

**VILLAGE OF NORTH PALM BEACH
LEISURE SERVICES**

TO: Honorable Mayor and Members of the Village Council

THRU: Chuck Huff, Village Manager

FROM: Zakariya M. Sherman, Director of Leisure Services

DATE: April 11, 2024

SUBJECT: **RESOLUTION** – Accepting proposals from selected firms to provide Tree Trimming, Management, & Maintenance Services and authorizing the Mayor and Village Clerk to execute Contracts for such services in accordance with Village policies and procedures.

Background:

On February 7, 2024, the Village issued a Request for Proposals for Tree Trimming, Management, and Maintenance Services (“RFP”). On March 7, 2024, the following five firms submitted proposals in response to the RFP:

- Cayco Landscaping
- Precision Landscape Co. of Palm Beach County, Inc.
- Salgado Tree Trimming, LLC
- Sherlock Tree Company, Inc.
- The GreenShape – Landscape Management Holding LLC

A Selection Committee consisting of Leisure Services Director Zak Sherman, Country Club General Manager Beth Davis, and Superintendent of Parks and Recreation Stephen Poh reviewed the proposals on March 28, 2024 and ranked the proposals as follows:

Rank	Vendor	Total Score
1	Precision Landscape	218
2	Salgado Tree Trimming, LLC	187
3	Cayco Landscaping	187
4	Sherlock Tree Company	163
5	The GreenShape	110

Scoring was based on each firm’s qualifications, equipment, price proposal, references, and local preference. While there was initially a tie between Cayco and Salgado Tree Trimming, LLC, the tie was resolved by the Selection Committee in favor of Salgado Tree Trimming, LLC., citing the local preference.

Based upon the rankings, the Selection Committee is recommending that the Village enter into non-exclusive contracts with two of the proposers:

1. Precision Landscape Co. of Palm Beach County, Inc.; and
2. Salgado Tree Trimming LLC

This will ensure broader coverage and availability in case one contractor is unavailable.

Contract Term:

The initial term of the Contract will be three (3) years, with an option to renew for three (3) additional one-year terms for a cumulative total of six (6) years, using the same terms, conditions, and pricing during the initial term and renewal terms.

Scope of Work:

The scope of the work includes comprehensive tree maintenance such as pruning, trimming, and removing dead trees and branches. It also covers grinding stumps and roots, removing root balls, and properly disposing of all tree debris, with holes filled post-removal at the Village's direction. The project extends to delivering and installing new trees, plants, shrubs, mulch, and sod. Additionally, it encompasses whitefly treatment and conducting a tree inventory for Leisure Services locations.

Fiscal Impacts:

Work will be authorized through a Purchase Order for each vendor selected, in an amount not to exceed \$50,000 in any single fiscal year, based upon available funds in the Village Council's approved budget. There is no guarantee of a minimum amount of work under any continuing contract.

Account Information:

Fund	Department	Account Number	Account Description	Vendor	Amount
General Fund	Parks and Recreation	A8028-33491	Contractual Services	Precision Landscape	\$50,000
General Fund	Parks and Recreation	A8028-33491	Contractual Services	Salgado Tree Trimming	\$50,000

The attached Resolution and Contracts have been prepared and/or reviewed by the Village Attorney for legal sufficiency.

Recommendation:

Village Staff requests Council consideration and approval of the attached Resolution approving Contracts with Precision Landscape Company of Palm Beach County, Inc. and Salgado Tree Trimming, LLC for Tree Trimming, Management, and Maintenance Services at a total cost for each not to exceed \$50,000, with funds expended from Account Number A8028-33491 (Recreation – Contractual Services), and authorizing the Mayor and Village Clerk to execute Contracts for such services in accordance with Village policies and procedures.

RESOLUTION 2024-_____

A RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF NORTH PALM BEACH, FLORIDA, ACCEPTING PROPOSALS SUBMITTED BY PRECISION LANDSCAPE COMPANY OF PALM BEACH COUNTY, INC. AND SALGADO TREE TRIMMING, LLC FOR TREE TRIMMING, MANAGEMENT, AND MAINTENANCE SERVICES AND AUTHORIZING THE MAYOR AND VILLAGE CLERK TO EXECUTE NON-EXCLUSIVE CONTRACTS FOR SUCH SERVICES; PROVIDING FOR CONFLICTS; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Village issued a Request for Proposals for Tree Trimming, Management, and Maintenance Services (“RFP”) and received five proposals in response to the RFP; and

WHEREAS, the Selection Committee reviewed and evaluated the proposals in accordance with the criteria set forth in the RFP and based on such evaluation, Village Staff recommended accepting the proposals submitted by Precision Landscape Company of Palm Beach County, Inc. and Salgado Tree Trimming, LLC and executing non-exclusive contracts with both companies; and

WHEREAS, the Village Council determines that the adoption of this Resolution is in the best interests of the residents of the Village of North Palm Beach.

NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF NORTH PALM BEACH, FLORIDA as follows:

Section 1. The foregoing recitals are ratified as true and incorporated herein.

Section 2. The Village Council accepts the proposals from Precision Landscape Company of Palm Beach County, Inc. and Salgado Tree Trimming, LLC for tree trimming, management, and maintenance services and authorizes the Mayor and Village Clerk to execute Contracts for such services, copies of which are attached hereto and incorporated herein. The total amount for each Contract shall not exceed \$50,000.00 during any single fiscal year, with funds expended from Account No. A8028-33491 (Recreation – Contractual Services).

Section 3. All resolutions or parts of resolutions in conflict with this Resolution are hereby repealed to the extent of such conflict.

Section 4. This Resolution shall take effect immediately upon its adoption.

PASSED AND ADOPTED THIS ____ DAY OF _____, 2024.

(Village Seal)

MAYOR

ATTEST:

VILLAGE CLERK

CONTRACT

This Contract is made as of the _____ day of _____, 2024, by and between the VILLAGE OF NORTH PALM BEACH, a municipal corporation organized and existing under the laws of the State of Florida, hereinafter referred to as the VILLAGE, and PRECISION LANDSCAPE CO. OF PALM BEACH COUNTY, INC., a Florida corporation, hereinafter referred to as the VENDOR.

In consideration of the promises and mutual covenants herein contained, it is hereby agreed that the VENDOR shall provide to the VILLAGE all goods and services necessary to provide **Tree Trimming, Management, and Maintenance Services** pursuant to the terms and conditions of this Contract.

SECTION 1: SCOPE OF SERVICES OF THE VENDOR.

The Scope of Work is for **Tree Trimming, Management, and Maintenance Services** in accordance with the Request for Proposals issued by the Village, and VENDOR's Proposal submitted in response to the Request for Proposals, which are incorporated herein by reference. This Contract is non-exclusive.

SECTION 2: TERM OF CONTRACT.

A. This Contract shall become effective on the date set forth above and shall remain in effect for a period of three (3) years, unless earlier terminated in accordance with Section 7. This Contract shall automatically renew for three (3) additional one (1) year periods upon the same terms and conditions contained herein unless either party provides the other party with ninety (90) days' written notice of its intent not to renew prior to the expiration of the initial term or renewal term. Any variation to the terms and conditions set forth herein shall be in writing and signed by both parties.

B. The VENDOR shall not be entitled to an increase in the agreed to compensation resulting from this Contract or payment or compensation of any kind from the VILLAGE for direct, indirect, consequential, impact or other costs, expenses, or damages.

SECTION 3: VILLAGE'S REPRESENTATIVE.

Unless otherwise specified by the VILLAGE, the VILLAGE's representative shall be Zakariya Sherman, Director of Leisure Services. The Village Manager or Village Representative shall have the right at all reasonable times during the term of this Contract to inspect or otherwise evaluate the work being performed thereunder and the premises in which it is being performed.

SECTION 4: COMPENSATION AND METHOD OF PAYMENT.

A. The VILLAGE agrees to compensate the VENDOR for providing **Tree Trimming, Management, and Maintenance Services** and for which Purchase Orders are issued in accordance with VENDOR's Proposal, which is attached hereto and incorporated herein by reference. The total amount of compensation shall not exceed \$50,000 during any single fiscal year (October 1 through September 30th).

B. In order for both parties herein to close their books and records, VENDOR will clearly state “final invoice” on the VENDOR’s final/last billing to the VILLAGE. This certifies that all goods and services have been properly performed and all charges have been invoiced to the VILLAGE. Since this account will thereupon be closed, any and other further charges if not properly included in this final invoice are waived by the VENDOR. The VILLAGE will not be liable for any invoice from the VENDOR submitted thirty (30) days after the provision of all goods and services.

SECTION 5: INDEMNIFICATION.

A. The VENDOR shall indemnify and save harmless and defend the VILLAGE, its agents, servants, and employees from and against any and all claims, liability, losses, and/or cause of action which may arise from any negligent act or omission of the VENDOR, its agents, servants or employees in the performance of services under this Contract.

B. The VENDOR further agrees to indemnify, save harmless and defend the VILLAGE, its agents, servants and employees from and against any claim, demand or cause of action of whatsoever kind or nature arising out of any conduct or misconduct of the VENDOR its agents, servants, or employees not included in the paragraph above and for which the VILLAGE, its agents, servants or employees are alleged to be liable.

C. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against either the VILLAGE or VENDOR, nor shall this Contract be construed a waiver of sovereign immunity beyond the waiver provided in §768.28, Florida Statutes.

SECTION 6: PERSONNEL.

A. The VENDOR represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract.

B. All of the services required hereunder shall be performed by the VENDOR or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

C. All of the VENDOR’s personnel (and all sub-contractors OR sub-consultants) while on VILLAGE premises, will comply with all VILLAGE requirements governing conduct, safety, and security.

SECTION 7: TERMINATION.

This Contract may be cancelled by the VENDOR upon thirty (30) days prior written notice to the VILLAGE’s representative in the event of substantial failure by the VILLAGE to perform in accordance with the terms of this Contract through no fault of the VENDOR. It may also be terminated, in whole or in part, by the VILLAGE without cause upon thirty (30) days written notice to the VENDOR. The VILLAGE may also terminate this Contract with written notice of cause to the VENDOR, who fails to cure such cause within ten (10) days of the receipt of the VILLAGE’s notice. Unless the VENDOR is in breach of this Contract, the VENDOR shall be

paid for services rendered to the VILLAGE's satisfaction through the date of termination. After receipt of a Termination Notice and except as otherwise directed by the VILLAGE, the VENDOR shall:

- A. Stop work on the date and to the extent specified;
- B. Terminate and settle all orders and subcontracts relating to the performance of the terminated work;
- C. Transfer all work in progress, completed work, and other materials related to the terminated work to the VILLAGE; and
- D. Continue and complete all parts of the work that have not been terminated.

SECTION 8: FEDERAL AND STATE TAX.

The VILLAGE is exempt from payment of Florida State Sales and Use Tax. Unless purchased directly by the VILLAGE, the VENDOR shall not be exempted from paying sales tax to its suppliers for materials used to fill contractual obligations with the VILLAGE, nor is the VENDOR authorized to use the VILLAGE's Tax Exemption Number in securing such materials.

SECTION 9: INSURANCE.

A. Prior to commencing any work, the VENDOR shall provide certificates evidencing insurance coverage as required in the Request of Proposals. All insurance policies shall be issued by companies authorized to do business under the laws of the State of Florida. The Certificates shall clearly indicate that the VENDOR has obtained insurance of the type, amount, and classification as required for strict compliance with this Section and that no material change or cancellation of the insurance shall be effective without thirty (30) days' prior written notice to the VILLAGE's representative. Failure to comply with the foregoing requirements shall not relieve the VENDOR of its liability and obligations under this Contract.

B. The parties to this Contract shall carry Workers' Compensation Insurance and Employer's Liability Insurance for all employees as required by Florida Statutes. In the event that a party does not carry Workers' Compensation Insurance and chooses not to obtain same, then such party shall in accordance with Section 440.05, Florida Statutes, apply for and obtain an exemption authorized by the Department of Insurance and shall provide a copy of such exemption to the VILLAGE.

C. All insurance, other than Worker's Compensation, to be maintained by the VENDOR shall specifically include the VILLAGE as an Additional Insured.

SECTION 10: SUCCESSORS AND ASSIGNS.

The VILLAGE and the VENDOR each binds itself and its partners, successors, executors, administrators and assigns to the other party of this Contract and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the VILLAGE nor the VENDOR shall assign, sublet, convey or transfer its interest in this Contract without the written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of

the VILLAGE which may be a party hereto, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the VILLAGE and the VENDOR.

SECTION 11: DISPUTE RESOLUTION, LAW, VENUE AND REMEDIES.

This Contract shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce the Contract will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof. The VILLAGE and the VENDOR **knowingly, voluntarily, and intentionally waive any right they may have to trial by jury with respect to any litigation arising out of or in connection with this Contract.**

SECTION 12: INDEPENDENT CONTRACTOR RELATIONSHIP.

The VENDOR is, and shall be, in the performance of all Services under this Contract, an Independent Contractor, and not an employee, agent, or servant of the VILLAGE. All persons engaged in any of the Services performed pursuant to this Contract shall at all times, and in all places, be subject to the VENDOR'S sole direction, supervision, and control. The VENDOR shall exercise control over the means and manner in which it and its employees perform the Services.

SECTION 13: ACCESS AND AUDITS.

The VENDOR shall maintain adequate records to justify all charges, expenses and costs incurred in estimating and performing the Services for at least three (3) years after completion of this Contract. The VILLAGE shall have access to such books, records and documents as required in this section for the purpose of inspection or audit during normal business hours, at the VENDOR's place of business. In no circumstances will VENDOR be required to disclose any confidential or proprietary information regarding its products and service costs.

SECTION 14: NONDISCRIMINATION.

The VENDOR warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status or sexual orientation.

SECTION 15: ENFORCEMENT COSTS.

If any legal action or other proceeding is brought for the enforcement of this Contract, or because of an alleged dispute, breach, default or misrepresentation in connection with any provisions of this Contract, the successful or prevailing party or parties shall be entitled to recover reasonable attorney's fees, court costs and all expenses (including taxes) even if not taxable as court awarded costs (including, without limitation, all such fees, costs and expenses incident to appeals), incurred in that action or proceeding, in addition to any other relief to which such party or parties may be entitled.

SECTION 16: SEVERABILITY.

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, to remainder of this Contract, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

SECTION 17: MODIFICATIONS OF WORK.

A. The VILLAGE reserves the right to make changes in the work, including alterations, reductions therein or additions thereto. Upon receipt by the VENDOR of the VILLAGE's notification of a contemplated change, the VENDOR shall, in writing: (1) provide a detailed estimate for the increase or decrease in cost due to the contemplated change, (2) notify the VILLAGE of any estimated change in the completion date, and (3) advise the VILLAGE if the contemplated change shall effect the VENDOR's ability to meet the completion dates or schedules of this Contract.

B. If the VILLAGE so instructs in writing, the VENDOR shall suspend work on that portion of the work affected by the contemplated change, pending the VILLAGE's decision to proceed with the change.

C. If the VILLAGE elects to make the change, the VILLAGE shall initiate a Change to the Purchase Order and the VENDOR shall not commence work on any such change until such revised Purchase Order is received.

SECTION 18: PUBLIC ENTITY CRIMES.

VENDOR acknowledges and agrees that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals or replies on leases of real property to a public entity; may not be awarded or perform work as a VENDOR, supplier, sub-VENDOR or VENDOR under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for CATEGORY TWO for a period of thirty-six (36) months following the date of being placed on the convicted vendor list. The VENDOR will advise the VILLAGE immediately if it becomes aware of any violation of this statute.

SECTION 19: PROTECTION OF WORK AND PROPERTY.

A. The VENDOR shall continuously maintain adequate protection of all work from damage, and shall protect the VILLAGE's property from injury or loss arising in connection with the Contract. Except for any such damage, injury or loss, except that which may be directly due to errors caused by the VILLAGE or employees of the VILLAGE, the VENDOR shall provide any necessary materials to maintain such protection.

B. The VENDOR will also take every necessary precaution to ensure the safety of the VILLAGE, public and other guests and invitees thereof at or near the areas where work is being accomplished during and throughout the completion of all work.

SECTION 20: WARRANTY/GUARANTY.

VENDOR warrants that its goods and services under this Contract will be free of defects in materials and workmanship for a period of one (1) year following the provision of said goods and services.

SECTION 21: COMPLIANCE WITH LAWS.

VENDOR shall, in performing the services contemplated by this Contract, faithfully observe and comply with all federal, state and local laws, ordinances and regulations that are applicable to the services to be rendered under this Contract.

SECTION 22: NOTICE.

All notices required in this Contract shall be sent by certified mail, return receipt requested and if sent to the VILLAGE shall be mailed to:

Village of North Palm Beach
Village Manager
501 U.S. Highway One
North Palm Beach, FL 33408

and if sent to the VENDOR shall be mailed to:

Precision Landscape Co. of Palm Beach County, Inc.
Attn: Rick Giordano, Project Manager and Arborist
9450 Old Dixie Highway
North Palm Beach, FL 33408

SECTION 23: ENTIRETY OF CONTRACTUAL AGREEMENT.

The VILLAGE and the VENDOR agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto. In the event of a conflict between this Contract and the VILLAGE's Request for Proposals and the VENDOR's Proposal, this Contract shall take precedence with the VILLAGE's Request for Qualifications taking precedence over the VENDOR's proposal. All such documents shall be read in a manner so as to avoid a conflict.

SECTION 24: WAIVER.

Failure of a party to enforce or exercise any of its right(s) under this Contract shall not be deemed a waiver of that parties' right to enforce or exercise said right(s) at any time thereafter.

SECTION 25: PREPARATION.

This Contract shall not be construed more strongly against either party regardless of who was more responsible for its preparation.

SECTION 26: SURVIVABILITY.

Any provision of this Contract which is of a continuing nature or imposes an obligation which extends beyond the term of this Contract shall survive its expiration or earlier termination.

SECTION 27: WAIVER OF SUBROGATION.

VENDOR hereby waives any and all rights to Subrogation against the VILLAGE, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a pre-loss agreement to waive subrogation without an endorsement, then VENDOR shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of Rights of Recovery Against Others, or its equivalent. This Waiver of Subrogation requirement shall not apply to any policy, which a condition to the policy specifically prohibits such an endorsement, or voids coverage should VENDOR enter into such an agreement on a pre-loss basis.

SECTION 28: INSPECTOR GENERAL.

