

Finalist Presentation

Presented to

The City of Lake Worth Beach

4/22/2026



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AGENDA



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1

Who We Are

A True Partner Ready to Meet Your Needs

2

Our Framework for Success

Collaborative Partnership
Strategic Program Design
Patient Outreach & Engagement
Elevated Standard of Care
Measurably Improved Outcomes

3

Open Discussion

Q&A
Open Discussion

4

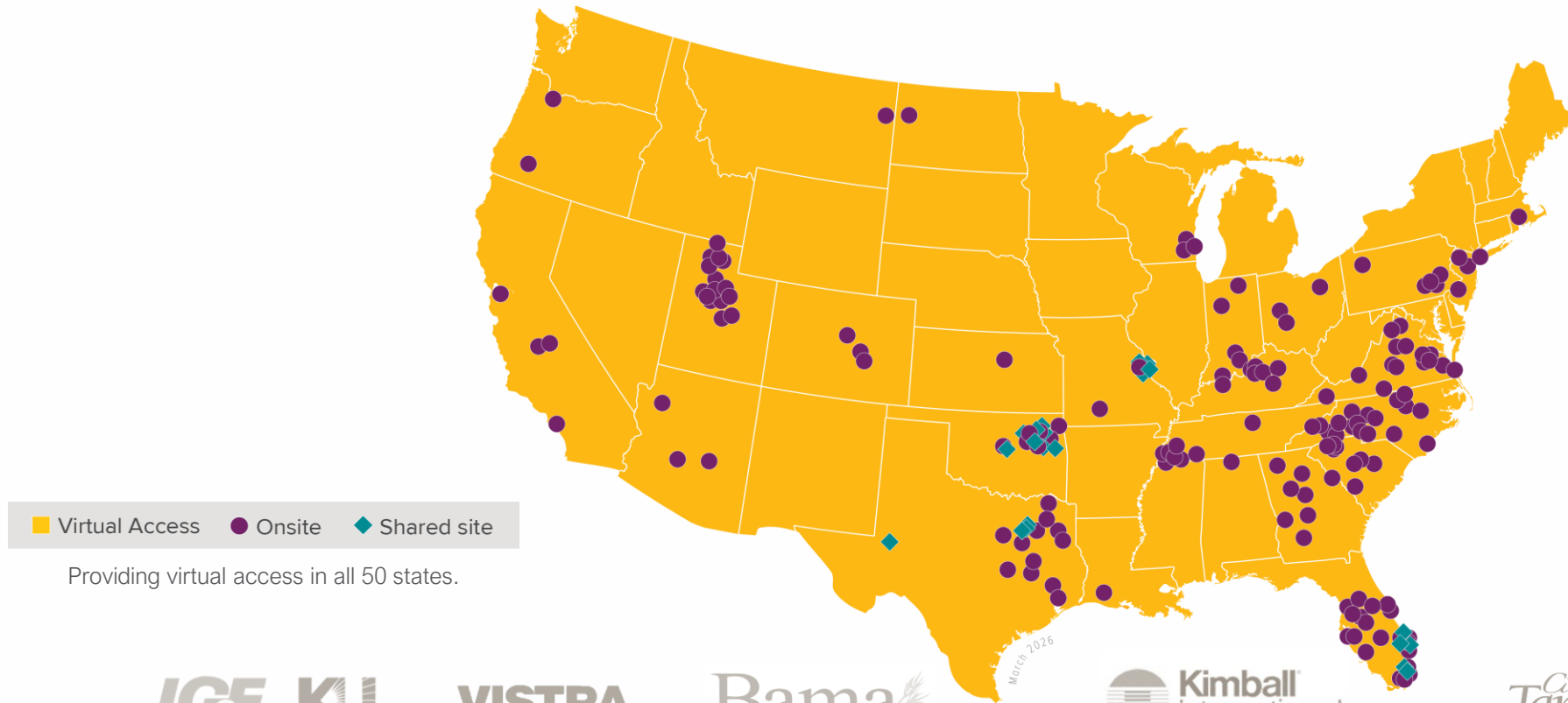
Appendix

Case Studies
Sample Reports



CARING FOR NEARLY 500,000 PATIENTS NATIONWIDE

A National Leader in Workforce Health



Providing virtual access in all 50 states.



