

### MADISON TERRACE

Lake Worth Beach, FL

# INSIGNIFICANT TRAFFIC IMPACT STATEMENT

#### PREPARED FOR:

Madison Terrace Phase II 558 W. New England Avenue Suite 250 Winter Park, Florida 32789

JOB NO. 23-064D

DATE: 01/31/2025

Bryan G. Kelley, Professional Engineer, State of Florida, License No. 74006

This item has been digitally signed and sealed by Bryan G. Kelley, P.E., on 01/31/2025.

Printed Copies of this document are not considered signed and sealed and the signature must be verified on any electronic copies.

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8.0 **CONCLUSION** 

#### 1.0 SITE DATA

The subject parcel is generally located at 821 S. Dixie Highway in the City of Lake Worth Beach, Florida. The Property Control Numbers (PCNs) for the subject parcel are as follows:

38-43-44-21-15-253-0010	38-43-44-21-15-253-0040
38-43-44-21-15-253-0020	38-43-44-21-15-253-0110
38-43-44-21-15-253-0032	38-43-44-21-15-253-0031

The site has a current TPS approval for 176 55+ age restricted dwelling units. The application proposes to increase the development by 6 units for a total of 182 55+ age restricted dwelling units with a project build-out of 2030. The previous TPS approval letter is attached to the report for reference purposes. Site access is proposed via two (2) full access driveway connections to South H Street. For additional information concerning site location and layout, please refer to the Site Plan.

#### 2.0 PURPOSE OF STUDY

This study will analyze the proposed development's impact on the surrounding major thoroughfares within the project's radius of development influence in accordance with the Palm Beach County Unified Land Development Code Article 12 – Traffic Performance Standards. The Traffic Performance Standards state that a Site Specific Development Order for a proposed project shall meet the standards and guidelines outlined in two separate "Tests" with regard to traffic performance. However, the proposed 182 residential dwelling units would qualify for the Coastal Residential Exception as outlined in the TPS.

Test 1, or the Build-out Test, relates to the build-out period of the project and requires that a project not add traffic within the radius of development influence which would have total traffic exceeding the adopted LOS at the end of the build-out period. This Test 1 analysis consists of two parts and no project shall be approved for a Site Specific Development Order unless it can be shown to satisfy the requirements of Parts One and Two of Test 1.

Part One – Intersections, requires the analysis of major intersections, within or beyond a project's radius of development influence, where a project's traffic is significant on a link within the radius of development influence. The intersections analyzed shall operate within the applicable threshold associated with the level of analysis addressed.

Part Two – Links, compares the total traffic in the peak hour, peak direction on each link within a project's radius of development influence with the applicable LOS "D" link service volumes. The links analyzed shall operate within the applicable thresholds associated with the level of analysis addressed.

This study will verify that the proposed development's traffic impact will meet the above Traffic Performance Standards.

#### 3.0 TRAFFIC GENERATION

The traffic to be generated by the proposed site development has been calculated in accordance with the traffic generation rates listed in the ITE Trip Generation Manual, 11th Edition and rates published by the Palm Beach County Engineering Traffic Division as shown in Tables 1, 2, and 3. Table 1 shows the daily traffic generation associated with the proposed development in trips per day (tpd). Tables 2 and 3 show the AM and PM peak hour traffic generation, respectively, in peak hour trips (pht). The traffic to be generated by the proposed 182 55+ age-restricted multifamily dwelling units may be summarized as follows:

#### **Proposed Plan of Development**

Daily Traffic Generation 590 tpd

AM Peak Hour Traffic Generation (In/Out) = 36 pht (12 In/24 Out) PM Peak Hour Traffic Generation (In/Out) = 46 pht (26 In/20 Out)

The proposed 182 residential dwelling units would qualify for the Coastal Residential Exception as outlined in the TPS.

#### 4.0 RADIUS OF DEVELOPMENT INFLUENCE

Based on Table 12.B.2.D-7 3A of the Palm Beach County Unified Land Development Code Article 12 – Traffic Performance Standards, for a net trip generation of 46 peak hour trips, the radius of development influence shall be 0.5 miles.

For Test 1, a project must address those links within the radius of development influence on which its net trips are greater than one percent of the LOS "D" of the link affected on a peak hour, peak direction basis AND those links outside of the radius of development influence on which its net trips are greater than five percent of the LOS "D" of the link affected on a peak hour, peak direction basis up to the limits set forth in Table 12.B.2.C-1 1A: LOS "D" Link Service Volumes.

For Test 2, a project must address those links within the radius of development influence on which its net trips are greater than three percent of the LOS "E" of the link affected on a peak hour, peak direction basis AND those links outside of the radius of development influence on which its net trips are greater than five percent of the LOS "E" of the link affected on a peak hour, peak direction basis up to the limits set forth in Table 12.B.2.C-4 2A: LOS "E" Link Service Volumes.

#### 5.0 TRIP DISTRIBUTION

The project trips were distributed and assigned on the links within the radius of development influence based on the existing and anticipated traffic patterns. Figure 2 presents the trip distribution percentages.

#### 6.0 TEST I BUILD-OUT ANALYSIS

Test 1, or the Build-Out Analysis, relates to the build-out period of the project and requires that a project not add traffic within the radius of development influence which would have total traffic exceeding the adopted LOS at the end of the build-out period. Tables 4 and 5 show the project's assignment is less than 1% of the applicable LOS "D" threshold and is insignificant for all links within the project's radius of development influence. This project therefore meets the requirements of Test 1.

#### 7.0 TEST 2 FIVE YEAR ANALYSIS

Test 2, or the Five Year Analysis, relates to the build-out period of the project and requires that a project not add traffic within the radius of development influence which would have total traffic exceeding the adopted LOS at the end of the five-year analysis. Tables 6 and 7 show the project's assignment is less than 3% of the applicable LOS "E" threshold and is insignificant for all links within the project's radius of development influence. This project therefore meets the requirements of Test 2.

#### 8.0 SITE RELATED IMPROVEMENTS

The AM and PM peak hour volumes at the project entrances for the overall development with no reduction for pass by credits are shown in Tables 2 and 3 and may be summarized as follows:

#### **Directional Distribution** (Trips IN/OUT)

AM =12 / 24 26 / 20 PM =

Figure 3 presents the AM and PM peak turning movement volume assignments at the project driveway based on the directional distributions. As previously mentioned, site access is proposed via two (2) full access driveway connections to South H Street.

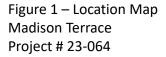
Based on the Palm Beach County Engineering Guidelines used in determining the need for turn lanes of 75 right turns or 30 left turns in the peak hour, and on the existing and proposed lanes, additional turn lanes are not warranted or recommended.

#### 9.0 CONCLUSION

The proposed development has been estimated to generate 590 trips per day, 36 AM peak hour trips, and 46 PM peak hour trips at project build-out in 2030. The proposed 182 residential dwelling units would qualify for the Coastal Residential Exception as outlined in the TPS. A review of the links within the project's radius of development influence reveals that capacity is available to support the project, and the project meets the requirements of the Palm Beach County Traffic Performance Standards.

AL







#### **MADISON TERRACE**

#### PROPOSED DEVELOPMENT

#### **TABLE 1 - Daily Traffic Generation**

	ITE				Dir	Split		Inte	rnalization		Pass-	by	
Landuse	Code	li	ntensity	Rate/Equation	In	Out	Gross Trips	%	Total	External Trips	%	Trips	Net Trips
55+ SF Attached	252	182	Dwelling Units	3.24			590		0	590	0%	0	590
			Grand Totals:				590	0.0%	0	590	0%	0	590

#### **TABLE 2 - AM Peak Hour Traffic Generation**

	ITE				Dir	Split	Gr	oss T	rips	Inte	ernali	zation		Ext	ernal	Trips	Pass-	-by	1	let Tri	ps
Landuse	Code	1	Intensity	Rate/Equation	In	Out	In	Out	Total	%	In	Out	Total	In	Out	Total	%	Trips	ln	Out	Total
55+ SF Attached	252	182	Dwelling Units	0.2	0.34	0.66	12	24	36	0.0%	0	0	0	12	24	36	0%	0	12	24	36
			Grand Totals:				12	24	36	0.0%	0	0	0	12	24	36	0%	0	12	24	36

#### **TABLE 3 - PM Peak Hour Traffic Generation**

	ITE				Dir	Split	Gr	oss T	rips	Inte	ernali	zation		Ext	ernal <sup>•</sup>	Trips	Pass-	by	N	let Tri	os
Landuse	Code	li	ntensity	Rate/Equation	In	Out	In	Out	Total	%	In	Out	Total	ln	Out	Total	%	Trips	In	Out	Total
55+ SF Attached	252	182	Dwelling Units	0.25	0.56	0.44	26	20	46	0.0%	0	0	0	26	20	46	0%	0	26	20	46
			Grand Totals:				26	20	46	0.0%	0	0	0	26	20	46	0%	0	26	20	46







2581 Metrocentre Blvd West, Ste 3 | West Palm Beach, FL 33407 Authorization # 3452 | 561.478.7848

		Authoriza	ation # 3452	501.478.7	848	
				(25%)		
						6TH AVE S
(25%)						(25%)
	(25%)	S H ST		(50%)	DIXIE HWY	
						8TH AVE S
	(75%)		50%			
			SITE			
	(25%)					
						10TH AVE S
			(25%)	25%)		

**LEGEND** 

5%) PROJECT DISTRIBUTION

FIGURE 2
PROJECT DISTRIBUTION

MADISON TERRACE

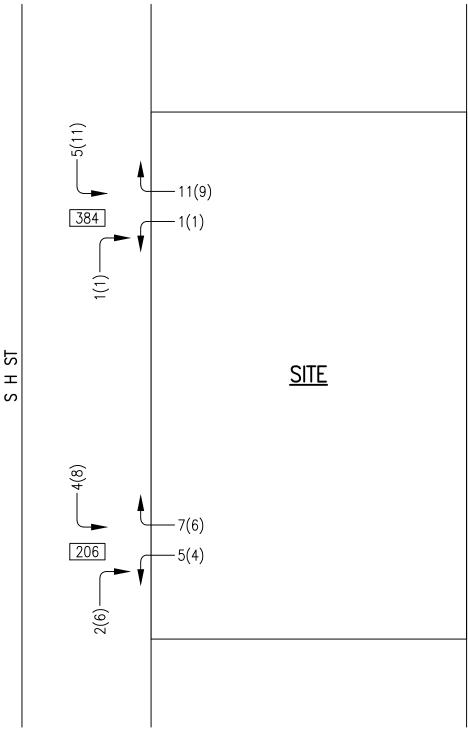
23-064D BK 1-31-25



N N.T.S.