VENDOR is aware that the Inspector General of Palm Beach County has the authority to investigate and audit matters relating to the negotiation and performance of this Contract and in furtherance thereof, may demand and obtain records and testimony from VENDOR. VENDOR understands and agrees that in addition to all other remedies and consequences provided by law, the failure of VENDOR to fully cooperate with the Inspector General when requested may be deemed by the VILLAGE to be a material breach of this Contract justifying its termination.

SECTION 29: INVOICING AND PAYMENT.

Payment for any and all invoice(s) that may arise as a result of a Contract or Purchase Order issued pursuant to this Request for Qualifications shall minimally meet the following conditions to be considered as a valid payment request:

- A. A timely submission of a properly certified invoice(s) in strict accordance with the price(s) and delivery elements as stipulated in the Contract or Purchase Order document, and submitted to:

Village of North Palm Beach
501 U.S. Highway One
North Palm Beach, Florida 33408
ATTN: Accounts Payable

- B. All invoices submitted shall consist of an “original” invoice which clearly references the subject Contract or Purchase Order Number; provide a sufficient salient description to

identify the good(s) and/or service(s) for which payment is requested; include and be clearly marked as “partial,” “complete” or “final invoice.”

- C. The invoice shall contain the Proposer’s Federal Employer Identification Number.
- D. All payments made by the Village pursuant to the Contract Documents shall be in accordance with Florida’s Prompt Payment Act (for non-construction).

SECTION 30: ADDITIONAL SERVICES.

If during the contractual period covered by the agreement, additional services are needed, VENDOR may, at the option of the VILLAGE, be engaged to perform these services under the terms of this Contract.

SECTION 31: PUBLIC RECORDS.

IF VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO VENDOR’S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE VILLAGE’S CUSTODIAN OF PUBLIC RECORDS AT: (561) 841-3355; NPBCLERK@VILLAGE-NPB.ORG; OR 501 U.S. HIGHWAY ONE, NORTH PALM BEACH, FL 33408.

In performing services pursuant to this Contract, VENDOR shall comply with all relevant provisions of Chapter 119, Florida Statutes. As required by Section 119.0701, Florida Statutes, VENDOR shall:

- A. Keep and maintain public records required by the VILLAGE to perform the service.
- B. Upon request from the VILLAGE’s custodian of public records, provide the VILLAGE with a copy the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- C. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Contract term and following completion of the Contract if the VENDOR does not transfer the records to the VILLAGE.
- D. Upon completion of the Contract, transfer, at no cost, to the VILLAGE all public records in possession of VENDOR or keep and maintain public records required by the VILLAGE to perform the services. If VENDOR transfers all public records to the VILLAGE upon completion of the Contract, VENDOR shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If VENDOR keeps and maintains public records upon completion of the Contract, VENDOR shall meet all applicable requirements for retaining public records. All records stored electronically must

be provided to the VILLAGE, upon request from the VILLAGE's custodian of public records, in a format that is compatible with the information technology systems of the VILLAGE.

SECTION 32. PROHIBITION AGAINST CONTINGENT FEES.

VENDOR warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for VENDOR, to solicit or secure this Contract and that VENDOR has not paid, or agreed to pay, any person, company, corporation, individual or firm, other than a bona fide employee working solely for VENDOR, any fee, commission, percentage, gift or other consideration contingent upon, or resulting from, aware or making of the Contract. For the breach or violation of this provision, the VILLAGE shall have the right to terminate this Contract and its sole discretion, without liability, and to deduct from the Contract price, or otherwise recover, the full amount of such fee, commission, percentage, fit or consideration.

SECTION 33. E-VERIFY.

Pursuant to Section 448.095(5), Florida Statutes, VENDOR shall:

- A. Register with and use the E-Verify system to verify the work authorization status of all newly hired employees pursuant to Section 448.095(2), Florida Statutes, and require all subcontractors do the same;
- B. Secure an affidavit from all subcontractors stating that the subcontractor does not employ, contract with, or subcontract with an "unauthorized alien" as defined in Section 448.095(1)(f), Florida Statutes;
- C. Maintain copies of all subcontractor affidavits for the duration of this Contract and provide the same to the VILLAGE upon request;
- D. Comply fully, and ensure all subcontractors comply fully, with Section 448.095, Florida Statutes;
- E. Be aware that a violation of Section 448.09(1), Florida Statutes (Unauthorized aliens; employment prohibited), shall be grounds for termination of this Contract;
- F. Be aware that a violation of Section 448.095(5) by a subcontractor, and not VENDOR, shall be grounds for the VILLAGE to order VENDOR immediately terminate the contract with the subcontractor; and
- G. Be aware that if the VILLAGE terminates this Contract under Section 448.095(5)(c), Florida Statutes, VENDOR may not be awarded a contract for at least one year after the date on which the Contract is terminated and will be liable for any additional costs incurred by the VILLAGE as a result of the termination of the Contract.

IN WITNESS WHEREOF, the VILLAGE and VENDOR hereto have made and executed this Contract as of the day and year first above written.

VENDOR:
PRECISION LANDSCAPE CO. OF PALM BEACH COUNTY, INC.

By: _____

Print Name: _____

Position: _____

VILLAGE OF NORTH PALM BEACH

BY: _____
SUSAN BICKEL
MAYOR

ATTEST:

BY: _____
JESSICA GREEN
VILLAGE CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY:

BY: _____
VILLAGE ATTORNEY

CONTRACT

This Contract is made as of the _____ day of _____, 2024, by and between the VILLAGE OF NORTH PALM BEACH, a municipal corporation organized and existing under the laws of the State of Florida, hereinafter referred to as the VILLAGE, and SALGADO TREE TRIMMING, LLC, a Florida limited liability company, hereinafter referred to as the VENDOR.

In consideration of the promises and mutual covenants herein contained, it is hereby agreed that the VENDOR shall provide to the VILLAGE all goods and services necessary to provide **Tree Trimming, Management, and Maintenance Services** pursuant to the terms and conditions of this Contract.

SECTION 1: SCOPE OF SERVICES OF THE VENDOR.

The Scope of Work is for **Tree Trimming, Management, and Maintenance Services** in accordance with the Request for Proposals issued by the Village, and VENDOR's Proposal submitted in response to the Request for Proposals, which are incorporated herein by reference. This Contract is non-exclusive.

SECTION 2: TERM OF CONTRACT.

A. This Contract shall become effective on the date set forth above and shall remain in effect for a period of three (3) years, unless earlier terminated in accordance with Section 7. This Contract shall automatically renew for three (3) additional one (1) year periods upon the same terms and conditions contained herein unless either party provides the other party with ninety (90) days' written notice of its intent not to renew prior to the expiration of the initial term or renewal term. Any variation to the terms and conditions set forth herein shall be in writing and signed by both parties.

B. The VENDOR shall not be entitled to an increase in the agreed to compensation resulting from this Contract or payment or compensation of any kind from the VILLAGE for direct, indirect, consequential, impact or other costs, expenses, or damages.

SECTION 3: VILLAGE'S REPRESENTATIVE.

Unless otherwise specified by the VILLAGE, the VILLAGE's representative shall be Zakariya Sherman, Director of Leisure Services. The Village Manager or Village Representative shall have the right at all reasonable times during the term of this Contract to inspect or otherwise evaluate the work being performed thereunder and the premises in which it is being performed.

SECTION 4: COMPENSATION AND METHOD OF PAYMENT.

A. The VILLAGE agrees to compensate the VENDOR for providing **Tree Trimming, Management, and Maintenance Services** and for which Purchase Orders are issued in accordance with VENDOR's Proposal, which is attached hereto and incorporated herein by reference. The total amount of compensation shall not exceed \$50,000 during any single fiscal year (October 1 through September 30th).

B. In order for both parties herein to close their books and records, VENDOR will clearly state “final invoice” on the VENDOR’s final/last billing to the VILLAGE. This certifies that all goods and services have been properly performed and all charges have been invoiced to the VILLAGE. Since this account will thereupon be closed, any and other further charges if not properly included in this final invoice are waived by the VENDOR. The VILLAGE will not be liable for any invoice from the VENDOR submitted thirty (30) days after the provision of all goods and services.

SECTION 5: INDEMNIFICATION.

A. The VENDOR shall indemnify and save harmless and defend the VILLAGE, its agents, servants, and employees from and against any and all claims, liability, losses, and/or cause of action which may arise from any negligent act or omission of the VENDOR, its agents, servants or employees in the performance of services under this Contract.

B. The VENDOR further agrees to indemnify, save harmless and defend the VILLAGE, its agents, servants and employees from and against any claim, demand or cause of action of whatsoever kind or nature arising out of any conduct or misconduct of the VENDOR its agents, servants, or employees not included in the paragraph above and for which the VILLAGE, its agents, servants or employees are alleged to be liable.

C. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against either the VILLAGE or VENDOR, nor shall this Contract be construed a waiver of sovereign immunity beyond the waiver provided in §768.28, Florida Statutes.

SECTION 6: PERSONNEL.

A. The VENDOR represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract.

B. All of the services required hereunder shall be performed by the VENDOR or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

C. All of the VENDOR’s personnel (and all sub-contractors OR sub-consultants) while on VILLAGE premises, will comply with all VILLAGE requirements governing conduct, safety, and security.

SECTION 7: TERMINATION.

This Contract may be cancelled by the VENDOR upon thirty (30) days prior written notice to the VILLAGE’s representative in the event of substantial failure by the VILLAGE to perform in accordance with the terms of this Contract through no fault of the VENDOR. It may also be terminated, in whole or in part, by the VILLAGE without cause upon thirty (30) days written notice to the VENDOR. The VILLAGE may also terminate this Contract with written notice of cause to the VENDOR, who fails to cure such cause within ten (10) days of the receipt of the VILLAGE’s notice. Unless the VENDOR is in breach of this Contract, the VENDOR shall be paid for services

rendered to the VILLAGE's satisfaction through the date of termination. After receipt of a Termination Notice and except as otherwise directed by the VILLAGE, the VENDOR shall:

- A. Stop work on the date and to the extent specified;
- B. Terminate and settle all orders and subcontracts relating to the performance of the terminated work;
- C. Transfer all work in progress, completed work, and other materials related to the terminated work to the VILLAGE; and
- D. Continue and complete all parts of the work that have not been terminated.

SECTION 8: FEDERAL AND STATE TAX.

The VILLAGE is exempt from payment of Florida State Sales and Use Tax. Unless purchased directly by the VILLAGE, the VENDOR shall not be exempted from paying sales tax to its suppliers for materials used to fill contractual obligations with the VILLAGE, nor is the VENDOR authorized to use the VILLAGE's Tax Exemption Number in securing such materials.

SECTION 9: INSURANCE.

A. Prior to commencing any work, the VENDOR shall provide certificates evidencing insurance coverage as required in the Request of Proposals. All insurance policies shall be issued by companies authorized to do business under the laws of the State of Florida. The Certificates shall clearly indicate that the VENDOR has obtained insurance of the type, amount, and classification as required for strict compliance with this Section and that no material change or cancellation of the insurance shall be effective without thirty (30) days' prior written notice to the VILLAGE's representative. Failure to comply with the foregoing requirements shall not relieve the VENDOR of its liability and obligations under this Contract.

B. The parties to this Contract shall carry Workers' Compensation Insurance and Employer's Liability Insurance for all employees as required by Florida Statutes. In the event that a party does not carry Workers' Compensation Insurance and chooses not to obtain same, then such party shall in accordance with Section 440.05, Florida Statutes, apply for and obtain an exemption authorized by the Department of Insurance and shall provide a copy of such exemption to the VILLAGE.

C. All insurance, other than Worker's Compensation, to be maintained by the VENDOR shall specifically include the VILLAGE as an Additional Insured.

SECTION 10: SUCCESSORS AND ASSIGNS.

The VILLAGE and the VENDOR each binds itself and its partners, successors, executors, administrators and assigns to the other party of this Contract and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the VILLAGE nor the VENDOR shall assign, sublet, convey or transfer its interest in this Contract without the written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the VILLAGE which may be a party hereto, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the VILLAGE and the VENDOR.

SECTION 11: DISPUTE RESOLUTION, LAW, VENUE AND REMEDIES.

This Contract shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce the Contract will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof. The VILLAGE and the VENDOR **knowingly, voluntarily, and intentionally waive any right they may have to trial by jury with respect to any litigation arising out of or in connection with this Contract.**

SECTION 12: INDEPENDENT CONTRACTOR RELATIONSHIP.

The VENDOR is, and shall be, in the performance of all Services under this Contract, an Independent Contractor, and not an employee, agent, or servant of the VILLAGE. All persons engaged in any of the Services performed pursuant to this Contract shall at all times, and in all places, be subject to the VENDOR'S sole direction, supervision, and control. The VENDOR shall exercise control over the means and manner in which it and its employees perform the Services.

SECTION 13: ACCESS AND AUDITS.

The VENDOR shall maintain adequate records to justify all charges, expenses and costs incurred in estimating and performing the Services for at least three (3) years after completion of this Contract. The VILLAGE shall have access to such books, records and documents as required in this section for the purpose of inspection or audit during normal business hours, at the VENDOR's place of business. In no circumstances will VENDOR be required to disclose any confidential or proprietary information regarding its products and service costs.

SECTION 14: NONDISCRIMINATION.

The VENDOR warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status or sexual orientation.

SECTION 15: ENFORCEMENT COSTS.

If any legal action or other proceeding is brought for the enforcement of this Contract, or because of an alleged dispute, breach, default or misrepresentation in connection with any provisions of this Contract, the successful or prevailing party or parties shall be entitled to recover reasonable attorney's fees, court costs and all expenses (including taxes) even if not taxable as court awarded costs (including, without limitation, all such fees, costs and expenses incident to appeals), incurred in that action or proceeding, in addition to any other relief to which such party or parties may be entitled.

SECTION 16: SEVERABILITY.

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, to remainder of this Contract, or the

application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

SECTION 17: MODIFICATIONS OF WORK.

A. The VILLAGE reserves the right to make changes in the work, including alterations, reductions therein or additions thereto. Upon receipt by the VENDOR of the VILLAGE's notification of a contemplated change, the VENDOR shall, in writing: (1) provide a detailed estimate for the increase or decrease in cost due to the contemplated change, (2) notify the VILLAGE of any estimated change in the completion date, and (3) advise the VILLAGE if the contemplated change shall effect the VENDOR's ability to meet the completion dates or schedules of this Contract.

B. If the VILLAGE so instructs in writing, the VENDOR shall suspend work on that portion of the work affected by the contemplated change, pending the VILLAGE's decision to proceed with the change.

C. If the VILLAGE elects to make the change, the VILLAGE shall initiate a Change to the Purchase Order and the VENDOR shall not commence work on any such change until such revised Purchase Order is received.

SECTION 18: PUBLIC ENTITY CRIMES.

VENDOR acknowledges and agrees that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals or replies on leases of real property to a public entity; may not be awarded or perform work as a VENDOR, supplier, sub- VENDOR or VENDOR under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for CATEGORY TWO for a period of thirty-six (36) months following the date of being placed on the convicted vendor list. The VENDOR will advise the VILLAGE immediately if it becomes aware of any violation of this statute.

SECTION 19: PROTECTION OF WORK AND PROPERTY.

A. The VENDOR shall continuously maintain adequate protection of all work from damage, and shall protect the VILLAGE's property from injury or loss arising in connection with the Contract. Except for any such damage, injury or loss, except that which may be directly due to errors caused by the VILLAGE or employees of the VILLAGE, the VENDOR shall provide any necessary materials to maintain such protection.

B. The VENDOR will also take every necessary precaution to ensure the safety of the VILLAGE, public and other guests and invitees thereof at or near the areas where work is being accomplished during and throughout the completion of all work.

SECTION 20: WARRANTY/GUARANTY.

VENDOR warrants that its goods and services under this Contract will be free of defects in materials and workmanship for a period of one (1) year following the provision of said goods and services.

SECTION 21: COMPLIANCE WITH LAWS.

VENDOR shall, in performing the services contemplated by this Contract, faithfully observe and comply with all federal, state and local laws, ordinances and regulations that are applicable to the services to be rendered under this Contract.

SECTION 22: NOTICE.

All notices required in this Contract shall be sent by certified mail, return receipt requested and if sent to the VILLAGE shall be mailed to:

Village of North Palm Beach
Village Manager
501 U.S. Highway One
North Palm Beach, FL 33408

and if sent to the VENDOR shall be mailed to:

Salgado Tree Trimming, LLC
Attn: Rodney Christopher, Manager
924 Saint James Street
West Palm Beach, FL 33415

SECTION 23: ENTIRETY OF CONTRACTUAL AGREEMENT.

The VILLAGE and the VENDOR agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto. In the event of a conflict between this Contract and the VILLAGE's Request for Proposals and the VENDOR's Proposal, this Contract shall take precedence with the VILLAGE's Request for Qualifications taking precedence over the VENDOR's proposal. All such documents shall be read in a manner so as to avoid a conflict.

SECTION 24: WAIVER.

Failure of a party to enforce or exercise any of its right(s) under this Contract shall not be deemed a waiver of that parties' right to enforce or exercise said right(s) at any time thereafter.

SECTION 25: PREPARATION.

This Contract shall not be construed more strongly against either party regardless of who was more responsible for its preparation.

SECTION 26: SURVIVABILITY.

Any provision of this Contract which is of a continuing nature or imposes an obligation which extends beyond the term of this Contract shall survive its expiration or earlier termination.

SECTION 27: WAIVER OF SUBROGATION.

VENDOR hereby waives any and all rights to Subrogation against the VILLAGE, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a pre-loss agreement to waive subrogation without an endorsement, then VENDOR shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of Rights of Recovery Against Others, or its equivalent.

This Waiver of Subrogation requirement shall not apply to any policy, which a condition to the policy specifically prohibits such an endorsement, or voids coverage should VENDOR enter into such an agreement on a pre-loss basis.

SECTION 28: INSPECTOR GENERAL.

VENDOR is aware that the Inspector General of Palm Beach County has the authority to investigate and audit matters relating to the negotiation and performance of this Contract and in furtherance thereof, may demand and obtain records and testimony from VENDOR. VENDOR understands and agrees that in addition to all other remedies and consequences provided by law, the failure of VENDOR to fully cooperate with the Inspector General when requested may be deemed by the VILLAGE to be a material breach of this Contract justifying its termination.

SECTION 29: INVOICING AND PAYMENT.