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GE APPLIANCES
a Haier company



CareATC Florida Health Center Locations





What to Expect from CareATC

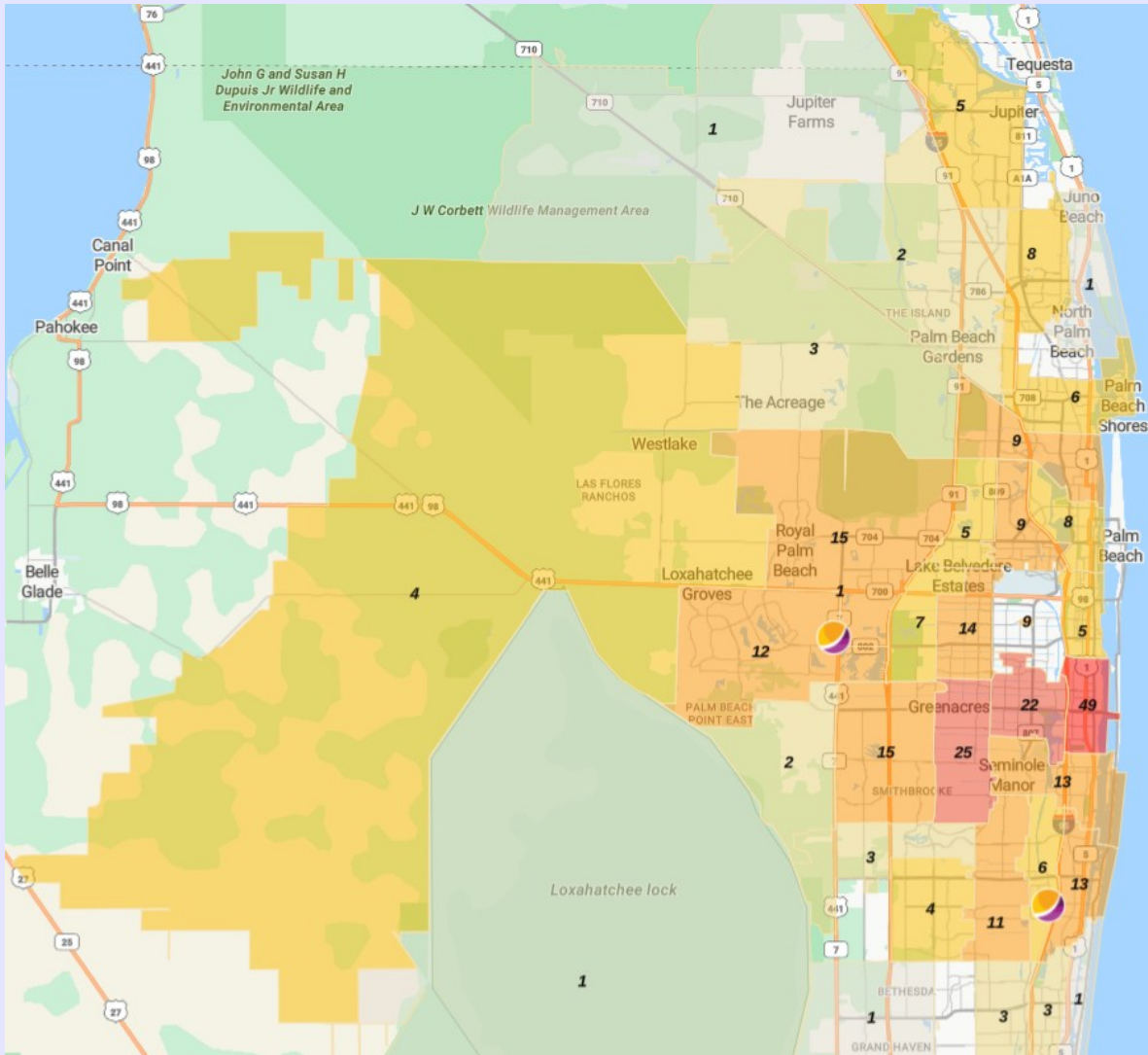
City of Lake Worth Beach



City of Lake Worth Beach – FL

Below is the Heatmap and the Proximity Analysis for City of Lake Worth Beach Employees (including Retirees) with respect to the two CareATC locations located at **1700 West Woolbright Road, Boynton Beach, Florida 33426** and **1397 Medical Park Boulevard Suite 380, Wellington, Florida 33414**.

A total of **308** (out of 334) employees (**~93%**) live within 20 miles of one of these two Care ATC Centers



CareATC Shared Centers

Proximity Analysis

0-10 MILES

- 259 Members

10-15 MILES

- 26 Members