DIXIE HWY

2581 Metrocentre Blvd West, Ste 3 | West Palm Beach, FL 33407 Authorization # 3452 | 561.478.7848



# FIGURE 3 PROJECT TURNING MOVEMENTS

#### **LEGEND**

14 A.M. PEAK HOUR TURNING MOVEMENT

(18) P.M. PEAK HOUR TURNING MOVEMENT

413 A.A.D.T.

MADISON TERRACE

23-064D BK 1-31-25

## TABLE 4 TEST 1 - PROJECT SIGNIFICANCE CALCULATION AM PEAK HOUR

2030 BUILD OUT

0.5 MILE RADIUS OF DEVELOPMENT INFLUENCE

TOTAL AM PEAK HOUR PROJECT TRIPS (ENTERING) = 12

TOTAL AM PEAK HOUR PROJECT TRIPS (EXITING) = 24

					M PEAK HOU DIRECTIONAL				TOTAL	
STATION	ROADWAY	FROM	то	PROJECT DISTRIBUTION	PROJECT TRIPS	EXISTING LANES	CLASS	LOS D STANDARD	PROJECT IMPACT	PROJECT SIGNIFICANT
N/A	6TH AVENUE SOUTH	I-95	DIXIE HIGHWAY	25%	6	5	II	1770	0.34%	NO
N/A	6TH AVENUE SOUTH	DIXIE HIGHWAY	FEDERAL HIGHWAY	25%	6	2	II	810	0.74%	NO
N/A	DIXIE HIGHWAY	LAKE AVENUE	6TH AVENUE SOUTH	25%	6	4	II	1680	0.36%	NO
N/A	DIXIE HIGHWAY	6TH AVENUE SOUTH	SITE	50%	12	4	II	1680	0.71%	NO
N/A	DIXIE HIGHWAY	SITE	12TH AVENE SOUTH	25%	6	4	II	1680	0.36%	NO

## TABLE 5 TEST 1 - PROJECT SIGNIFICANCE CALCULATION PM PEAK HOUR

2030 BUILD OUT
0.5 MILE RADIUS OF DEVELOPMENT INFLUENCE
TOTAL PM PEAK HOUR PROJECT TRIPS (ENTERING) = 26

TOTAL PM	PEAK HOUR PROJECT TRIPS (EX	(ITING) = 20								
				P	M PEAK HOU	R				
				r	DIRECTIONAL				TOTAL	
				PROJECT	PROJECT	EXISTING		LOS D	PROJECT	PROJECT
STATION	ROADWAY	FROM	то	DISTRIBUTION	TRIPS	LANES	CLASS	STANDARD	IMPACT	SIGNIFICANT
N/A	6TH AVENUE SOUTH	I-95	DIXIE HIGHWAY	25%	7	5	II	1770	0.40%	NO
N/A	6TH AVENUE SOUTH	DIXIE HIGHWAY	FEDERAL HIGHWAY	25%	7	2	II	810	0.86%	NO
N/A	DIXIE HIGHWAY	LAKE AVENUE	6TH AVENUE SOUTH	25%	7	4	II	1680	0.42%	NO
N/A	DIXIE HIGHWAY	6TH AVENUE SOUTH	SITE	50%	13	4	II	1680	0.77%	NO
N/A	DIXIE HIGHWAY	SITE	12TH AVENE SOUTH	25%	7	4	II	1680	0.42%	NO



## TABLE 6 TEST 2 - PROJECT SIGNIFICANCE CALCULATION AM PEAK HOUR

FIVE YEAR BUILDOUT

0.5 MILE RADIUS OF DEVELOPMENT INFLUENCE

TOTAL AM PEAK HOUR PROJECT TRIPS (ENTERING) = 12 TOTAL AM PEAK HOUR PROJECT TRIPS (EXITING) = 24

	,	,		Α	M PEAK HOU	R				
					DIRECTIONAL				TOTAL	
				PROJECT	PROJECT	EXISTING		LOS E	PROJECT	PROJECT
STATION	ROADWAY	FROM	то	DISTRIBUTION	TRIPS	LANES	CLASS	STANDARD	IMPACT	SIGNIFICANT
N/A	6TH AVENUE SOUTH	I-95	DIXIE HIGHWAY	25%	6	5	II	1870	0.32%	NO
N/A	6TH AVENUE SOUTH	DIXIE HIGHWAY	FEDERAL HIGHWAY	25%	6	2	II	860	0.70%	NO
N/A	DIXIE HIGHWAY	LAKE AVENUE	6TH AVENUE SOUTH	25%	6	4	II	1780	0.34%	NO
N/A	DIXIE HIGHWAY	6TH AVENUE SOUTH	SITE	50%	12	4	II	1780	0.67%	NO
N/A	DIXIE HIGHWAY	SITE	12TH AVENE SOUTH	25%	6	4	II	1780	0.34%	NO



## TABLE 7 TEST 2 - PROJECT SIGNIFICANCE CALCULATION PM PEAK HOUR

FIVE YEAR BUILDOUT

0.5 MILE RADIUS OF DEVELOPMENT INFLUENCE

TOTAL PM PEAK HOUR PROJECT TRIPS (ENTERING) = 26

TOTAL PM PEAK HOUR PROJECT TRIPS (EXITING) = 20

		·			M PEAK HOU					
				I I	DIRECTIONAL				TOTAL	
				PROJECT	PROJECT	EXISTING		LOS E	PROJECT	PROJECT
STATION	ROADWAY	FROM	то	DISTRIBUTION	TRIPS	LANES	CLASS	STANDARD	IMPACT	SIGNIFICANT
N/A	6TH AVENUE SOUTH	I-95	DIXIE HIGHWAY	25%	7	5	II	1870	0.37%	NO
N/A	6TH AVENUE SOUTH	DIXIE HIGHWAY	FEDERAL HIGHWAY	25%	7	2	II	860	0.81%	NO
N/A	DIXIE HIGHWAY	LAKE AVENUE	6TH AVENUE SOUTH	25%	7	4	II	1780	0.39%	NO
N/A	DIXIE HIGHWAY	6TH AVENUE SOUTH	SITE	50%	13	4	II	1780	0.73%	NO
N/A	DIXIE HIGHWAY	SITE	12TH AVENE SOUTH	25%	7	4	II	1780	0.39%	NO



## Land Use: 252 Senior Adult Housing—Multifamily

#### **Description**

Senior adult housing-multifamily sites are independent living developments that are called various names including retirement communities, age-restricted housing, and active adult communities. The development has a specific age restriction for its residents, typically a minimum of 55 years of age for at least one resident of the household.

Residents in these communities are typically considered active and requiring little to no medical supervision. The percentage of retired residents varies by development. The development may include amenities such as a golf course, swimming pool, 24-hour security, transportation, and common recreational facilities. They generally lack centralized dining and on-site health facilities.

The dwelling units share both floors and walls with other units in the residential building. Senior adult housing—single-family (Land Use 251), congregate care facility (Land Use 253), assisted living (Land Use 254), and continuing care retirement community (Land Use 255) are related land uses.

#### Additional Data

The technical appendices provide supporting information on time-of-day distributions for this land use. The appendices can be accessed through either the ITETripGen web app or the trip generation resource page on the ITE website (https://www.ite.org/technical-resources/topics/tripand-parking-generation/).

The sites were surveyed in the 1980s, the 1990s, and the 2000s in Alberta (CAN), California, Maryland, New Hampshire, New Jersey, Ontario (CAN), and Pennsylvania.

#### **Source Numbers**

237, 272, 576, 703, 734, 970, 1060



## **Senior Adult Housing - Multifamily** (252)

Vehicle Trip Ends vs: Dwelling Units On a: Weekday

Setting/Location: General Urban/Suburban

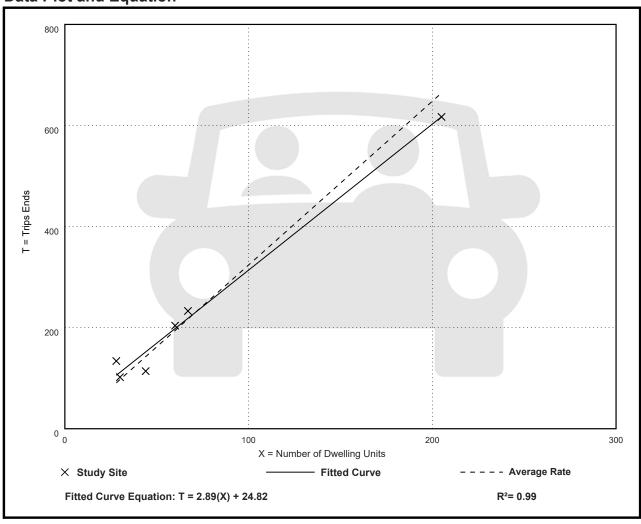
Number of Studies: 6 Avg. Num. of Dwelling Units: 72

Directional Distribution: 50% entering, 50% exiting

#### **Vehicle Trip Generation per Dwelling Unit**

Average Rate	Range of Rates	Standard Deviation
3.24	2.59 - 4.79	0.53

#### **Data Plot and Equation**





## **Senior Adult Housing - Multifamily** (252)

Vehicle Trip Ends vs: Dwelling Units

On a: Weekday,

Peak Hour of Adjacent Street Traffic,

One Hour Between 7 and 9 a.m.