Payment for any and all invoice(s) that may arise as a result of a Contract or Purchase Order issued pursuant to this Request for Qualifications shall minimally meet the following conditions to be considered as a valid payment request:

- A. A timely submission of a properly certified invoice(s) in strict accordance with the price(s) and delivery elements as stipulated in the Contract or Purchase Order document, and submitted to:

Village of North Palm Beach
501 U.S. Highway One
North Palm Beach, Florida 33408
ATTN: Accounts Payable

- B. All invoices submitted shall consist of an “original” invoice which clearly references the subject Contract or Purchase Order Number; provide a sufficient salient description to identify the good(s) and/or service(s) for which payment is requested; include and be clearly marked as “partial,” “complete” or “final invoice.”
- C. The invoice shall contain the Proposer’s Federal Employer Identification Number.

- D. All payments made by the Village pursuant to the Contract Documents shall be in accordance with Florida's Prompt Payment Act (for non-construction).

SECTION 30: ADDITIONAL SERVICES.

If during the contractual period covered by the agreement, additional services are needed, VENDOR may, at the option of the VILLAGE, be engaged to perform these services under the terms of this Contract.

SECTION 31: PUBLIC RECORDS.

IF VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE VILLAGE'S CUSTODIAN OF PUBLIC RECORDS AT: (561) 841-3355; NPBCLERK@VILLAGE-NPB.ORG; OR 501 U.S. HIGHWAY ONE, NORTH PALM BEACH, FL 33408.

In performing services pursuant to this Contract, VENDOR shall comply with all relevant provisions of Chapter 119, Florida Statutes. As required by Section 119.0701, Florida Statutes, VENDOR shall:

- A. Keep and maintain public records required by the VILLAGE to perform the service.
- B. Upon request from the VILLAGE's custodian of public records, provide the VILLAGE with a copy the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- C. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Contract term and following completion of the Contract if the VENDOR does not transfer the records to the VILLAGE.
- D. Upon completion of the Contract, transfer, at no cost, to the VILLAGE all public records in possession of VENDOR or keep and maintain public records required by the VILLAGE to perform the services. If VENDOR transfers all public records to the VILLAGE upon completion of the Contract, VENDOR shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If VENDOR keeps and maintains public records upon completion of the Contract, VENDOR shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the VILLAGE, upon request from the VILLAGE's custodian of public records, in a format that is compatible with the information technology systems of the VILLAGE.

SECTION 32. PROHIBITION AGAINST CONTINGENT FEES.

VENDOR warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for VENDOR, to solicit or secure this Contract and that VENDOR has not paid, or agreed to pay, any person, company, corporation, individual or firm, other than a bona fide employee working solely for VENDOR, any fee, commission, percentage, gift or other consideration contingent upon, or resulting from, aware or making of the Contract. For the breach or violation of this provision, the VILLAGE shall have the right to terminate this Contract and its sole discretion, without liability, and to deduct from the Contract price, or otherwise recover, the full amount of such fee, commission, percentage, fit or consideration.

SECTION 33. E-VERIFY.

Pursuant to Section 448.095(5), Florida Statutes, VENDOR shall:

- A. Register with and use the E-Verify system to verify the work authorization status of all newly hired employees pursuant to Section 448.095(2), Florida Statutes, and require all subcontractors do the same;
- B. Secure an affidavit from all subcontractors stating that the subcontractor does not employ, contract with, or subcontract with an “unauthorized alien” as defined in Section 448.095(1)(f), Florida Statutes;
- C. Maintain copies of all subcontractor affidavits for the duration of this Contract and provide the same to the VILLAGE upon request;
- D. Comply fully, and ensure all subcontractors comply fully, with Section 448.095, Florida Statutes;
- E. Be aware that a violation of Section 448.09(1), Florida Statutes (Unauthorized aliens; employment prohibited), shall be grounds for termination of this Contract;
- F. Be aware that a violation of Section 448.095(5) by a subcontractor, and not VENDOR, shall be grounds for the VILLAGE to order VENDOR immediately terminate the contract with the subcontractor; and
- G. Be aware that if the VILLAGE terminates this Contract under Section 448.095(5)(c), Florida Statutes, VENDOR may not be awarded a contract for at least one year after the date on which the Contract is terminated and will be liable for any additional costs incurred by the VILLAGE as a result of the termination of the Contract.

[Remainder of page intentionally blank]

IN WITNESS WHEREOF, the VILLAGE and VENDOR hereto have made and executed this Contract as of the day and year first above written.

VENDOR:
SALGADO TREE TRIMMING, LLC

By: _____

Print Name: _____

Position: _____

VILLAGE OF NORTH PALM BEACH

BY: _____
SUSAN BICKEL
MAYOR

ATTEST:

BY: _____
JESSICA GREEN
VILLAGE CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY:

BY: _____
VILLAGE ATTORNEY



Precision Landscape Co. of Palm Beach County Inc.
9450 Old Dixie Highway
North Palm Beach, FL 33408

March 3, 2024

RE: Tree Trimming, Management, and Maintenance Services

Dear Members of the Village of North Palm Beach,

Thank you in considering Precision Landscape Company of Palm Beach County Inc. for The Village of North Palm Beach, Tree Trimming, Management, and Maintenance Services.

Precision Landscape Co. has decades of experience in the landscape industry. We are fully licensed and insured in the State of Florida. Precision is locally owned and we take pride in maintaining our community. Our knowledgeable staff takes ownership in their work, are held to a high level of expectations and are committed to providing outstanding quality service.

Precision is known for being proactive, building relationships with members of the community and going beyond our contractual requirements. We are also devoted to protecting the quality and environmental standards for all of the cities we serve.

Our departments consist of experienced professionals, who are provided with the correct resources and training in order to be successful in executing their responsibilities. Our tree trimming fleet consist of bucket trucks, dump trucks, wood chippers, lifts, Kubota's, skid steers and more.

We acknowledge your expectations therefore all work performed will be completed in a timely manner. Performed services will be in compliance with all applicable laws, rules, regulations and ordinances of the Village, Palm Beach County, the State of Florida and the United States.

I am confident that we will continue to provide you exceptional service and continue to be an asset and value to, The Village of North Palm Beach.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rick Giordano', is written over the word 'Sincerely,'.

Rick Giordano,
Project Manager and Certified Arborist
Rick@precisionlandscapeco.com
Cell: 561-718-8682
Office: 561-881-8866



CUSTOMER REFERENCES

Mirabella at Mirasol

Contact Name: John Guastella

Email: guastella.john@gmail.com

Ibis Golf and Country Club

Contracted with 21 Communities

Tradition Cove HOA

Contact Name: Bob Gardner

Email: rgardner1220@yahoo.com

PGA National

Eagleton Pointe HOA

Contact Name: Nancy Wieseneck

Email: nancywieseneck@gmail.com

LICENSES

Business operating License LBTR# 201100

Contractor Irrigation License # U-21609

Paver Brick License # U – 22094

Pest Control L&O License # JB192822

Certified Arborist FL-6493A



Precision Landscape Co. Tree Trimming Department Equipment List

FLEET

International 4900 Bucket Truck – QTY 3

Ford F450 Super Duty – QTY 2

Isuzu NPR – QTY 4

Polaris Utility Vehicle – QTY 2

TRAILER/CHIPPER

Vermeer Wood Chipper BC 1000 XL – QTY 3

Express/Flat Trailer – QTY 4

Nissan Equipment Trailer – QTY 2

EQUIPMENT

Trencher 50HP – QTY 2

Genie High Lift – QTY 2

Chainsaws (Different Brands/Sizes) – QTY 11

Billy Goat Blower – QTY 1

Stihl Blowers – QTY 4

Kubota Front Loaders – QTY 3

Kubota Mine Ex. – QTY 1

The International Society of Arboriculture

Hereby Announces That

Rick Giordano

Has Earned the Credential

ISA Certified Arborist ®

By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council

Caitlyn Pollihan

Caitlyn Pollihan
CEO & Executive Director

15 December 2012

31 December 2024

FL-6493A

Issue Date

Expiration Date

Certification Number



ANSI National Accreditation Board

ACCREDITED

ISO/IEC 17024

PERSONNEL CERTIFICATION
BODY

#0847

ISA Certified Arborist



RFP EXHIBIT "C"
PROPOSAL FORM

Name of Proposer: Precision Landscape Co. of Palm Beach County, Inc.

SECTION I: TREE TRIMMING and HOURLY RATES

ITEM NO.	DESCRIPTION	HOURLY RATE
1.	Routine & Scheduled TREE TRIMMING of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 135.00
2.	Routine & Scheduled TREE PRUNING of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 135.00
3.	Routine & Scheduled TREE REMOVAL of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 135.00
4.	Routine & Scheduled STUMP GRINDING of ALL TYPES OF STUMPS (any size); rate per CREW HOUR	\$ 98.00
5.	Hazardous Condition Tree Removal Rate; rate per CREW HOUR	\$ 165.00
6.	EMERGENCY Response Rate for Tree Trimming (any height) OR Tree Removal; two (2) hour response time in accordance with Scope of Work; rate per CREW HOUR	\$ 225.00

SECTION II: STUMP AND ROOT REMOVAL and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
1.	Stump and Root Removal	Small	\$ 125.00
2.	Stump and Root Removal	Medium	\$ 165.00
3.	Stump and Root Removal	Large	\$ 225.00

SECTION II: TREE DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Trees	1 gallons	\$ 9.00
2.	Trees	3 gallons	\$ 17.50
3.	Trees	7 gallons	\$ 48.00
4.	Trees	15 gallons	\$ 196.00
5.	Trees	45 gallons	\$ 478.00
6.	Trees	65 gallons	\$ 770.00
7.	Trees	100 gallons	\$ 1,040.00

SECTION IV: PLANT DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Plants	1 gallons	\$ 6.00
2.	Plants	3 gallons	\$ 12.50
3.	Plants	7 gallons	\$ 26.50
4.	Plants	15 gallons	\$ 80.00
5.	Plants	45 gallons	\$ 135.00
6.	Plants	65 gallons	\$ 178.00
7.	Plants	100 gallons	\$ 265.00

SECTION V: SHRUB DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Shrubs	1 gallons	\$ 6.00
2.	Shrubs	3 gallons	\$ 12.50
3.	Shrubs	7 gallons	\$ 26.50
4.	Shrubs	15 gallons	\$ 80.00
5.	Shrubs	45 gallons	\$135.00
6.	Shrubs	65 gallons	\$178.00
7.	Shrubs	100 gallons	\$ 268.00

SECTION VI: ADDITIONAL SERVICES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Arborist	Hourly Rate	\$175.00
2.	Supervisor	Hourly Rate	\$ 35.00
3.	Whitefly Treatment	Per Linear Foot	\$ 1.50
5.	Mulch Removal & Disposal	Per Cubic Yard	\$ 15.00
6.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Bag	\$ 5.25
7.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Cubic Yard	\$ 40.00
8.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Bag	\$ 40.00

SECTION VI: ADDITIONAL SERVICES CONTINUED

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
9.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Cubic Yard	\$ 40.00
10.	Sod Removal & Disposal	Per Square Foot	\$ 0.20
11.	Sod Replacement Saint Augustine (Any, All Types)	Per Square Foot	\$ 0.65
12.	Sod Replacement Bahia (Any, All Types)	Per Square Foot	\$ 0.45
13.	Tree Inventory	Hourly Rate	\$ 40.00

SECTION VII: EQUIPMENT LIST and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Chipper	Hourly Rate	\$ 55.00
2.	Chainsaw	Hourly Rate	\$ 20.00
3.	Dump Truck	Hourly Rate	\$ 55.00
5.	MOT	Hourly Rate	\$ 30.00
7.	Aerial Lift (any type) with Operator	Hourly Rate	\$ 65.00
10.	Front End Loader with Operator	Hourly Rate	\$ 95.00
11.	Skid Steer Loader with Operator	Hourly Rate	\$ 75.00
12.	Crane with Operator	Hourly Rate	\$ 145.00

END OF SECTION

RFP EXHIBIT "F"
CONFIRMATION OF DRUG-FREE WORKPLACE

In accordance with Section 287.087, Florida Statutes, whenever two or more Proposals are equal with respect to price, quality, and service which are received by any political subdivision for the procurement of commodities or contractual services, a proposal received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

(1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violation of such prohibition.

(2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.

(3) Give each employee engaged in providing the commodities or contractual services that are under proposal a copy of the statement specified in subsection (1).

(4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under proposal, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.

(5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.

(6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign this statement on behalf of Precision Landscape Co. of Palm Beach County Inc.
I certify that Precision Landscape Co. of Palm Beach County Inc. complies fully with the above requirements.



Authorized Representative's Signature

3/5/24

Date

VINCENZO GIORDANO

Name:

OFFICER

Position:

RFP EXHIBIT “G”
STANDARD VILLAGE CONTRACT

This Contract is made as of the _____ day of _____, 2024, by and between the VILLAGE OF NORTH PALM BEACH, a municipal corporation organized and existing under the laws of the State of Florida, hereinafter referred to as the VILLAGE, and Precision Landscape Co. of Palm Beach County Inc., an individual or corporation authorized to do business in the State of Florida, hereinafter referred to as the VENDOR.

In consideration of the promises and mutual covenants herein contained, it is hereby agreed that the VENDOR shall provide to the VILLAGE all goods and services necessary to provide **Tree Trimming, Management, and Maintenance Services** pursuant to the terms and conditions of this Contract.

SECTION 1: SCOPE OF SERVICES OF THE VENDOR.

The Scope of Work is for **Tree Trimming, Management, and Maintenance Services** in accordance with the Request for Proposals issued by the Village, and VENDOR’s Proposal submitted in response to the Request for Proposals, which are incorporated herein by reference.

SECTION 2: TERM OF CONTRACT.

A. This Contract shall become effective April 25, 2024 and shall remain in effect for a period of three (3) years, unless earlier terminated in accordance with Section 7. This Contract shall automatically renew for three (3) additional one (1) year periods upon the same terms and conditions contained herein unless either party provides the other party with ninety (90) days’ written notice of its intent not to renew prior to the expiration of the initial term or renewal term. Any variation to the terms and conditions set forth herein shall be in writing and signed by both parties.

B. The VENDOR shall not be entitled to an increase in the agreed to compensation resulting from this Contract or payment or compensation of any kind from the VILLAGE for direct, indirect, consequential, impact or other costs, expenses, or damages.

SECTION 3: VILLAGE’S REPRESENTATIVE.

Unless otherwise specified by the VILLAGE, the VILLAGE’s representative shall be Zakariya Sherman, Director of Leisure Services. The Village Manager or Village Representative shall have the right at all reasonable times during the term of this Contract to inspect or otherwise evaluate the work being performed thereunder and the premises in which it is being performed.

SECTION 4: COMPENSATION AND METHOD OF PAYMENT.

A. The VILLAGE agrees to compensate the VENDOR for providing **Tree Trimming, Management, and Maintenance Services** and for which Purchase Orders are issued in accordance with VENDOR’s Proposal, which is attached hereto and incorporated herein by reference.

B. In order for both parties herein to close their books and records, VENDOR will clearly state “final invoice” on the VENDOR’s final/last billing to the VILLAGE. This certifies that all goods and services have been properly performed and all charges have been invoiced to the

VILLAGE. Since this account will thereupon be closed, any and other further charges if not properly included in this final invoice are waived by the VENDOR. The VILLAGE will not be liable for any invoice from the VENDOR submitted thirty (30) days after the provision of all goods and services.

SECTION 5: INDEMNIFICATION.

A. The VENDOR shall indemnify and save harmless and defend the VILLAGE, its agents, servants, and employees from and against any and all claims, liability, losses, and/or cause of action which may arise from any negligent act or omission of the VENDOR, its agents, servants or employees in the performance of services under this Contract.

B. The VENDOR further agrees to indemnify, save harmless and defend the VILLAGE, its agents, servants and employees from and against any claim, demand or cause of action of whatsoever kind or nature arising out of any conduct or misconduct of the VENDOR its agents, servants, or employees not included in the paragraph above and for which the VILLAGE, its agents, servants or employees are alleged to be liable.

C. Nothing contained in this Contract shall create a contractual relationship with or a cause of action in favor of a third party against either the VILLAGE or VENDOR, nor shall this Contract be construed a waiver of sovereign immunity beyond the waiver provided in §768.28, Florida Statutes.

SECTION 6: PERSONNEL.

A. The VENDOR represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract.

B. All of the services required hereunder shall be performed by the VENDOR or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

C. All of the VENDOR's personnel (and all sub-contractors OR sub-consultants) while on VILLAGE premises, will comply with all VILLAGE requirements governing conduct, safety, and security.

SECTION 7: TERMINATION.

This Contract may be cancelled by the VENDOR upon thirty (30) days prior written notice to the VILLAGE's representative in the event of substantial failure by the VILLAGE to perform in accordance with the terms of this Contract through no fault of the VENDOR. It may also be terminated, in whole or in part, by the VILLAGE without cause upon thirty (30) days written notice to the VENDOR. The VILLAGE may also terminate this Contract with written notice of cause to the VENDOR, who fails to cure such cause within ten (10) days of the receipt of the VILLAGE's notice. Unless the VENDOR is in breach of this Contract, the VENDOR shall be paid for services rendered to the VILLAGE's satisfaction through the date of termination. After receipt of a Termination Notice and except as otherwise directed by the VILLAGE, the VENDOR shall:

- A. Stop work on the date and to the extent specified;
 - B. Terminate and settle all orders and subcontracts relating to the performance of the
- Exhibit "G" Page 2

- terminated work;
- C. Transfer all work in progress, completed work, and other materials related to the terminated work to the VILLAGE; and
 - D. Continue and complete all parts of the work that have not been terminated.

SECTION 8: FEDERAL AND STATE TAX.

The VILLAGE is exempt from payment of Florida State Sales and Use Tax. Unless purchased directly by the VILLAGE, the VENDOR shall not be exempted from paying sales tax to its suppliers for materials used to fill contractual obligations with the VILLAGE, nor is the VENDOR authorized to use the VILLAGE's Tax Exemption Number in securing such materials.

SECTION 9: INSURANCE.

A. Prior to commencing any work, the VENDOR shall provide certificates evidencing insurance coverage as required in the Request of Proposals. All insurance policies shall be issued by companies authorized to do business under the laws of the State of Florida. The Certificates shall clearly indicate that the VENDOR has obtained insurance of the type, amount, and classification as required for strict compliance with this Section and that no material change or cancellation of the insurance shall be effective without thirty (30) days' prior written notice to the VILLAGE's representative. Failure to comply with the foregoing requirements shall not relieve the VENDOR of its liability and obligations under this Contract.

