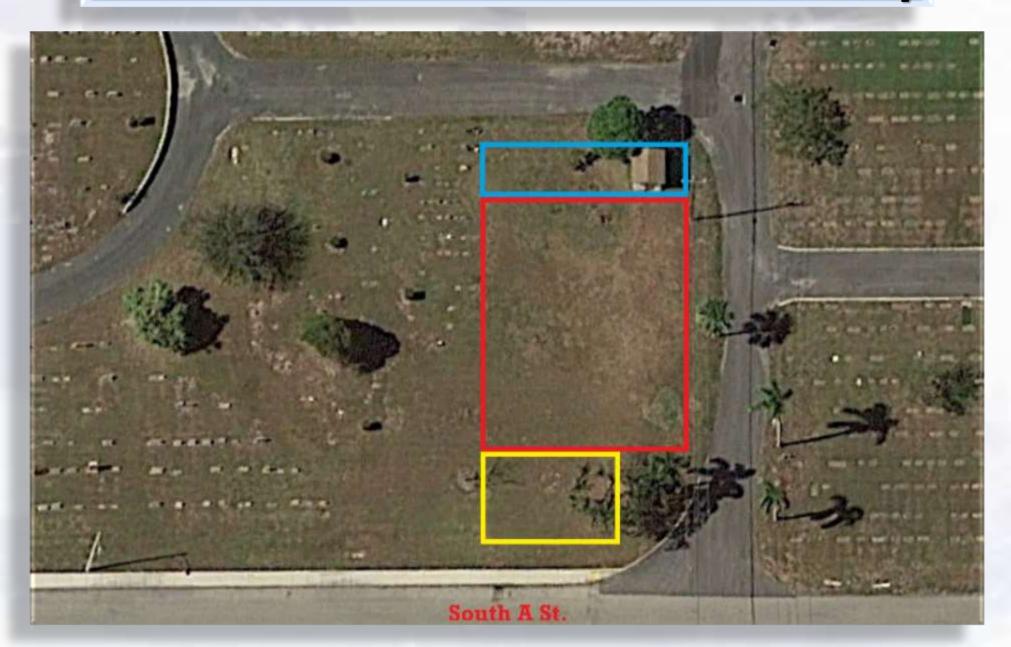


Lake Worth Beach - Pinecrest Cemetery



Lake Worth Beach - Pinecrest Cemetery



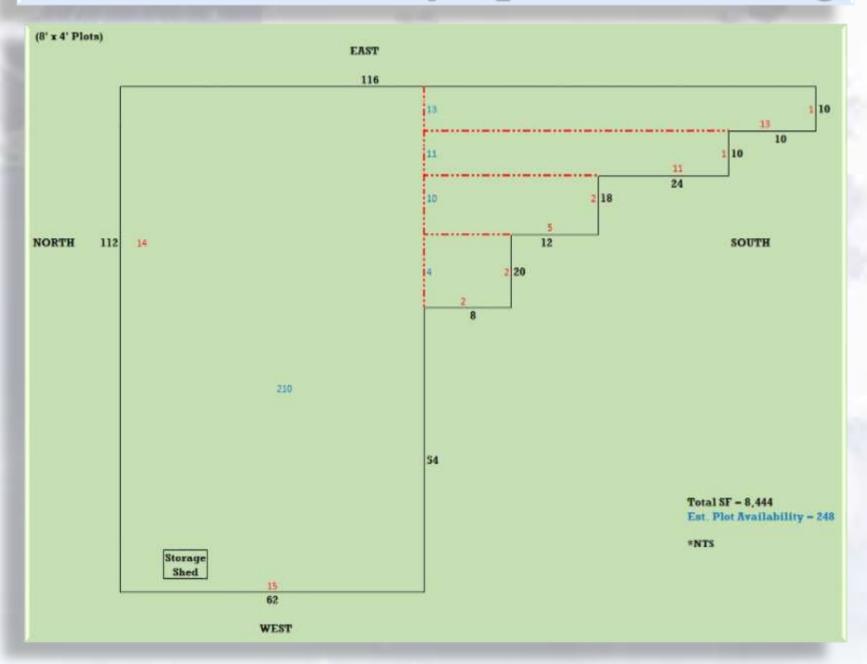
Lake Worth Beach - Pinecrest Cemetery



Pinecrest Cemetery Mausoleum - Option 1

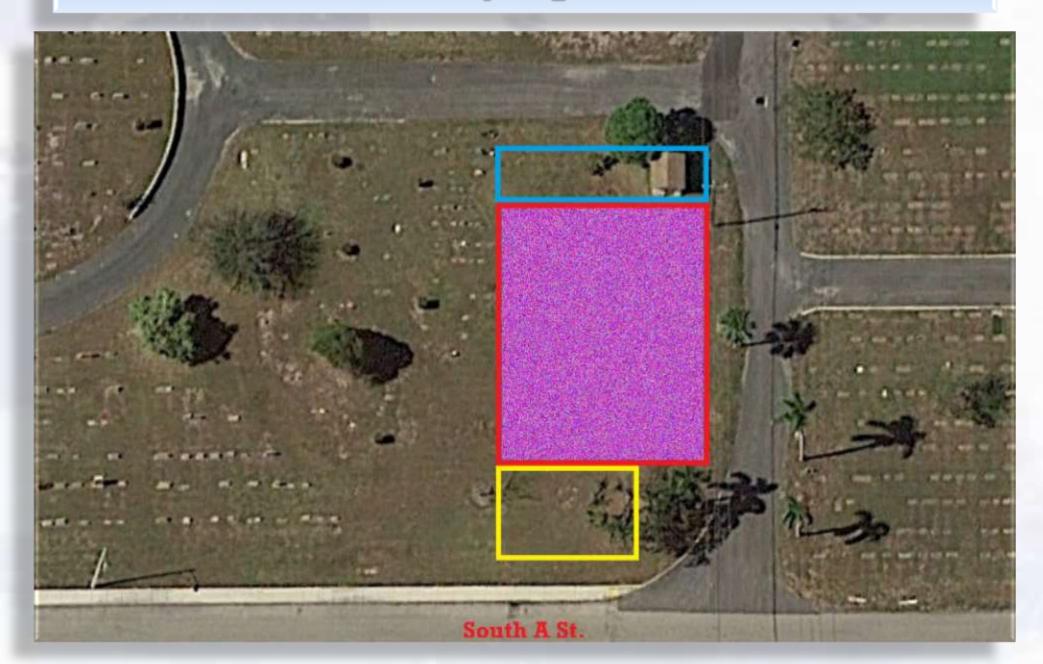


Pinecrest Cemetery Option 1 - Plotting

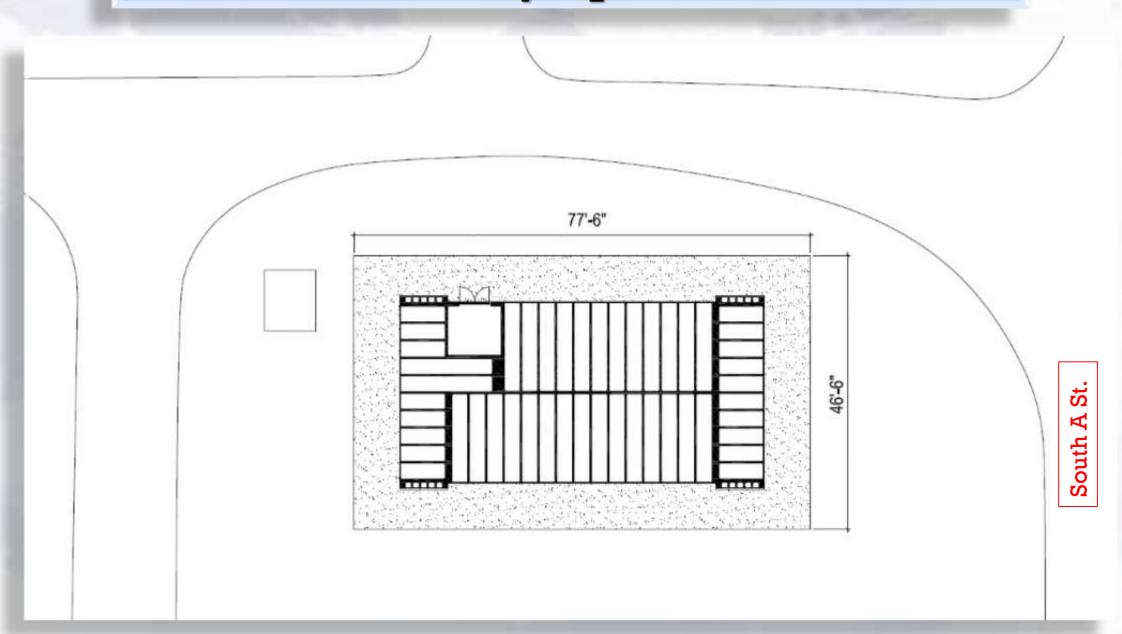


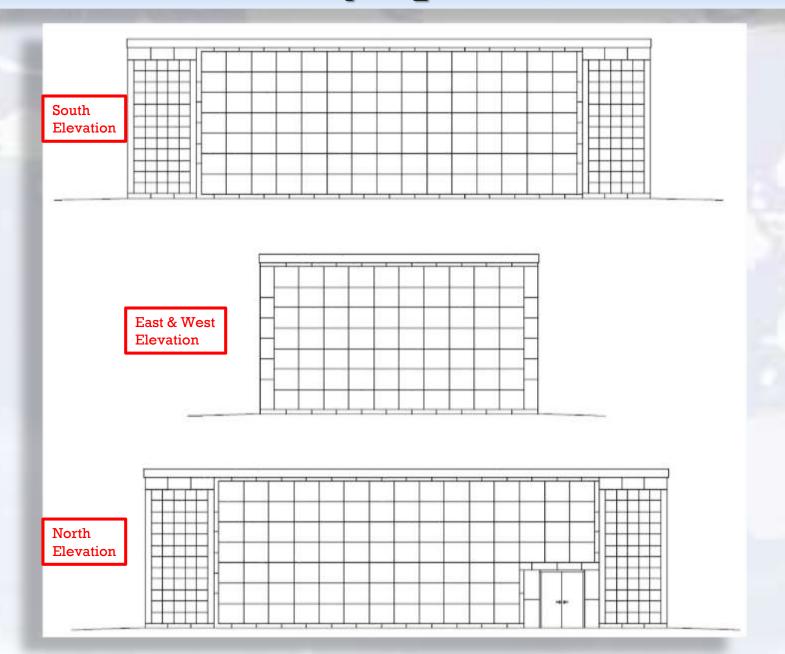
Pinecrest Cemetery Option 1 - Plotting

- >Option would provide an est. addl. 248 plots in Pinecrest
- ➤ At City rates of \$750 for residents / \$1,200 for non-residents & utilizing the \$750 open/close fees the following is estimated:
 - ❖If all 248 plots were purchased by residents: \$372k in revenue
 - ❖If all 248 plots were purchased by non-residents: \$484k in revenue
- >Revenue Range when all plots sold: est. \$372k \$484k
- *Once all plots are sold, revenue will cease, but the annual operational cost will remain



- ➤ Option consists of a footprint measuring 77'6 East/West by 46'6 North/South
- ➤ Based on a 7 level height, this configuration allows for 542 casket spaces / 240 niches
- Estimated cost of \$544k (roughly \$1k/casket space), which includes both single & companion casket spaces
- * Excluded from estimate are the necessary site work, crypt/niche plates, electric, and permits

