

**LAKE WORTH BEACH COMMUNITY REDEVELOPMENT AGENCY**

1121 Lucerne Avenue | Lake Worth Beach, Florida 33460-3346 | T: 561-493-2550

www.lakeworthcra.org

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**MEMORANDUM**

**TO:** Chair, Vice Chair and Members of the CRA Board

**FROM:** Joan C. Oliva, Executive Director *JO*

**DATE:** March 10, 2026

**SUBJECT:** Amendment to Agreement with Circuit for Micro-Transit Services

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**EXPLANATION:**

In March of 2023, the CRA signed an agreement with Circuit to provide micro-transit services to the area. This agreement was amended on Feb 11, 2025 (Exhibit "A"). The CRA currently pays 60% of the cost while the City provides funding for areas outside of the CRA boundaries. Currently, the service provides two vehicles with boundaries from Tri-Rail to the Beach and 12<sup>th</sup> Avenue North to 12<sup>th</sup> Avenue South (Exhibit "B").

Ridership on the Circuit has been steadily growing, and monthly counts are provided, as well as revenue from advertising, as Exhibit "C." The CRA has actively been marketing the service by:

- Frequent posts on social media sites
- The installation of posters on Tri-Rail
- Designing, printing and distributing post cards
- Consistent advertising in press releases and newsletters
- Meetings with other Boards and groups

Circuit provided new stickers for businesses to display in their storefronts with the Circuit QR code, continually seeks advertising dollars and meets with potential local partners. Together, the CRA, City and Circuit are currently working on a grant to help pay for an expanded service. Circuit provides a much-needed service to the community, and its use will only increase with the development of the WMODA museum and the City parking garage.

If the Board wishes to continue the service, costs will increase 3%, as stated in the original contract. An amendment to the agreement has been included for the Board's review as Exhibit "D". The CRA would also seek to continue the partnership with the City to cover areas outside of the CRA boundaries.

**REQUEST:**

Staff requests the Board review the ridership numbers and approve an amendment with the Circuit to extend the agreement for one more year.

**FIRST AMENDMENT TO THE AGREEMENT BETWEEN THE LAKE WORTH BEACH  
COMMUNITY REDEVELOPMENT AGENCY AND CIRCUIT TRANSIT, INC.**

THIS FIRST AMENDMENT to the Agreement for Citywide Micro-Transit Services dated February 11, 2025, is hereby made by and between the Lake Worth Beach Community Redevelopment Agency ("CRA") and Circuit Transit, Inc. ("Company").

**WHEREAS**, the CRA and Company entered into an Agreement for Citywide Micro-Transit Services dated January 30, 2024 (the "Original Agreement").

**WHEREAS**, the CRA and Company desire to amend the Original Agreement by entering into this First Amendment in order to provide for an extension of the Term of the Agreement, and to provide for an increase in compensation to be paid by CRA to Company.

NOW, THEREFORE, for goods and valuable consideration as contained herein, the CRA and Company agree to amend the Original Agreement as follows:

1. That Section 1, "Term," shall be extended for an additional period, commencing March 16, 2025, up to and including March 15, 2026.
2. That Section 3, "Compensation," shall be amended to provide for the Service Fee for the additional term to be the sum of \$237,386.00 based upon the breakdown and schedule for payments as set for in Exhibit "A," which is attached hereto and incorporated herein by reference.
3. The Parties agree that in all other respects the Original Agreement shall remain in full force and effect, except as specifically modified herein by this First Amendment.

IN WITNESS WHEREOF, the parties have made and executed this Agreement on the respective dates under each signature.

ATTEST:

  
\_\_\_\_\_  
Joan Oliva, Executive Director

**LAKE WORTH BEACH COMMUNITY  
REDEVELOPMENT AGENCY**

By:   
\_\_\_\_\_  
Carla Blockson, Chair


11 day of February, 2025

**CIRCUIT TRANSIT, INC.**

**WITNESS:**

By: 

Print Name: Jason Bagley

By: 

Print Name: Kevin Boles

By: 

Print Name: James Mirras

13th day of February, 2025.

(Corporate Seal)

**EXHIBIT "B"**

Total Cost for service - \$237,386.00

Payment Schedule – due by the 15<sup>th</sup> of each month, starting March 2025 and ending February 15, 2026

Mar '25	\$ 19,782.18
Apr '25	\$ 19,782.18
May '25	\$ 19,782.18
Jun '25	\$ 19,782.18
Jul '25	\$ 19,782.18
Aug '25	\$ 19,782.18
Sep '25	\$ 19,782.18
Oct '25	\$ 19,782.18
Nov '25	\$ 19,782.18
Dec '25	\$ 19,782.18
Jan '26	\$ 19,782.18
Feb '26	\$ 19,782.18
Total	\$ 237,386.00

# Exhibit "A"

## AGREEMENT *January*

This Agreement is made this 30 day of ~~October~~, 2024, between the Lake Worth Beach Community Redevelopment Agency, a Florida public agency created pursuant to Chapter 163, Part III, Florida Statutes, whose address is 1121 Lucerne Avenue, Lake Worth Beach, Florida 33460 (the "CRA") and Circuit Transit, Inc., a Florida corporation with its principal place of business located at 501 East Las Olas Boulevard, Suite 300, Fort Lauderdale, FL 33301 (the "Company").