B. The parties to this Contract shall carry Workers' Compensation Insurance and Employer's Liability Insurance for all employees as required by Florida Statutes. In the event that a party does not carry Workers' Compensation Insurance and chooses not to obtain same, then such party shall in accordance with Section 440.05, Florida Statutes, apply for and obtain an exemption authorized by the Department of Insurance and shall provide a copy of such exemption to the VILLAGE.

C. All insurance, other than Worker's Compensation, to be maintained by the VENDOR shall specifically include the VILLAGE as an Additional Insured.

SECTION 10: SUCCESSORS AND ASSIGNS.

The VILLAGE and the VENDOR each binds itself and its partners, successors, executors, administrators and assigns to the other party of this Contract and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the VILLAGE nor the VENDOR shall assign, sublet, convey or transfer its interest in this Contract without the written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the VILLAGE which may be a party hereto, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the VILLAGE and the VENDOR.

SECTION 11: DISPUTE RESOLUTION, LAW, VENUE AND REMEDIES.

This Contract shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce the Contract will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof. The VILLAGE and the **VENDOR knowingly, voluntarily, and intentionally waive any right they may have to trial by jury with respect to any litigation arising out of or in connection with this Contract.**

SECTION 12: INDEPENDENT CONTRACTOR RELATIONSHIP.

The VENDOR is, and shall be, in the performance of all Services under this Contract, an Independent Contractor, and not an employee, agent, or servant of the VILLAGE. All persons engaged in any of the Services performed pursuant to this Contract shall at all times, and in all places, be subject to the VENDOR'S sole direction, supervision, and control. The VENDOR shall exercise control over the means and manner in which it and its employees perform the Services.

SECTION 13: ACCESS AND AUDITS.

The VENDOR shall maintain adequate records to justify all charges, expenses and costs incurred in estimating and performing the Services for at least three (3) years after completion of this Contract. The VILLAGE shall have access to such books, records and documents as required in this section for the purpose of inspection or audit during normal business hours, at the VENDOR's place of business. In no circumstances will VENDOR be required to disclose any confidential or proprietary information regarding its products and service costs.

SECTION 14: NONDISCRIMINATION.

The VENDOR warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status or sexual orientation.

SECTION 15: ENFORCEMENT COSTS.

If any legal action or other proceeding is brought for the enforcement of this Contract, or because of an alleged dispute, breach, default or misrepresentation in connection with any provisions of this Contract, the successful or prevailing party or parties shall be entitled to recover reasonable attorney's fees, court costs and all expenses (including taxes) even if not taxable as court awarded costs (including, without limitation, all such fees, costs and expenses incident to appeals), incurred in that action or proceeding, in addition to any other relief to which such party or parties may be entitled.

SECTION 16: SEVERABILITY.

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, to remainder of this Contract, or the application of such terms or provision, to persons or circumstances other than those as to which it is held

invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

SECTION 17: MODIFICATIONS OF WORK.

A. The VILLAGE reserves the right to make changes in the work, including alterations, reductions therein or additions thereto. Upon receipt by the VENDOR of the VILLAGE's notification of a contemplated change, the VENDOR shall, in writing: (1) provide a detailed estimate for the increase or decrease in cost due to the contemplated change, (2) notify the VILLAGE of any estimated change in the completion date, and (3) advise the VILLAGE if the contemplated change shall effect the VENDOR's ability to meet the completion dates or schedules of this Contract.

B. If the VILLAGE so instructs in writing, the VENDOR shall suspend work on that portion of the work affected by the contemplated change, pending the VILLAGE's decision to proceed with the change.

C. If the VILLAGE elects to make the change, the VILLAGE shall initiate a Change to the Purchase Order and the VENDOR shall not commence work on any such change until such revised Purchase Order is received.

SECTION 18: PUBLIC ENTITY CRIMES.

VENDOR acknowledges and agrees that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a bid, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids, proposals or replies on leases of real property to a public entity; may not be awarded or perform work as a VENDOR, supplier, sub- VENDOR or VENDOR under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, Florida Statutes, for CATEGORY TWO for a period of thirty-six (36) months following the date of being placed on the convicted vendor list. The VENDOR will advise the VILLAGE immediately if it becomes aware of any violation of this statute.

SECTION 19: PROTECTION OF WORK AND PROPERTY.

A. The VENDOR shall continuously maintain adequate protection of all work from damage, and shall protect the VILLAGE's property from injury or loss arising in connection with the Contract. Except for any such damage, injury or loss, except that which may be directly due to errors caused by the VILLAGE or employees of the VILLAGE, the VENDOR shall provide any necessary materials to maintain such protection.

B. The VENDOR will also take every necessary precaution to ensure the safety of the VILLAGE, public and other guests and invitees thereof at or near the areas where work is being accomplished during and throughout the completion of all work.

SECTION 20: WARRANTY/GUARANTY.

VENDOR warrants that its goods and services under this Contract will be free of defects in materials and workmanship for a period of one (1) year following the provision of said goods and

services.

SECTION 21: COMPLIANCE WITH LAWS.

VENDOR shall, in performing the services contemplated by this Contract, faithfully observe and comply with all federal, state and local laws, ordinances and regulations that are applicable to the services to be rendered under this Contract.

SECTION 22: NOTICE.

All notices required in this Contract shall be sent by certified mail, return receipt requested and if sent to the VILLAGE shall be mailed to:

Village of North Palm Beach
Village Manager
501 U.S. Highway One
North Palm Beach, FL 33408

and if sent to the VENDOR shall be mailed to:

SECTION 23: ENTIRETY OF CONTRACTUAL AGREEMENT.

The VILLAGE and the VENDOR agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto. In the event of a conflict between this Contract and the VILLAGE's Request for Proposals and the VENDOR's Proposal, this Contract shall take precedence with the VILLAGE's Request for Qualifications taking precedence over the VENDOR's proposal. All such documents shall be read in a manner so as to avoid a conflict.

SECTION 24: WAIVER.

Failure of a party to enforce or exercise any of its right(s) under this Contract shall not be deemed a waiver of that parties' right to enforce or exercise said right(s) at any time thereafter.

SECTION 25: PREPARATION.

This Contract shall not be construed more strongly against either party regardless of who was more responsible for its preparation.

SECTION 26: SURVIVABILITY.

Any provision of this Contract which is of a continuing nature or imposes an obligation which extends beyond the term of this Contract shall survive its expiration or earlier termination.

SECTION 27: WAIVER OF SUBROGATION.

VENDOR hereby waives any and all rights to Subrogation against the VILLAGE, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a pre-loss agreement to waive subrogation without an endorsement, then VENDOR shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of Rights of Recovery Against Others, or its equivalent.

This Waiver of Subrogation requirement shall not apply to any policy, which a condition to the policy specifically prohibits such an endorsement, or voids coverage should VENDOR enter into such an agreement on a pre-loss basis.

SECTION 28: INSPECTOR GENERAL.

VENDOR is aware that the Inspector General of Palm Beach County has the authority to investigate and audit matters relating to the negotiation and performance of this Contract and in furtherance thereof, may demand and obtain records and testimony from VENDOR. VENDOR understands and agrees that in addition to all other remedies and consequences provided by law, the failure of VENDOR to fully cooperate with the Inspector General when requested may be deemed by the VILLAGE to be a material breach of this Contract justifying its termination.

SECTION 29: INVOICING AND PAYMENT:

Payment for any and all invoice(s) that may arise as a result of a Contract or Purchase Order issued pursuant to this Request for Qualifications shall minimally meet the following conditions to be considered as a valid payment request:

- A. A timely submission of a properly certified invoice(s) in strict accordance with the price(s) and delivery elements as stipulated in the Contract or Purchase Order document, and submitted to:

Village of North Palm Beach
501 U.S. Highway One
North Palm Beach, Florida 33408
ATTN: Accounts Payable
- B. All invoices submitted shall consist of an "original" invoice which clearly references the subject Contract or Purchase Order Number; provide a sufficient salient description to identify the good(s) and/or service(s) for which payment is requested; include and be clearly marked as "partial," "complete" or "final invoice."
- C. The invoice shall contain the Proposer's Federal Employer Identification Number.
- D. All payments made by the Village pursuant to the Contract Documents shall be in accordance with Florida's Prompt Payment Act (for non-construction).

SECTION 30: ADDITIONAL SERVICES:

If during the contractual period covered by the agreement, additional services are needed, VENDOR may, at the option of the VILLAGE, be engaged to perform these services under the terms of this Contract.

SECTION 31: PUBLIC RECORDS.

IF VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE VILLAGE'S CUSTODIAN OF PUBLIC RECORDS AT: (561) 841-3355; NPBCLERK@VILLAGE-NPB.ORG; OR 501 U.S. HIGHWAY ONE, NORTH PALM BEACH, FL 33408.

In performing services pursuant to this Contract, VENDOR shall comply with all relevant provisions of Chapter 119, Florida Statutes. As required by Section 119.0701, Florida Statutes, VENDOR shall:

1. Keep and maintain public records required by the VILLAGE to perform the service.
2. Upon request from the VILLAGE's custodian of public records, provide the VILLAGE with a copy the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
3. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Contract term and following completion of the Contract if the VENDOR does not transfer the records to the VILLAGE.
4. Upon completion of the Contract, transfer, at no cost, to the VILLAGE all public records in possession of VENDOR or keep and maintain public records required by the VILLAGE to perform the services. If VENDOR transfers all public records to the VILLAGE upon completion of the Contract, VENDOR shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If VENDOR keeps and maintains public records upon completion of the Contract, VENDOR shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the VILLAGE, upon request from the VILLAGE's custodian of public records, in a format that is compatible with the information technology systems of the VILLAGE.

SECTION 32. PROHIBITION AGAINST CONTINGENT FEES.

VENDOR warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for VENDOR, to solicit or secure this Contract and that VENDOR has not paid, or agreed to pay, any person, company, corporation, individual or firm, other than a bona fide employee working solely for VENDOR, any fee, commission, percentage, gift or other consideration contingent upon, or resulting from, aware or making of the Contract. For the breach or violation of this provision, the VILLAGE shall have the right to terminate this Contract

and its sole discretion, without liability, and to deduct from the Contract price, or otherwise recover, the full amount of such fee, commission, percentage, fit or consideration.

SECTION 33. E-VERIFY.

Pursuant to Section 448.095(5), Florida Statutes, VENDOR shall:

- A. Register with and use the E-Verify system to verify the work authorization status of all newly hired employees pursuant to Section 448.095(2), Florida Statutes, and require all subcontractors do the same;
- B. Secure an affidavit from all subcontractors stating that the subcontractor does not employ, contract with, or subcontract with an "unauthorized alien" as defined in Section 448.095(1)(f), Florida Statutes;
- C. Maintain copies of all subcontractor affidavits for the duration of this Contract and provide the same to the VILLAGE upon request;
- D. Comply fully, and ensure all subcontractors comply fully, with Section 448.095, Florida Statutes;
- E. Be aware that a violation of Section 448.09(1), Florida Statutes (Unauthorized aliens; employment prohibited), shall be grounds for termination of this Contract;
- F. Be aware that a violation of Section 448.095(5) by a subcontractor, and not VENDOR, shall be grounds for the VILLAGE to order VENDOR immediately terminate the contract with the subcontractor; and
- G. Be aware that if the VILLAGE terminates this Contract under Section 448.095(5)(c), Florida Statutes, VENDOR may not be awarded a contract for at least one year after the date on which the Contract is terminated and will be liable for any additional costs incurred by the VILLAGE as a result of the termination of the Contract.

IN WITNESS WHEREOF, the VILLAGE and VENDOR hereto have made and executed this Contract as of the day and year first above written.

VENDOR

By: 

Print Name: Vincenzo Giordano

Position: Officer

VILLAGE OF NORTH PALM BEACH

BY: _____
SUSAN BICKEL, MAYOR

ATTEST:

BY: _____
JESSICA GREEN, VILLAGE CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY:

BY: _____
VILLAGE ATTORNEY

SALGADO TREE TRIMMING LLC

VILLAGE OF NORTH PALM BEACH

REQUEST FOR PROPOSAL

TREE TRIMMING, MANAGEMENT, AND

MAINTENANCE SERVICES

501 U.S. HIGHWAY ONE

MARCH 07, 2024

SALGADO-

Has provided Florida with expert services since 1987. Our company works as a unit to ensure our customers and future customers an easy going and stress-free environment. Regarding Tree care, forestry mulching, and land clearing, our company has a range of machines and bucket trucks across the state of Florida working on powerline, state, and highway contracts. Our current government projects, include the Florida Department of Agriculture and Consumer Services (FDACS), is a 6-year contract in the Florida panhandle mulching and land clearing 100-300 acres per year for prevention of wildfire.

Other contracts include: (2021) City of Boynton beach- federal highway from gateway-gulfstream median ROW crown reduction of all hardwoods and palm trimming; (2021 & 2022) contracts with The City of Cape Coral-removal of Australian pines trees near canals, near power lines, and over homes; (2023) Canal clearing and Australian pine tree removal for South Indian River Water District.

In commercial trimming our company tackles on many projects with certain obstacles related to in person traffic at Campuses and or car related traffic at services plazas. Some of our current trimming service contracts include Florida Nature and Cultural Center- a 250-acre campuses trimming over 1500 palms and hardwoods; Wellington Mall in Wellington Florida- trimming over 1200 per year, trimming of hardwoods, and grapple service; Our company also services a range of luxury apartments and HOA's in south Florida.

As per the RFP, we have read and understood the requirements regarding the jobsite details. We currently have two certified arborists working for Salgado. Phillip and Todd. Our workers have a minimum of 10 years of experience in tree removals and trimming and undergo in house training and equipment inspections on a weekly basis.

In this document we have included some basic safety measure our company follows. We are thankful for the opportunity and we look forward in working with the Village of North Palm Beach. Thank you.

Best Regards. Rodney Christopher – Manager

rchristopher@salgadotree.com

561-808-5898

SAFETY-

Salgado Tree Trimming LLC strive to ensure quality work while simultaneously following all safety measures in order to deliver the best for each and every client. We specialize in Tree Trimming, Pruning, Large pine/ tree removals, planting, forestry mulching and or any land management needs. Our team is highly trained, specializing in arbor care, removals, climbing, and powerline trimming.

Salgado believes in a safe and healthy work environment. Daily verbal orientation is given to all team members assigned to a job before they begin, that consist of following proper ANSI and OSHA regulations. Our team is briefed on safety methods in proper tree pruning and removal on a monthly basis. We also conduct frequent equipment inspections and in field work inspections, giving the client a smooth experience.

WHAT TYPE OF TRAINING DO OUR WORKERS RECEIVE?

Safety is an Attitude!

- Safety must always be the first concern when working in and around trees, as it presents a significant risk for personal injury if safety measures are not followed.

- Salgado's employees shall follow all regulations during tree trimming, removal, or clearing. Wearing head protection that comply with federal impact and penetration requirements. Wearing eye protection is a must for tree trimmers at Salgado, this protects workers from being poked in the eye or sawdust and wood chips from chain saws.

- Salgado provides all employees with eye protection, head protection, working gloves, tree climbing harnesses, saddles, and climbing ropes.

- Tree Trimmers go through a series of training that include
 - Learning the basics of the chain saw, such as sharpening and taking apart of the saw, appropriate cutting of tree limbs, and specific tree cutting positions to avoid injury.
 - Climbing with spikes for removals
 - The use of ropes for the falling of limbs

- The use of ropes and harnesses for when working in the tree
- The operating of aerial and bucket trucks
- Grounds workers are also set with the task to inspect aerial bucket trucks, equipment, and surroundings. Workers shall set up cones and signs to alert pedestrians and on-going traffic of workers that are present. Ground workers are also trained to keep the work environment safe for anyone present: by protecting property surroundings, enforcing safety measure to avoid personal injury, helping and alerting the trimmer of any danger or hazardous conditions whether it be in the tree, aerial and bucket truck, or on the ground.
- Salgado aerial, bucket trucks, and equipment go through a series of personal and Altec inspections.
- Personal inspections of boom and aerial lift are done before and after every job, ensuring the safety for the workers and jobsite property.
- Altec provides the company's bucket trucks with an annual inspection to ensure a safe working environment to avoid injury or death.
- Climbing equipment such as harnesses and ropes are inspected before and after every use. Any equipment for climbing and tree work such as ropes that are not up to standard are immediately discarded.

COMMUNICATION

- Good communication among workers is a must for working safely.
- Each worker is tasked with knowing the whereabouts of each worker and having awareness of what other team members are doing.
- Each job is started with a job briefing, which coordinates the activities of every worker. The briefing is for the tasked assignments to each worker and to make aware of the potential hazards in the jobsite and how to prevent them.

- There shall always be a clear and efficient communication between trimmers and ground workers so that each team member knows when it's safe for a ground worker to enter the work zone including the landing zone or drop zone.

Salgado Tree Trimming LLC ensures a safe work environment to all clients during and after the job has been completed. Our team is trained both in and out of the workplace. Giving the client pure confidence and pleasure when choosing Salgado Tree Trimming LLC for the job.

SOUTH FLORIDA EQUIPMENT LIST-

- 65' GMC ALTEC BUCKET TRUCK
- 75' FREIGHTLINER ALTEC BUCKET TRUCK
- BOBCAT SKIDSTEER
- 2023 FECON 135 VRT FORESTRY MULCHER
- 2022 RAM 3500
- 2024 RAM 3500
- BIX TEX DUMP TRAILER
- VERMEER STUMP GRINDER
- 2000 FORD F350 7.3 DIESEL
- MACK GRAPPLE TRUCK 65 CUBIC YARD
- 2023 45' FLATBED GOOSENECK TRAILER

- *All equipment is inspected daily before and after every use.*
- *All equipment is greased on a daily basis*
- *All bucket trucks are run and operated before any job to avoid any fixture or repairs on the jobsite*

REFERENCES

- 1. 2023 Florida Department of Agriculture- Florida Forest Services (CLEARING)**
 - Email: Joseph.carroll@fdacs.gov
 - Name: Jody Carroll Forest area Supervisor Wakulla County
 - Phone: (850)519-0369
 - Description: 164 acres of clearing, mulching, tree removal- Ongoing clearing and mulching for region 1 (panhandle) for prevention of wildfire.

