

STAFF REPORT REGULAR MEETING

AGENDA DATE: September 19, 2023

DEPARTMENT: Leisure Services

TITLE:

Contract with Oceanside Beach Services, Inc., for beach equipment rental concessions.

SUMMARY:

This contract will authorize Oceanside Beach Services, Inc., to provide rental of beach equipment and services at Lake Worth Beach for a period up to five (5 years).

BACKGROUND AND JUSTIFICATION:

The Leisure Services Department issued Request for Proposal (RFP) No. #23-204 for Beach Equipment Rental Concession and received one proposal in response. The RFP asked for proposals for the rental of beach equipment such as beach chairs, pads and umbrellas. The beach equipment rentals will be located on the north end of the beach and the contractor shall not be authorized to rent any equipment that is not covered in the attached contract and covered by the contractor's insurance policy furnished to the City.

Compensation from Oceanside Beach Services, Inc., to the City of Lake Worth Beach shall follow:

Year One:

Annual Concession Fee \$126,000.00;

Year Two:

Annual Concession Fee \$137,000.00;

Year Three:

Annual Concession Fee \$148,000.00;

Year Four:

Annual Concession Fee \$159,000.00;

Year Five:

Annual Concession Fee \$170,000.00;

Total five year annual concession fee: \$740,000.00

MOTION:

Move to approve/disapprove contract with Oceanside Beach Services, Inc., for beach rental concessions.

ATTACHMENT(S):

- 1) Fiscal Impact Analysis
- 2) Agreement

FISCAL IMPACT ANALYSIS

Five Year Summary of Fiscal Impact:

Fiscal Years	2024	2025	2026	2027	2028
Inflows					
Current Appropriation	\$115,000	\$137,000	\$148,000	\$159,000	\$170,000
Program Income	\$ 11,000	0	0	0	0
Grants	0	0	0	0	0
In Kind	0	0	0	0	0
Outflows					
Current Appropriation	0	0	0	0	0
Operating	0	0	0	0	0
Capital	0	0	0	0	0
Net Fiscal Impact	\$ 11,000	0	0	0	0
No. of Addn'l Full-Time Employee Positions					
	0	0	0	0	0

Contract Award - Existing Appropriation		
	Revenue Source	Expenditure
Department	Leisure Services	
Division	Beach Fund	
GL Description	Beach Concession Rentals	
GL Account Number	140-0000-347.30-80	
Project Number	N/A	
Requested Funds	\$126,000	