15- 20 MILES

- 23 Members

Note: Many employees live within 20 miles of both the locations. For the purpose of Analysis the proximity to the closest one was considered



DELIVERY OF CARE

Flexible Options that Scale with Your Needs



On-Site

Custom facility centrally located at your worksite providing employees with convenient access to care



Near-Site

Convenient access to a private or shared facility just a short distance away from your worksite



Virtual

Members can access 24/7 virtual care in addition to in-person access to an on-site or near-site clinic



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Virtual Primary Care



Virtual Primary Care services available at all CareATC Health Centers*



Patients visit with their CareATC PCP for optimal continuity of care



Easy-to-use platform with seamless EMR and patient portal integration



Create care parity enabling patients to see CareATC PCP virtually

**BeWell+ Virtual Primary Care available to patients not attributed to a health center.*

Virtual Urgent Care

Optional Add On via Third-Party Service



24/7/365 access to physicians for after hours urgent care



Nationwide network of board-certified physicians via third-party





COMPREHENSIVE SUITE OF SERVICES

Our Capabilities



Shared-Site



Virtual



ADVANCED PRIMARY CARE

Core Primary Care Services

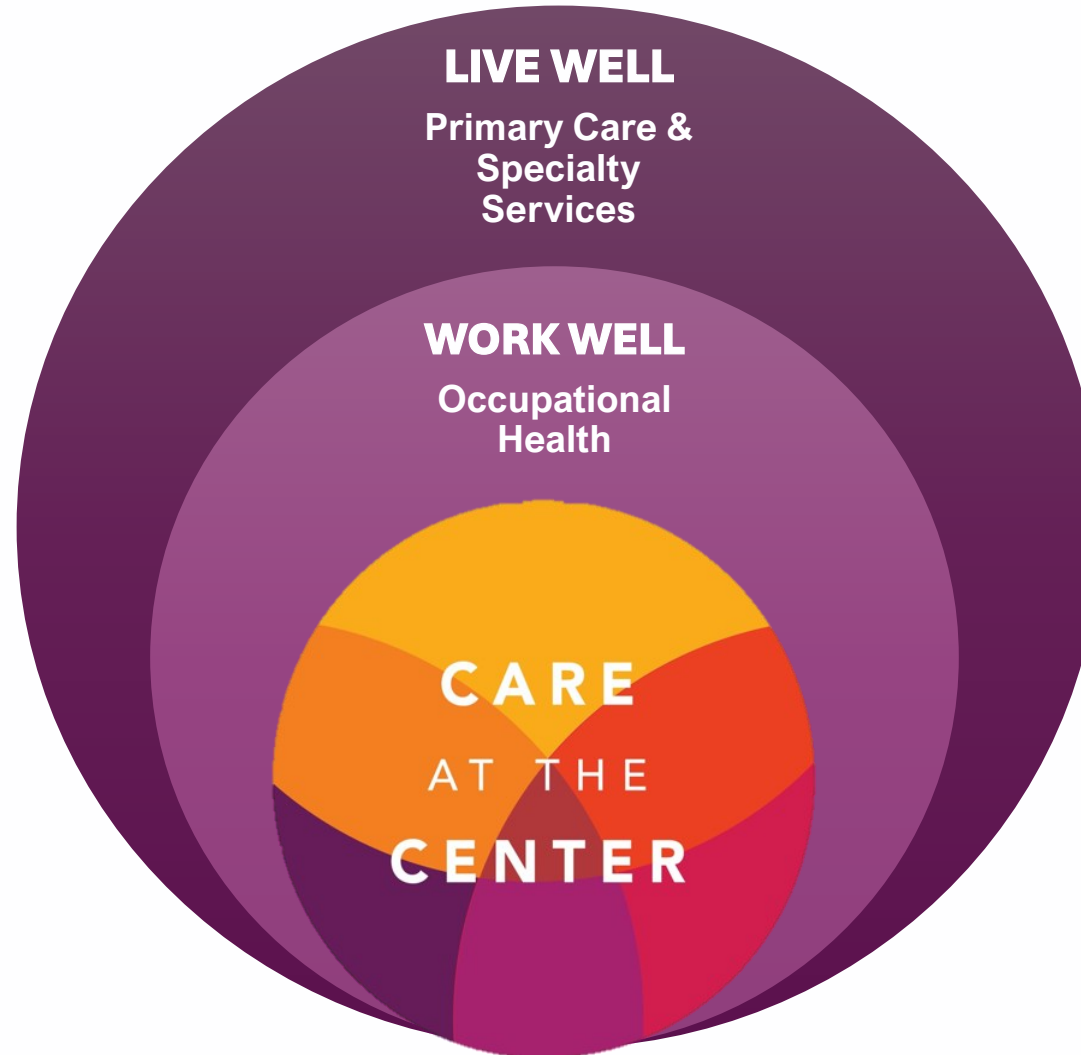
- Preventive Care
- Urgent & Acute Care
- Chronic Condition Management
- Labs & Vaccinations
- Total Pharmacy Solutions