- 2. 2023 Wellington Mall (TRIMMING)**
 - Name: Charles Sigman Manager
 - Email: csigman@spinosoreg.com
 - Phone: (561) 537-0825
 - Description: Palm trimming, hardwood trimming, and grapple service

- 3. South Indian River Water Control (TREE REMOVAL)**
 - Name: Michael Dillon – Manager of operations
 - Email: dillon@sirwcd.org
 - Phone: (561)747- 0550 office number
 - Description: Tree removal 75ft Palms, Tree trimming, Palm trimming, and Grapple Services- Hauling of Debris

- 4. Florida Nature and Cultural Center (TRIMMING)**
 - Name: Bernard – property manager
 - Email: Bkuehu@sgi-usa.org
 - Phone: (954)448-8838
 - Description: Palm trimming, hardwood trimming, and grapple service

- 5. 2021-2022 Cape Coral Phase 2 Australian Pine Tree Removal- Clearing Lots**
 - Name: Tristan Reiber- Accounts Coordinator
 - Email: treiber@capecoral.gov
 - Phone: (239)574-0749
 - Description: Tree removal and Land clearing- Lot clearing for various city Lots near power lines and Canal Banks. Removal and dispose Debris offsite- Grapple Services

- 6. 2020- present Azola Apartments (TRIMMING & REMOVAL)**
 - Name: Tracie- Property Manager
 - Email: tracij@1stclassre.com
 - Phone: (321) 615-0366
 - Description: Palm tree removals &. Palm trimming

PRICING-

ITEM NO.	DESCRIPTION	HOURLY RATE
1	TREE TRIMMING: RATE PER CREW HOUR	\$ 105.00
2	TREE PRUNING: RATE PER CREW HOUR	\$ 105.00
3	TREE REMOVAL: RATE PER CREW HOUR	\$ 155.00
4	STUMP GRINDING: ALL TYPES	\$ 75.00
5	HAZARDOUS TREE REMOVAL: RATE PER CREW HOUR	\$ 165.00
6	EMERGENCY: RATE PER CREW HOUR	\$ 250.00
ITEM NO.	STUMP AND ROOT REMOVAL AND HOURLY RATE	HOURLY RATE
1	SMALL	\$ 75.00
2	MEDIUM	\$ 75.00
3	LARGE	\$ 75.00
ITEM NO.	DESCRIPTION	HOURLY/UNITS
1	ARBORIST (HOURLY)	\$ 175.00
2	SUPERVISOR (HOURLY)	\$ 55.00
3	WHITEFLY TREATMENT- PER LINEAR FOOT	\$ 25.00
4	MULCH REMOVAL/DISPOSAL- PER CUBIC YAED	\$ 25.00
5	MULCH REPLACEMENT/REPLENISHMENT (PER BAG)	\$ 7.00
6	MULCH REPLACEMENT/REPLENISHMENT (PER CY)	\$ 75.00
7	MULCH REPLACEMENT/REPLENISHMENT (ENVIRO) (PER BAG)	\$ 7.00
8	MULCH REPLACEMENT/REPLENISHMENT (ENVIRO) (PER CY)	\$ 75.00
9	SOD REMOVAL AND DISPOSAL (PER SQFT)	\$ 0.65
10	SOD REPLACEMENT SAINT AUGUSTINE (PER SQFT)	\$ 0.85
11	SOD REPLACEMENT BAHIA (PER SQFT)	\$ 0.55
12	TREE INVENTORY (HOURLY)	n/a
ITEM NO.	DESCRIPTION	HOURLY RATE
1	CHIPPER	\$ 21.00
2	CHAINSAW	\$ 3.00
3	DUMP TRUCK	\$ 55.00
5	MOT	\$ 125.00
7	AERIAL LIFT WITH OPERATOR	\$ 75.00
10	FRONT END LOADER WITH OPERATOR	\$ 125.00
11	SKID STEER WITH OPERATOR	\$ 90.00
12	CRANE WITH OPERATOR	\$ 387.00

UNIT NO.	Description	UNIT OF MEASURE	UNIT COST
1	SHRUBS	1 GALLON	VARIES ON SPECIMEN
2	SHRUBS	3 GALLON	VARIES ON SPECIMEN
3	SHRUBS	7 GALLON	VARIES ON SPECIMEN
4	SHRUBS	15 GALLON	VARIES ON SPECIMEN
5	SHRUBS	45 GALLON	VARIES ON SPECIMEN
6	SHRUBS	65 GALLON	VARIES ON SPECIMEN
7	SHRUBS	100 GALLON	VARIES ON SPECIMEN
1	PLANTS	1 GALLON	VARIES ON SPECIMEN
2	PLANTS	3 GALLON	VARIES ON SPECIMEN
3	PLANTS	7 GALLON	VARIES ON SPECIMEN
4	PLANTS	15 GALLON	VARIES ON SPECIMEN
5	PLANTS	45 GALLON	VARIES ON SPECIMEN
6	PLANTS	65 GALLON	VARIES ON SPECIMEN
7	PLANTS	100 GALLON	VARIES ON SPECIMEN
1	TREES	1 GALLON	VARIES ON SPECIMEN
2	TREES	3 GALLON	VARIES ON SPECIMEN
3	TREES	7 GALLON	VARIES ON SPECIMEN
4	TREES	15 GALLON	VARIES ON SPECIMEN
5	TREES	45 GALLON	VARIES ON SPECIMEN
6	TREES	65 GALLON	VARIES ON SPECIMEN
7	TREES	100 GALLON	VARIES ON SPECIMEN

*PLANTS-TREES-SHRUBS- PRICE CANNOT BE GIVEN VARIES ON SPECIMEN

*GALLON OF PLANTS AND SHRUBS- RANGE

<u>TRIMMING AND PRUNING</u>	
PRICE BREAKDOWN- 2-MAN 1- BUCKET	
<u>LABOR RATES</u>	<u>HOURLY RATE</u>
GENERAL FOREMAN/SUPERVISOR	\$ 55.00
FOREMAN/TRIMMER	\$ 45.00
GROUNDMAN	\$ 35.00
<u>EQUIPMENT RATES</u>	
PICKUP TRUCK	\$ 25.00
65' BUCKET TRUCK	\$ 25.00
75' BUCKET TRUCK	\$ 35.00
CHIPPER	\$ 21.00
CHAINSAW	\$ 3.00
POLE SAW	\$ 5.00
<u>PRICE BREAKDOWN- 2-MAN 65' BUCKET</u>	<u>\$ 105.00</u>
PRICE BREAKDOWN- 2-MAN 75' BUCKET	\$ 115.00
<u>TREE REMOVAL</u>	
PRICE BREAKDOWN- 2-MAN 1- BUCKET	
<u>LABOR RATES</u>	<u>HOURLY RATE</u>
GENERAL FOREMAN/SUPERVISOR	\$ 55.00
FOREMAN/TRIMMER	\$ 65.00
GROUNDMAN	\$ 45.00
<u>EQUIPMENT RATES</u>	
PICKUP TRUCK	\$ 25.00
65' BUCKET TRUCK	\$ 45.00
75' BUCKET TRUCK	\$ 55.00
CHIPPER	\$ 21.00
CHAINSAW	\$ 3.00
POLE SAW	\$ 5.00
<u>PRICE BREAKDOWN- 2-MAN 65' BUCKET</u>	<u>\$ 155.00</u>
PRICE BREAKDOWN- 2-MAN 75' BUCKET	\$ 165.00



The International Society of Arboriculture

Hereby Announces That

Todd R. Rich

Has Earned the Credential

ISA Certified Arborist ®

By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council


Caitlyn Pollihan

CEO & Executive Director

11 June 2006

Issue Date

30 June 2024

Expiration Date

FL-5423A

Certification Number



Tree Trimming , Management, and Maintenance Services RFP

RFP-2024-01-Tree Trimming/ZMS-0-2024/ZS

2 B S

Scoring	Step One (Initial Evaluation) Scoring	#1	#2	#3	Total	Rank
Cayco		63	63	61	187	3
Precision		69	77	72	218	1
Salgado		66	55	66	187	2
Sherlock		58	52	53	163	4
The Green Shape		39	39	32	110	5

Handwritten signatures:
 2/1/24
 [Signature]
 [Signature]

Tie breaker between Cayco / Salgado
 * Team chooses local preference for tie breaker

Selecting Precision & Salgado to offer contracts

VILLAGE OF NORTH PALM BEACH RFP –
 TREE TRIMMING SERVICES

Cayco

PRESENTATION EVALUATION CRITERIA

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) ✓ • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	28
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) ✓ • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	10
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) ✓ • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	15
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) ✓ • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	10
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) ✓ 	10	0
TOTAL POINTS	100	63

VILLAGE OF NORTH PALM BEACH RFP –
 TREE TRIMMING SERVICES

Precision

PRESENTATION EVALUATION CRITERIA

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) ✓ • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	19
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) ✓ • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	11
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) ✓ • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	30
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) ✓ • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	7
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) ✓ • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	77

VILLAGE OF NORTH PALM BEACH RFP –
 TREE TRIMMING SERVICES

Salgado Tree

PRESENTATION EVALUATION CRITERIA

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) ✓ 	35	10
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) ✓ 	15	7
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) ✓ 	30	23
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) ✓ 	10	5
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) ✓ 	10	10
TOTAL POINTS	100	55

VILLAGE OF NORTH PALM BEACH RFP –

Sherlock

TREE TRIMMING SERVICES

PRESENTATION EVALUATION CRITERIA

Criteria	Total Points Possible	Points Awarded
<p>Firm Qualifications</p> <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) ✓ • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	20
<p>Equipment</p> <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) ✓ • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	9
<p>Price Proposal</p> <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) ✓ • Non-Competitive Pricing (0-4 points) 	30	13
<p>References</p> <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) ✓ • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	10
<p>Local Preference</p> <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) ✓ 	10	0
<p>TOTAL POINTS</p>	100	52

VILLAGE OF NORTH PALM BEACH RFP –
 TREE TRIMMING SERVICES

The Green Shape

PRESENTATION EVALUATION CRITERIA



Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) ✓ • Below Expectations (1-9 points) ✓ • Unsatisfactory (0 points) 	35	15
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) ✓ 	15	0
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) ✓ • Non-Competitive Pricing (0-4 points) 	30	14
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) ✓ 	10	0
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) WPR • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	39

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name PRECISION LANDSCAPE

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	19
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	8
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	30
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	5
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	72

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name SALGADO TREE TRIMMING

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	18
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	8
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	22
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	8
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	66

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name CAYCO

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	28
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	10
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	15
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	8
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	0
TOTAL POINTS	100	61

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name SHERLOCK TREE COMPANY

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	19
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	13
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	13
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	8
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	0
TOTAL POINTS	100	53

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name THE GREEN SHAPE

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	10
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	0
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	12
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	0
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	32

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name Cayco

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	28
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	10
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	15
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	10
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	0
TOTAL POINTS	100	63

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name Precision Landscape

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	15
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	7
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	30
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	7
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	69

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name SALgado

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	19
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	8
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	25
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	4
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	66

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name Sherlock tree

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	20
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	15
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	13
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	10
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	0
TOTAL POINTS	100	58

VILLAGE OF NORTH PALM BEACH

RFP – TREE TRIMMING SERVICES

EVALUATION CRITERIA

Bidder Name The Green shape

Criteria	Total Points Possible	Points Awarded
Firm Qualifications <ul style="list-style-type: none"> • Exceptional Qualifications (28-35 points) • Good Qualifications (20-27 points) • Adequate Qualifications (10-19 points) • Below Expectations (1-9 points) • Unsatisfactory (0 points) 	35	15
Equipment <ul style="list-style-type: none"> • Exceptional Equipment (12-15 points) • Good Equipment (8-11 points) • Adequate Equipment (4-7 points) • Below Expectations (1-3 points) • Unsatisfactory (0 points) 	15	0
Price Proposal <ul style="list-style-type: none"> • Most Competitive Pricing (30 points) • Highly Competitive Pricing (22-29 points) • Competitive Pricing (15-21 points) • Less Competitive Pricing (5-14 points) • Non-Competitive Pricing (0-4 points) 	30	14
References <ul style="list-style-type: none"> • Exceptional References (8-10 points) • Good References (5-7 points) • Adequate References (3-4 points) • Below Expectations (1-2 points) • Unsatisfactory (0 points) 	10	0
Local Preference <ul style="list-style-type: none"> • Meets Local Preference (10 points) • Does Not Meet Local Preference (0 points) 	10	10
TOTAL POINTS	100	39

Firm Qualifications

1. Exceptional Qualifications (28-35 points)

- Comprehensive description of the firm, emphasizing extensive experience and expertise in tree trimming, management, and maintenance.
- Clearly identified contact person and supervisory personnel with detailed, relevant resumes or qualifications.
- Demonstrates over three years of regular involvement in tree trimming work in Palm Beach County with six relevant projects/contracts and three current business references.
- Staff includes a certified Arborist from the ISA who supervises crews at all times.
- Clearly identifies key personnel and major areas of subcontract work.
- Provides a well-articulated narrative addressing the Scope of Work and showing a deep understanding of Village of North Palm Beach needs and requirements.
- Detailed approach to completing tasks with a realistic implementation schedule, clear project milestones, and an ability to begin work with minimum notice.
- Includes innovative procedural or technical enhancements to the Scope of Services.

2. Good Qualifications (20-27 points)

- Adequate firm description with relevant experience in tree trimming and management.
- Contact and supervisory personnel identified with good resumes or qualifications.
- At least three years of experience in the local area with a sufficient number of projects/contracts and business references.
- Includes a certified Arborist from the ISA.
- Identifies key personnel and subcontract work adequately.
- Narrative shows understanding of the Scope of Work and Village needs.
- Reasonable approach to task completion with a clear schedule and milestones.
- Some innovative ideas proposed for the Scope of Services.

3. Adequate Qualifications (10-19 points)

- Basic firm description with some relevant experience.
- Contact and supervisory personnel listed with acceptable resumes or qualifications.
- Meets the minimum experience requirement in Palm Beach County.
- Includes a certified Arborist from the ISA.
- Key personnel and subcontract work are identified but lack detail.
- Narrative addresses the Scope of Work and Village needs but lacks depth.
- General approach to tasks with an implementation schedule and some milestones.
- Limited innovation in proposed enhancements to the Scope of Services.

4. Below Expectations (1-9 points)

- Limited firm description with minimal relevance to tree trimming and management.
- Inadequate details on contact and supervisory personnel.
- Barely meets the minimum experience requirement with few references.
- Arborist certification requirement is met, but supervision details are vague.
- Key personnel and subcontract work are poorly identified.
- Narrative and understanding of the Scope of Work are superficial.
- Vague approach to tasks with an unclear schedule and few milestones.
- Little to no innovation in enhancements to the Scope of Services.

5. Unsatisfactory (0 points)

- Fails to provide a coherent firm description relevant to tree trimming and management.

- Lacks clear identification of contact and supervisory personnel.
- Does not meet the experience requirement or fails to provide necessary references.
- Does not include a certified Arborist from the ISA or fails to ensure proper supervision.
- Key personnel and subcontract work are not identified.
- Narrative does not adequately address the Scope of Work or Village needs.
- No clear approach to task completion or schedule.
- No innovations or enhancements proposed to the Scope of Services.

Equipment

1. Exceptional Equipment (12-15 points)

- Provides a comprehensive list of all tools, equipment, and labor necessary for the work, exceeding basic requirements.
- The equipment roster includes detailed information on the manufacturer, model, capacity, and age, showing a range of high-quality, well-maintained, and suitable equipment.
- The fleet list is extensive and demonstrates a strong capability to handle the project's demands effectively.

2. Good Equipment (8-11 points)

- Offers a complete list of tools, equipment, and labor needed for the work.
- Equipment roster contains adequate details (manufacturer, model, capacity, and age) and includes equipment that is generally suitable for the required work.
- Provides a list of fleets that adequately covers the project's needs.

3. Adequate Equipment (4-7 points)

- Lists all necessary tools and equipment, but the details or range may be minimal.
- Equipment roster includes basic information but may lack comprehensive details or show signs of aging or limited capacity.
- Fleet list is provided but may not fully assure the capability to manage all aspects of the project efficiently.

4. Below Expectations (1-3 points)

- Provides a list of tools and equipment, but it lacks significant details or appears inadequate for the scope of work.
- Equipment roster is incomplete, with insufficient details on the manufacturer, model, capacity, or age, raising concerns about suitability.
- Fleet list is limited, raising doubts about the ability to handle the project effectively.

5. Unsatisfactory (0 points)

- Fails to provide a list of the necessary tools, equipment, and labor.
- Equipment roster is either missing or lacks critical information, making it impossible to assess suitability.
- No fleet list provided, or the list is so inadequate that it questions the contractor's capability to undertake the project.

Price Proposal

1. Most Competitive Pricing (30 points)	<ul style="list-style-type: none">• Proposals with the lowest price receive the full 30 points.• These prices are significantly more cost-effective compared to others while appearing realistic and sustainable.
2. Highly Competitive Pricing (22-29 points)	<ul style="list-style-type: none">• Prices slightly higher than the most competitive proposals but still among the lower price ranges.• Offers good value for money and considered highly competitive.
3. Competitive Pricing (15-21 points)	<ul style="list-style-type: none">• Prices are moderate, neither the lowest nor the highest.• Represents a fair market rate and reasonable value.
4. Less Competitive Pricing (5-14 points)	<ul style="list-style-type: none">• Prices are higher than the majority of proposals.• May be justified by additional services, higher quality, or other unique value propositions.
5. Non-Competitive Pricing (0-4 points)	<ul style="list-style-type: none">• Proposals with the highest prices.• Significantly higher than most other proposals without clear justification of the added cost.

References

1. Exceptional References (8-10 points)

- Provides a list of at least three highly relevant entities, preferably governmental, located in Florida, with detailed information.
- Each reference includes a contact person's name, address, telephone number, a comprehensive description of services provided, and cost details.
- The references clearly demonstrate a strong track record in similar tree trimming, management, and maintenance services within the last two years.

2. Good References (5-7 points)

- Offers a list of three entities, meeting the preference for governmental and Florida-based entities, with complete information.
- Each reference comes with contact details, and a good description of the services provided and cost.
- The references reflect a solid history of similar service provision within the last two years.

3. Adequate References (3-4 points)

- Provides at least three references, though they may not fully align with the preference for governmental entities in Florida.
- Includes most of the required details (contact information, service description, cost) but may lack some depth.
- Demonstrates adequate experience in similar services, but the relevance or quality of references is somewhat limited.

4. Below Expectations (1-2 points)

- Lists fewer than three references or the references provided are only marginally relevant.
- Missing significant details like contact information, comprehensive service descriptions, or cost.
- The provided references offer limited evidence of the proposer's experience and capability in similar work.

