

QUOTATION - GE # BX240304, Rev.0



Customer: Irby
Project Name: City of Lake Worth, FL

Quote date: 15-Apr-24
Quote Validity: 31-July-24

GE Grid Solutions LLC
 4200 Wildwood Parkway
 Atlanta, GA 30339 USA

Dear valued customer,

On behalf of the GE Grid Solutions team, we appreciate the opportunity. Please find our pricing information below:

24 kV Current Limiting Reactors			FIRM	FIRM	
Item	Qty	Type	Unit Price (\$)	Total Price (\$)	Delivery time(*)
1	3	XSLR 1.326mH / 1200 A	\$23,158.00	\$69,474.00	20
Total	3	FOB Destination, freight allowed.....		\$69,474.00	

(*) Weeks after receipt of order and once the PO has been technically and commercially accepted.

Lead time is estimative and will be confirmed at purchase order stage - If a better lead time is needed, please let us know.

Drawings already approved/Identical.

We reserve the right to charge engineering hours for project revision/modification out of the scope of this order/project.

Warranty:

GE Grid Solutions standard warranty is 18 months from notification of readiness to ship or 12 months from operation whichever comes first.

GE Grid Solutions can provide an extended warranty for up to an additional 48 months for an additional 1% per year.

Incoterm/Transportation:

Regular truck delivery included - Flatbed adder:

\$ 1,900. Shipping Origin: GE Itajuba, Brazil

Destination: Lake Worth Beach, FL

Cancellation Schedule:

In case of cancellation, a payment will be due as per below:

Milestones	% of PO Value
From PO to 20% of quoted lead time	15%
Between 20% to 30% of quoted lead time	40%
Between 30% to 40% of quoted lead time	50%
Between 40% to 50% of quoted lead time	60%
Between 50% to 70% of quoted lead time	80%
After 70% of quoted lead time	100%

Delays and Storage fees:

The manufacturing process starts after drawings approval. Once started, the order cannot be moved out for a future delivery date. If your company cannot receive it on the negotiated date, please inform a new delivery address and notify us at least 30 days before shipping the product.

Thank you for considering GE Grid Solutions as your trusted supplier of air core reactors/line traps.

We look forward to a successful partnership with you.

Sincerely,

Andre Lanza

André Lanza - Lead Sales Specialist, NAM
 andre.lanza@ge.com
 706-550-3177