Optional: TOTAL HEALTH SOLUTIONS

Expanded Specialty Services

- Mental/Behavioral Health Care
- Nutrition Counseling
- Health Coaching
- Physical Therapy
- Wellness Programs
- Collaborative Care / RN Coordinator



Optional: WORK READY Occupational Health Services

- Substance Use Testing
- Employment Physicals
- Tests & Screenings



Optional: WORK SMART Prevention & Intervention Strategies

- Prevention & Early Intervention Programs
- Ergonomics
- Job Rotation Planning



Optional: WORK STRONG Work Injury and Illness Management

- Work Injury & Illness Care
- Physical Medicine



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Collaborative Partnership



What You Can Expect from Us

We sweat the small stuff so you don't have to. Get ready to look good with our proactive account management team that provides you with...

- Insights to exchange pain points for best practices
- Periodic reporting complete with strategic recommendations (QBRs)
- Optimization of services and engagement program



Implementation

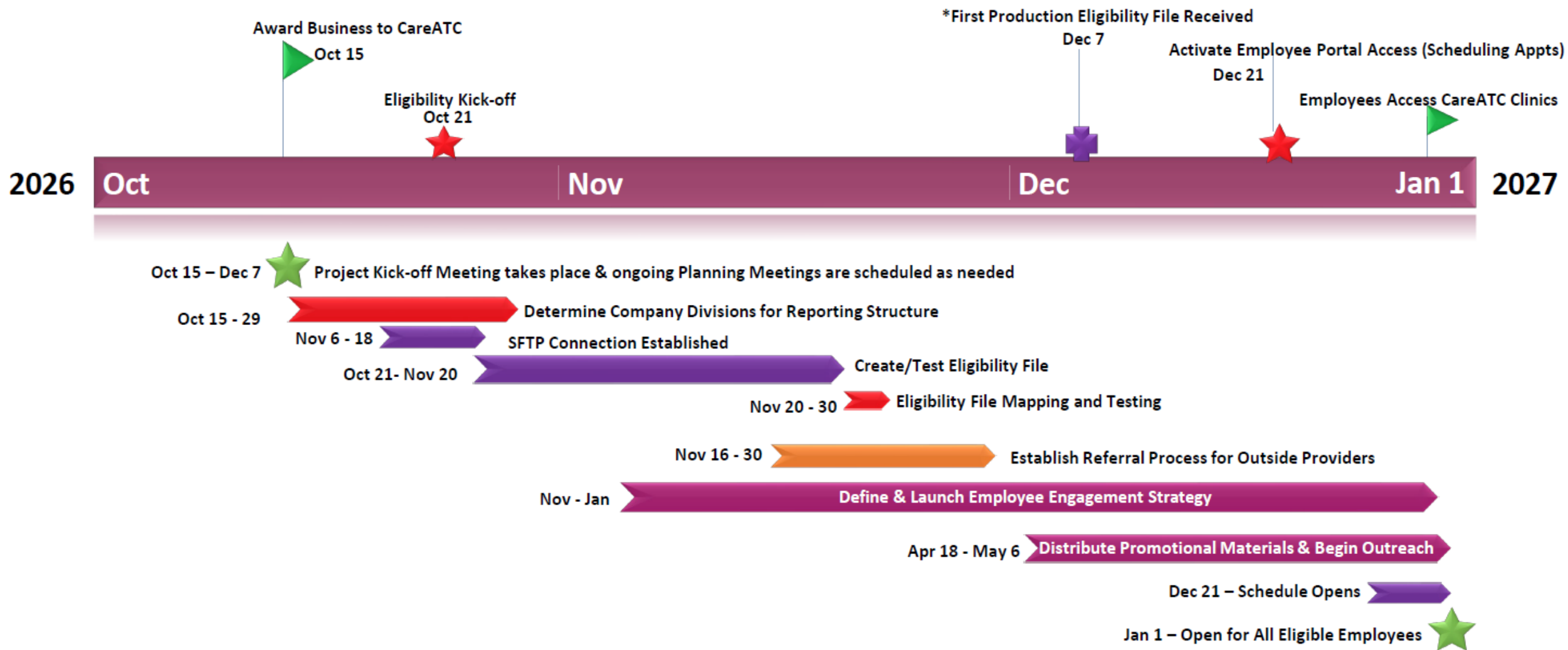
Winning from the Start



City of Lake Worth Beach

HI-LEVEL IMPLEMENTATION SCHEDULE

Boynton Beach & Wellington CareATC Shared-Site Access



* Delay in receipt of the eligibility file, as specified, could impact your go-live date.

