

STAFF REPORT REGULAR MEETING

AGENDA DATE: October 15, 2024

DEPARTMENT: City Manager

TITLE:

Agreements with Akerman, LLP and Capital City Consulting, LLC for Lobbying Services

SUMMARY:

Agreements with Akerman, LLP and Capital City Consulting, LLC authorizes the Consultants to provide lobbying services for the City of Lake Worth Beach

BACKGROUND AND JUSTIFICATION:

The City requested proposals from qualified and experienced firms to provide lobbying and intergovernmental consultant services in accordance with the highest legal, ethical, and professional standards. The services include a full range of professional lobbying services and advocacy before the Florida Legislature, the Governor, the Cabinet, and executive departments, agencies, offices, commissions, and other governmental units of the State of Florida with respect to all matters contained within the City's State legislative agenda, assigned executive branch projects, and other issues or projects of the City.

The City received a total of six (6) responses. The Evaluation Committee was comprised of the City Commissioners which heard presentations from all six (6) respondents and evaluated their proposals in accordance with the evaluation criteria set forth in solicitation documents.

Proposals submitted by Akerman, LLP and Capital City Consulting, LLC were the highest scoring responsive and responsible respondents and are being recommended for an award. The City staff negotiated with both Respondents and reduced the originally proposed annual costs by \$18,000 per year. It is the intention of the City to award the agreements for an initial period of three (3) years with each Respondent. These agreements may be renewed for two (2) additional renewal periods of one (1) year each if mutually agreed upon by the City and Respondents.

MOTION:

Move to approve/disapprove the Agreements for lobbying services with Akerman, LLP for the cost of not to exceed \$32,000 annually and Capital City Consulting for the cost of not to exceed \$36,000 annually.

ATTACHMENT(S):

Fiscal Impact Analysis
Agreement with Akerman, LLP
Agreement with Capital City Consulting, LLC
Evaluation Results.

FISCAL IMPACT ANALYSIS

Five Year Summary of Fiscal Impact:

Fiscal Years	2025	2026	2027	2028	2029
Inflows/Revenues					
Appropriated (Budgeted)	0	0	0	0	0
Program Income	0	0	0	0	0
Grants	0	0	0	0	0
In Kind	0	0	0	0	0
Outflows/Expenditures					
Appropriated (Budgeted)	\$68,000.00	\$68,000.00	\$68,000.00	\$68,000.00	\$68,000.00
Operating	0	0	0	0	0
Capital	0	0	0	0	0
Net Fiscal Impact <i>(If not budgeted)</i>	0	0	0	0	0
No. of Addn'l Full-Time Employee Positions	0	0	0	0	0

Contract Award - Existing Appropriation (Budgeted)	
	Expenditure
Department	Legislative
Division	City Manager
GL Description	Contractual Services
GL Account Number	001-1020-512.34-50
Project Number	N/A
Requested Funds	\$68,000.00
Remaining Balance	\$147,000.00
Source of Revenue (i.e. Paygo. Current Revenue, Bond Money, Grants, etc.)	Paygo/ Current Revenue