### WITNESSETH

**WHEREAS**, the CRA is seeking to contract with the Company for micro-transit services, as provided in Company's Proposal, attached as Exhibit "A" (collectively, the "Services"); and

**WHEREAS**, the parties wish to incorporate the terms and conditions of the solicitation and contractual agreement between the City of Hollywood, Florida and the Company, as set forth in the attached Professional Services Contract for Operation of Citywide Micro-Transit Services dated July 1, 2023, attached as Exhibit "B" (the "Hollywood Contract"); and

**WHEREAS**, the CRA has the authority to acquire goods or services utilizing a contract originally procured and awarded by another jurisdiction as an exemption from the CRA's otherwise required competitive selection process.

**NOW THEREFORE**, in consideration of the mutual covenants set forth in this Agreement, the receipt and sufficiency of which is hereby acknowledged, the parties hereby agree as follows:

**Section 1. Term.** The term of this Agreement commences upon full execution of this Agreement for a one year term, and may be renewed for additional one-year terms, subject to the parties executing a written amendment to the Agreement.

**Section 2. Contract Terms.** The Company agrees to provide the Services, as provided in Company's Proposal, attached as Exhibit "A," on the same terms and in the same manner as set forth in the Hollywood Contract, attached as Exhibit "B," except as otherwise provided herein. All recitals, representations, and warranties of Company made by Company in the Hollywood Contract are restated as if set forth fully herein, made for the benefit of the CRA, and incorporated herein, except that all references to the "City of Hollywood" are hereby replaced with the "Lake Worth Beach CRA."

**Section 3. Compensation.** The CRA shall compensate Company pursuant to the rates set forth in the Hollywood Contract, for a total amount not to exceed \$ \_\_\_\_\_, for services actually performed and completed pursuant to this Agreement. It is acknowledged and agreed by Company that this amount is the maximum payable and constitutes a limitation upon CRA's obligation to compensate Company for its services related to this Contract. This amount, however, does not constitute a limitation

of any sort, upon Contactor's obligation to perform all items of work required by this Agreement. No amount shall be paid to Company to reimburse its expenses.

**Section 4. Assignment.** Neither party may assign its rights or obligations under this Agreement without the written consent of the other.

**Section 5. Notice.** Notwithstanding anything to the contrary in the Hollywood Contract, notice hereunder shall be provided in writing by certified mail return receipt requested, or customarily used overnight transmission with proof of delivery, to the following parties, with mandatory copies, as provided below:

For CRA:

Joan Oliva, Executive Director  
1121 Lucerne Avenue  
Lake Worth Beach, FL 33460

Copy to:

David N. Tolces, General Counsel  
Weiss Serota Helfman Cole  
& Bierman, PL  
2255 Glades Road, Suite  
200-E  
Boca Raton, FL 33431

For Company:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Section 6. Severability.** If any provision of this Agreement or the application thereof to any person or situation shall to any extent, be held invalid or unenforceable, the remainder of this Agreement, and the application of such provisions to persons or situations other than those as to which it shall have been held *invalid* or unenforceable shall not be affected thereby, and shall continue in full force and effect, and be enforced to the fullest extent permitted by law.

**Section 7. Entire Agreement.** This Agreement, including the Hollywood Contract, sets forth the entire agreement between Company and CRA with respect to the subject matter of this Agreement. This Agreement supersedes all prior and contemporaneous negotiations, understandings and agreements, written or oral, between the parties. This Agreement may not be modified except by the parties' mutual agreement set forth in writing and signed by the parties.

IN WITNESS WHEREOF, the parties have made and executed this Agreement on the respective dates under each signature.

ATTEST:

LAKE WORTH  
BEACH COMMUNITY  
REDEVELOPMENT  
AGENCY

  
Joan Orliva, Executive Director

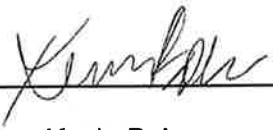
By:   
Carla Blockson, Chair

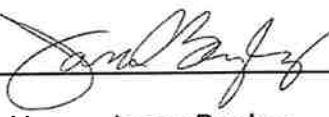
30 day of January, 2024

CIRCUIT TRANSIT, INC.

WITNESS:

By:   
Print Name: Asa Johansson Bagley

By:   
Print Name: Kevin Boles

By:   
Print Name: Jason Bagley

7th day of March, 2024

(Corporate Seal)

EXHIBIT "A"

PROPOSAL FROM CIRCUIT TRANSIT, INC.

**Company:** CIRCUIT TRANSIT INC., (“Circuit”), having its principal office at 501 East Las Olas, Suite 300, Fort Lauderdale, FL 33301

**Client:** Lake Worth Beach CRA and City of Lake Worth Beach (the “Client”) a corporation organized and existing under the laws of the State of Florida having its principal office at 1121 Lucerne Ave, Lake Worth Beach, FL 33460

### **Scope of Work**

Circuit will provide transportation services in accordance with the Scope of Work as set forth in **Exhibit A** hereto (collectively, the “Services”)

### **Agreement Amount: Payment**

In consideration of Circuit's performance of the Services pursuant to this Agreement, the Client will pay Circuit the sum of \$230,472 (“Services Fee”) based upon the breakdown and schedule for payments as set forth in **Exhibit B** hereto.

### **Payment Terms**

- a. Due within thirty (30 days) from invoice date
- b. Late payment fee equal to three percent (3%) of the amount due for each additional month outstanding.

### **Term of Agreement and Performance Date**

The term of this Agreement will be for Twelve months commencing on March 15, 2024 (“Performance Date”) and terminating on March 15, 2025 (“Performance End Date”) (the “Term”). This Agreement may be renewed upon the mutual consent of the Parties in writing.

