

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	44507-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
3/28/2023

QUICK QUOTE SHEET

REVISED QUOTE DATE
3/28/2023

REQUESTING AGENCY	LAKE WORTH, CITY OF		
CONTACT PERSON	MICHAEL PIERCE	EMAIL	MPIERCE@LAKEWORTHBEACHFL.GOV
PHONE	561-586-1720	MOBILE	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2023 091521-NAF & 060920-NAF www.NationalAutoFleetGroup.com

MODEL	TXB26 3SA	MSRP	\$31,500.00
	2023 GMC TERRAIN SLE AWD		
CUSTOMER ID	Incremental Allocation (Late Summer ETA)	BASE VEHICLE PRICE	\$28,327.00
BED LENGTH	SUV		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
COLOR	EXTRA COST PAINT FOR OTHER THAN WHITE EXTERIOR.	\$490.00
CHOICE	(2) GB8 Ebony Twilight Metallic (3) GXD Sterling Metallic	\$0.00
LSD M3U	1.5L I4 TURBO WITH 9-SPEED AUTOMATIC TRANSMISSION.	\$0.00
PW PL	PWR WINDOWS AND LOCKS (INCL)	\$0.00
RKE	Proximity Key For Doors And Push Button Start Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button Remote Releases -Inc: Mechanical Fuel	\$0.00
BT	BLUE TOOTH (STD)	\$0.00
CRUISE	CRUISE CONTROL STANDARD	\$0.00
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd brake light safety pulse (Pulses 3rd brake light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$200.00
NEW-TAG	New CITY tag Includes temp tag & two way overnight shipping for signature.(specify state, county, city, sheriff, etc.)		\$245.00

CONTRACT OPTIONS \$445.00

TRADE IN		VEHICLE TOTAL	\$28,817.00
		MSRP DISCOUNT	13.7%
		ACCESSORY TOTAL	\$445.00
		CUSTOMER PRICE	\$29,262.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~ \$0.00

TOTAL COST LESS TRADE IN(S) QTY 3 \$87,786.00

Estimated Annual payments for 60 months paid in advance: \$6,553.48 Extended: \$19,660.45
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.



Alan Jay Fleet Sales

Chris Wilson | 863-402-4234 | chris.wilson@alanjay.com

Vehicle: [Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE

MSRP:\$31,500.00

Interior:Jet Black, Premium cloth seat trim

Exterior 1:Ebony Twilight Metallic

Exterior 2:No color has been selected.

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT

Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive

OPTIONS

CODE	MODEL	MSRP
TXB26	[Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE	\$31,500.00
OPTIONS		
3SA	SLE Preferred Equipment Group	\$0.00
5CY	Tires, P225/65R17 all-season blackwall	\$0.00
AR9	Seats, front bucket	\$0.00
FE9	Emissions, Federal requirements	\$0.00
FHB	Axle, 3.47 final drive ratio	\$0.00
GB8	Ebony Twilight Metallic	\$495.00

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Data Version: 18773. Data Updated: Feb 21, 2023 6:47:00 PM PST.



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Vehicle: [Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE (Complete)

HEW	Jet Black, Premium cloth seat trim	\$0.00
IOR	Audio system, 7" diagonal GMC Infotainment System	\$0.00
LSD	Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT	\$0.00
M3U	Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive	\$0.00
RSB	Wheels, 17" x 7" (43.2 cm x 17.8 cm) Silver painted aluminum	\$0.00

SUBTOTAL	\$31,995.00
Adjustments Total	\$0.00
Destination Charge	\$1,395.00
TOTAL PRICE	\$33,390.00

FUEL ECONOMY

Est City:24 MPG

Est Highway:28 MPG

Est Highway Cruising Range:436.80 mi


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Vehicle: [Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE ( Complete)

Standard Equipment

Package

GMC Pro Safety includes (UHY) Automatic Emergency Braking, (UEU) Forward Collision Alert, (UHX) Lane Keep Assist with Lane Departure Warning, (UE4) Following Distance Indicator, (UKJ) Front Pedestrian Braking and (TQ5) IntelliBeam headlamps