Setting/Location: General Urban/Suburban

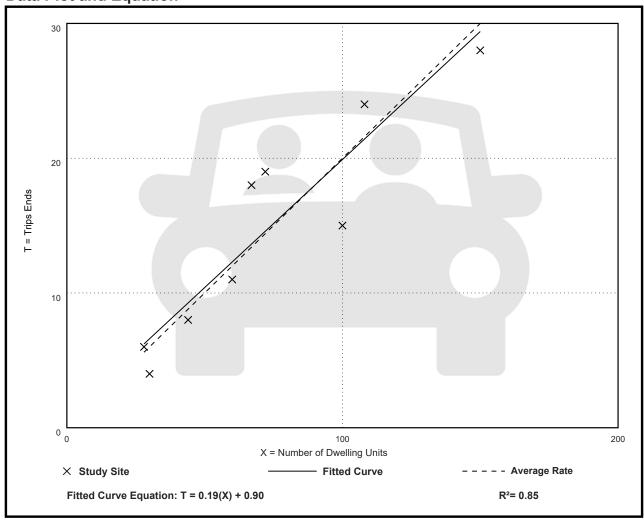
Number of Studies: 9 Avg. Num. of Dwelling Units: 73

Directional Distribution: 34% entering, 66% exiting

#### **Vehicle Trip Generation per Dwelling Unit**

Average Rate	Range of Rates	Standard Deviation
0.20	0.13 - 0.27	0.04

#### **Data Plot and Equation**





## **Senior Adult Housing - Multifamily** (252)

Vehicle Trip Ends vs: Dwelling Units

On a: Weekday,

Peak Hour of Adjacent Street Traffic,

One Hour Between 4 and 6 p.m.

Setting/Location: General Urban/Suburban

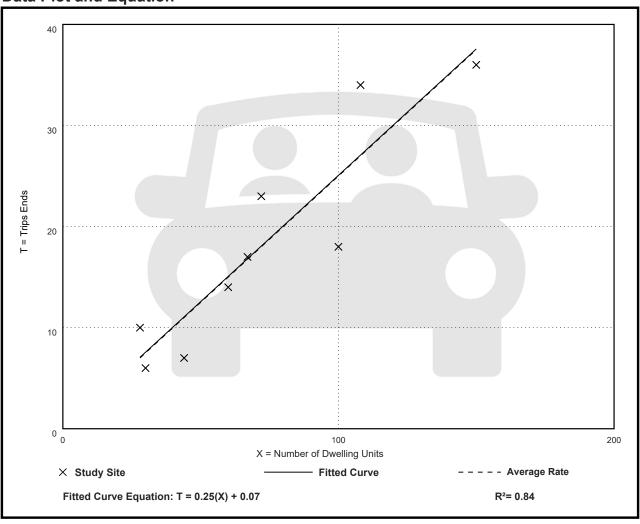
Number of Studies: 9 Avg. Num. of Dwelling Units: 73

Directional Distribution: 56% entering, 44% exiting

#### **Vehicle Trip Generation per Dwelling Unit**

Average Rate	Range of Rates	Standard Deviation
0.25	0.16 - 0.36	0.06

#### **Data Plot and Equation**







February 5, 2025

Palm Beach County Engineering Department Traffic Division 2300 North Jog Road, Floor 3E West Palm Beach, Florida 33411

Attention: Mr. Quazi Bari, P.E.

Reference: Madison Terrace

Lake Worth Beach, Florida

Dear Mr. Bari:

Please find enclosed for your review and approval the following items pertaining to the above referenced project at 821 S. Dixie Highway in the in the City of Lake Worth Beach, Florida.

- 1. One (1) copy of the Traffic Study
- 2. TPS Review Fee Check for \$1534.00
- 3. One (1) copy of the Site Plan

The site is currently vested for 176 55+ age restricted multifamily dwelling units. The proposed plan of development is to increase by 6 units for a total of 182 55+ age restricted multifamily dwelling units. Note the proposed development is located in the Coastal Residential Exception Area. We are respectfully requesting a letter from your Department to the City of Lake Worth Beach following your review and approval. Thank you for your assistance with this matter.

Sincerely,

SIMMONS & WHITE, INC.

Bryan Kelley, P.E.

Enclosures

BK: x:/docs/miscltrs/kelley/23064D.barisub



#### Engineering and Public Works Department

P.O. Box 21229

West Palm Beach, FL 33416-1229

(561) 684-4000

FAX: (561) 684-4050

www.pbc.gov

#### Palm Beach County Board of County Commissioners

Maria G. Marino, Mayor

Sara Baxter, Vice Mayor

Gregg K. Weiss

Joel Flores

Marci Woodward

Maria Sachs

Bobby Powell, Jr.

#### **County Administrator**

Verdenia C. Baker

"An Equal Opportunity Affirmative Action Employer" February 18, 2025

Bryan Kelley, P.E. Simmons & White, Inc., 2581 Metrocentre Blvd West, Ste 3 West Palm Beach, FL 33407

**RE:** Madison Terrace

Project #: 250205 (Previously: 230520)
Traffic Performance Standards (TPS) Review

Dear Mr. Kelley:

The Palm Beach County Traffic Division has reviewed the above referenced project Traffic Impact Statement, dated January 31, 2025, pursuant to the Traffic Performance Standards in Article 12 of the Palm Beach County (PBC) Unified Land Development Code (ULDC). The project is summarized as follows:

Municipality:

Lake Worth Beach

Location:

East side of South H Street, about 500 feet north of 10th

Avenue S (821 S Dixie Highway)

PCN:

38-43-44-21-15-253-0010 (additional PCNs in file)

Access:

Two full access driveway connections onto South H

Street

(As used in the study and is NOT necessarily an approval

by the County through this TPS letter)

**Existing Uses:** 

Vacant, previously approved for Senior Residential (55+

Attached) = 176 DUs

**Proposed Uses:** 

Senior Residential (55+ Attached) = 182 DUs

New Daily Trips:

590

**New Peak Hour Trips:** 

36 (12/24) AM; 46 (26/20) PM

**Build-out:** 

December 31, 2030

Based on our review, the Traffic Division has determined the proposed development is located within the Coastal Residential Exception Area; therefore, the project is exempt from the TPS of Palm Beach County.

Please note the receipt of a TPS approval letter does not constitute the review and issuance of a Palm Beach County Right-of-Way (R/W) Construction Permit nor does it eliminate any requirements that may be deemed as site related. For work within Palm Beach County R/W, a detailed review of the project will be provided upon submittal for a R/W permit application. The project is required to comply with all Palm Beach County standards and may include R/W dedication.

No building permits are to be issued by the City after the build-out date specified above, or as amended. The County traffic concurrency approval is subject to the Project Aggregation Rules set forth in the Traffic Performance Standards Ordinance.

The approval letter shall be valid no longer than one year from date of issuance, unless an application for a Site Specific Development Order has been approved, an



Bryan Kelley, P.E. February 18, 2025 Page 2 of 2

application for a Site Specific Development Order has been submitted, or the approval letter has been superseded by another approval letter for the same property.

If you have any questions regarding this determination, please contact me at 561-478-5755 or email MRahman@pbc.gov.

Sincerely,

Pahman

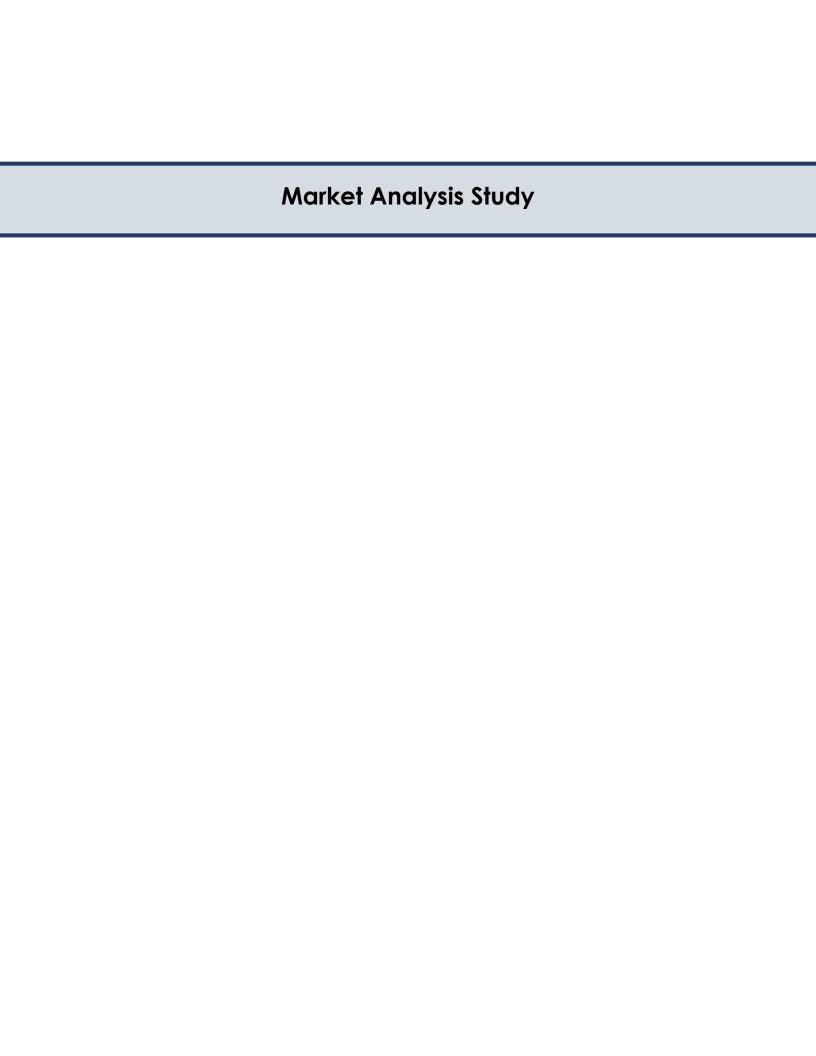
Moshiur Rahman, Ph.D., P.E. Professional Engineer Engineering and Public Works Dept. Traffic Division