### **Additions and/or Modifications to Scope of Work**

The Client may order in writing changes or additions to the Scope of Work. After negotiation in good faith, the Parties will agree in writing through a Change Order, as well as applicable pricing adjustments. The change order will not render ineffective or invalidate unaffected portions of this Agreement. Payment for changed or additional Services will be made by the Client pursuant to Section 3.

### **Insurance**

Circuit will, at its expense, obtain and maintain in full force and effect during this Agreement the following insurance issued by carriers authorized to do business in the State of Florida:

Commercial General Liability	\$2,000,000 per occurrence for bodily injury, personal injury and property damage
Automobile Liability	\$1,000,000 combined single limit for bodily injury and property damage, including hired owned and non-owned auto coverages Statutory Requirements
Workers Compensation Cyber Liability	
\$1,000,000 coverage	

### **Indemnification**

Circuit will indemnify, and hold harmless the Client, its respective officers, employees and agents from and against any demands, lawsuits, liability, damages, judgments, losses, costs and fees allegedly arising out of the intentional, wrongful or negligent acts of Circuit in the performance of this Agreement.

### **Piggyback Clause**

It is understood and agreed by Circuit and the Client that any governmental entity may purchase the services specified herein in accordance with the prices, terms, and conditions of this Agreement. It is also understood and agreed that each local entity will establish its own contract with Circuit, be invoiced therefrom and make its own payments to Circuit in accordance with the terms of the contract established between the new governmental entity and Circuit. It is also hereby mutually understood and agreed that the Client is not a legally bound party to any contractual agreement made between Circuit and any local entity.

EXHIBIT A—SCOPE OF WORK

On-Demand, Dedicated:

Circuit will provide fare-based on-demand shuttle services using all-electric vehicles within a geo-fenced coverage area as shown below in Exhibit D. All Services will provide a total of 65 weekly vehicle hours, all supplied during the below Hours of Operation.

Hours of Operation			
Day	Open	Close	Hours
<b>Monday</b>	12pm	9pm	9
<b>Tuesday</b>	12pm	9pm	9
<b>Wednesday</b>	12pm	9pm	9
<b>Thursday</b>	12pm	9pm	9
<b>Friday</b>	12pm	11pm	11
<b>Saturday</b>	12pm	11pm	11
<b>Sunday</b>	12pm	9pm	9
<b>Weekly Hours</b>			67

**Vehicles**

- Company will procure, provide, maintain and properly license 2 vehicles
- 2 WAEV GEM e6 Neighborhood Electric Vehicles

**Charging & Storage: Provided at Bohemian Garage or Similar**

- Vehicle storage and charging infrastructure will be provide by Client for Circuit EV fleet in Lake Worth Beach

**Branding**

- Client will have rights to branding on the vehicle/s contracted when there are no 3rd party advertising campaigns scheduled, aka "Default Branding"
- Client will provide vehicle wrap design files on Circuit provided templates for vehicle branding

**Fares**

- TBD, \$1 per person After all credit card processing fees, Client will receive fare revenue credit to monthly invoices.

**Advertising**

- Client will receive a 50% / 50% Revenue Split credited to monthly invoices for any third party advertisement associated with the Lake Worth Beach service that is sold by Circuit

**Zones**

- Downtown and Beach

**Hiring & Employee Expectations**

- Drivers will be employees of the Company and fully licensed
- Drivers will be allowed to accept tips

**Data Reporting**

- Circuit will provide a monthly data report including the below metrics:
  - Total Rides
  - Total Passengers
  - AVG Driver Rating
  - « AVG Wait Time
  - AVG Unique Users
  - AVG User Age
  - % of Rides Pooled
  - Age Demographics (% by age bucket)
  - Hourly Passengers
  - Daily Passengers

- Weekly Passengers
- Day of the Week Passengers
- Top 10 Pickup & Drop Off Addresses
- Heat maps
- Wait Time Quantity Buckets

EXHIBIT B — PRICING ALLOCATION

Total Cost for Services:	\$230,472
Total Cost for Vehicle Wraps:	\$2,400

**TOTAL:**

Services Cost include: Vehicles, W-2 Drivers, Management, Training, Insurance, Maintenance, Phones, App Hosting and Usage, Web Fees, and Basic Marketing Materials.

The Client will provide: Parking, Charging Access and Capability, Vehicle Storage and any other related improvements as necessary.

Payment Schedule	
Payment - Date	Amount
30 days prior to March 15, 2024	\$21,406
April 15, 2024	\$19,006
May 15, 2024	\$19,006
June 15, 2024	\$19,006
July 15, 2024	\$19,006
August 15, 2024	\$19,006
September 15, 2024	\$19,006
October 15, 2024	\$19,006
November 15, 2024	\$19,006
December 15, 2024	\$19,006
January 15, 2024	\$19,006
February 15, 2024	\$19,006
<b>TOTAL COST</b>	<b>\$230,472</b>

## EXHIBIT C — ADVERTISING GUIDELINES

1. In its agreement with its advertising contractors, Circuit will reserve the right to reject any advertisement, commercial or noncommercial.
  
2. All advertising and promotional materials, including, without limitation, any vehicle “wraps” (collectively “**Advertising**”) must conform to the following criteria:
  - a. Defamatory Advertising. No Advertising will be permitted that falsely disparages any person, product, or company, or that is likely to damage the reputation of any person, product, or company.
  
  - a. Advertising Condonino Criminal Conduct. No Advertising will be permitted that is likely to incite or produce imminent unlawful activity.
  
  - a. Obscene Advertising. No Advertising will be permitted that contains obscene matter or matter harmful to minors.
  
  - a. False Advertising. No Advertising will be permitted that contains false or grossly misleading information.
  
