

# STAFF REPORT UTILITY MEETING

**AGENDA DATE:** October 29,2024

**DEPARTMENT:** Electric Utility

**TITLE:**

Goods and Services Agreement with Blackwood Solutions, LLC for the Transportation and Delivery of Ductile Iron Utility poles

**SUMMARY:**

Request for approval of the Goods and Services Agreement with Blackwood Solutions, LLC for the Transportation and Delivery of Ductile Iron Utility poles from the manufacturer's location to the City's storage facilities at an aggregate cost not to exceed \$1,000,000.

**BACKGROUND AND JUSTIFICATION:**

The City issued an Invitation for Re-Bids (IFB #24-110R) from qualified vendors for the Transportation and Delivery of Ductile Iron poles from the manufacturer's location to the City's storage facilities. Previously the City had used Blackwood Solutions, LLC Services for these deliveries. Ductile Iron Utility Poles are hardened, windstorm resistant and are available in lengths that comply with the Electric Utility's specifications for feeder circuits. The weight of each pole exceeds the capacity of the City's equipment to unload the poles from flatbed trailers while Blackwood Solutions, LLC vehicles have the capability of unloading the poles directly to the City desired locations, thereby avoiding additional redelivery costs to the City. Blackwood Solutions, LLC was the only qualified bid received, was found to be responsive and responsible and was ultimately recommended for the award.

Based on the results of the review of the bid submitted in response to IFB #24-110R, Blackwood Solutions, LLC is being recommended for the Transportation and Delivery Service of Ductile Iron Utility poles at an aggregate cost not to exceed \$1,000,000 and is in the best interest of the City.

**MOTION:**

Move to approve/disapprove the Goods and Services Agreement with Blackwood Solutions, LLC. for the Transportation and Delivery of Ductile Iron Utility poles at an aggregate cost not to exceed \$1,000,000.

**ATTACHMENT(S):**

Fiscal Impact Analysis  
Goods and Services Agreement  
Notice of Intent to Award

**FISCAL IMPACT ANALYSIS**

Five Year Summary of Fiscal Impact:

<b>Fiscal Years</b>	<b>2025</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>
<b>Inflows/Revenues</b>					
Appropriated (Budgeted)	0	0	0	0	0
Program Income	0	0	0	0	0
Grants	0	0	0	0	0
In Kind	0	0	0	0	0
<b>Outflows/Expenditures</b>					
Appropriated (Budgeted)	\$1,000,000	0	0	0	0
Operating	0	0	0	0	0
Capital	0	0	0	0	0
<b>Net Fiscal Impact</b>					
<i>(If not budgeted)</i>	0	0	0	0	0
<b>No. of Addn'l Full-Time</b>					
<b>Employee Positions</b>	0	0	0	0	0

<b>Contract Award - Existing Appropriation (Budgeted)</b>	
	<b>Expenditure</b>
<b>Department</b>	Electric Utility
<b>Division</b>	Distribution
<b>GL Description</b>	Improve Other than Build/Infrastructure
<b>GL Account Number</b>	421-6034-531.63-15
<b>Project Number</b>	Various SHRP
<b>Requested Funds</b>	\$1,000,000
<b>Remaining Balance</b>	\$21,759,146
<b>Source of Revenue</b> (i.e. Paygo. Current Revenue, Bond Money, Grants, etc.)	Series 2022 Consolidated Utility Revenue Bond