5. Unsatisfactory (0 points)

- Fails to provide any references, or the references provided are completely irrelevant or lack critical information.
- Does not demonstrate any relevant experience in tree trimming, management, and maintenance services within the required timeframe.

Local Preference

Meets Local Preference (10 points)

- The bidder has a fixed office or distribution point with a physical street address located within Palm Beach County. This is verified and earns the full 10 points.

Does Not Meet Local Preference (0 points)

- The bidder does not have a fixed office or distribution point with a physical street address within Palm Beach County. This results in 0 points being awarded.



March 6, 2024

Village of North Palm Beach
501 U.S. Highway One
North Palm Beach, FL 33408-4906

Re: Cover Letter

To Whom It May Concern:

CAYCO is a full-service landscape and pest control company servicing mainly Palm Beach, Broward and Miami-Dade counties. Our company was established in 2004 and has its headquarters in Oakland Park, FL. Our services include: lawn maintenance, landscaping design and installation, irrigation, tree trimming, fertilization and pest control.

CAYCO is licensed in the State of Florida and qualified to provide all services requested under this RFP.

If selected by the Village of North Palm Beach, CAYCO understands the work to be done, commits to perform the work within the time period, is able to and will comply with all applicable laws, rules, regulations and ordinances of the Village, Palm Beach County, the State of Florida and the United States.

CAYCO is able and will provide the required insurance as stated herein if selected by the Village Council.

Do not hesitate to reach out should you have further questions.

Sincerely,



Daniel Gonzalez
President

RFP EXHIBIT "C"
PROPOSAL FORM

Name of Proposer: Blue Marlin Investments, Inc. dba CA9CO

SECTION I: TREE TRIMMING and HOURLY RATES

ITEM NO.	DESCRIPTION	HOURLY RATE
1.	Routine & Scheduled TREE TRIMMING of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 240.00
2.	Routine & Scheduled TREE PRUNING of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 240.00
3.	Routine & Scheduled TREE REMOVAL of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 240.00
4.	Routine & Scheduled STUMP GRINDING of ALL TYPES OF STUMPS (any size); rate per CREW HOUR	\$ 180.00
5.	Hazardous Condition Tree Removal Rate; rate per CREW HOUR	\$ 240.00
6.	EMERGENCY Response Rate for Tree Trimming (any height) OR Tree Removal; two (2) hour response time in accordance with Scope of Work; rate per CREW HOUR	\$ 240.00

SECTION II: STUMP AND ROOT REMOVAL and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
1.	Stump and Root Removal	Small	\$ 150
2.	Stump and Root Removal	Medium	\$ 200
3.	Stump and Root Removal	Large	\$ 250

SECTION II: TREE DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Trees	1 gallons	\$ 15.00
2.	Trees	3 gallons	\$ 35.00
3.	Trees	7 gallons	\$ 60.00
4.	Trees	15 gallons	\$ 195.00
5.	Trees	45 gallons	\$ 650.00
6.	Trees	65 gallons	\$ 950.00
7.	Trees	100 gallons	\$ 1,600.00

SECTION IV: PLANT DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Plants	1 gallons	\$ 10.00
2.	Plants	3 gallons	\$ 15.00
3.	Plants	7 gallons	\$ 50.00
4.	Plants	15 gallons	\$ 95.00
5.	Plants	45 gallons	\$ 595.00
6.	Plants	65 gallons	\$ 795.00
7.	Plants	100 gallons	\$ 1,600.00

SECTION V: SHRUB DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Shrubs	1 gallons	\$ 10.00
2.	Shrubs	3 gallons	\$ 15.00
3.	Shrubs	7 gallons	\$ 50.00
4.	Shrubs	15 gallons	\$ 95.00
5.	Shrubs	45 gallons	\$ 595.00
6.	Shrubs	65 gallons	\$ 795.00
7.	Shrubs	100 gallons	\$ 1,600.00

SECTION VI: ADDITIONAL SERVICES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Arborist	Hourly Rate	\$ 120.00
2.	Supervisor	Hourly Rate	\$ 80.00
3.	Whitefly Treatment	Per Linear Foot	\$ 2.00
5.	Mulch Removal & Disposal	Per Cubic Yard	\$ 180.00
6.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Bag	\$ 15.00 (wood chip)
7.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Cubic Yard	\$ 150.00 (wood chip)
8.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Bag	\$ 12.00

SECTION VI: ADDITIONAL SERVICES CONTINUED

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
9.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Cubic Yard	\$ 95.00
10.	Sod Removal & Disposal	Per Square Foot	\$ 1.00
11.	Sod Replacement Saint Augustine (Any, All Types)	Per Square Foot	\$ 1.25
12.	Sod Replacement Bahia (Any, All Types)	Per Square Foot	\$ 1.25
13.	Tree Inventory	Hourly Rate	\$ 120.00

SECTION VII: EQUIPMENT LIST and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Chipper	Hourly Rate	\$ 120.00
2.	Chainsaw	Hourly Rate	\$ 60.00
3.	Dump Truck	Hourly Rate	\$ 120.00
5.	MOT	Hourly Rate	\$ 120.00
7.	Aerial Lift (any type) with Operator	Hourly Rate	\$ 160.00
10.	Front End Loader with Operator	Hourly Rate	\$ 120.00
11.	Skid Steer Loader with Operator	Hourly Rate	\$ 120.00
12.	Crane with Operator	Hourly Rate	\$ 240.00

END OF SECTION



Firm Qualifications, Equipment and References

*The Village of North Palm Beach
Tree Trimming, Management, and Maintenance
Services*

March 6, 2024

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- CAYCO Company Overview
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Our Services



Maintenance



Design & Installation



Irrigation & Rust Control



Tree Care & Trimming



Pest Control & Fertilization

Company Overview

- Year Established: 2004
- Employees: 105
- Headquarters: Oakland Park
- Service Area: Palm Beach, Broward and Miami-Dade Counties



Our Credentials

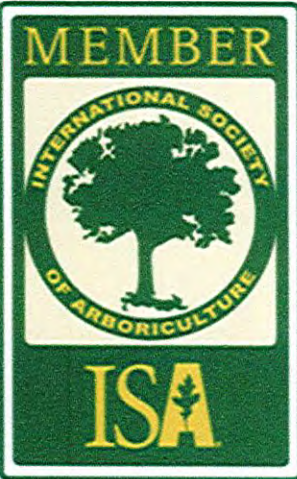
- ISA Certified Arborist
- FNGLA Certified Horticulture Professional
- Commercial Landscape Maintenance Holder
- Certified Pest Control Operator Lawn & Ornamental
- Certified Pest Control Operator General Household Pest and Rodent Control
- Certified Pest Control Operator Termite & other WDO Organisms
- Certified Pest Control Operator Fumigation
- Certified Irrigation Contractor
- Green Industries Best Management Practices
- Certificate of Competency for Tree Trimming
- Certificate of Advanced Tree Trimming
- Florida Green Industries for Limited Fertilization Application
- Member Landscape Maintenance Association
- Member International Society of Arboriculture
- Member FNGLA
- Member SEFAA



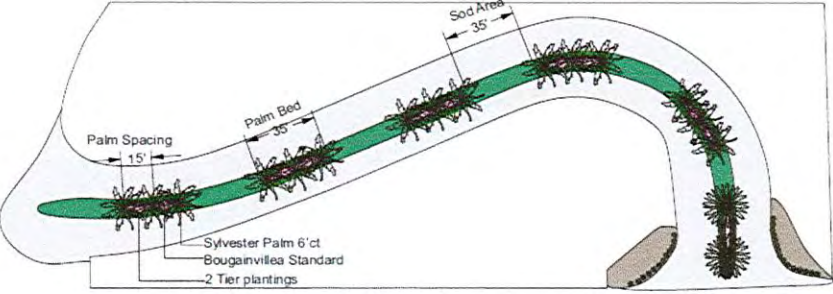
Our Work – Tree Services



Our Work – Tree Services



Our Work – Design & Installation



Our Work – Irrigation





Firm Qualifications, Equipment and References

*The Village of North Palm Beach
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Maintenance



Design & Installation



Irrigation & Rust Control



Tree Care & Trimming



Pest Control & Fertilization

Our Work – Fertilization & Pest Control





Our Work – Pest Control GHP

- Lawn & Ornamental
- General Household Pest and Rodent Control
- Termite & other WDO Organisms
- Fumigation



Our Work – Fertilization & Pest Control





Our Work – Pest Control GHP

- Lawn & Ornamental
- General Household Pest and Rodent Control
- Termite & other WDO Organisms
- Fumigation



CAYCO's Mission, Vision and Values

OUR MISSION

Is enduring. It declares our purpose as a company and serves as the standard against which we weigh our actions and decisions.

- Provide quality services
- Remain responsive to change
- Work efficiently
- Focus on needs of our clients

OUR VISION

Our vision guides every aspect of our business by describing what we need to accomplish in order to continue achieving sustainable, quality growth.

- A great place to work where people are inspired to be the best they can be
- Reward our people for taking risks and finding better ways
- Bring to the market place a portfolio of services that it desires and needs
- Be a responsible company that makes a difference by helping build and support communities
- Maximize long-term profits while being mindful of our overall responsibilities to our clients
- Be a highly effective, lean and fast – moving organization

OUR VALUES

Our values describe how we behave in the world.

- Honesty
- Knowledge
- Working Hard
- Diversity
- Helpfulness
- Preserving the Environment
- Quality



Why CAYCO?

- Proactive approach to quality and customer service
 - Quality reports
 - 24/7 customer service
 - Fast response times and attention to detail
- Knowledge and experience
 - Specialized in commercial and government landscape and tree services
 - Licensed professionals
- Large and established company
 - One-stop shop for landscaping
 - Trustworthy, professional and reliable



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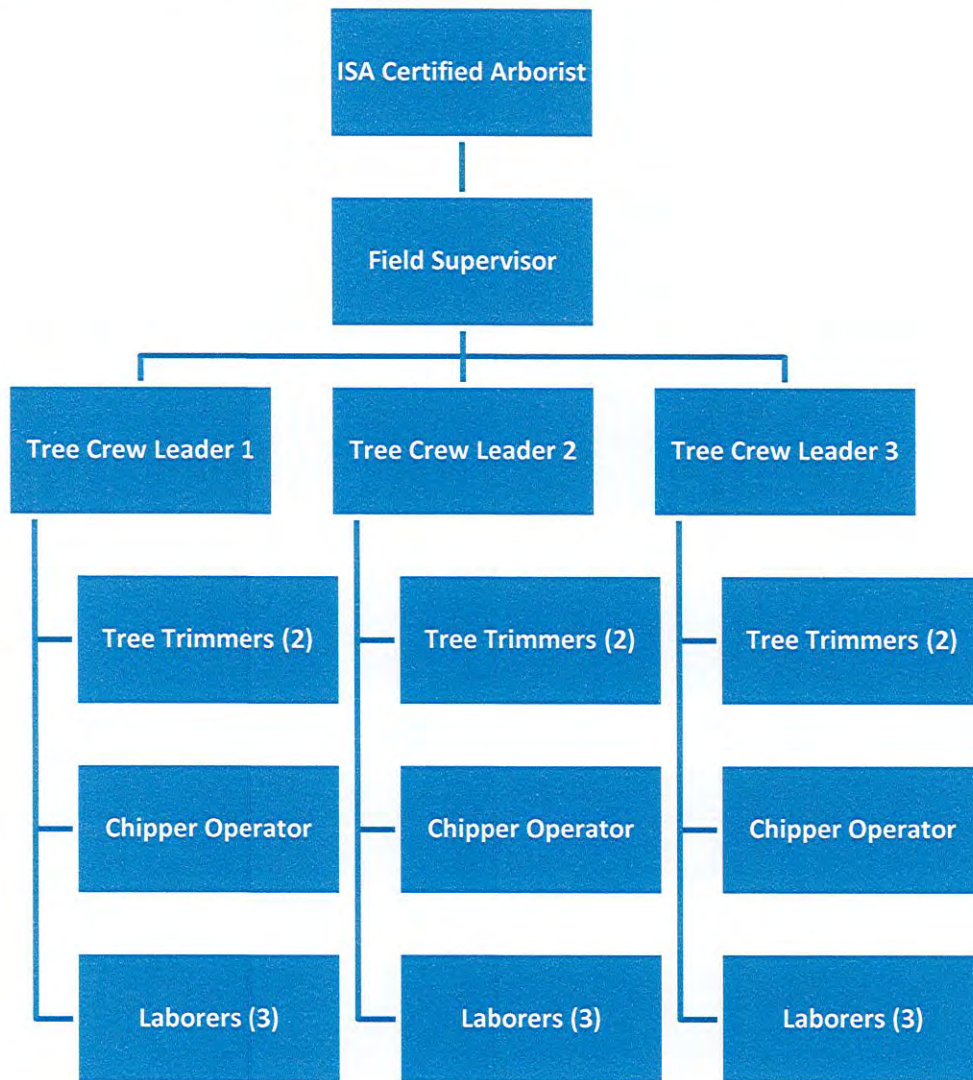
- CAYCO Company Overview
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Proposed Project Plan

- An ISA Certified Arborist and Field Supervisor will be assigned to this contract
- An evaluation of each site will be performed by our ISA Certified Arborist and Field Supervisor before work begins
- Before each service, a job briefing will take place with the following objectives:
 - Communicate what needs to be done
 - Assign roles and responsibilities of each task
 - Understand potential hazards and define how to prevent/minimize them
 - Ensure team has the appropriate PPE to perform job safely
- Field Supervisor will provide status report with respective photos on work being done
- Field supervisor will schedule regular meetings with the Village of North Palm Beach Project Manager to discuss progress, services and recommendations



Proposed Organizational Structure

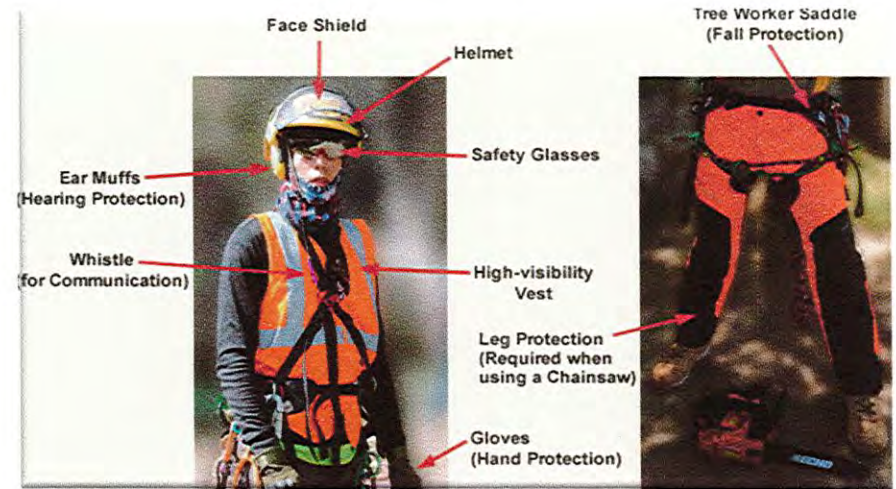


Certified Tree Trimmer



Safety Is Our 1st Priority!

- CAYCO's ISA Certified Arborist and Field Supervisor will be on site to ensure ANSI A300 and safety procedures are followed
- All workers will have the proper PPE equipment (protective head gear, hearing protection, protective glasses and face shield, gloves, leg chaps and heavy work boots)
- CAYCO strictly enforces OSHA regulations and ANSI Z133 standards
- A job briefing will take place before each job begins to summarize what will be done, who will be doing each task, potential hazards and how to prevent or minimize them
- There will be a clear and efficient communication between climbers and ground team and the 'voice command and response system' will be used to ensure warning signals are heard, acknowledged and acted on
- Safety equipment is required and worn at all times
- Vehicles are equipped with proper safety features



Traffic Maintenance

- A basic MOT plan will be established for each project
- When required, our staff certified MOT specialists will prepare a plan suited for the project. Specifically when there is a need for lane closures or other complex MOT working conditions
- All service vehicles are equipped with the following basic equipment:
 - Traffic cones
 - Men working signs
 - Reflective triangle
 - Beacon light
 - Reflective safety shirts



CAYCO ONLY uses the best equipment!



Equipment Inventory

Description/Type	Make / Model	Quantity
Augers / Back Pack Blowers		
	Shindawai EB802RT	90
	Stihl Auger	6
Edgers		
	Shindawai LE242	77
Hedge Trimmers		
	Shindaiwa HT-235	75
Chain Saws		
	Stihl 201 T C-M	32
	Stihl MS 362 C-M	25
	Stihl MS 462 C-M	20
	Stihl MS 661 C-M Magnum	14
	Stihl MS 881 Magnum	10
Pole Pruner		
	Stihl HT 250	22
Weed Wackers		
	Shindaiwa T282	85
Long Trimmers		
	Shindaiwa FH235	57
Fertilizer Spreader		
	Agri-Fab 45-0463	23
Push Blowers		
	Billy Goat	25
Lawn Mowers		
	Hustler X1 54"	15
	Hustler Super Z	37
	Hustler Super S 52"	8
	eXMark Lazer Z.X Series 60"	12
	eXMark 3S Series	13

Description/Type	Make / Model	Quantity
Boom		
	JLG 340AJ	5
Chipper		
	Vermeer 1000XL	8
	Vermeer 1800XL	4
Trailers		
	20' Open Trailers	8
	Hvy Equip Trailer	12
	Suncoast 18'	8
	Pace 18'	21
Truck		
	Chevy Silverado	12
	Toyota Tundra	2
	Chevy Colorado	2
	Freightliner M2 106 (Bucket and Chipper Truck)	9
	Isuzu NPR	37
	Nissan NV Cargo	5
	Chevrolet Cargo Van	2
	Freighliner 2000gal Water Truck	1
Others		
	Kubota Wheel Loader	1
	Kubota Skid Steer	3
	Vermeer Stump Grinders	8
	Ladders	55
	John Deere Gator	15
	Air Compressors	7
	Tree Pole Saws	38
	Gas Shovel	9
	Tree Trimming Equipment	Various
	Spray Fertilizing Rig	5
	1/2 Ton Jacks	35
	Pressure Washer	5



CAYCO's Quality Control Methodology

CAYCO's Quality Control Plan (QCP) for tree services is crucial to ensure that work is performed safely, efficiently, and to the highest standards. Our methodology is as follows:

Work Site Assessment

- Assess work site for potential hazards, including proximity to structures, power lines, and other trees.
- Detail the process for identifying and mitigating risks.