  - a. Tobacco and Firearms. No Advertising will be permitted that promotes the sale of tobacco or tobacco products, electronic cigarettes, or firearms.
  
  - a. Existing Laws. All Advertising must conform to applicable federal, state, and local statutes, laws, ordinances, rules and regulations.

**EXHIBIT D — MAP**

As noted in Exhibit A, "Hot Spots" will be determined and adjusted where and when necessary upon mutual agreement of Circuit and the Client. The coverage area and details of the service are subject to change based on utilization and decisions made by Circuit and the Client.

North to 7<sup>th</sup> Ave.

South to 6<sup>th</sup> Ave. South

East To Beach

West to "A" Street

**IN WITNESS WHEREOF**, the Parties have caused this Agreement to be executed by their duly authorized representatives.

**Lake Worth Beach CRA and City of Lake Worth Beach**

By: Carla Blockson

Date: Jan 30 2024

Name: Carla Blockson

Joan Oliva

Title: Chairperson LWB CRA

Exec. Director

Jell

**CIRCUIT TRANSIT INC.**

By: James Mirras

Date: 3/7/2024

Name: James Mirras

Title: COO / Co-Founder

## Circuit Lake Worth Beach Coverage Area





# Lake Worth Beach + Circuit

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March 10, 2026

# Lake Worth Beach Program Overview



Service Launched March 2024. Piggybacked City of Hollywood Contract

## Hours of Operation

Monday – Thursday: 12:00pm – 9:00pm

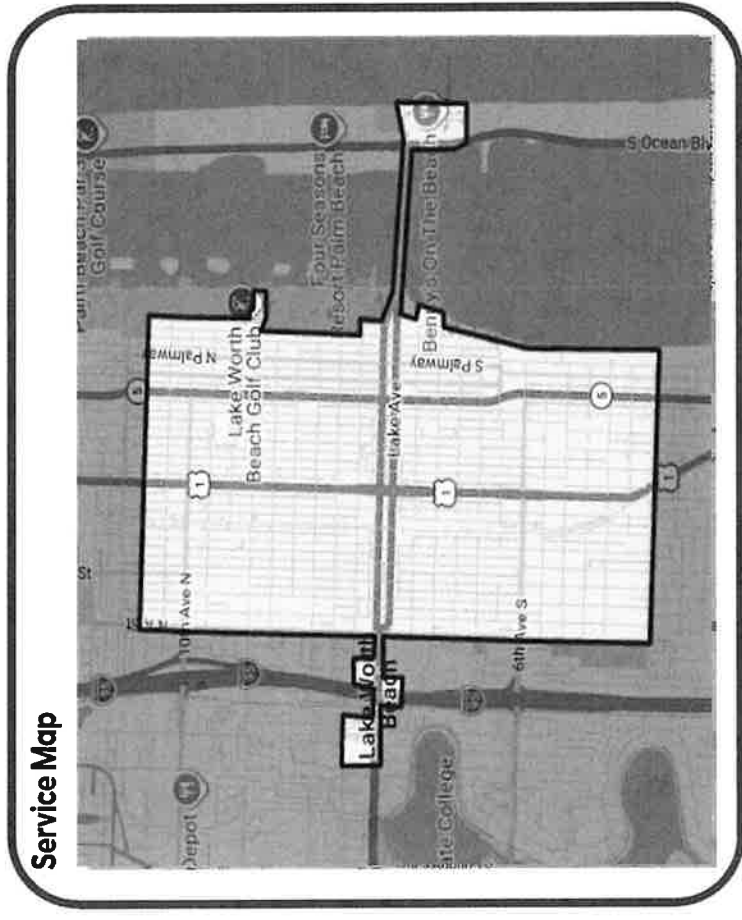
Friday: 12:00pm – 11:00pm

Saturday: 10:00am – 11:00pm

Sunday: 10:00am – 9:00pm

Total Fleet: 2 (1 GEM, 1 Sedan)

Fare: \$1 per ride, plus \$1 additional passenger



# Lake Worth Beach

## - Wins & Key Highlights, 2025

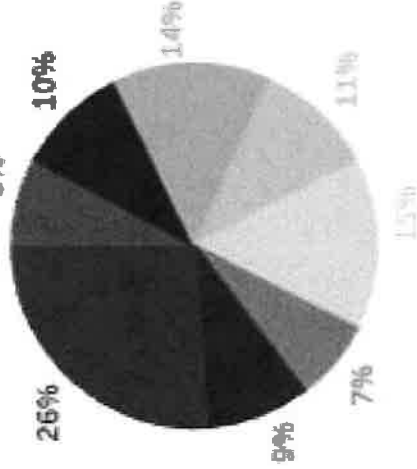


- Strong demand + utilization: **Moved 20,113 passengers!!!** Demand equivalent to 4 cars!!
- High reliability: **82% Connection Rate** for the year!
- Strong Trends: **141% increase** total YoY.
- Strong Trends: **76% increase in unique users**
- Strong Trends: **94% increase in passengers moved**
- Fast, rider-friendly experience: **Average wait time = 8:47 min, and average ride time = 5:58**
- Excellent rider satisfaction: **4.95 average user rating across 2025**
- Sustainability impact: **1,890 gallons of gas saved in 2025!!**

