



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	42533-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
11/16/2022

# QUICK QUOTE SHEET

REVISED QUOTE DATE  
11/16/2022

REQUESTING AGENCY	LAKE WORTH, CITY OF		
CONTACT PERSON	MICHAEL PIERCE	EMAIL	<a href="mailto:MPIERCE@LAKEWORTHBEACHFL.GOV">MPIERCE@LAKEWORTHBEACHFL.GOV</a>
PHONE	561-586-1720	MOBILE	FAX

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2023 091521-NAF & 060920-NAF** [www.NationalAutoFleetGroup.com](http://www.NationalAutoFleetGroup.com)

MODEL 4435 MSRP \$31,440.00

2023 TOYOTA RAV4 HYBRID LE AWD

**CUSTOMER ID** BASE VEHICLE PRICE **\$30,659.00**

**BED LENGTH** **SUV**

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
0040 FB20	Exterior Ice Cap with Interior Black, Fabric Seat Trim	\$0.00
2.5L	**HYBRID Engine Type Gas/Electric I- Displacement 2.5 L/152 Fuel System Port/Direct Injection SAE Net Horsepower @ RPM 208 @ 5700 SAE Net Torque @ RPM 163 @ 5200	\$0.00
MR20	All Weather Floor Mats with All Weather Cargo Tray	\$435.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00
		<b>CONTRACT OPTIONS</b>	<b>\$0.00</b>

TRADE IN

VEHICLE TOTAL **\$31,094.00**  
 MSRP DISCOUNT **1.1%**  
 ACCESSORY TOTAL **\$0.00**  
 CUSTOMER PRICE **\$31,094.00**

**YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~** \$0.00

**TOTAL COST LESS TRADE IN(S) QTY 1 \$31,094.00**

Estimated Annual payments for 60 months paid in advance: \$6,963.78  
 Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS**

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER [christy.self@alanjay.com](mailto:christy.self@alanjay.com)

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



# ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2023 Toyota RAV4 (4435) Hybrid LE AWD (SE) ( Complete )

## Window Sticker

### SUMMARY

[Fleet] 2023 Toyota RAV4 (4435) Hybrid LE AWD (SE)

MSRP:\$30,225.00

Interior:Black, Fabric Seat Trim

Exterior 1:Ice Cap

Exterior 2:No color has been selected.

### OPTIONS

CODE	MODEL	MSRP
4435	[Fleet] 2023 Toyota RAV4 (4435) Hybrid LE AWD (SE)	\$30,225.00
<b>OPTIONS</b>		
040	Ice Cap	\$0.00
FB20	Black, Fabric Seat Trim	\$0.00
FE	50 State Emissions	\$0.00

<b>SUBTOTAL</b>	<b>\$30,225.00</b>
Adjustments Total	\$0.00
Destination Charge	\$1,215.00
<b>TOTAL PRICE</b>	<b>\$31,440.00</b>

### FUEL ECONOMY

Est City:41 MPG

Est Highway:38 MPG

Est Highway Cruising Range:551.00 mi

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Vehicle: [Fleet] 2023 Toyota RAV4 (4435) Hybrid LE AWD (SE) ( Complete )

## Standard Equipment

### Mechanical

Engine: 2.5L 4-Cylinder Atkinson Cycle

Engine Auto Stop-Start Feature

Transmission w/Driver Selectable Mode and Sequential Shift Control

Transmission: ECVT (Continuously Variable)

Automatic Full-Time All-Wheel

Axle Ratio: TBD

550CCA Maintenance-Free Battery w/Run Down Protection

Hybrid Electric Motor

Towing Equipment -inc: Trailer Sway Control

1230# Maximum Payload

GVWR: 4,920 lbs

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Speed-Sensing Steering

14.5 Gal. Fuel Tank

Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Double Wishbone Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Brake Actuated Limited Slip Differential

Lithium Ion Traction Battery

### Exterior

Wheels: 17" x 7.0J Silver Aluminum Alloy

Tires: 225/65R17 AS

Steel Spare Wheel

Compact Spare Tire Mounted Inside Under Cargo

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Vehicle: [Fleet] 2023 Toyota RAV4 (4435) Hybrid LE AWD (SE) ( Complete )

## Exterior

- Clearcoat Paint
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent
- Black Rear Bumper w/Black Rub Strip/Fascia Accent
- Black Bodyside Cladding and Black Wheel Well Trim
- Chrome Side Windows Trim and Black Front Windshield Trim
- Body-Colored Door Handles
- Black Power Side Mirrors w/Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper and Defroster
- Deep Tinted Glass
- Fixed Interval Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille w/Body-Color Surround
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Roof Rack Rails Only
- LED Brakelights
- Headlights-Automatic Highbeams
- Auto Off Aero-Composite Led Low/High Beam Daytime Running Auto High-Beam Headlamps
- Laminated Glass

## Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls and Radio Data System
- Radio: AM/FM/XM Audio System -inc: 8" touch screen and 6 speakers
- Integrated Roof Antenna
- 2 LCD Monitors In The Front

## Interior

- Driver Seat
- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat

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## Interior

- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- Front Sport Seats -inc: 6-way adjustable driver and 4-way adjustable passenger seats
- Front Cupholder
- Rear Cupholder
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Remote Releases -Inc: Mechanical Fuel
- Cruise Control w/Steering Wheel Controls
- Distance Pacing w/Traffic Stop-Go
- Dual Zone Front Automatic Air Conditioning
- HVAC -inc: Underseat Ducts and Console Ducts
- Glove Box
- Driver Foot Rest
- Full Cloth Headliner
- Cloth Door Trim Insert
- Urethane Gear Shifter Material
- Interior Trim -inc: Metal-Look Instrument Panel Insert and Metal-Look Interior Accents
- Fabric Seat Trim
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Carpet Floor Covering
- Carpet Floor Trim
- Cargo Area Concealed Storage
- Cargo Space Lights
- Safety Connect (1-year trial) Tracker System

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## Interior

- Instrument Panel Bin, Driver And Passenger Door Bins
- Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Systems Monitor
- Trip Computer
- Outside Temp Gauge
- Digital/Analog Appearance
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Front Center Armrest and Rear Center Armrest
- 1 Seatback Storage Pocket
- Immobilizer
- 2 12V DC Power Outlets
- Air Filtration

## Safety-Mechanical

- Lane Tracing Assist (LTA)
- Electronic Stability Control (ESC)
- ABS And Driveline Traction Control

## Safety-Exterior

- Side Impact Beams

## Safety-Interior


- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Collision Mitigation-Front
- Pre-Collision System (PCS)
- Lane Keeping Assist
- Lane Departure Warning
- Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags

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## Safety-Interior

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag and Passenger Cushion Front Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

## WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8


Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 2

Roadside Assistance Miles/km: Unlimited

Maintenance Years: 2

Maintenance Miles/km: 25,000

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