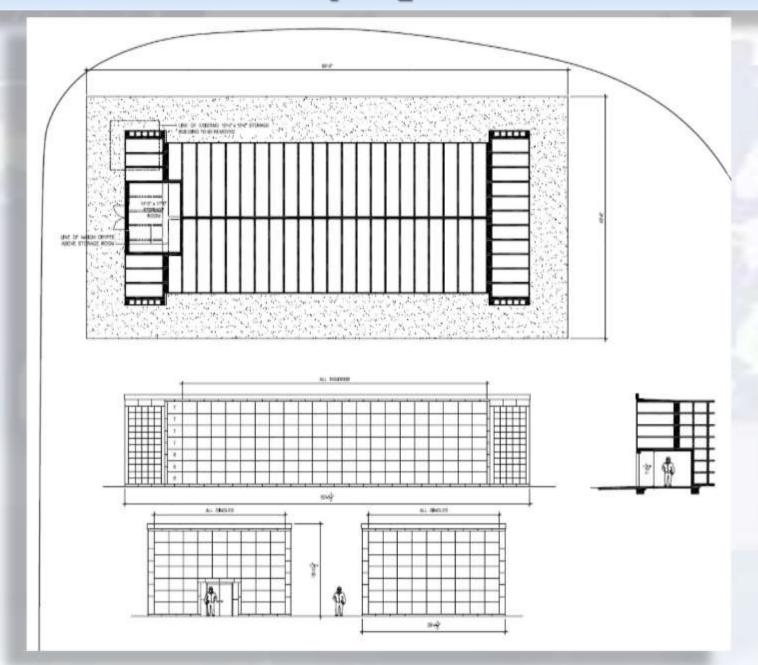




```
Level 1 (Ground Level): $4k/space X 74 spaces = $296k
Level 2: $5.5k/space X 74 spaces = $407k
Level 3: 5k/\text{space X 74 spaces} = $370k
Level 4: $4k/space X 80 spaces = $320k
Level 5: $3.5k/space X 80 spaces = $280k
Level 6: 3k/\text{space X }80 \text{ spaces} = $240k
Level 7 (Top Level): $2.5k/space X 80 spaces = $200k
    TOTAL CASKET REVENUE: $2,113,000
Niche Spaces for cremains Level 1 (Ground Level): $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 2: $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 3: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 4: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 5: $3k x 20 columns = $60k
Niche Spaces for cremains Level 6: $3k x 20 columns = $60k
Niche Spaces for cremains Level 7: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 8: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 9: $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 10: $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 11: $2.1k x 20 columns = $42k
Niche Spaces for cremains Level 12: $2.1k x 20 columns = $42k
    TOTAL NICHE SPACE REVENUE: $588,000
```

> Est. \$2,701,000 in potential revenue when all available spaces have been purchased





```
Level 1 (Ground Level): $4k/space X 101 spaces = $404k
Level 2: $5.5k/space X 101 spaces = $555.5k
Level 3: $5k/space X 101 spaces = $505k
Level 4: $4k/space X 106 spaces = $424k
Level 5: $3.5k/space X 106 spaces = $371k
Level 6: $3k/space X 106 spaces = $318k
Level 7 (Top Level): $2.5k/space X 106 spaces = $265k
    TOTAL CASKET REVENUE: $2,842,500
Niche Spaces for cremains Level 1 (Ground Level): $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 2: $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 3: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 4: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 5: $3k x 20 columns = $60k
Niche Spaces for cremains Level 6: $3k x 20 columns = $60k
Niche Spaces for cremains Level 7: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 8: $2.5k x 20 columns = $50k
Niche Spaces for cremains Level 9: $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 10: $2.3k x 20 columns = $46k
Niche Spaces for cremains Level 11: $2.1k x 20 columns = $42k
Niche Spaces for cremains Level 12: $2.1k x 20 columns = $42k
    TOTAL NICHE SPACE REVENUE: $588,000
```