# Lake Worth Beach - Wins & Key Highlights, 2025



Age Groups



Top Drop Off Addresses



**>40% of Riders are Seniors**



# Data & Insights, February



11.1  
Minutes  
Avg. Wait Time

1,355  
Rides

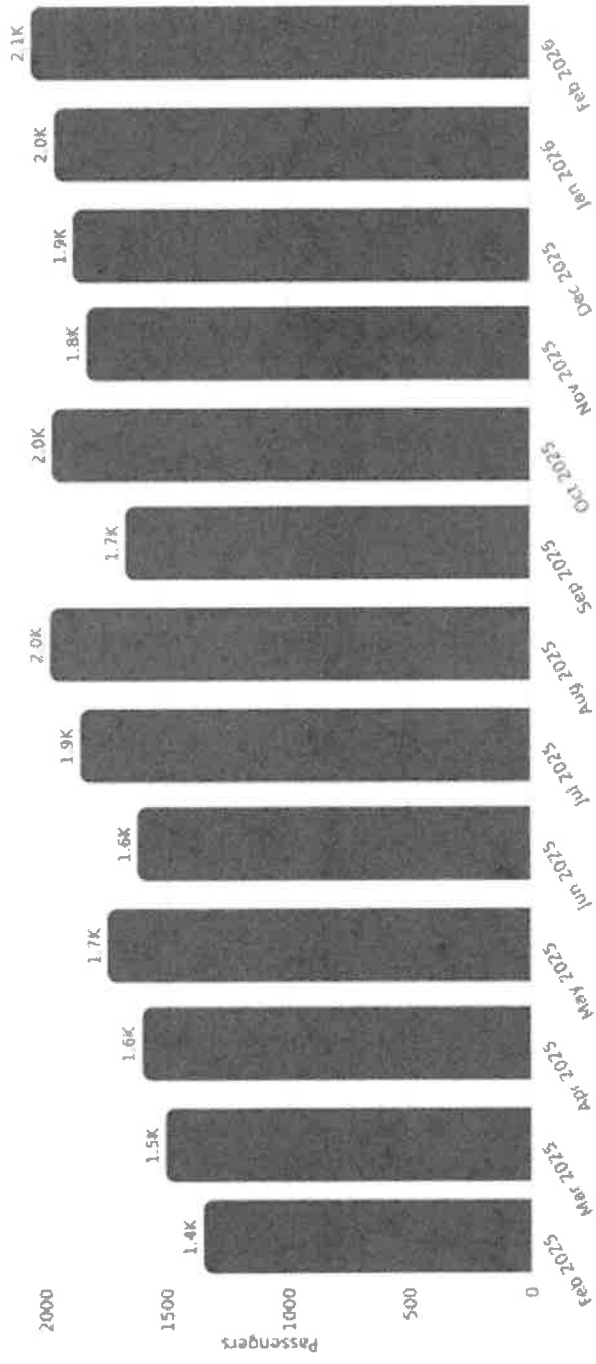
2,057\*  
Record # of  
Riders

4.96  
  
Avg. User  
Rating

# Lake Worth Beach Data Trends



Monthly Ridership — Total Passengers



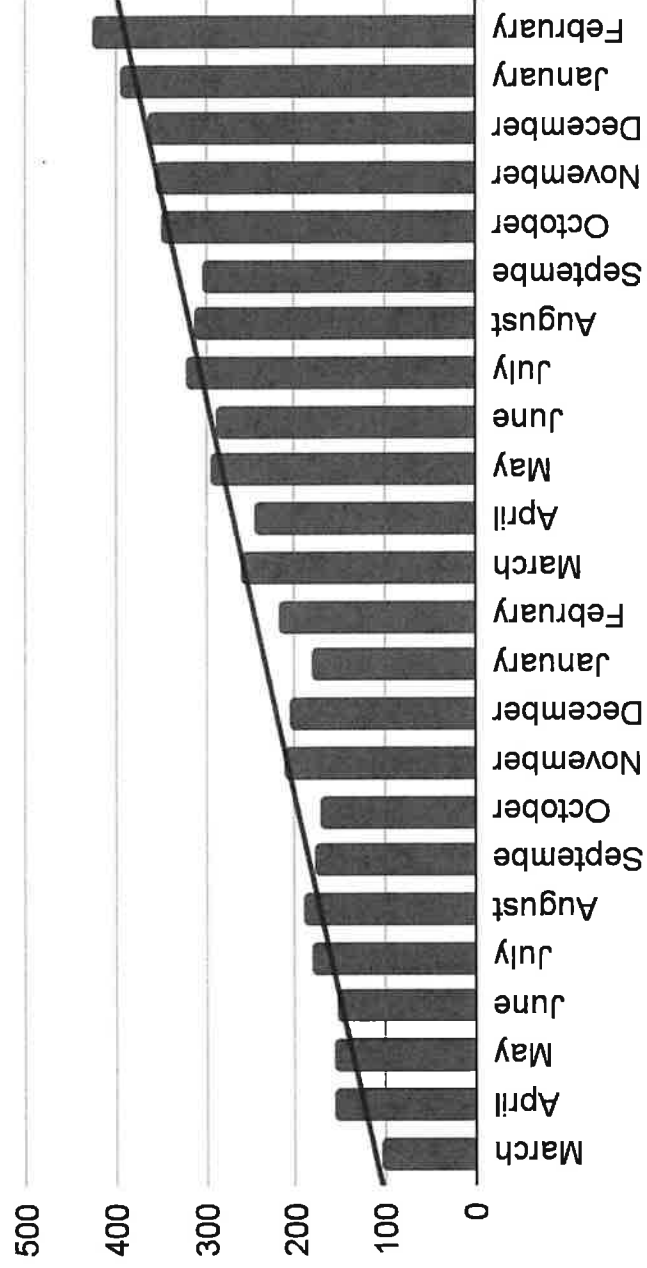
Ridership in February 2026 reached 2.1K passengers, +4.8% vs January 2026 (MoM), +52.3% vs February 2025 (YoY).