Tree Assessment and Selection

- Specify criteria for selecting trees for removal, trimming, or other services.
- Assess tree health, stability, and species-specific considerations.

Training and Certification

- All personnel will be trained in tree services.
- Certifications and qualifications will vary depending on roles and responsibilities (e.g., tree climbers, arborists).

Regulatory Compliance

- Ensure compliance with relevant local, state, and federal regulations governing tree services (e.g. Village of North Palm Beach, Palm Beach County)

Safety Procedures

- Implement safety protocols for tree removal, trimming, and maintenance activities.
- Address proper use of personal protective equipment (PPE) and emergency response procedures.



CAYCO's Quality Control Methodology (cont.)

Equipment Inspection and Maintenance

- Regular inspection and maintenance of all equipment and tools used in tree services.

Quality Audits and Inspections

- ISA Certified Arborist and Field Supervisor will conduct audits to ensure compliance with the Quality Control Plan and high quality services.
- Audits will be communicated to the Village of North Palm Beach Project Manager on a daily and/or weekly basis.
- Corrective actions (if applicable) will be identified and implemented.

Environmental Considerations

- Ensure tree services is aligned with CAYCO's commitment to environmental preservation and compliance with conservation regulations.

Documentation and Reporting

- Perform record-keeping process for each job, including work orders, site assessments, safety checks, and completion reports.

Communication

- CAYCO will maintain an open and transparent communication **AT ALL TIMES** with the Village of North Palm Beach, including initial consultations, progress updates, and final inspections.



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Our Management Team

Daniel Gonzalez – Owner and President

Daniel is a certified Arborist from the International Society of Arboriculture – ISA, a certified Horticulture Professional from the Florida Nursery, Growers and Landscape Association (FNGLA) and a Certified Pest Control Operator for Lawn & Ornamental and General Household Pest and Rodent Control. He also holds licenses for Green Industries Best Management Practices, Limited Fertilization, Limited Commercial Landscape Maintenance and Advanced Tree Trimming. He has 15+ years of experience in marketing and sales leading iconic brands such as Budweiser, Hershey's and Tiffany & Co. He holds an MBA from The Darden School of Business at the University of Virginia and currently manages marketing, sales, operations and HR.



Alex Rotundo – Chief Financial Officer

Alex has 15+ years of experience in the financial services industry and as an entrepreneur. He currently manages the financial and administrative functions of the company.



Samuel Gonzalez – Tree Services Lead (Assigned to Village of North Palm Beach)

Samuel has 15+ years of experience in tree services with several national tree firms. His experience includes tree pruning, removals, cabling and bracing, storm damage and fertilization and soil care. He is also a certified advanced tree trimmer by Broward County.



Gerson Henriquez – Director of Operations (Assigned to Village of North Palm Beach)

Gerson has 30+ years of landscape experience with several national landscape firms and 15+ years in management. He has strong expertise in all critical aspects of the business, including operations, HR and sales.



Our Management Team

Marco Metzger – Vice President Pest Control

Marco is a certified Pest Control Operator for lawn & ornamental (L&O), General Household Pests (GHP), Termites and Fumigation. He has 15+ years of experience and is a key member of Cayco's management team.



Francisco Mendes – Maintenance & Installation Lead

Francisco is our landscape maintenance and installation lead and has 15+ years of experience in all aspects of landscaping. He has been with Cayco Landscaping for 10+ years.



Wilmar Segovia – Irrigation Lead

Wilmar has 20+ years of experience in irrigation and is a certified irrigation contractor. His experience includes both commercial and residential customers in the areas of irrigation maintenance and installations.



Our Clients



Government Clients



Tree Services, Installations, Maintenance, Irrigation, Pest Control



Tree Services



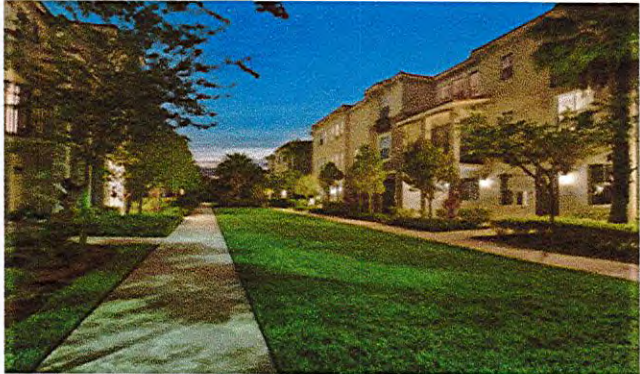
Installations, Maintenance



Installations



Our Clients



CAYCO References

City of Boynton Beach Parks & Facilities

- Address: 100 E Ocean Ave, Boynton Beach FL 33435
- Name: Maurice Permenter
- Title: Parks Superintendent
- Phone Number: 561-742-6206
- Email address: permenterm@bbfl.us
- Project Term: 2018-Present
- Types of Work: Landscape maintenance, installation, fertilization, pest control, tree trimming, irrigation

Boynton Beach Utilities

- Address: 124 E. Woolbright Rd. Boynton Beach FL 33435
- Name: Howard Kerr
- Title: Facilities Management Supervisor
- Phone Number: 561-742-6497
- Email address: kerrh@bbfl.us
- Project Term: 2018-Present
- Types of Work: Landscape maintenance, installation, fertilization, pest control, tree trimming, irrigation



CAYCO References

City of Pembroke Pines

- Address: Recreation and Cultural Arts. 601 City Center Way, Pembroke Pines, FL 33025
- Name: Glen Reid
- Title: Supervisor of Parks, Operation Division
- Phone Number: 305-409-2594
- Email address: greid@ppines.com
- Project Term: 2020-2022
- Types of Work: Tree trimming, installation



City of Oakland Park

- Address: 1101 NE 40th Court, Oakland Park, FL 33334
- Name: Chris Lips
- Title: Assistant Public Works Director
- Phone Number: 954-630-4441
- Email address: chrisl@oaklandparkfl.org
- Project Term: 2023-Present
- Types of Work: Installation



CAYCO References

Amazon Mega Warehouse

- Owner/Entity Name: Amazon
- Address: 14000 NW 37th Ave, Opa Locka FL 33054
- Name: Alexander Sucasaca
- Title: Procurement Operations
- Phone Number: 786-678-2389
- Email address: alejosu@amazon.com
- Project Term: 2018-Present
- Types of Work: Landscape maintenance, installation, fertilization, tree trimming, irrigation

Morguard

- **Boynton Town Center Mall / Lantana Shopping Center / Westward Shopping Center**
- Owner/Entity Name: Morguard Management
- Address: 1000 N Congress Blvd, Boynton Beach, FL 33426
- Name: Robinson Naveo
- Title: Property Manager
- Phone Number: 561-214-5240
- Email address: rnaveo@morguard.com
- Project Term: 2021-Present
- Types of Work: Landscape maintenance, installation, fertilization, pest control, tree trimming, irrigation



CAYCO References

Jacaranda Village

- Owner/Entity Name: The Scully Company
- Address: 461 NW 87th Road, Plantation, FL 33324
- Name: Jill Greco
- Title: Regional Manager
- Phone Number: 844-902-0317
- Email address: jgreco@scullycompany.com
- Project Term: 2014-Present
- Types of Work: Landscape maintenance, installation, fertilization, pest control, tree trimming, irrigation



Banyan Bay


- Owner/Entity Name: ZRS Company
- Address: 4303 W Atlantic Blvd, Coconut Creek, FL 33066
- Name: Vicky Anido
- Title: Property Manager
- Phone Number: 844-216-4781
- Email address: vanido@zrsmanagement.com
- Project Term: 2019-Present
- Types of Work: Landscape maintenance, installation, fertilization, tree trimming, irrigation

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CAYCO Licenses

SUNBIZ



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Previous On List Next On List Return to List blue marlin investments Search

No Events No Name History

Detail by Entity Name
 Florida Profit Corporation
 BLUE MARLIN INVESTMENTS, INC.

Filing Information

Document Number	P16000099080
FE/ EIN Number	30-0962212
Date Filed	12/15/2016
State	FL
Status	ACTIVE

Principal Address
 3700 NW 10th AVE
 OAKLAND PARK, FL 33309

Changed: 05/06/2019

Mailing Address
 PO Box 5652
 Fort Lauderdale, FL 33310

Changed: 02/17/2020

Registered Agent Name & Address
 GONZALEZ, DANIEL
 1014 BLUEWOOD TER
 WESTON, FL 33327

Name Changed: 03/16/2017

Officer/Director Detail

Name & Address

Title President
 GONZALEZ, DANIEL
 1014 BLUEWOOD TER
 WESTON, FL 33327

Title COO
 ROTUNDO, ALEJANDRO
 3051 SW 116th Ave
 Davie, FL 33330

State of Florida
 Department of State

I certify from the records of this office that CAYCO LANDSCAPING is a Fictitious Name registered with the Department of State on February 16, 2018.


The Registration Number of this Fictitious Name is G18000024317.

I further certify that said Fictitious Name Registration is active.

I further certify that this office began filing Fictitious Name Registrations on January 1, 1991, pursuant to Section 865.09, Florida Statutes.

Given under my hand and the Great Seal of Florida, at Tallahassee, the Capital, this the Eighteenth day of February, 2018.

Ken Detjen
 Secretary of State



Authentication ID: 100309359191-021818-G18000024317
 To authenticate this certificate visit the following site, enter this ID, and then follow the instructions displayed.
<https://efile.sunbiz.org/certauthver.html>



CAYCO Licenses

Business Tax Receipts

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT
115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829
VALID OCTOBER 1, 2023 THROUGH SEPTEMBER 30, 2024

Business Name: CAYCO LANDSCAPING **Receipt #:** 324-289996
Business Type: LAWN MAINTENANCE/LANDSCAPE (LANDSCAPE)

Owner Name: DANIEL GONZALEZ **Business Opened:** 04/03/2018
Business Location: 3700 NW 10TH AVE **State/County/Cert/Reg:**
OAKLAND PARK **Exemption Code:**
Business Phone: 8662032292

Rooms	Seats	Employees	Machines	Professionals
		16		

For Vending Business Only						
Number of Machines:		Vending Type:				
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00
Receipt Fee			150.00			
Packing/Processing/Canning Employees			0.00			

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

WHEN VALIDATED

Mailing Address:
DANIEL GONZALEZ
PO BOX 5652
FORT LAUDERDALE, FL
33310-5652

Receipt # #NW-22-00279603
Paid 09/21/2023 150.00

2023 - 2024

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT
115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829
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Business Name: CAYCO LANDSCAPING **Receipt #:** 324-289996
Business Type: LAWN MAINTENANCE/LANDSCAPE (LANDSCAPE)

Owner Name: DANIEL GONZALEZ **Business Opened:** 04/03/2018
Business Location: 3700 NW 10TH AVE **State/County/Cert/Reg:**
OAKLAND PARK **Exemption Code:**
Business Phone: 8662032292

Rooms	Seats	Employees	Machines	Professionals
		16		

For Vending Business Only						
Number of Machines:		Vending Type:				
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00
Receipt Fee			150.00			
Packing/Processing/Canning Employees			0.00			

Receipt # #NW-22-00279603
Paid 09/21/2023 150.00

CITY OF OAKLAND PARK
5399 North Dixie Highway
Suite 3
Oakland Park, FL 33334
954-630-4350

BUSINESS TAX RECEIPT CITY OF OAKLAND PARK 2023 - 2024

MAILING ADDRESS **ISSUED DATE:** September 15, 2023
DANIEL GONZALEZ
PO BOX 5652
FORT LAUDERDALE, FL 33310

NAME AND LOCATION OF LICENSEE **LICENSE NUMBER:** SRVC-002721-2021
CAYCO LANDSCAPING **LAST RENEWAL DATE:**
3700 NE 12 AVE **LICENSE EXPIRES:** 09/30/2024
OAKLAND PARK, FL 33334 **DISTRICT:** East of I-95
ZONE:

THE PERSON OR FIRM NAMED ABOVE IS HEREBY LICENSED TO ENGAGE IN THE BUSINESS PROFESSION OR OCCUPATION LISTED BELOW IN THE CITY OF OAKLAND PARK FLORIDA.

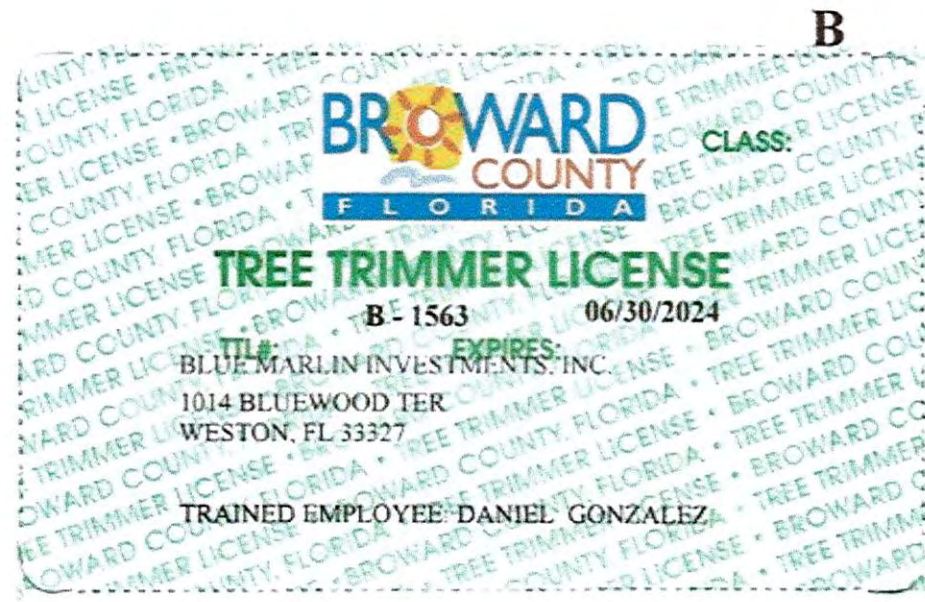
BUSINESS CODE 541320 Landscape architectural services
BUSINESS DESCRIPTION LANDSCAPING AND IRRIGATION
RESTRICTIONS

LICENSE MUST BE CONSPICUOUSLY POSTED AT THE PLACE OF BUSINESS SHOWN



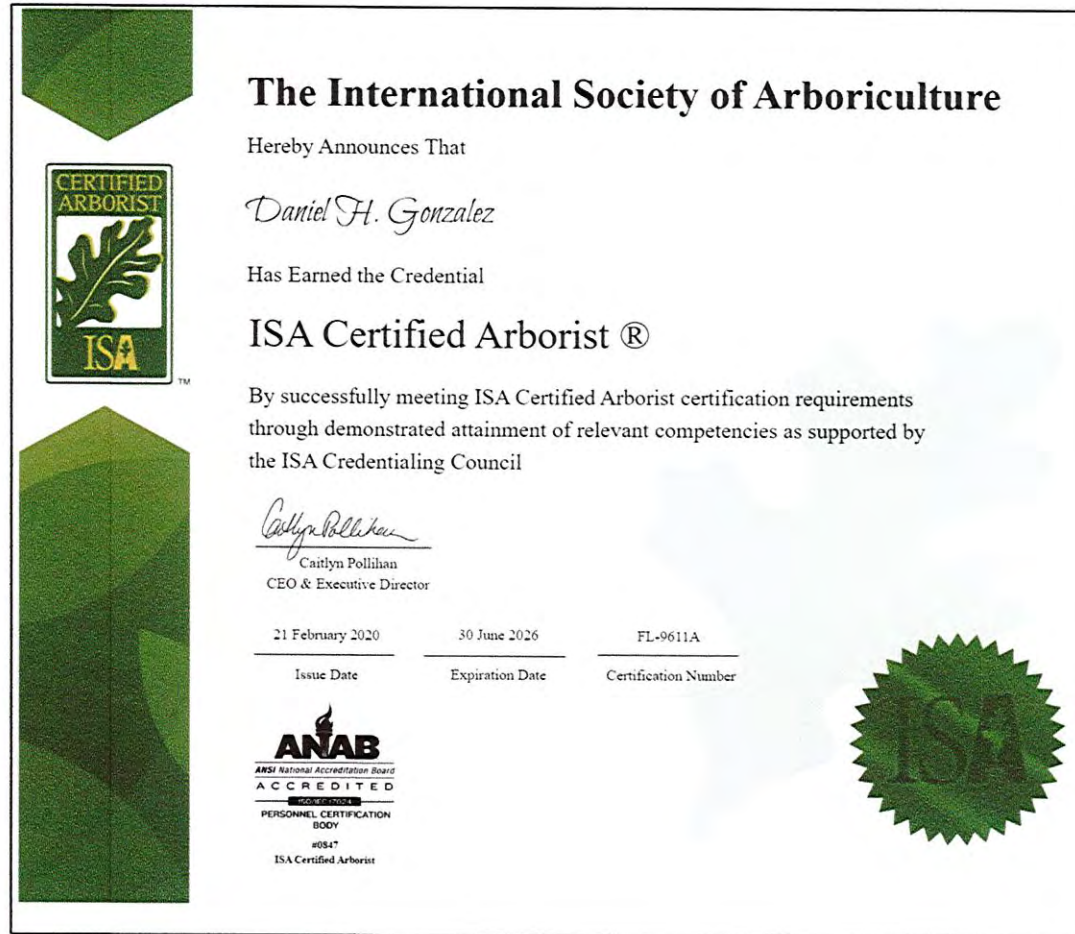
CAYCO Licenses

Broward Tree Trimmer License



CAYCO Licenses

ISA Certified Arborist




The International Society of Arboriculture
Hereby Announces That
Daniel H. Gonzalez
Has Earned the Credential
ISA Certified Arborist ®
By successfully meeting ISA Certified Arborist certification requirements
through demonstrated attainment of relevant competencies as supported by
the ISA Credentialing Council