Strategic Program Design



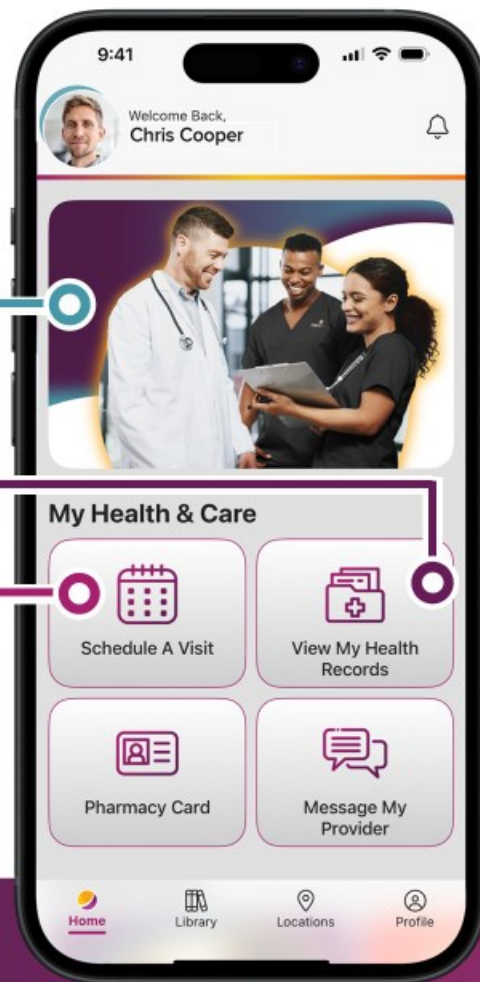


Mobile App Home Screen

Rotating reminders to engage patients

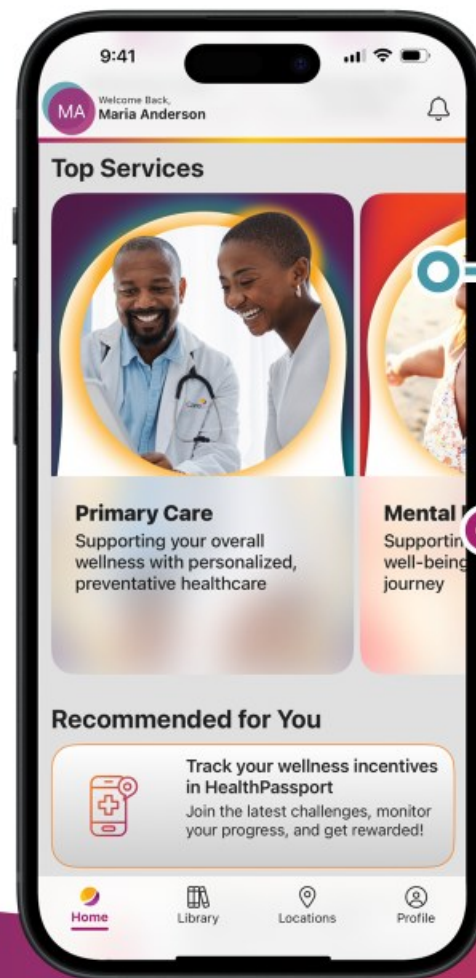
View care team, visit history and message providers

Simple navigation with a seamless user experience



Overview of service offerings with direct scheduling

Visuals for personalization and targeted engagement



Identifying High-Risk Patients

The top 10% of clinically high-risk patients make up 90% of your costs.



Dan is at high risk for **diabetes**.



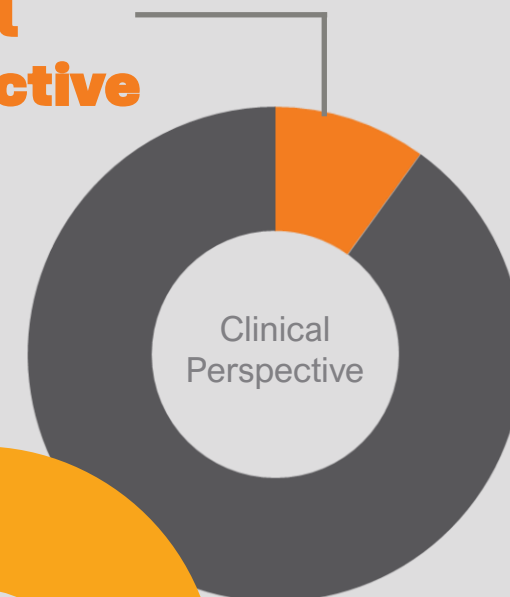
Hannah is at moderate risk for **hypertension**.



Charlie is at some risk of **high cholesterol**.