MR:QB:ep

ec:

Scott Rodriguez, AICP, Assistant Director-Planning, Zoning, & Preservation Community Sustainability Department, City of Lake Worth Beach Quazi Bari, P.E., PTOE, Manager - Growth Management, Traffic Division Alberto Lopez Tagle, Technical Assistant III, Traffic Division

File: General - TPS - Mun - Traffic Study Review F:\TRAFFIC\MR\MUNICIPALITIES\APPROVED\2025\250205 MADISON TERRACE.DOCX





#### A MARKET ANALYSIS OF

THE PROPOSED MADISON TERRACE, AN AGE, RENT, AND INCOME RESTRICTED APARTMENT COMPLEX TO BE LOCATED AT 821 SOUTH DIXIE HIGHWAY, LAKE WORTH, FLORIDA 33460

#### PREPARED FOR

NEW SOUTHERN RESIDENTIAL, LLC 558 WEST NEW ENGLAND AVENUE WINTER PARK, FLORIDA 32789

**ATTN: MR. STACY BANACH** 

**LOCATION COORDINATES** 

LONGITUDE: -80.0581

LATITUDE: 26.60551

**DATE OF REPORT** 

APRIL 20, 2023

PREPARED BY
MERIDIAN APPRAISAL GROUP, INC.

ROBERT VON, PRESIDENT
STATE-CERTIFIED GENERAL REAL ESTATE APPRAISER RZ1604



April 20, 2023

Mr. Stacy Banach New Southern Residential, LLC 558 West New England Avenue Winter Park, Florida 32789

Re: Market Study of the 176 unit, age, rent, and income restricted apartment complex, located at 821 South Dixie Highway, Lake Worth, Palm Beach County, Florida 33460. The subject is located on the east side of South Dixie Highway, in Lake Worth, Palm Beach County, Florida.

Meridian File No: 23-SKO

Dear Mr. Banach:

As requested, we have prepared a market analysis for the proposed Madison Terrace apartments. The improvements will consist of a 176 unit complex. The subject will set aside 18 (10.227%) of the units for households earning 30% or less of the Area Median Income (AMI) and 158 (89.773%) of the units for households earning 60% or less of AMI. The subject will be restricted by the Housing Credit program. The demographic commitment is Elderly, therefore, at least one person in the household must be 55 years of age or older. The rent and income restrictions remain for 50 years from the placed in-service date.

The intended use of this report is for application purposes. The intended user of this report is New Southern Residential, LLC. No other use or users are intended.

The purpose of this market study is to provide:

1. A demographic analysis, including an Income Band Analysis and Capture Rate Analysis of the likely draw area;

To accomplish the previous objectives, we have conducted the following research and analysis:

1. Examination of the subject site, surrounding development patterns, demographics and other relevant factors that influence development potential.

This market analysis is the result of this evaluation, together with supporting data and documentation, as of the date of this report, April 20, 2023.

#### **Summary of Conclusions**

The following is the subject's proposed unit mix.

Unit Mix with Set Asides								
Unit Type	Unit Type   Set Aside   # Of Units   Unit Size (S.F.)   Total S.							
1/1	30% AMI	18	576	10,368				
1/1	60% AMI	158	576	91,008				
Total/Avg.		176	576	101,376				

The total living area within the units is 101,376 square feet, resulting in an average unit size of 576 square feet.

The subject will set aside 18 (10.227%) of the units for households earning 30% or less of the Area Median Income (AMI) and 158 (89.773%) of the units for households earning 60% or less of AMI.

#### MR. STACY BANACH APRIL 20, 2023 PAGE 2



1. The subject will need to Capture only 1.7% of the Age and Income Qualified renter households within the three-mile ring. In addition, the Primary Market Area, defined as a 10-mile ring centered on the subject property, will add 130 Age and Income-Qualified renter households annually. Finally, According to the Florida Housing Finance Corporation's latest occupancy report, the Elderly projects within Palm Beach County are 98.4% occupied indicating significant demand.

The analyses, opinions and conclusions were developed, and this report has been prepared in conformance with the Uniform Standards of Professional Appraisal Practice as promulgated by the Appraisal Standards Board of the Appraisal Foundation and the Code of Professional Ethics and the Standards of Professional Practice of the Appraisal Institute.

This letter of transmittal precedes the consultation report, further describing the property and containing the reasoning and most pertinent data leading to the final conclusions. Your attention is directed to the "Extraordinary Assumptions/Extraordinary Limiting Conditions," "General Assumptions," "General Limiting Conditions" and "Certification," which have been included within the text of this report.

Respectfully submitted, **Meridian Appraisal Group, Inc.** 

Robert Von, President State-Certified General Real Estate Appraiser RZ1604

RV:dmh

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ADDENDA APPRAISERS' QUALIFICATIONS RENT AND INCOME LIMITS

#### **DEFINITION OF IMPORTANT TERMS**

#### Capture Rate (CR)

The individual subject units are divided by Demand. If the subject contains 100 units and the potential demand is 2,000 then the Capture Rate is 100/2,000 or 5%. Capture Rate helps to define the size of the subject relative to the size of the market.

#### Competitive Market Area (CMA)

Defined as the geographic area where the most competitive properties are located. These properties are utilized to determine achievable rent.

#### Cost-Burden (CB)

The percentage of income spent on housing includes rent plus utilities. A common CB target for affordable housing is 30%.

#### Growth of Income-Qualified Renter Households (\Delta IQRH)

Potential demand currently is 2,000; however, five years from now the potential demand will grow to 2,500, indicating growth of 500 over the five-year period or an annual growth of potential demand of 100.

#### Level of Effort (LOE)

Supply divided by Demand. If the supply of affordable housing within a defined geographic area is equal to 500 and the potential demand within that same defined geographic area equals 2,000, then the Level of Effort is 500/2,000 or 25%. Level of Effort defines how much of the potential demand has already been satisfied.

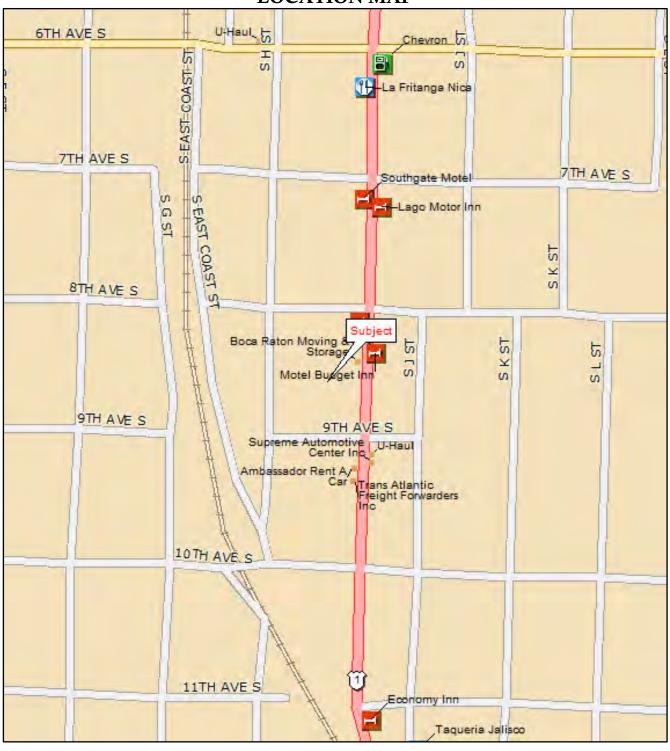
#### Primary Market Area (PMA)

Defined as the geographic area where most of the demand will come from. The area determination is based on data gathered in the Small Area Data (SAD) Case Study that can be found on the FHFC website. The study indicated that most affordable family projects receive about 2/3 to 3/4 of their tenants from within 10 miles.

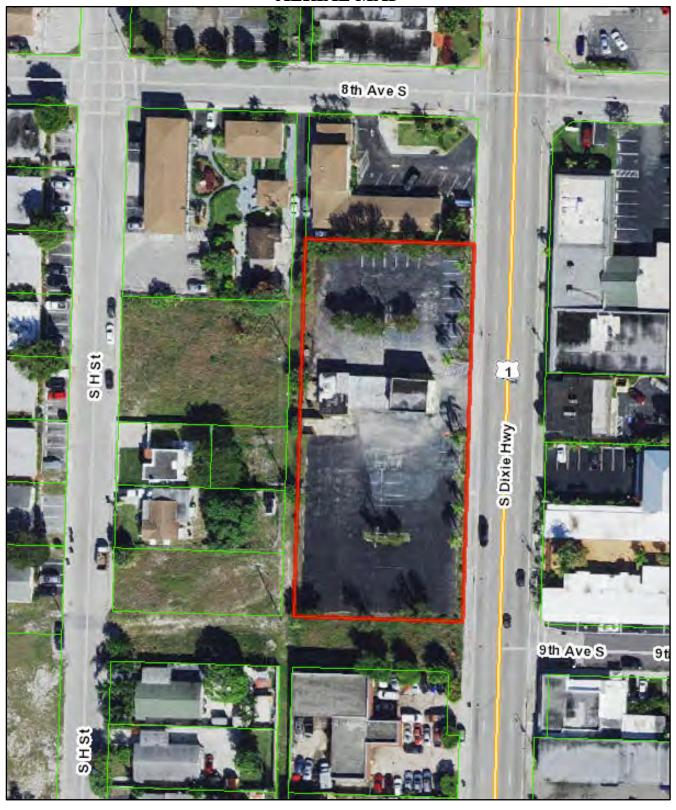
#### Remaining Potential Demand (RPD)

Demand minus Supply. If the potential demand is 2,000 and the supply is 500 then the RPD is 2,000 minus 500 or 1,500. RPD helps to define how deep the remaining market is.