# Lake Worth Beach Data Trends



Unique Users - 147% increase

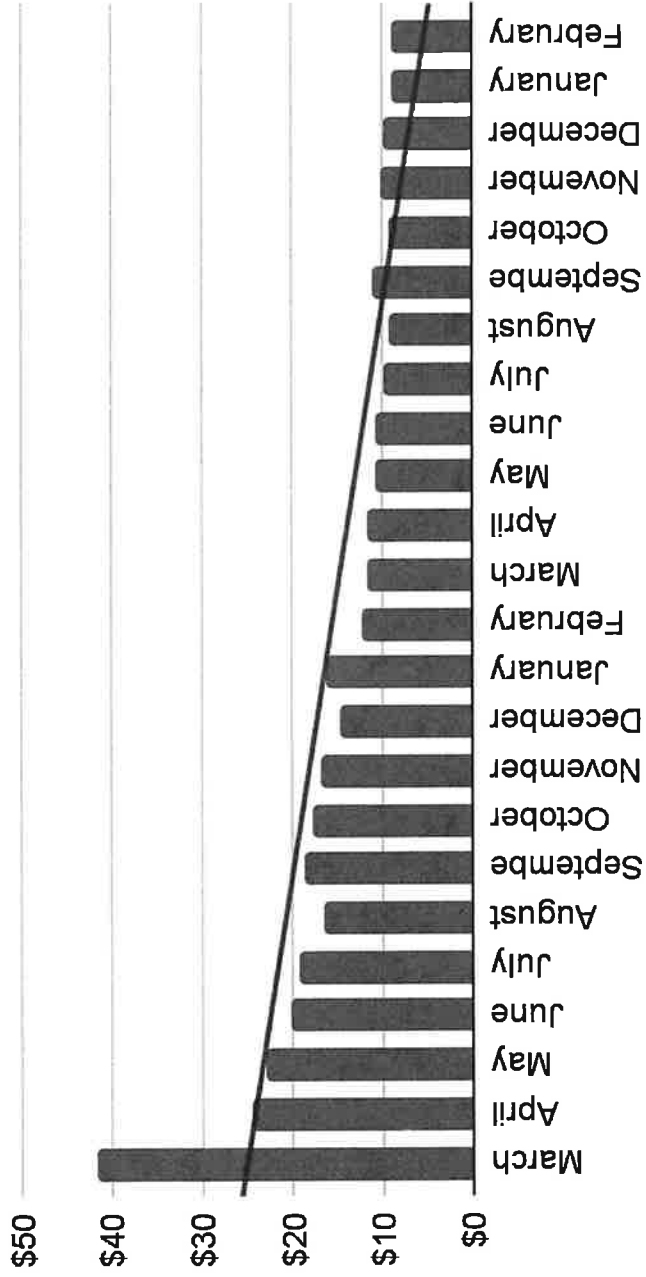


Feb 2026 record  
425 Unique Users!

# Lake Worth Beach Data Trends



Cost Per Rider



# LWB Wins & Key Highlights, FEB 2026



- Strong demand + utilization: **Moved 2,057 passengers in Feb!** 97 more than Jan with 3 less days in the month!
- Strong Trends: **425 Unique Users in FEB!** Another record month!
- Strong Trends: **95% increase in unique users** February YoY!
- **Strong Trends: 58% decrease in cost per unique user** February YoY!
- Strong Trends: **52% increase in passengers moved** February YoY!
- Excellent rider satisfaction: **4.95 average user rating across 2025 and continues into Jan 2026**

# LWB Wins & Key Highlights, FEB 2026



## February 2026 Rider Comments

LOAD RIDER QUOTES

10 comments found.

"Laurie is AWESOME "

"cash tip great ride "

"Friendly driver"

"Million the best"

"Joy is wonderful "

"Very nice and helpful"

"Karen is wonderful "

"Always a pleasure to get rides from Nikkil"

"Thank you"

"Karen is an excellent worker. Very friendly, caring, and so helpful. She is a genuine person, & I am glad our paths crossed in my vacation."



