |
| 2 | DB41-IMHJ | Isolating Material Handling Jib with Winch (for Use in Platform) | \$4,833  |
| 3 | DB41-NMGT | Non-Marking "Gray Tracks"  | \$1,244  |
| 4 |           |  |          |

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

|                                  |          |  |           |
|----------------------------------|----------|--|-----------|
| 1                                | DEL-TRLR | Delivery other than standard drive away service per mile (delivery on trailer) | \$8,495   |
| 2                                |          |  |           |
| 3                                |          |  |           |
| 4                                |          |  |           |
| 5                                |          |  |           |
| 6                                |          |  |           |
| 7                                |          |  |           |
| 8                                |          |  |           |
| <b>SOURCEWELL OPTIONS TOTAL:</b> |          |  | \$281,642 |

**(B.) OPEN MARKET ITEMS (Customer Requested)**

|                                   |                      |  |           |
|-----------------------------------|----------------------|--|-----------|
| 1                                 | UNIT                 |  | \$0       |
| 2                                 | UNIT & HYDRAULIC ACC |  | \$0       |
| 3                                 | BODY                 |  | \$0       |
| 4                                 | BODY & CHASSIS ACC   |  | \$0       |
| 5                                 | ELECTRICAL           |  | \$0       |
| 6                                 | FINISHING            |  | \$0       |
| 7                                 | CHASSIS              |  | \$0       |
| 8                                 | OTHER                | Discount from 2027 Model Year to 2024 Model Year | -\$50,229 |
| <b>OPEN MARKET OPTIONS TOTAL:</b> |                      |  | -\$50,229 |

**SUB-TOTAL FOR UNIT/BODY/CHASSIS:** \$231,413  
**Delivery to Customer:** \$0  
**TOTAL FOR UNIT/BODY/CHASSIS:** \$231,413

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

|   |  |  |  |
|---|--|--|--|
| 1 |  |  |  |
| 2 |  |  |  |
| 3 |  |  |  |

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than 16-18 months ARO, Subject to Stock Availability, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

**BUILD LOCATION:** ST. JOSEPH, MO