

STAFF REPORT REGULAR MEETING

AGENDA DATE: April 16, 2024

DEPARTMENT: Leisure Services

TITLE:

Agreement with Bausch Enterprises, Inc, to purchase and install lifeguard towers

SUMMARY:

The Leisure Services Department is seeking approval of single source procurement with Bausch Enterprises, Inc., for the purchase and installation of three (3) lifeguard towers.

BACKGROUND AND JUSTIFICATION:

The 3 towers currently in place were installed in 2009 putting them at 15 years of service. These towers have been through multiple storms over the years and have undergone many repairs. The towers have exceeded their life expectancy of 10- 12 years. The current towers are constructed of fiberglass and steel. These towers suffer from cracks and corrosion (rust) due to harsh beach environment exposure over the years. The proposed lifeguard towers will be a replacement of the 3 towers currently in operation at the beach now. The proposed towers offer the same operational features as the towers currently in place.

Staff did the market research and budget pricing and determined that there are currently only 3 companies that manufacture prefab lifeguard towers. Each of those companies uses a different construction material, wood, fiberglass, and aluminum.

Bausch Enterprises is currently the only company that constructs their towers out of powder coated aluminum with stainless steel fasteners that are also most cost effective and durable. After talking with other municipal beach agencies in the area which use this same product, it was determined that this feature alone would be superior to any other products currently offered. The purchasing division also reached out to the Palm Beach County and City of Ft Lauderdale to determine if solicited contracts were available for the potential piggyback. Palm Beach County chose this Vendor based on the single source procurement and City of Ft. Lauderdale had chosen this Vendor as the only bidder after their formal bid.

City's Procurement Policy and Code authorizes the purchases of goods and services using single source procurement after the search for available sources and determining that solicitation would not be practicable or deliver better results and to be in the best interest of the City.

The direct cost offered to the City by the Vendor was lower than Ft Lauderdale's price on the contract and therefore the City Staff are requesting to move forward with a single source purchase.

The City of Lake Worth Beach received funding through the American Rescue Plan Act (ARPA). A specific amount from the ARPA funds were designated for this project.

MOTION:

Move to approve/disapprove the agreement with Bausch Enterprises, Inc. to supply and install Lifeguard Towers.

ATTACHMENT(S):

Fiscal Impact Analysis
Agreement

Sole Source Letter

FISCAL IMPACT ANALYSIS

Five Year Summary of Fiscal Impact:

Fiscal Years	2024	2025	2026	2027	2028
Inflows/Revenues					
Appropriated (Budgeted)	0	0	0	0	0
Program Income	0	0	0	0	0
Grants	0	0	0	0	0
In Kind	0	0	0	0	0
Outflows/Expenditures					
Appropriated (Budgeted)	\$230,795	0	0	0	0
Operating	0	0	0	0	0
Capital	\$0	0	0	0	0
Net Fiscal Impact <i>(If not budgeted)</i>	\$0	0	0	0	0
No. of Addn'l Full-Time Employee Positions	0	0	0	0	0

Contract Award - Existing Appropriation (Budgeted)	
	Expenditure
Department	Capital Project
Division	
GL Description	Improve other than build
GL Account Number	301-9010-589-63-00
Project Number	AP2405
Requested Funds	\$230,795
Remaining Balance	\$0
Source of Revenue (i.e. Paygo. Current Revenue, Bond Money, Grants, etc.)	Grants