#### **LOCATION MAP**



### **AERIAL MAP**



#### **DEMOGRAPHIC ANALYSIS**

#### **Demographics of Market Areas**

We have analyzed demographic information for three, five and 10-mile rings centered on the subject property and Palm Beach County. The 10-mile ring is the subject's Primary Market Area (PMA).

The data used in this analysis is from a Household Trend Report performed by Claritas, Inc. We have profiled the population growth, household growth and income characteristics of the market areas. Claritas' data is considered some of the most accurate in the industry; it reflects 2010 Census data.

#### **Household Growth**

Projected household growth trends indicate the three-mile ring will show the strongest rate of growth. The result will be positive household growth in all the market areas due to the size of the population base. About 8.0% of the county's growth is projected to occur within three miles of the subject. About 45.5% of the county's growth is projected to occur within 10 miles of the subject.

Household Growth-Age 55+								
3-mile ring 5-mile ring 10-mile ring Palm Bea								
Households 2023 (est.)	19,216	44,511	151,536	349,901				
Households 2028 (proj.)	20,823	48,017	161,338	371,449				
% Change -'23- '28	8.4%	7.9%	6.5%	6.2%				
Absolute Change '23- '28	1,607	3,506	9,802	21,548				
Average Change/Year	321	701	1,960	4,310				

#### **Household Size**

The average household size (regardless of age) is largest in the five-mile ring (2.69 persons), followed by the three-mile ring. The trend is toward slightly larger average household sizes in the future in the three, five and 10-mile market areas and will remain similar on the county level.

Average Household Size Trend						
Market Area 2023 202						
3-mile ring	2.59	2.59				
5-mile ring	2.69	2.69				
10-mile ring	2.47	2.47				
Palm Beach	2.41	2.42				

#### **Household Income**

The average household income is highest on the County level, a trend that is expected to continue through 2028. Average household incomes are projected to increase between 2023 and 2028 in all the market areas.

Average Household Income Trend-Age 55+								
Market	2023 2028 Chang							
Area	Estimate	Projection	(23-28)					
3-mile ring	\$87,377	\$97,496	11.6%					
5-mile ring	\$84,905	\$94,824	11.7%					
10-mile ring	\$94,253	\$104,863	11.3%					
Palm Beach	\$110,822	\$122,799	10.8%					

The median household incomes are highest on the County level, a trend that is expected to continue through 2028. Median household incomes are projected to increase between 2023 and 2028 in all the market areas.

Median Household Income Trend-Age 55+							
Market	2023 2028 Cha						
Area	Estimate	Projection	(23-28)				
3-mile ring	\$56,964	\$63,254	11.0%				
5-mile ring	\$59,419	\$65,678	10.5%				
10-mile ring	\$63,890	\$70,760	10.8%				
Palm Beach	\$72,458	\$80,552	11.2%				

#### **Household Income Distribution**

All of the ring market areas have a relatively high number of senior households in the lower income categories, as about 45% to 47% of households earn less than \$50,000 annually. The following chart summarizes the proportion of households in each annual household income level. Note that the income ranges over \$50,000 contain larger income increments than the lower categories.

Household Income Distribution 2023 3, 5 & 10-Mile Rings Centered On Madison Terrace (26.60551, -80.0581)									
Market Area	3-Mi.	Ring		5-Mi.	Ring		10-Mi.	U	
Total HH in Market Area	19,216			44,513			151,532		
Households 55 and Over									
Household Income	2023		Cum.	2023		Cum.	2023		Cum.
Less than \$15,000	2,481	2,481	12.9%	5,674	5,674	12.7%	18,074	18,074	11.9%
\$15,000 to \$24,999	1,982	4,463	10.3%	5,027	10,701	11.3%	16,217	34,291	10.7%
\$25,000 to \$34,999	2,037	6,500	10.6%	4,248	14,949	9.5%	14,192	48,483	9.4%
\$35,000 to \$49,999	2,304	8,804	12.0%	5,900	20,849	13.3%	19,906	68,389	13.1%
\$50,000 to \$74,999	2,900	11,704	15.1%	7,440	28,289	16.7%	24,236	92,625	16.0%
\$75,000 to \$99,999	2,062	13,766	10.7%	4,782	33,071	10.7%	16,807	109,432	11.1%
\$100,000 to \$124,999	1,514	15,280	7.9%	3,444	36,515	7.7%	12,208	121,640	8.1%
\$125,000 to \$149,999	953	16,233	5.0%	2,284	38,799	5.1%	8,251	129,891	5.4%
\$150,000 to \$199,999	972	17,205	5.1%	2,175	40,974	4.9%	7,825	137,716	5.2%
\$200,000 or more	2,011	19,216	10.5%	3,537	44,511	7.9%	13,820	151,536	9.1%
									100.0%

## Demand for Restricted Rent Units – Income Band Analysis for Subject Property Income-Qualified Households

We have estimated the number of households within the market areas that will earn enough income to afford the subject units, but not so much as to exceed the maximum allowable income under the programs that will restrict the subject. The subject will set aside 18 (10.227%) of the units for households earning 30% or less of the Area Median Income (AMI) and 158 (89.773%) of the units for households earning 60% or less of AMI. This analysis will focus on the 60% AMI units.

The subject will be restricted by the Housing Credit program. We have attempted to reflect potential demand from households that would qualify for the subject units under similar programs only. Accordingly, the analysis excludes households that would require additional subsidies, such as Rental Assistance or Section 8, to afford the subject units. Restricted rent and income limit documentation from the Florida Housing Finance Corporation are included in the Addenda.

To determine the lower band of income per household that would qualify for the subject's units, we applied a 45% housing expense ratio, which is estimated to be the most a household can afford to spend for housing (rent plus utilities). Applying a 45% housing expense ratio to the annualized housing expenditures for the least costly unit within the subject property results in a lower limit of the income band. Restricted rents for the subject are calculated based on the median income for the MSA, which is updated annually. Based on our estimated attainable rent, the lowest rent is for the one-bedroom units. Our estimated attainable gross rental rate is \$1,035 per month. The housing expense (rent plus utilities) is \$12,420 annually. Dividing this by the housing expense ratio of 45% results in an estimated minimum income of \$27,600, which will be used as the lower limit of income.

#### DEMOGRAPHIC ANALYSIS (CONT'D)

The upper limit of income is based on the maximum allowable income (per income restrictions) for a household that would occupy the largest unit offered. For elderly projects we estimate a maximum of two persons per unit. For the subject property, the maximum income for a two-person household at 60% set-aside is \$44,160.

No current data is available for household income by household size. The aggregate of all households within the qualifying income band does overestimate demand to some degree. However, we have set the upper limit based on a two-person household, which underestimates demand from larger households to some extent.

Due to the increments of the available data, we estimated the proportionate number of households in the income bands. About 74.0% of the households in the \$25,000 to \$34,999 income category falls between \$27,600 and \$34,999. About 61.1% of households in the \$35,000 to \$49,999 category earn \$44,160, or less.

The number of age and income-qualified households within the estimated income band is then multiplied by a propensity of renter-occupied housing; this figure is 40.1% for Palm Beach County. This estimate is based on the 2021 American Community Survey, which estimated tenure characteristics by income. The result is the number of age and income-qualified renter households in each market area.

#### Supply of Affordable Housing

The supply of affordable housing in this analysis is limited to existing and funded projects operating under the Housing Credit, HOME, SAIL and Tax-Exempt Bond programs with units targeted toward elderly tenants with incomes at or below 60% AMI.

Additional affordable projects are in the market areas; however, these developments operate under different income guidelines, have different tenant requirements, or have rent supplements with the rental rates based on 30% of the tenant's adjusted income. Therefore, these projects will not directly compete with the projects at the 60% AMI levels and have not been included in the supply.

#### **Competition from Market Rate Projects**

The subject's PMA has a supply of newer and older market rate properties. Since these units do not have income or rent restrictions and do not have compliance periods and could leave the supply at any time they have not been included in this analysis.

#### Competition from Single family and Condominium Rentals

The affordable supply does not appear to have been significantly impacted by competition from single family or condominium homes that have entered the rental market. Since these units do not have income or rent restrictions and do not have compliance periods and could leave the supply at any time they have not been included in this analysis.

### LEVEL OF EFFORT MAP WITH THREE, FIVE AND 10-MILE RINGS



#### **Demographic Analysis**

The following chart summarizes our demographic analysis for the subject property to include Level of Effort, Capture Rate and Remaining Potential Demand. Growth is presented later.