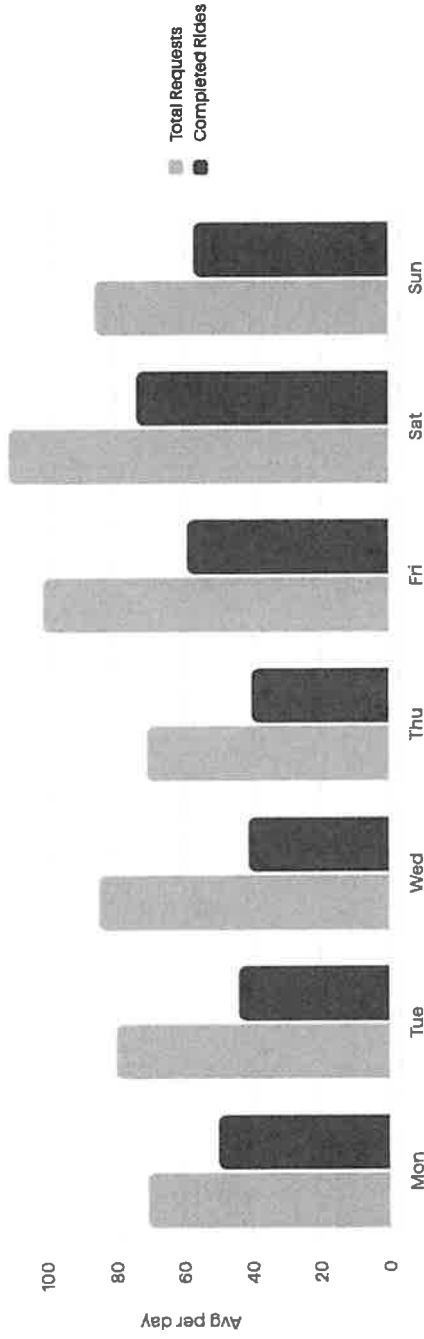
# Lake Worth Beach Opportunity to Grow



## DEMAND DENSITY

Period: 2025-02-01 - 2026-02-28

Average Rides vs Requests by Day of Week



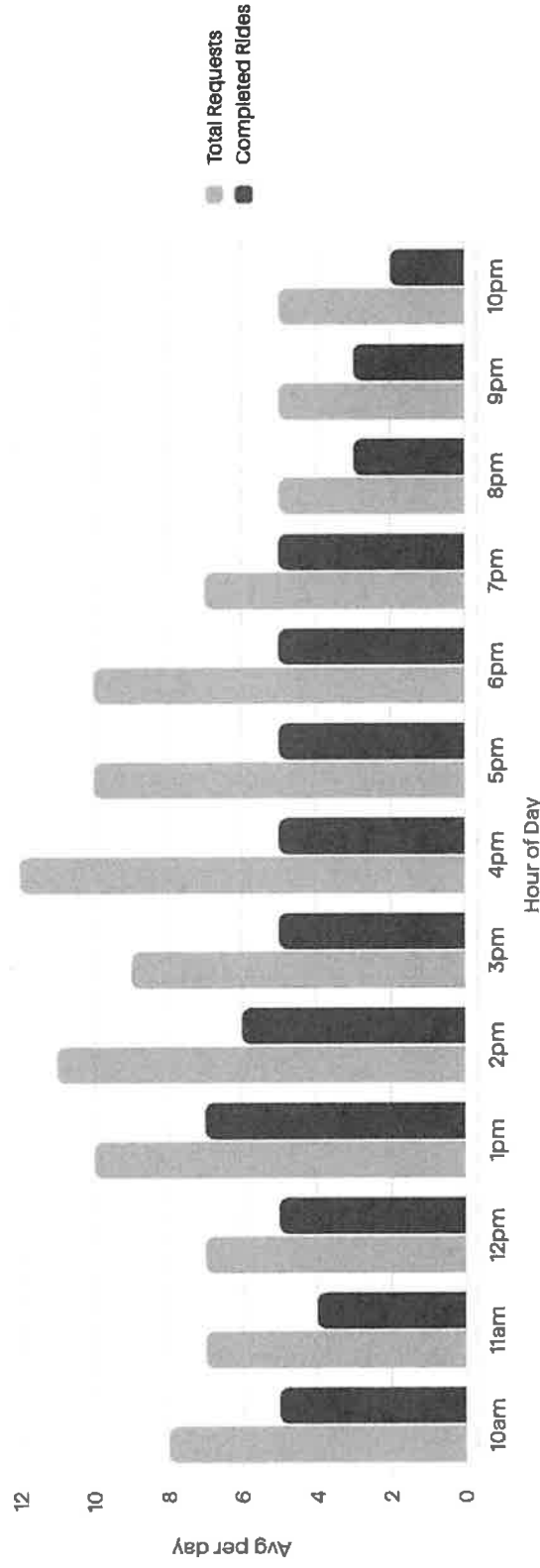
\*\*Wed\*\* shows the widest unserved demand gap — averaging \*\*~44\*\* more requests than completed rides per day. The gap between the bars represents riders who requested a vehicle but were not matched — a direct fleet sizing signal.



# Lake Worth Beach Opportunity to Grow



Completed Rides vs Requests by Hour of Day



Peak hour is 4pm — the point of highest request volume and where unmet demand is most concentrated.



# Lake Worth Beach Opportunity to Grow

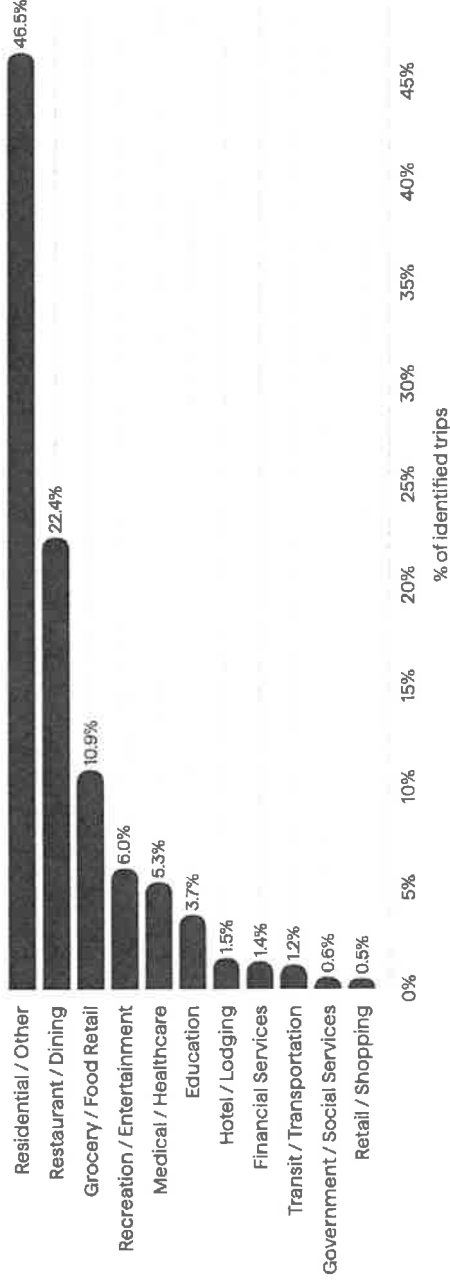


## DESTINATION ANALYSIS & ECONOMIC IMPACT

Period: 2026-02-01 – 2026-02-28

Showing all 1,168 passengers to addresses with 5+ trips (57% of total). Lower-volume addresses (899 passengers) excluded.

