



Quote Number: 1274036
 Opportunity Number: 1639832
 Sourcewell Contract #: 110421-ALT
 Date: 11/16/2022

Quoted for: City of Lake Worth - Sourcewell Member ID 27420

Quoted by: Nadine Stacey
 Phone: / Email: (270) 505-1536, nadine.stacey@altec.com
 Altec Account Manager: Jenny Carlson

REFERENCE ALTEC MODEL		Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated)	\$161,317

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$5,746
2	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$3,264
3	AT37G-AWD	All Wheel Drive	\$6,739
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	spot4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,220
2	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,066
3	ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
4	DLB2	Directional Light Bar (Amber, 47"L, Super-LED)	\$2,254
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$182,471

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC	Storage Box, Wire Reel Holder, Inverter Storage, and Flat Ladder Rack	\$5,350
5	ELECTRICAL	1200W Inverter, 120V Outlet	\$2,694
6	FINISHING		\$0
7	CHASSIS	MY 2026 Dodge 5500 4x4 w/ Backup Camera, PEG and Running Boards ILO Stock F5500 4x2	-\$9,999
8	OTHER		-\$7,565
OPEN MARKET OPTIONS TOTAL:			-\$9,521

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$172,950
Delivery to Customer: \$2,310
TOTAL FOR UNIT/BODY/CHASSIS: \$175,260

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		Ext Warranty Travel, Labor, Mat., Expense - 5 Year	\$5,200
2		Ext Warranty Travel, Labor, Mat., Expense - 7 Year	\$7,400
3			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **47-50** months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Mt. Airy, NC.