Level of Effort 2023 3, 5 & 10-Mile Rings Centered On										
					0551, -80.0					
Income Band										
Minimum - Attainabl						\$1,035	per mo.	\$27,600	45% c	ost-burden
Maximum - Income I	Limit for Larg			Person Ma				\$44,160		
Market Area		3-Mi. R	Ling		<b>5-Mi.</b> ]	Ring		10-Mi. I	Ring	
Households 55 and Ov	-	10.017			44.510			151 500		
Total HH in Market A		19,216	T		44,513	T		151,532	T	
Household Income	% in Band	% of HH	Inc. Qual.	Cum.	% of HH	Inc. Qual.	Cum.	% of HH	Inc. Qual.	Cum.
Less than \$15,000	0.0%	12.9%	0.0%	0.0%	12.7%	0.0%	0.0%	11.9%	0.0%	0.0%
\$15,000 to \$24,999	0.0%	10.3%	0.0%	0.0%	11.3%	0.0%	0.0%	10.7%	0.0%	0.0%
\$25,000 to \$34,999	74.0%	10.6%	7.8%	7.8%	9.5%	7.1%	7.1%		6.9%	6.9%
\$35,000 to \$49,999	61.1%	12.0%	7.3%	15.1%	13.3%	8.1%	15.2%	13.1%	8.0%	14.9%
\$50,000 to \$74,999	0.0%	15.1%	0.0%	15.1%	16.7%	0.0%	15.2%	16.0%	0.0%	14.9%
\$75,000 to \$99,999	0.0%	10.7%	0.0%	15.1%	10.7%	0.0%	15.2%	11.1%	0.0%	14.9%
\$100,000 to \$124,999	0.0%	7.9%	0.0%	15.1%	7.7%	0.0%	15.2%	8.1%	0.0%	14.9%
\$125,000 to \$149,999	0.0%	5.0%	0.0%	15.1%	5.1%	0.0%	15.2%	5.4%	0.0%	14.9%
\$150,000 to \$199,999	0.0%	5.1%	0.0%	15.1%	4.9%	0.0%	15.2%	5.2%	0.0%	14.9%
\$200,000 or more	0.0%	10.5%	0.0%	15.1%	7.9%	0.0%	15.2%	9.1%	0.0%	14.9%
		100.0%			100.0%			100.0%		
% of Households in Inc				15.1%			15.2%			14.9%
Multiplied by Total Ho	useholds 55 a	and Over		<u>19,216</u>			44,513			151,532
Age and Income-Qualif				2,902			6,766			22,578
Propensity for Renter-C	¥	ısing								
for HH within the Ban	ıd			40.1%			40.1%			40.1%
Age and Income-Qualif		H in 2023		1,164			2,713			9,053
(IQRH = Potential D	,									
Existing and Funded, C										
Affordable Apartments				1,419			2,266			6,677
Add: Subject's Units			158			158			158	
Total Projected Supply				1,577			2,424			6,835
Indicated Level of Effort (LOE)			n	135.5%			89.3%			75.5%
(Supply/Age and Income-Qualified Renter HH)			L)	12 (0/			E 00/			1.70/
Capture Rate (CR) (Subject Units/Age at	nd Ingoma O	unlified De	tor UII)	13.6%			5.8%			1.7%
Remaining Potential De			ter HH)	-413			289			2,218
(Supply - Age and Inc	ome-Qualifie	d Renter HI	I)							

The following chart summarizes the current supply of units (including any funded units and the subject property) in each of the areas surveyed.

Market Area	3-Mile Ring	5-Mile Ring	10-Mile Ring
Supply of Affordable Units	1,577	2,424	6,835

Therefore, the subject's Levels of Effort and Capture Rates in each of the market areas are summarized as follows.

Market Area	3-Mile Ring	5-Mile Ring	10-Mile Ring
Level of Effort	135.5%	89.3%	75.5%
Capture Rate	13.6%	5.8%	1.7%

For purposes of comparison, the chart on the following page summarizes the Levels of Effort and other indices for various apartment markets throughout Florida.

#### DEMOGRAPHIC ANALYSIS (CONT'D)

#### **Comparison Counties**

To evaluate the subject's Levels of Effort and Capture Rates, we have compared them to other markets throughout Florida. Meridian Appraisal Group, Inc. conducted an analysis that analyzed demographic rings (three, five and 10-mile) for elderly projects throughout the state of Florida.

#### Level of Effort

The three-mile Levels of Effort (LOE) for the comparison counties range from 13.0% to 78.4% compared to the subject's three-mile LOE of 135.5%. The five-mile LOEs for the comparison counties range from 6.3% to 52.8% compared to the subject's five-mile LOE of 89.3%. The 10-mile LOEs for the comparison counties range from 3.3% to 21.6% compared to the subject's 10-mile LOE of 75.5%. The subject's Levels of Effort are above the range of the comparison county averages. The relatively high Levels of Effort suggest significant competition considering the size of the existing and funded supply relative to the number of age and income-qualified renter households in the market areas.

Level of Effort								
	3-Mile Ring	5-Mile Ring	10-Mile Ring	Avg. Occ.				
Subject	135.5%	89.3%	75.5%	0.0%				
Bay Averages	13.0%	6.3%	3.3%	96.7%				
Charlotte Averages	64.3%	35.5%	18.1%	96.3%				
Polk Averages	78.4%	52.8%	11.0%	95.7%				
Escambia Averages	35.5%	25.4%	16.8%	94.9%				
Pasco Averages	39.1%	26.4%	19.7%	94.9%				
Lake Averages	56.4%	24.8%	10.0%	92.3%				
Brevard Averages	41.8%	20.7%	11.4%	92.0%				
Sarasota Averages	33.6%	22.1%	8.0%	91.8%				
Indian River Averages	29.7%	15.6%	13.1%	91.3%				
Lee Averages	51.1%	34.0%	21.6%	84.7%				

#### **Capture Rate**

The Capture Rates (CR) for the comparison counties range from 16.7% to 64.3% compared to the subject's three-mile CR of 13.6%. The five-mile CRs for the comparison counties range from 8.0% to 35.5% compared to the subject's five-mile CR of 5.8%. The 10-mile CRs for the comparison counties range from 3.5% to 18.1% compared to the subject's 10-mile CR of 1.7%. The subject's CRs are below the range in all the ring areas. A high Capture Rate suggests that a property will offer too many units for the depth of the market area.

Capture Rate								
County	3-Mile Ring	5-Mile Ring	10-Mile Ring	Avg. Occ.				
Subject	13.6%	5.8%	1.7%					
Bay Averages	26.2%	15.0%	9.1%	96.7%				
Charlotte Averages	64.3%	35.5%	18.1%	96.3%				
Polk Averages	43.7%	29.1%	6.4%	95.7%				
Escambia Averages	16.7%	8.0%	4.1%	94.9%				
Pasco Averages	20.1%	10.7%	6.2%	94.9%				
Lake Averages	42.3%	18.8%	7.4%	92.3%				
Brevard Averages	24.5%	12.7%	7.2%	92.0%				
Sarasota Averages	18.7%	11.7%	3.5%	91.8%				
Indian River Averages	29.7%	15.6%	7.1%	91.3%				
Lee Averages	28.3%	16.8%	10.4%	84.7%				

#### DEMOGRAPHIC ANALYSIS (CONT'D)

#### **Remaining Potential Demand**

Remaining Potential Demand (RPD) is the number of income-qualified renter households that are not housed in existing or funded affordable units. Residents of these households may live in housing developments funded under other programs or other forms of housing.

The three-mile RPD for the comparison counties range from 90 to 491 compared to the subject's three-mile RPD of -413. The five-mile RPD for the comparison counties range from 297 to 1,209 compared to the subject's five-mile RPD of 289. The 10-mile RPD for the comparison counties range from 816 to 3,132 compared to the subject's 10-mile RPD of 2,218. The subject's RPD is relatively modest compared to the comparison counties. The performance of existing projects indicates significant demand.

Remaining Potential Demand											
	3-Mile Ring	5-Mile Ring	10-Mile Ring	Avg. Occ.							
Subject	413	289	2,218								
Bay Averages	423	849	1,503	96.7%							
Charlotte Averages	90	297	816	96.3%							
Polk Averages	216	456	1,877	95.7%							
Escambia Averages	491	1,209	2,464	94.9%							
Pasco Averages	452	1,049	2,208	94.9%							
Lake Averages	163	595	1,860	92.3%							
Brevard Averages	371	1,055	2,182	92.0%							
Sarasota Averages	367	881	3,132	91.8%							
Indian River Averages	380	830	1,768	91.3%							
Lee Averages	270	781	2,302	84.7%							

#### **Demand from Household Growth**

We have also considered projected household growth within the subject's income band. The analysis is generally the same as that for the current population. However, we have considered the future income band based on projections of income growth. The demographic data indicates that the median household income in Palm Beach County is expected to change by about 11.2% between 2023 and 2028. We expect the median household income according to the Florida Housing Finance Corporation to reflect a similar increase, so the subject's future income band is estimated to range from about \$30,683 to \$49,093 by 2028 (current income band increased by 11.2%). From the number of age and income-qualified renter households projected for 2028, we subtracted the age and income-qualified renter households in 2023 to indicate the number of potential tenants for the subject based on household growth. The following analysis summarizes our calculations of potential demand from household growth within the income band.

