

STAFF REPORT REGULAR MEETING

AGENDA DATE: June 16, 2026

DEPARTMENT: Leisure Services

TITLE:

Invitation to Negotiate (ITN) for Golf Clubhouse Restaurant Lease

SUMMARY:

The Leisure Services Department with support from Procurement request review and approval of the Golf Clubhouse Restaurant Lease Invitation to Negotiate

BACKGROUND AND JUSTIFICATION:

The Lake Worth Beach Golf Club has been operated by an external vendor under a long-term lease that expires in April 30, 2027.

To secure the most qualified partner and ensure transparency, competitiveness, and strategic alignment, the staff prepared Invitation to Negotiate (ITN) #26-101 seeking proposals for a long-term lease of the Golf Clubhouse Restaurant. The ITN process allows the City to evaluate operational concepts, financial strength, proposed improvements, and overall vision for the restaurant. This competitive method ensures the City can assess multiple operating models, negotiate favorable lease terms, and ultimately select the best respondent, positioned to meet the needs of patrons and support the long-term vitality of the Golf Club.

Approval of the ITN is necessary for the City to begin the solicitation and negotiation process, evaluate qualified operators, and maintain continuity of service upon expiration of the current lease.

MOTION:

Motion to approve/disapprove the Invitation to Negotiate for Golf Clubhouse Lease.

ATTACHMENT(S):

ITN #26-101 LWB Golf Clubhouse Restaurant Lease