

Quoted for: City of Lake Worth Beach
 Altec Account Manager: Jenny Carlson

REFERENCE ALTEC MODEL

Sourcewell Price

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$221,241
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-US48M	Articulating telescopic Aerial Device with Material Handling (insulating lower arm) with 48' boom boom height (AT48M)	\$18,499
2	AT41M-US48M-PE	Platform Elevator	\$4,378
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (x8 Compartments)	\$1,773
2	LR	Ladder Rack	\$1,629
3	ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
4	E-TRACK	E-Track Mounted on Body (x2 Strips)	\$291
5	RBS	Rubber Belted Step	\$546
6	CH	Cone Holder, Fold Over Post Style	\$415
7	FLOOD	Flood Light (Hella H71030401) x2	\$754
8	PSWI1	Inverter with minimum 2000W 120V @ 16A pure sine wave output, hardwired to outlets and 12VDC input	\$2,972
9	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
10	SPOT6	Remote Spot Light, LED, Permanent Mount, with Wireless Dash Mounted Controls and Wireless Programmable Remote x2	\$2,132
11	EW2	16,500 LB Electric Winch Kit For Light Duty Chassis, with Bumper Only (No Grill Guard), Includes Emergency Stop	\$4,858

SOURCEWELL OPTIONS TOTAL: \$260,719

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	N/A	\$0
2	UNIT & HYDRAULIC ACC	N/A	\$0
3	BODY	Trim LGS Steel Body ILO Contract Body	-\$2,030
4	BODY & CHASSIS ACC	Plastic O/R Pads, J-Hooks and O-rings	\$1,036
5	ELECTRICAL	Perimeter lights, Cargo lights, Grounding system, Grounding lug, 7-way blade trailer receptacle, 12V triple gang outlet	\$5,886
6	FINISHING	DOT Certification	\$203
7	CHASSIS	2027 Ford F600 ILO Contract Chassis	-\$7,027
8	OTHER	N/A	\$0

OPEN MARKET OPTIONS TOTAL: -\$1,932

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$258,787.00
Delivery to Customer: \$3,202.00

TOTAL FOR UNIT/BODY/CHASSIS: \$261,989.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
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4			

****Pricing valid for 45 days****

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are considered budgetary due to potential cost inflation, market volatility, and tariff implications. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model years beyond the current open order bank are estimates only. Altec's turn-key pricing is subject to change based on chassis pricing received from the OEM. Chassis model year, specifications, and price will be reviewed and confirmed when specific model year information becomes available from the OEM, and any chassis price difference, including adjustments for tariffs, will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

1974976 - City of Lake Worth Beach - AT48M Trim - Updated 2027 Sourcewell

Quoted for: City of Lake Worth Beach
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REFERENCE ALTEC MODEL	Sourcewell Price
AA55 Non-Overcenter Aerial Device with Material Handling (Insulated)	\$274,410

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AA55-ESR	Extended Side Reach (With X-Frame Primary Outriggers ILO A-Frame)	\$7,571
2	AA55-AWD	All Wheel Drive	\$30,591

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	BOSL	Boom Out of Stow Indicator for Lower Boom	\$385
2	RBS	Rubber Belted Step	\$546
3	POP2	Plastic Outrigger Pad, 24" x 24" x 2" (Pair)	\$1,483
4	CH	Cone Holder, Fold Over Post Style	\$415
5	FLOOD	Flood Light (Hella #H71030401)	\$1,131
6	SPOT6	Remote Spot Light, LED, Permanent Mount, with Wireless Dash Mounted Controls And Programmable Wireless Remote	\$2,132
7	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment)	\$1,994
8	PTO-HM	PTO Hour Meter Digital with 10,000 Hour Display	\$182
9	PSWI1	Inverter with minimum 2000W 120V @ 16A pure sine wave output, hardwired to outlets and 12VDC input	\$2,972
10	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$730
11	SPOT3	FOUR (4) POINT STROBE SYSTEM (LED)	\$843
12	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes, Wired to 7-Way Plug Next to Pintle Hook	\$475
13	ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
14			
SOURCEWELL OPTIONS TOTAL:			\$326,726

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Trim 3 Options - Cannot Alter	\$11,588
2	UNIT & HYDRAULIC ACC	Trim 3 Options - Cannot Alter	\$1,136
3	BODY	Trim 3 Options - Cannot Alter	\$18,606
4	BODY & CHASSIS ACC	Trim 3 Options - Cannot Alter	\$4,777
5	ELECTRICAL	Trim 3 Options - Cannot Alter	\$3,688
6	FINISHING	Trim 3 Options - Cannot Alter	\$484
7	CHASSIS	2027MY Chassis	-\$14,223
8	OTHER		\$0
OPEN MARKET OPTIONS TOTAL:			\$26,056

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$352,782.00
 Delivery to Customer: \$3,571.00
 Extended Warranty: \$8,380.00

TOTAL FOR UNIT/BODY/CHASSIS: \$364,733.00

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Lake Worth Trim 3 AN55EOC Sourcewell

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