Mechanical

Engine, 1.5L Turbo DOHC 4-cylinder, SIDI, VVT (175 hp [131.3 kW] @ 5800 rpm, 203 lb-ft of torque [275.0 N-m] @ 2000 - 4000 rpm) (STD)

Transmission, 9-speed automatic 9T45, electronically-controlled with overdrive (STD)

Axle, 3.47 final drive ratio

Keyless Start, push-button

Automatic Stop/Start

Engine control, stop/start system disable switch

Driver Shift Controls

Electronic Precision Shift, button and trigger based transmission interface

Fuel, gasoline, E15

Chassis, All-Wheel Drive System (All-wheel drive models only.)

Suspension, front MacPherson strut

Suspension, rear 4-link, non-isolated

Brakes, 4-wheel antilock, 4-wheel disc, 11.8" front and 11.3" rear rotor size

Brakes, front and rear with e-boost

Brake, electronic parking

Brake lining, high-performance, Duralife

Trailer provisions, 1500 lbs. (680 kg)

Capless fuel fill

Exhaust, single-outlet stainless-steel with hidden, turned-down tip

Mechanical jack with tools

Exterior

Wheels, 17" x 7" (43.2 cm x 17.8 cm) Silver painted aluminum

Tires, P225/65R17 all-season blackwall (AWD models only.)

Tire, spare, T135/70R16 blackwall

Wheel, spare, 16" (40.6 cm) steel


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Vehicle: [Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE ( Complete)

Exterior

- Trim, Black lower body
- Headlamps, LED with C-shaped lighting
- Headlamps, automatic delay
- Headlamp control, automatic on and off
- Daytime Running Lamps, LED signature
- Tail lamps, LED signature
- Glass, acoustic, laminated windshield
- Glass, deep-tinted, rear
- Mirrors, outside heated power-adjustable, manual-folding
- Mirror caps, body-color
- Door handles, body-color
- Liftgate, rear manual
- Active Noise Cancellation, noise control system

Entertainment

- Audio system, 7" diagonal GMC Infotainment System includes multi-touch display, AM/FM stereo, includes Bluetooth streaming audio for music and most phones; featuring Android Auto and Apple CarPlay capability for compatible phones (STD)
- Audio system feature, 6-speaker system
- SiriusXM Radio enjoy a Platinum Plan trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus listening on the SiriusXM app, online and at home on compatible connected devices is included, so you'll hear the best SiriusXM has to offer, anywhere life takes you. Welcome to the world of SiriusXM. (IMPORTANT: The SiriusXM radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. See the SiriusXM Customer Agreement at www.siriusxm.com for complete terms and how to cancel. All fees, content, features, and availability are subject to change.)
- Bluetooth for phone, personal cell phone connectivity to vehicle audio system
- Wi-Fi Hotspot capable (Terms and limitations apply. See onstar.com or dealer for details.)
- Antenna, roof-mounted shark fin
- Wireless Apple CarPlay/Wireless Android Auto

Interior

- Seats, front bucket (STD)
- Seat trim, premium cloth

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Vehicle: [Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE (Complete)