High Risk Clinical Perspective

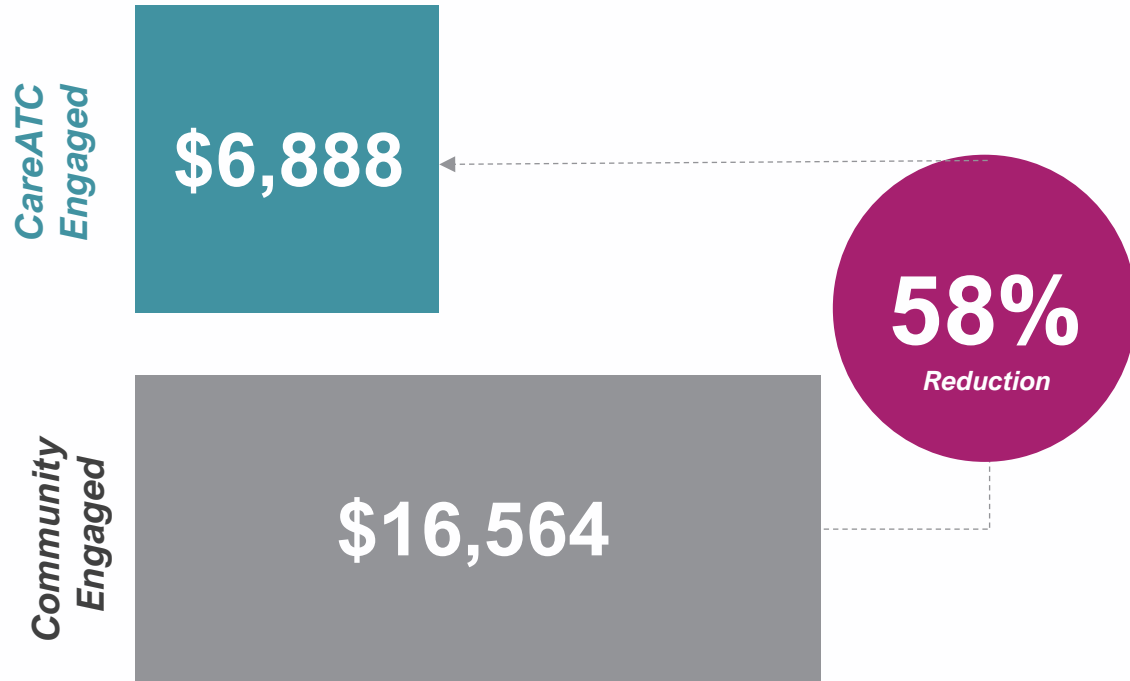


High Cost Financial Perspective



Proven Results

Measurable Impact, Maximizing Savings



2024 Claims Analysis

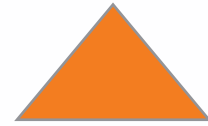


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\$9,675

Per Member Per Year Savings for Engaged CareATC Members compared to Community Engaged Members



5.9x

Main Street Medical Costs More

Community Engaged members experienced nearly 6 times more cost growth than CareATC Engaged members.

Methodology: CareATC analysis includes 117,000+ employees and spouses across 40+ CareATC clients active from 2022–2024. Compares CareATC-engaged members (1+ provider visit) to community-engaged members (1+ medical or Rx claim). High-cost claimants (>\$100K/year) were excluded to ensure a clear comparison of healthcare utilization and cost trends.

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City of Lake Worth Beach Investment

December 15, 2025



Shared Site Access

Approx. 334 Eligible Employees

PEPM fee for shared site access includes:

- National Shared-Site Clinic Access
- Advanced Primary Care
- Virtual Primary Care during regular clinic hours via the same shared site clinic providers as are available in-person
- Fully Integrated Virtual Urgent Care via third party partner – 24/7 access
- Specialty eConsults
- Patient Portal and Mobile App
- Prescriptive Communications
- Advanced analytics & reporting (monthly, quarterly, annual)
- Standard Marketing Program Design
- Operations Management & Account Support
- Quality and Compliance
- Four (4) inbound data feed set ups and one (1) outbound data feed set ups included



*Proposed Shared Clinic(s) Access Pricing:

- Per Employee Per Month (PEPM): \$65.00
- Estimated Eligible Employee Count: 334
- Estimated Monthly Clinic Access Fee: \$21,710

Estimated Year 1 Annual Clinic(s) Access Fee: \$260,520

*Proposed Estimated Pass-Through Variable Costs (assume 1000 visits) :

- Estimated Labs: \$15,000
- Estimated Onsite Dispensing: \$15,000
- Estimated Mail Order Medications: \$45,000

Subtotal Estimated Variable Costs \$75,000

TOTAL ESTIMATED SHARED SITE COSTS YEAR 1: \$335,520

*Pricing is valid for 90 days from 12/9/2025



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