### Destination Category Mix



\*\*Restaurant / Dining\*\* is the leading non-residential destination type — 22% of analyzed trips.

# Lake Worth Beach Opportunity to Grow

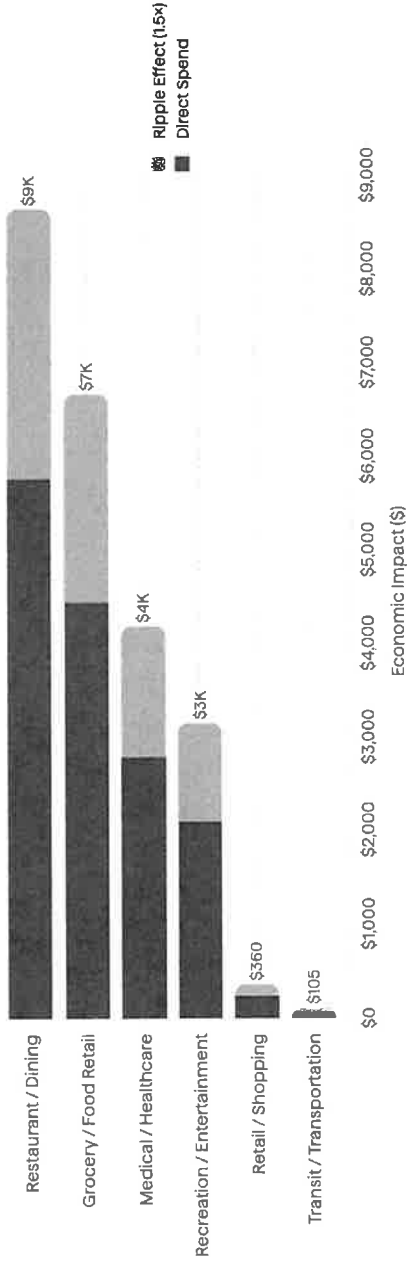


## Estimated Economic Activity

Economic estimates are calculated from the destination categories above. Classify destinations first to see results.



## Estimated Economic Impact by Destination Category





**SECOND AMENDMENT TO THE AGREEMENT BETWEEN THE LAKE WORTH BEACH COMMUNITY  
REDEVELOPMENT AGENCY AND CIRCUIT TRANSIT, INC.**

THIS SECOND AMENDMENT to the Agreement for Citywide Micro-Transit Services dated \_\_\_\_\_, 2026, is hereby made by and between the Lake Worth Beach Community Redevelopment Agency ("CRA") and Circuit Transit, Inc. ("Company").

**W I T N E S S E T H:**

**WHEREAS**, the CRA and Company entered into an Agreement for Citywide Micro-Transit Services dated January 30, 2024 (the "Original Agreement"); and

**WHEREAS**, the CRA and Company entered into the First Amendment to the Original Agreement on February 11, 2025, in order to provide for an extension of the Term of the Original Agreement, and to adjust the consideration paid by the CRA to the Company (the "First Amendment"); and

**WHEREAS**, the CRA and Company desire to enter into this Second Amendment to the Original Agreement, as amended by the First Amendment, in order to provide for an extension of the Term of the Agreement, and to provide for an increase in compensation to be paid by CRA to Company (the "Second Amendment").

NOW, THEREFORE, for good and valuable consideration as contained herein, the CRA and Company agree to amend the Original Agreement as follows:

1. That Section 1, "Term," shall be extended for an additional period, commencing March 16, 2026, up to and including March 15, 2027.

2. That Section 3, "Compensation," shall be amended to provide for the Service Fee for the additional term to be the sum of \$244,507.56 based upon the breakdown and schedule for payments as set for in Exhibit "A," which is attached hereto and incorporated herein by reference.

3. The Parties agree that in all other respects the Original Agreement, shall remain in full force and effect, except as specifically modified herein by the First Amendment, and this Second Amendment.

4. In the event of any conflict between the Original Agreement, the First Amendment, and this Second Amendment, the terms of this Second Amendment

shall control.

IN WITNESS WHEREOF, the parties have made and executed this Second Amendment on the respective dates under each signature.

ATTEST:

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

**CIRCUIT TRANSIT, INC., a Florida corporation**

By: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

ATTEST:

\_\_\_\_\_  
Joan Oliva Executive Director

**LAKE WORTH BEACH  
COMMUNITY REDEVELOPMENT  
AGENCY**

By: \_\_\_\_\_  
Carla Blockson , Chair

\_\_\_\_ day of \_\_\_\_\_, 2026

Total Cost for Services = \$244,507.56

Payment Schedule – due by the 15<sup>th</sup> of each month, starting March 2026 and ending February 15, 2027

Mar '26	\$ 20,375.63
Apr '26	\$ 20,375.63
May '26	\$ 20,375.63
Jun '26	\$ 20,375.63
Jul '26	\$ 20,375.63
Aug '26	\$ 20,375.63
Sep '26	\$ 20,375.63
Oct '26	\$ 20,375.63
Nov '26	\$ 20,375.63
Dec '26	\$ 20,375.63
Jan '27	\$ 20,375.63
Feb '27	\$ 20,375.63
Total	\$244,507.56