



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

PHONE (800) ALANJAY (252-6529)	DIRECT 863-385-9610	WWW.ALANJAY.COM	Quote 35481-2
Corporate Office 2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	
	FAX 863-402-4221		

ORIGINAL QUOTE DATE
12/21/2021

QUICK QUOTE SHEET

REVISED QUOTE DATE
12/21/2021

REQUESTING AGENCY	LAKE WORTH, CITY OF		
CONTACT PERSON	FELIPE LOFASO	EMAIL	Flofaso@lakeworth.org
PHONE	561-586-1720	MOBILE	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022 120716-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	4444	MSRP	\$31,370.00
2022 TOYOTA RAV4 HYBRID XLE AWD			

CUSTOMER ID	BED LENGTH	SUV	BASE VEHICLE PRICE	\$28,694.00
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
040 FA20	EXTERIOR SUPER WHITE WITH BLACK CLOTH INTERIOR	\$0.00
2.5L	Engine: 2.5L 4-Cylinder Atkinson Cycle, Engine Auto Stop-Start Feature Transmission w/Driver Selectable Mode and Sequential Shift Control, T ECVT (Continuously Variable)	\$0.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NEW-TAG	New CITY tag Includes temp tag & two way overnight shipping for signature.		\$245.00
WTF SUV 2	Weather Tech floor liner system (1st & 2nd rows).		\$250.00
MG 72/150	MAJOR GUARD EXTENDED WARRANTY 72 MO / 150,000 MILES \$0 DEDUCTIBLE		\$2,771.00

CONTRACT OPTIONS			\$3,266.00
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TRADE IN	VEHICLE TOTAL	\$28,694.00
	MSRP DISCOUNT	8.5%
	ACCESSORY TOTAL	\$3,266.00
	CUSTOMER PRICE	\$31,960.00

YES WE TAKE TRADE INS *** ASK ABOUT MUNICIPAL FINANCING *** \$0.00

TOTAL COST LESS TRADE IN(S) QTY 1 \$31,960.00

Estimated Annual payments for 60 months paid in advance: \$7,157.73
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.