> Est. \$3,430,500 in potential revenue when all available spaces have been purchased



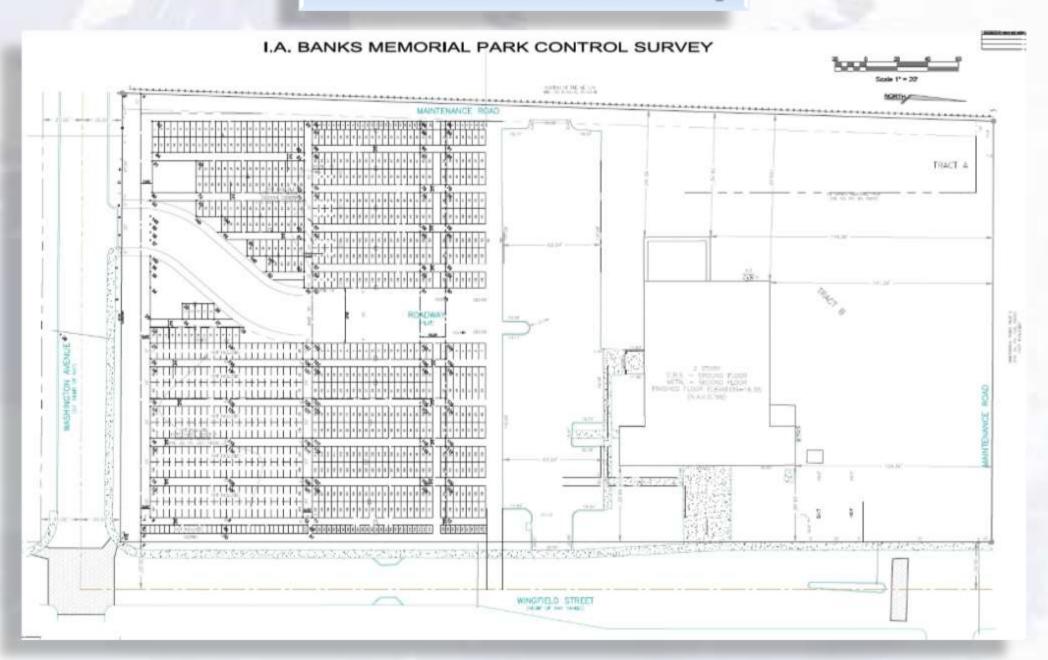


Mausoleum Lift





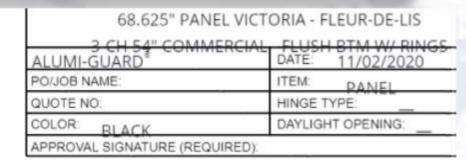
I.A Banks Cemetery

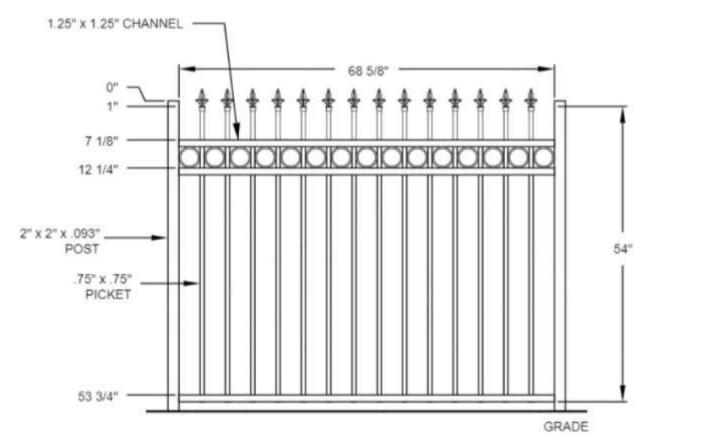


I.A Banks Cemetery



Example Cemetery Fence Detail





Questions?