Household Growth Through 2028												
3, 5 & 10-Mile Rings Centered On												
Madison Terrace (26.60551, -80.0581)           Market Area         3-Mi. Ring         5-Mi. Ring         10-Mi. Ri												
Total HH in Market Area 2028		20,823			48,017			161,339				
Households 55 and Over		,			,							
	% in	% of	Inc.		% of	Inc.		% of	Inc.			
Household Income	Band	HH	Qual.	Cum.	HH	Qual.	Cum.	нн	Qual.	Cum.		
Less than \$15,000	0.0%	11.4%	0.0%	0.0%	11.2%	0.0%	0.0%	10.5%	0.0%	0.0%		
\$15,000 to \$24,999	0.0%	9.4%	0.0%	0.0%	10.2%	0.0%	0.0%	9.5%	0.0%	0.0%		
\$25,000 to \$34,999	43.2%	9.4%	4.1%	4.1%	8.7%	3.7%	3.7%	8.6%	3.7%	3.7%		
\$35,000 to \$49,999	94.0%	11.8%	11.1%	15.2%	12.3%	11.6%	15.3%	12.1%	11.3%	15.0%		
\$50,000 to \$74,999	0.0%	14.7%	0.0%	15.2%	16.3%	0.0%	15.3%	15.6%	0.0%	15.0%		
\$75,000 to \$99,999	0.0%	10.7%	0.0%	15.2%	11.0%	0.0%	15.3%	11.2%	0.0%	15.0%		
\$100,000 to \$124,999	0.0%	8.4%	0.0%	15.2%	8.2%	0.0%	15.3%	8.4%	0.0%	15.0%		
\$125,000 to \$149,999	0.0%	5.9%	0.0%	15.2%	6.0%	0.0%	15.3%	6.2%	0.0%	15.0%		
\$150,000 to \$199,999	0.0%	6.0%	0.0%	15.2%	6.0%	0.0%	15.3%	6.4%	0.0%	15.0%		
\$200,000 or more	0.0%	12.5%	0.0%	15.2%	10.0%	0.0%	15.3%	11.6%	0.0%	15.0%		
		100.0%			100.0%							
% of Households in Inco	ome Band			15.2%			15.3%			15.0%		
Multiplied by Total Hor	useholds 55	and Over		20,823			48,017			161,339		
Age and Income-Qualified Households in 2028							7,347			24,201		
Propensity for Renter-O	ccupied Ho	ousing										
for HH within the Band							40.1%			40.1%		
Age and Income-Qualified Renter HH in 2028							2,946			9,704		
Less: Age and Income-Qual. Renter HH in 2023							2,713			9,053		
Potential Demand from HH Growth next 5 years							233			651		
Annual Potential Demand							47			130		
Income Band - Increased from Current Levels Based on Proj. Median HH Income Growth												
	Projected											
				2023 Inc	. Band	Grow	th Rate	2028 Inc	2028 Inc. Band			
	]	Minimum			\$27,600 11.2%							
	]	Maximum		\$44,160 11.2%			\$49,093					

This analysis indicates the following annual increases in the number of age and income-qualified renter households in the subject's income band in each of the market areas.

Market Area	3-Mile Ring	5-Mile Ring	10-Mile Ring
Annual Increase in Age &Income-Qual. Renter HH	21	47	130

The annual increase in the number of age and income-qualified renter households is positive in all three areas.

Annual growth greater than the size of the subject property is a positive demographic factor. The higher the annual growth in age and income-qualified renter households relative to the project size, the less the project must rely on cannibalizing tenants from existing properties. If the annual growth in income-qualified renter households is less than the project size, then the complex must rely on tenants moving from existing projects, which would lower the overall occupancy rate of the entire market and lower the expected stabilized occupancy rate of the subject property. The annual growth rate of age and income-qualified renter households in the Primary Market Area of 130 is smaller than the subject project with 176 units. This is a negative demographic factor.

#### Conclusion of Supply and Demand Analysis – 60% AMI Units

The subject will need to Capture only 1.7% of the Age and Income Qualified renter households within the three-mile ring. In addition, the Primary Market Area, defined as a 10-mile ring centered on the subject property, will add 130 Age and Income-Qualified renter households annually. Finally, According to the Florida Housing Finance Corporation's latest occupancy report, the Elderly projects within Palm Beach County are 98.4% occupied indicating significant demand.

#### **CERTIFICATION**

The undersigned appraiser hereby certifies the following to the best of his knowledge and belief.

- The statements of fact contained in this report (upon which the analyses, opinion and conclusions expressed herein are based) are true and correct.
- The analysis, opinions, and conclusion in the report are limited only by the assumptions and limiting conditions and any extraordinary assumptions if any, set forth, and are the personal, unbiased professional analyses, opinions and conclusions of the appraiser.
- The appraiser has no present or prospective interest in the subject property and have no personal bias with respect to the parties involved.
- The appraisers' compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.
- The reported analyses, opinions and conclusions were developed, and this appraisal report has been prepared in conformity with the requirements of the Code of Professional Ethics & Standards of Professional Appraisal Practice of the Appraisal Institute, which include the Uniform Standards of Professional Appraisal Practice, as promulgated by the Appraisal Standards Board of the Appraisal Foundation. The use of this report is subject to all regulations issued by the appropriate regulatory entities regarding the enactment of Title XI of the Financial Institution Reform, Recovery and Enforcement Act of 1989 (FIRREA).
- I do not authorize the out-of-context quoting from or partial reprinting of this appraisal report and neither all nor part of this appraisal report shall be disseminated to the general public by the use of any public communications media without the prior written consent of the undersigned appraiser.
- Use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- No one other than the undersigned prepared the personal unbiased professional analyses, conclusions and opinions concerning real estate that are set forth in this appraisal report unless and except as acknowledged in this report.
- The appraiser has performed within the context of the competency provision of the Uniform Standards of Professional Appraisal Practice.

#### **Property Location**

The subject is located on the east side of South Dixie Highway, in Lake Worth, Palm Beach County, Florida.

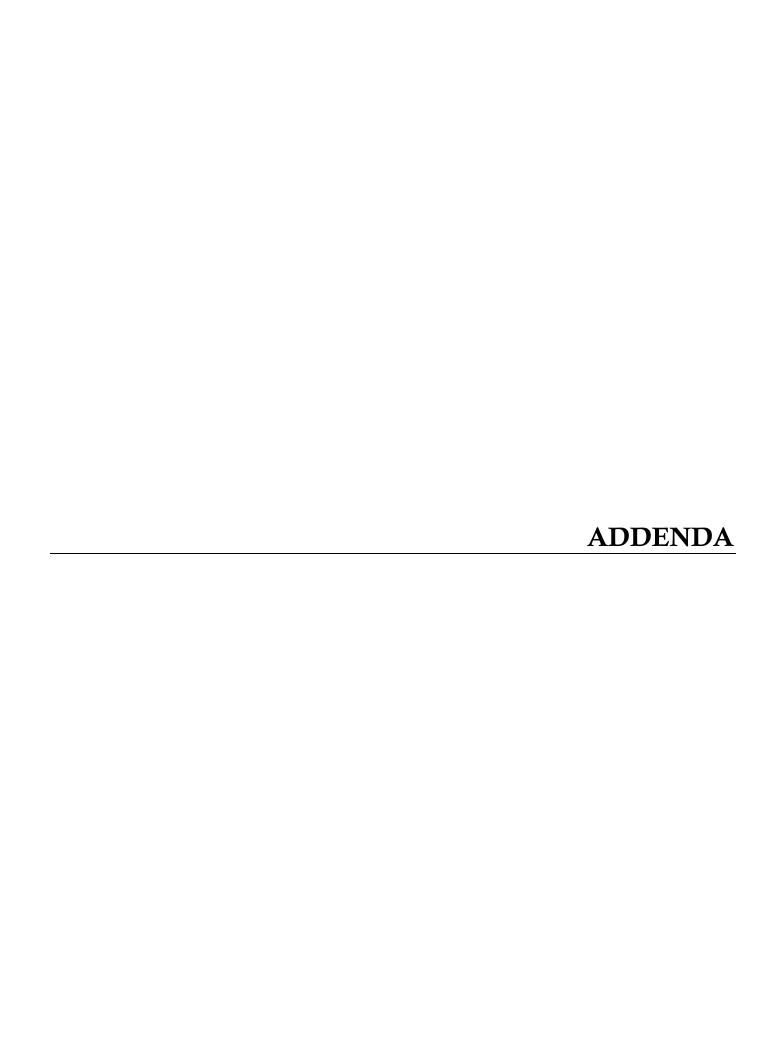
#### **Date of Report**

April 20, 2023

Certified by

Meridian Appraisal Group, Inc.

Robert Von, President State-Certified General Real Estate Appraiser RZ1604







#### QUALIFICATIONS OF ROBERT VON, PRESIDENT

BUSINESS ADDRESS Meridian Appraisal Group, Inc.

1331 Sundial Point

Winter Springs, Florida 32708

Phone: 407.637.8705 Fax: 407.875.1061

E-mail: rvon@meridianag.com

FORMAL EDUCATION California State University, Northridge

May 1986, Bachelor of Science in Business Administration, Real Estate Finance

**REAL ESTATE EDUCATION** Has completed course work for admission to the Appraisal Institute and all necessary for State-Certification and continuing education. A partial list of

course work is as follows:

Course/Seminars/Continuing Education

• Real Estate Appraisal Principles

• Basic Valuation Procedures

• Standards of Professional Practice – Part A

• Standards of Professional Practice – Part B

• Capitalization Theory and Techniques – Part A

Capitalization Theory and Techniques – Part B

Highest and Best Use and Market Analysis

• Appraising Troubled Properties

Advanced Applications

USPAP Update

• MAP Valuation Training for Third Party Appraisers

EXPERIENCE 2007 – Present

Meridian Appraisal Group, Inc.

**President and Principal** 

Responsible for the acquisition, co-ordination and review of appraisal assignments on real property. Also responsible for the preparation of appraisal assignments on various real property with specialization in multi-family apartments and A&D projects throughout Florida. Have completed over 1,000 affordable apartment projects for all demographic categories throughout the

state of Florida.

January 2004 – 2007 Realvest Appraisal Services, Inc.

President and Principal

June 1998 – 2003 Realvest Appraisal Services, Inc.

Vice President and Principal

Responsible for the acquisition, co-ordination and review of appraisal assignments on real property. Also responsible for the preparation of appraisal assignments on various real property with specialization in multi-family

apartments and A&D projects throughout Florida.

