



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	26077-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
5/27/2020

QUICK QUOTE SHEET

REVISED QUOTE DATE
5/28/2020

REQUESTING AGENCY	LAKE WORTH, CITY OF		
CONTACT PERSON	FELIPE LOFASO	EMAIL	Flofaso@lakeworth.org
PHONE	561-586-1720	MOBILE	FAX

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2020-120716 NAF	www.NationalAutoFleetGroup.com
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MODEL	4444	MSRP	\$29,645.00
2020 TOYOTA RAV4 HYBRID XLE AWD (4444)			
CUSTOMER ID		NJPA PRICE	\$27,102.00

BED LENGTH	4dr
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
040 FA20	EXTERIOR SUPER WHITE WITH BLACK CLOTH INTERIOR	\$0.00
2.5L	Engine: 2.5L 4-Cylinder Atkinson Cycle, Engine Auto Stop-Start Feature, Transmission: CVT (Continuously Variable), Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler. Hybrid Electric Motor	\$0.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS.	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NEW-TAG	New CITY tag Includes temp tag & two way overnight shipping for signature.		\$245.00
WTF SUV 2	Weather Tech floor liner system (1st & 2nd rows).		\$235.00
MG 72/150	MAJOR GUARD 72 MONTHS / 150,000 MILE EXTENDED WARRANTY WITH \$0 DEDUCTIBLE.		\$2,771.00
CONTRACT OPTIONS			\$3,251.00

TRADE IN		TOTAL COST	\$30,353.00
YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~			\$0.00
TOTAL COST LESS TRADE IN(S)		QTY	1
			\$30,353.00

Estimated Annual payments for 60 months paid in advance: \$6,797.82
Municipal finance for any essential use vehicle, requires lender approval, WAC.


Comments

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com
"I Want to be Your Fleet Provider"
 I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.




ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE) ( Complete)



Note:Photo may not represent exact vehicle or selected equipment.

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Data Version: 11068. Data Updated: May 26, 2020 10:12:00 PM PDT.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE) (Complete)

Window Sticker

SUMMARY

[Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE)

MSRP:\$29,395.00

Interior:Black, Fabric Seat Trim (FA)

Exterior 1:Super White

Exterior 2:No color has been selected.

OPTIONS

CODE	MODEL	MSRP
4444	[Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE)	\$29,395.00
OPTIONS		
040	Super White	\$0.00
FA20	Black, Fabric Seat Trim (FA)	\$0.00
FE	50 State Emissions	\$0.00

SUBTOTAL	\$29,395.00
Adjustments Total	\$0.00
Destination Charge	\$1,060.00
TOTAL PRICE	\$30,455.00

FUEL ECONOMY

Est City:41 MPG

Est Highway:38 MPG

Est Highway Cruising Range:551.00 mi

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Vehicle: [Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE) (Complete)

Standard Equipment

Mechanical

Engine: 2.5L 4-Cylinder Atkinson Cycle

Engine Auto Stop-Start Feature

Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler

Transmission: ECVT (Continuously Variable)

Electronic Transfer Case

Automatic Full-Time All-Wheel

Axle Ratio: TBD

550CCA Maintenance-Free Battery w/Run Down Protection

Hybrid Electric Motor

Towing Equipment -inc: Trailer Sway Control

1165# Maximum Payload

GVWR: 4,920 lbs

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Speed-Sensing Steering

14.5 Gal. Fuel Tank

Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Double Wishbone Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Mechanical Limited Slip Differential

Nickel Metal Hydride Traction Battery

Exterior

Wheels: 17" x 7.0J Silver Aluminum Alloy

Tires: 225/65R17 AS

Steel Spare Wheel

Compact Spare Tire Mounted Inside Under Cargo

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Vehicle: [Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE) (Complete)

Exterior

- Clearcoat Paint
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent
- Black Rear Bumper w/Black Rub Strip/Fascia Accent
- Black Bodyside Cladding and Black Wheel Well Trim
- Chrome Side Windows Trim and Black Front Windshield Trim
- Body-Colored Door Handles
- Body-Colored Power Heated Side Mirrors w/Manual Folding and Turn Signal Indicator
- Fixed Rear Window w/Fixed Interval Wiper and Defroster
- Deep Tinted Glass
- Variable Intermittent Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille w/Body-Color Surround
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Roof Rack Rails Only
- LED Brakelights
- Front Fog Lamps
- Fully Automatic Projector Beam Led Low/High Beam Daytime Running Auto High-Beam Headlamps
- Laminated Glass

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls and Radio Data System
- Radio: AM/FM Stereo -inc: 6 speakers, 7.0" touch screen, Scout GPS Link compatible w/up to 3-year trial, Siri Eyes Free, Apple CarPlay compatible, aux port, USB media port, 4 USB charging ports, hands-free phone capability, advanced voice recognition and music streaming via Bluetooth wireless technology, Toyota Connected Services Safety Connect w/3-year trial, Wi-Fi Connect Powered by Verizon w/up to 2GB within 6-month trial
- Integrated Roof Antenna
- 2 LCD Monitors In The Front

Interior

- Driver Seat

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Vehicle: [Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE) (Complete)

Interior

- Passenger Seat
- 60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Power/Regen, Trip Odometer and Trip Computer
- Power Rear Windows and Fixed 3rd Row Windows
- Front Sport Seats -inc: 8-way power driver w/lumbar and 4-way adjustable passenger seats
- Front Cupholder
- Rear Cupholder
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Remote Releases -Inc: Mechanical Fuel
- Proximity Key For Doors And Push Button Start
- Cruise Control w/Steering Wheel Controls
- Distance Pacing
- HVAC -inc: Underseat Ducts
- Dual Zone Front Automatic Air Conditioning
- Glove Box
- Driver Foot Rest
- Full Cloth Headliner
- Cloth Door Trim Insert
- Urethane Gear Shifter Material
- Interior Trim -inc: Metal-Look Instrument Panel Insert and Metal-Look Interior Accents
- Fabric Seat Trim (FA)
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
- Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Carpet Floor Covering
- Carpet Floor Trim

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Vehicle: [Fleet] 2020 Toyota RAV4 (4444) Hybrid XLE AWD (SE) (Complete)

Interior

- Cargo Area Concealed Storage
- Roll-Up Cargo Cover
- Cargo Space Lights
- FOB Controls -inc: Cargo Access
- Tracker System
- Instrument Panel Bin, Driver And Passenger Door Bins
- Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Trip Computer
- Outside Temp Gauge
- Analog Display
- Seats w/Cloth Back Material
- Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Front Center Armrest and Rear Center Armrest
- 2 Seatback Storage Pockets
- Engine Immobilizer
- 2 12V DC Power Outlets
- Air Filtration

Safety-Mechanical

- Electronic Stability Control (ESC)
- ABS And Driveline Traction Control

Safety-Exterior

- Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Safety Connect with 1-year trial Emergency Sos
- Lane Departure Alert with Steering Assist (LDA w/SA) Lane Keeping Assist
- Lane Departure Alert with Steering Assist (LDA w/SA) Lane Departure Warning
- Blind Spot Monitor (BSM) Blind Spot

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Safety-Interior

Pre-Collision System (PCS) and Rear Cross-Traffic Alert (RCTA)

Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag and Passenger Cushion Front Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera

WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 2

Roadside Assistance Miles/km: Unlimited

Maintenance Years: 2

Maintenance Miles/km: 25,000

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