Interior

- Seating, 5-passenger
- Seat, driver 4-way manual, fore/aft, up/down with recline
- Seat, front passenger 4-way manual, fore/aft, up/down with recline
- Seatback, passenger side, flat-folding
- Head restraints, 2-way adjustable (up/down), front
- Seat, rear 60/40 split-folding with center armrest
- Seat release levers, 2nd row mechanical release levers in cargo area
- Rear Seat Reminder
- Floor mats, carpeted front (Deleted when LPO floor mats or LPO floor liners are ordered.)
- Floor mats, carpeted rear (Deleted when LPO floor mats or LPO floor liners are ordered.)
- Steering wheel, urethane
- Steering wheel controls, mounted audio and phone interface
- Speedometer, miles/kilometers
- Display, 4.2" diagonal multi-color driver information screen (When (Y29) Infotainment Package I is ordered, includes enhanced capability with audio, phone and navigation.)
- Driver Information Center monitors 26 various systems including, Vehicle Information Menu (oil life, tire pressure, standard/metric units) and Trip Information Menu (trip 1, trip 2, fuel range, average fuel economy, instant fuel economy, average vehicle speed) and compass display
- Compass display, located in the Driver Information Center
- Window, power with driver Express-Up/Down
- Windows, power with front passenger Express-Down
- Windows, power with rear Express-Down
- Door locks, power programmable with lockout protection
- Keyless Open, includes extended range Remote Keyless Entry
- Remote panic alarm
- Cruise control, electronic with set and resume speed
- Theft-deterrent system, unauthorized entry
- Power outlet, front auxiliary, 12-volt
- Power outlet, cargo area auxiliary, 12-volt
- USB data ports, 2, one type-A and one type-C includes auxiliary input jack, located in front center storage bin
- USB charging-only ports, 2, located on the rear of the center console


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Vehicle: [Fleet] 2023 GMC Terrain (TXB26) AWD 4dr SLE ( Complete)

Interior

Air conditioning, single-zone automatic climate control

Air vents, 2nd row

Sunglass storage, overhead

Map pocket, front passenger seatback

Mirror, inside rearview auto-dimming

Assist handle, driver

Assist handle, front passenger

Assist handles, rear outboard

GMC Connected Access capable (Subject to terms. See onstar.com or dealer for details.)

Safety-Exterior

Headlamp control, IntelliBeam auto high beam

Safety-Mechanical

Automatic Emergency Braking

StabiliTrak, stability control system with Traction Control

Hill Descent Control

Front Pedestrian Braking

Safety-Interior

Airbags, dual-stage frontal, and thorax side-impact driver and front passenger, and roof-rail side-impact, front and rear outboard seating positions (Always use seat belts and the correct child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Passenger Sensing System sensor indicator inflatable restraint, front passenger/child/presence detector (Always use seat belts and the correct child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

Rear Vision Camera, integrated into audio system display

OnStar and GMC connected services capable (Terms and limitations apply. See onstar.com or dealer for details.)

Forward Collision Alert

Following Distance Indicator

Lane Keep Assist with Lane Departure Warning


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Safety-Interior

Teen Driver a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to help encourage safe driving behavior. It can limit certain available vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report card gives you information on driving habits and helps you to continue to coach your new driver

Tire Pressure Monitor manual learn with Tire Fill Alert

Horn, dual-note

3 years of OnStar & Connected Services Plan see onstar.com for information. Access the entire suite of OnStar Safety & Security Services and Connected Services. For retail customers, this includes the OnStar Guardian app, connectivity for available In-Vehicle Apps, In-Vehicle Wi-Fi Hotspot data and Remote Access through the myGMC mobile app. Fleet customers will receive OnStar Vehicle Insights instead of Remote Access (Eligible vehicles receive 3-years of the OnStar and Connected Services Premium Plan, including the Connected Vehicle Plan and the OnStar Safety & Security Plan. Connected Vehicle Plan includes connectivity for available in-vehicle apps, Remote Access Plan (excluding Fleet vehicles, which will receive OnStar Vehicle Insights) and In-Vehicle Wi-Fi Hotspot data. OnStar Safety & Security Plan includes access to the OnStar Guardian App, Automatic Crash Response, Emergency Services, Crisis Assist, Roadside Assistance and Stolen Vehicle Assistance.) (Standard on models built after August 31, 2022.)

WARRANTY

Warranty Note: <<< Preliminary 2023 Warranty >>>

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Drivetrain Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Corrosion Years (Rust-Through): 6

Corrosion Years: 3

Corrosion Miles/km (Rust-Through): 100,000

Corrosion Miles/km: 36,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

Roadside Assistance Note: Qualified Fleet Purchases: 5 Years/100,000 Miles

Maintenance Note: 1 Year/1 Visit

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