1994 – 1998 Pardue, Heid, Church, Smith & Waller, Inc.

Commercial Manager and Commercial Real Estate Analyst

Responsible for the preparation and review of appraisal assignments on various real property including vacant land, subdivisions, retail centers, office buildings, apartments, industrial properties and special use properties.

## QUALIFICATIONS OF ROBERT VON, PRESIDENT (CONT'D)

1993 – 1994 Barnett Banks, Inc.

Review Appraiser

Responsible for reviewing reports for Special Assets and Corporate and Commercial Real Estate Department. Performed all appraisal reviews for the

CFCRC, a consortium of 12 lending institutions.

1986 – 1993 HomeFed Bank, FSB

Senior Review Appraiser

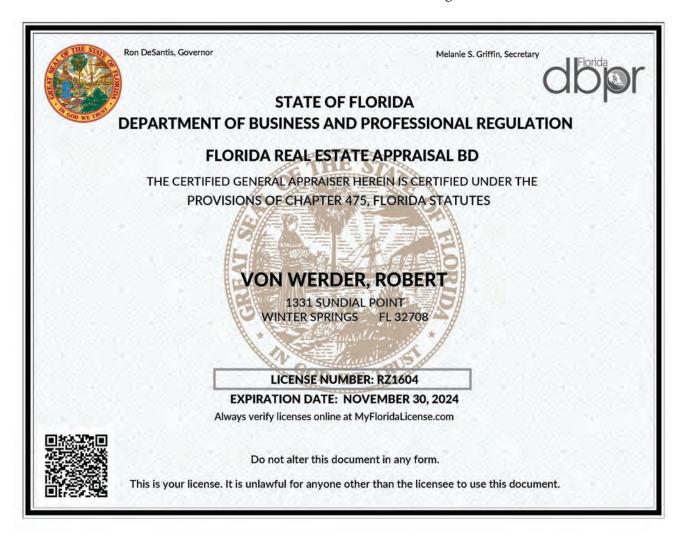
Responsible for the ordering and review of full narrative appraisal reports for the entire east coast portfolio. Assignments completed in 14 states and the District

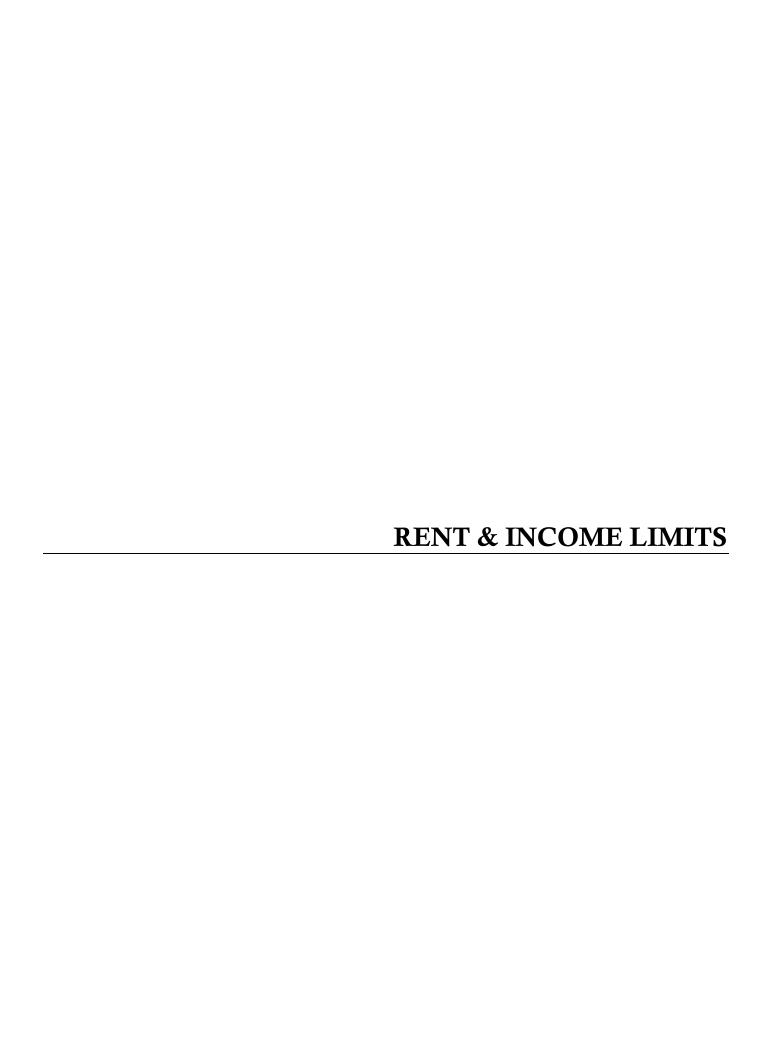
of Columbia

**CERTIFICATIONS & LICENSES** State-Certified General Real Estate Appraiser RZ1604

Orlando Chamber of Commerce – Member Downtown Orlando Partnership – Member

**PROFESSIONAL AFFILIATIONS** Board of Directors – Florida Housing Coalition





Note: The general hold harmless provisions of IRC Section 142(d)(2)(E) mean that projects with at least one building placed in service on or before the end of the 45-day transition period for newly-released limits use whichever limits are greater, the current-year limits or the limits in use the preceding year.

HUD release: 4/18/2022 Effective: 4/18/2022

FHFC Posted: 4/25/2022

2022 Income Limits and Rent Limits Florida Housing Finance Corporation

Effective: 4/18/2022 Implement on/before: 6/1/2022

#### **Multifamily Rental Programs and CWHIP Homeownership Program**

NOTE: Does not pertain to CDBG-DR, HHRP, HOME, NHTF or SHIP

	Percentage	Income Limit by Number of Persons in Household							Rent Limit by Number of Bedrooms in Unit								
County (Metro)	Category	1	2	3	4	5	6	7	8	9	10	0	1	2	3	4	5
Palm Beach County	20%	12,880	14,720	16,560	18,400	19,880	21,360	22,820	24,300	25,760	27,232	322	345	414	478	534	589
(West Palm Beach-	25%	16,100	18,400	20,700	23,000	24,850	26,700	28,525	30,375	32,200	34,040	402	431	517	598	667	736
Boca Raton HMFA)	28%	18,032	20,608	23,184	25,760	27,832	29,904	31,948	34,020	36,064	38,125	450	483	579	669	747	824
	30%	19,320	22,080	24,840	27,600	29,820	32,040	34,230	36,450	38,640	40,848	483	517	621	717	801	883
	33%	21,252	24,288	27,324	30,360	32,802	35,244	37,653	40,095	42,504	44,933	531	569	683	789	881	971
	35%	22,540	25,760	28,980	32,200	34,790	37,380	39,935	42,525	45,080	47,656	563	603	724	837	934	1,030
	40%	25,760	29,440	33,120	36,800	39,760	42,720	45,640	48,600	51,520	54,464	644	690	828	957	1,068	1,178
	45%	28,980	33,120	37,260	41,400	44,730	48,060	51,345	54,675	57,960	61,272	724	776	931	1,076	1,201	1,325
	50%	32,200	36,800	41,400	46,000	49,700	53,400	57,050	60,750	64,400	68,080	805	862	1,035	1,196	1,335	1,472
	60%	38,640	44,160	49,680	55,200	59,640	64,080	68,460	72,900	77,280	81,696	966	1,035	1,242	1,435	1,602	1,767
	70%	45,080	51,520	57,960	64,400	69,580	74,760	79,870	85,050	90,160	95,312	1,127	1,207	1,449	1,674	1,869	2,061
Median: 90,300	80%	51,520	58,880	66,240	73,600	79,520	85,440	91,280	97,200	103,040	108,928	1,288	1,380	1,656	1,914	2,136	2,356
	120%	77,280	88,320	99,360	110,400	119,280	128,160	136,920	145,800	154,560	163,392	1,932	2,070	2,484	2,871	3,204	3,534
	140%	90,160	103,040	115,920	128,800	139,160	149,520	159,740	170,100	180,320	190,624	2,254	2,415	2,898	3,349	3,738	4,123
HERA Special Limits	25% - HS	16,575	18,950	21,325	23,675	25,575	27,475	29,375	31,275	33,145	35,039	414	444	533	615	686	758
per Section 142(d)(2)(E)	28% - HS	18,564	21,224	23,884	26,516	28,644	30,772	32,900	35,028	37,122	39,244	464	497	597	689	769	849
(Est. 2021)	30% - HS	19,890	22,740	25,590	28,410	30,690	32,970	35,250	37,530	39,774	42,047	497	532	639	738	824	909
For use by projects that	33% - HS	21,879	25,014	28,149	31,251	33,759	36,267	38,775	41,283	43,751	46,251	546	586	703	812	906	1,000
placed in service at least	35% - HS	23,205	26,530	29,855	33,145	35,805	38,465	41,125	43,785	46,403	49,055	580	621	746	861	961	1,061
one building on or	40% - HS	26,520	30,320	34,120	37,880	40,920	43,960	47,000	50,040	53,032	56,062	663	710	853	985	1,099	1,213
before 12/31/2008	45% - HS	29,835	34,110	38,385	42,615	46,035	49,455	52,875	56,295	59,661	63,070	745	799	959	1,108	1,236	1,364
	50% - HS	33,150	37,900	42,650	47,350	51,150	54,950	58,750	62,550	66,290	70,078	828	888	1,066	1,231	1,373	1,516
	60% - HS	39,780	45,480	51,180	56,820	61,380	65,940	70,500	75,060	79,548	84,094	994	1,065	1,279	1,477	1,648	1,819
	140% - HS	92,820	106,120	119,420	132,580	143,220	153,860	164,500	175,140	185,612	196,218	2,320	2,486	2,985	3,447	3,846	4,245