



February 19, 2024

Dear Valued Itron Utility Customer,

Itron and our authorized distributors are continually evaluating ways to better serve you and deliver the best service, support and buying experience possible. With your success in mind, please note that United Systems & Software, Inc. is the only *Authorized Itron Water Distributor* in your state. United Systems & Software, Inc. has received the necessary training and certification levels to represent Itron to our shared customers—and in this capacity, United Systems & Software, Inc. is authorized to setup a Sub-Distributor as a sole source to sell Itron water ERTs (radio endpoints) in your area on our behalf.

As of November 2021, Itron is the exclusive supplier of Diehl Metering HYDRUS Ultrasonic water meters with the Itron in-line connector (ILC) in North America. All meter sales with ILC must go through Itron and/ or one of its affiliates.

This letter certifies that The Avanti Company is the only authorized Sub-Distributor for Itron Products for the City of Lake Worth, Florida.

Depending on your state and local bidding laws, this letter may serve as sole source provider documentation for Itron products. As such, you may not be required to release for bid your Itron purchases.

If you have any questions, or if I can provide any further information, please feel free to contact me directly at 615.388.4877 or Itron's Tracy Wright at 865.356.3546.

Sincerely,



Will Taylor
United Systems, Region Manager South


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