Caitlyn Pollihan
Caitlyn Pollihan
CEO & Executive Director

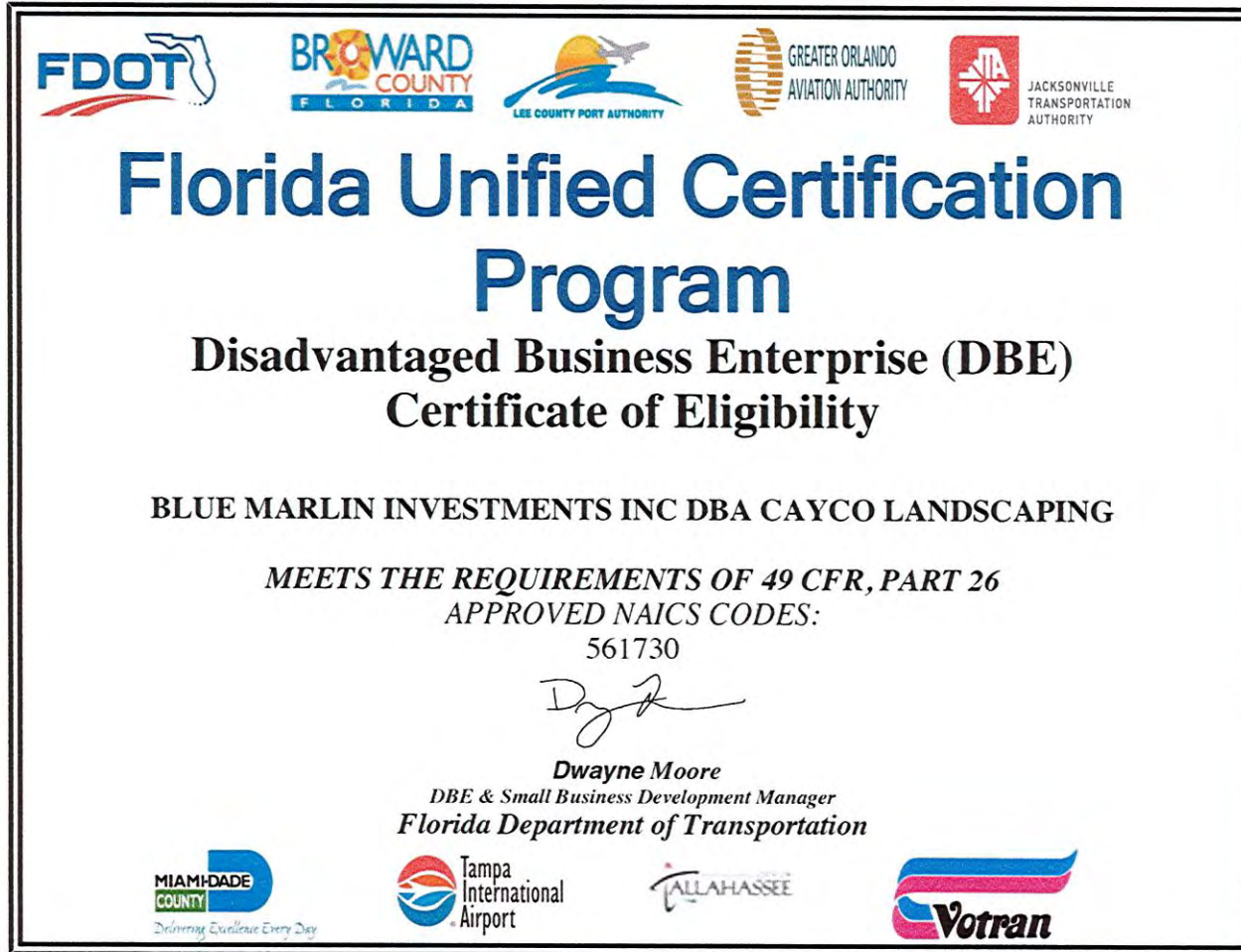
21 February 2020	30 June 2026	FL-9611A
Issue Date	Expiration Date	Certification Number

ANAB
ANSI National Accreditation Board
ACCREDITED
PERSONNEL CERTIFICATION
BODY
#0847
ISA Certified Arborist



CAYCO Licenses

Disadvantaged Business Enterprise (DBE)



CAYCO Licenses

County Business Enterprise (CBE)



CAYCO Licenses

Pest Control

STATE OF FLORIDA
Department of Agriculture and Consumer Services
 BUREAU OF LICENSING AND ENFORCEMENT

Date **May 9, 2023** File No. **JB295730** Expires **March 31, 2024**

THE PEST CONTROL COMPANY FIRM NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **March 31, 2024** AT

1014 BLUEWOOD TERRACE
 WESTON, FL 33327

CAYCO LANDSCAPING
 1014 BLUEWOOD TERRACE
 WESTON, FL 33327


 WILTON SIMPSON, COMMISSIONER

**Fumigation
 General Household Pest and
 Rodent Control
 Lawn and Ornamental
 Termite and Other WDO
 Control**

STATE OF FLORIDA
Department of Agriculture and Consumer Services
 BUREAU OF LICENSING AND ENFORCEMENT

CAYCO LANDSCAPING
 1014 BLUEWOOD TERRACE
 PEST CONTROL COMPANY FIRM

JB295730

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING **March 31, 2024**


 COMMISSIONER Signature

Wallet Card
 Wallet Card - Fold Here

BUREAU OF LICENSING & ENFORCEMENT
 3125 CONNER BLVD, BLDG. 8
 TALLAHASSEE, FLORIDA 32399-1650


STATE OF FLORIDA
Department of Agriculture and Consumer Services
 BUREAU OF LICENSING AND ENFORCEMENT

Date **May 9, 2023** File No. **JB295730** Expires **1014 BLUEWOOD TERRACE**

THE NAMED BELOW HAS REGISTERED UNDER THE PROVISIONS OF CHAPTER 482 FOR THE PERIOD EXPIRING: **1014 BLUEWOOD TERRACE, WESTON, FL 33327** AT

This permit, in conjunction with a valid business license c

CAYCO LANDSCAPING
 1014 BLUEWOOD TERRACE
 WESTON, FL 33327


 WILTON SIMPSON, COMMISSIONER

STATE OF FLORIDA
Department of Agriculture and Consumer Services
 BUREAU OF LICENSING AND ENFORCEMENT

CAYCO LANDSCAPING

This permit, in conjunction with a valid business license endorsed with pest control operations in the Termite and Other Wood-Destroying Organisms category, authorizes the licensee named above to perform preventative termite treatments for new construction in Florida as prescribed by law.

JB295730

HAS PAID THE FEE REQUIRED BY CHAPTER 482 FOR THE PERIOD EXPIRING **1014 BLUEWOOD TERRACE, WESTON, FL 33327**

Wallet Card
 Wallet Card - Fold Here
 Signature

COMMISSIONER Department of Agriculture and Consumer
 Florida Department of Agriculture & Consumer Services
 Bureau of Licensing and Enforcement
 3125 Conner Blvd, Bldg 8
 Tallahassee, FL 32399-1650



CAYCO Licenses

Irrigation



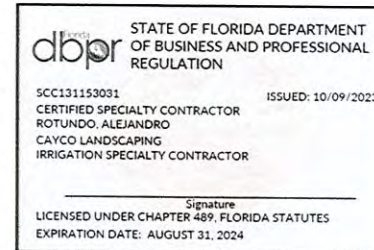
STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

2601 BLAIR STONE ROAD
TALLAHASSEE FL 32399-0783

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!







The Experts in Tree Care
ISA Certified Arborist FL-6648A / Tree Risk Assessment Qualified
697 SW 9th Terrace / Pompano Beach, FL 33069 / O: 954.788.4000
SherlockTree.com

Village of North Palm Beach

Tree Trimming, Management and Maintenance Services

Sherlock Tree Company
697 SW 9th Terrace
Pompano Beach, FL 33069

In affiliation with
**NATURES
EXPERTS**





The Experts in Tree Care
ISA Certified Arborist FL-6648A / Tree Risk Assessment Qualified
697 SW 9th Terrace / Pompano Beach, FL 33069 / O: 954.788.4000
SherlockTree.com

Jonathan Wolfson
Owner Sherlock Tree Company

Village of North Palm Beach
501 U.S. Highway One
Boynton Beach, FL 33408

Re: Tree Trimming, Management and Maintenance Service

Sherlock Tree Company has been providing superior tree care for over 40 years and under current ownership since 2013. We service the tri-county area. With facilities in Pompano Beach, Delray Beach, and West Palm Beach. Our management team is made up of 5 - ISA Board Certified Arborist and over 60 qualified tree care workers. We are TCIA accredited, our team consists of members Certified in Tree Risk Management, Prescription Pruning and utility line work. We have our own bucket trucks, chip trucks, grapples, chippers, stump grinders, skid steers, backhoes, and front-end loaders.

If Sherlock Tree is selected by the Village, we have the experience, manpower and equipment to provide the service that the Village of North Palm Beach has requested in the RFP. We have a proven track record with similar contract work for other cities and know and follow all applicable rules, laws, regulations and ordinances of the Village, Palm Beach County, and the State of Florida.

Sherlock has the necessary and required insurance for the Village of North Palm Beach. The project manager for the village will be Josh Eibeschutz ISA Certified Arborist FL-5603A. Our references are attached as well as the other required by the village for submittal of the RFP.

Sincerely,

Jonathan Wolfson
ISA Certified Arborist FL-6648A
Tree Risk Assessment Qualified
Prescription Pruning Qualified.

In affiliation with
**NATURES
EXPERTS**



RFP EXHIBIT "C"
PROPOSAL FORM

Name of Proposer: Sherlock Tree Company

SECTION I: TREE TRIMMING and HOURLY RATES

ITEM NO.	DESCRIPTION	HOURLY RATE
1.	Routine & Scheduled TREE TRIMMING of ALL TYPES OF TREES (any height); rate per CREW HOUR	4 men \$ 350.00
2.	Routine & Scheduled TREE PRUNING of ALL TYPES OF TREES (any height); rate per CREW HOUR	6 men \$ 525.00
3.	Routine & Scheduled TREE REMOVAL of ALL TYPES OF TREES (any height); rate per CREW HOUR	4 men \$ 350.00
4.	Routine & Scheduled STUMP GRINDING of ALL TYPES OF STUMPS (any size); rate per CREW HOUR	2 men \$ 200.00
5.	Hazardous Condition Tree Removal Rate; rate per CREW HOUR	\$ 4 men 350.00
6.	EMERGENCY Response Rate for Tree Trimming (any height) OR Tree Removal; two (2) hour response time in accordance with Scope of Work; rate per CREW HOUR	\$ 4 men 450.00

SECTION II: STUMP AND ROOT REMOVAL and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
1.	Stump and Root Removal	Small	\$ 350.00
2.	Stump and Root Removal	Medium	\$ 450.00
3.	Stump and Root Removal	Large	\$ 700.00

SECTION II: TREE DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Trees	1 gallons	\$ 16.00
2.	Trees	3 gallons	\$ 38.40
3.	Trees	7 gallons	\$ 73.60
4.	Trees	15 gallons	\$ 204.80
5.	Trees	45 gallons	\$ 880.00
6.	Trees	65 gallons	\$ 1,120.00
7.	Trees	100 gallons	\$ 1,734.00

SECTION IV: PLANT DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Plants	1 gallons	\$ 7.50
2.	Plants	3 gallons	\$ 16.50
3.	Plants	7 gallons	\$ 48.50
4.	Plants	15 gallons	\$ 96.00
5.	Plants	45 gallons	\$ 476.00
6.	Plants	65 gallons	\$ 770.00
7.	Plants	100 gallons	\$ 1,080.00

SECTION V: SHRUB DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Shrubs	1 gallons	\$ 7.50
2.	Shrubs	3 gallons	\$ 16.50
3.	Shrubs	7 gallons	\$ 48.50
4.	Shrubs	15 gallons	\$ 96.00
5.	Shrubs	45 gallons	\$ 476.00
6.	Shrubs	65 gallons	\$ 770.00
7.	Shrubs	100 gallons	\$ 1080.00

SECTION VI: ADDITIONAL SERVICES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Arborist	Hourly Rate	\$ 175.00
2.	Supervisor	Hourly Rate	\$ 85.00
3.	Whitefly Treatment	Per Linear Foot	\$ 2.50
5.	Mulch Removal & Disposal	Per Cubic Yard	\$ 175.00
6.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Bag	\$ 18.00
7.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Cubic Yard	\$ 215.00
8.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Bag	\$ 7.50

SECTION VI: ADDITIONAL SERVICES CONTINUED

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
9.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Cubic Yard	\$ 52.00
10.	Sod Removal & Disposal	Per Square Foot	\$.85
11.	Sod Replacement Saint Augustine (Any, All Types)	Per Square Foot	\$ 1.45
12.	Sod Replacement Bahia (Any, All Types)	Per Square Foot	\$ 1.00
13.	Tree Inventory	Hourly Rate	\$ 150.00

SECTION VII: EQUIPMENT LIST and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Chipper	Hourly Rate	\$ 35.00
2.	Chainsaw	Hourly Rate	\$ 25.00
3.	Dump Truck	Hourly Rate	\$ 55.00
5.	MOT	Hourly Rate	\$ 85.00
7.	Aerial Lift (any type) with Operator	Hourly Rate	\$ 275.00
10.	Front End Loader with Operator	Hourly Rate	\$ 375.00
11.	Skid Steer Loader with Operator	Hourly Rate	\$ 275.00
12.	Crane with Operator	Hourly Rate	\$ 425.00

END OF SECTION

August 4, 2023

BROWARD COUNTY TREE TRIMMER LICENSE

STANDARDS FOR MAINTAINING YOUR BROWARD COUNTY TREE TRIMMER LICENSE

1. The following shall be available for inspection at every work site where tree trimming is being carried out:
 - A copy of the company's Broward County Tree Trimmer license.
 - Proof of the company's current insurance coverage.
 - At least one person should possess a current Tree Trimmer training card.
 - Current training cards reflect that training was completed within the past two (2) years.
 - Picture identification issued by a government entity or agency.
2. At least one trained person must be available at every work site where tree trimming is being carried out.
3. The company's Tree Trimmer license number shall be prominently displayed on both sides of vehicles used in tree trimming.
4. Tree trimmer license number must appear in ads offering tree trimming and/or removal services. Advertisements include business cards, telephone directory advertisements, quotes for tree services, flyers and vehicles advertising tree services.
5. License holders shall ensure that all employees engaged in tree trimming are adequately trained regarding safety procedures in accordance with applicable federal and state law including the federal Occupational Safety and Health Act of 1970 (OSHA).
6. Retraining is required before licenses can be renewed. Tree trimmer licenses are renewable every two years.
7. Each license holder shall notify the County, in writing, if there is a change in any of the standards required for licensure.

Sherlock Tree Company, Inc.
697 SW 9 TERR
POMPANO BEACH, FL 33069



Practice Aerial Rescue Certification Form

I certify that the following trainee completed, in a satisfactory and proficient manner, a practice rescue according to the criteria listed in the Introduction of this EHAP training course and that the trainee followed all safety standards.

Trainee Name (PLEASE PRINT):

TYPE OF TRAINING COMPLETED

Joshua Eibeschitz


Climbing Rescue
Date

Aerial Lift Rescue
Date

8 / 22 / 23

8 / 22 / 23

This portion to be completed by the trainer/supervisor:

Signature: 

Date: 8 / 22 / 23

Title: Jonathan Wolfson Owner

Company: Sherlock Tree Company

Address: 697 SW 9th Terr

City: Pompano Beach

State: FL Zip: 33069

Telephone: ()

Certifier - Please make a copy for your office records



The International Society of Arboriculture

Hereby Announces That

Jonathan Wolfson

Has Earned the Credential

ISA Certified Arborist ®

By successfully meeting ISA Certified Arborist certification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council

Caitlyn Polihan
Caitlyn Polihan
CEO & Executive Director

03 July 2014	31 December 2024	FI-6648A
Issue Date	Expiration Date	Certification Number





The International Society of Arboriculture

Hereby Announces That

Jonathan Wolfson

Has Earned the Credential

ISA Tree Risk Assessment Qualification

By successfully meeting ISA Tree Risk Assessment Qualification requirements through demonstrated attainment of relevant competencies as supported by the ISA Credentialing Council



Caitlyn Pollihan
CEO & Executive Director

30 November 2018

Issue Date

30 November 2028

Expiration Date



CERTIFICATE

OF COMPLETION

This certifies that

JOSHUA EIBESCHITZ

Has completed all training requirements for the
Electrical Hazards Awareness Program
and, in recognition thereof, is presented this Certificate.

Certifying Company Representative

In signing above, I am certifying that this certificate holder
has demonstrated the required competencies of this course.



8/23/24

Renewal Date

7.5 ISA CEUs- TC-22-086
7.5 CTSP CEUs- Contact CTSP Dept.



**National Health &
Safety Association**

CERTIFICATE OF COMPLETION

This is to certify that

JOSHUA JONATHAN EIBESCHITZ

Has successfully completed the training program requirements for

Standard CPR/AED & First Aid

551371-5365561268

Certificate Number

Please visit www.cpr.io for re-certification.

Aug 22, 2023

Date Completed



American Red Cross
Training Services

CEU

Jonathan Wolfson

has successfully completed requirements for

Adult First Aid/CPR/AED-BL

Date Completed: 11/30/2021

Conducted by: American Red Cross

Contact Hours: 4.5
CEUs Awarded: 0.5



To verify certificate, scan code or visit redcross.org/digitalcertificate and enter ID.

Learn and be inspired at LifesavingAwards.org

Practice Aerial Rescue Certification Form

I certify that the following trainee completed, in a satisfactory and proficient manner, a practice rescue according to the criteria listed in the Introduction of this EHAP training course and that the trainee followed all safety standards.

Trainee Name (PLEASE PRINT):

TYPE OF TRAINING COMPLETED

	Climbing Rescue Date	Aerial Lift Rescue Date
<u>Jonathan Wolfson</u>	<input checked="" type="checkbox"/> <u>2/1/2023</u>	<input checked="" type="checkbox"/> <u>2/1/2023</u>

This portion to be completed by the trainer/supervisor:

Signature:  Date: 2/1/2023

Title: VP

Company: Sherlock Tree Company, Inc.

Address: 697 SW 9th Terrace

City: Pompano Beach

State: FL Zip: 33069

Telephone: () 561-788-4000

Certifier - Please make a copy for your office records



Certified Treecare Safety Professional

This certifies that

Jonathan Wolfson

*has attained the status of
Certified Tree Care Safety Professional
from the Tree Care Industry Association*

Certification Number: 03626

Renewal Date: 11/18/2025



Bryan Dalton
Director, Training and Credentialing

***Sherlock Tree Company
Pompano Beach, FL***

Is accredited by the Tree Care Industry Association for:



- Adherence to ethical business practices
- Compliance with Industry Standards for safety and performance; and,
- Provision of quality service.

Sherlock Tree Company has maintained Accredited status in good standing since 11/15/2019.

This annual Accreditation certificate is valid thru 12/31/2025 .

May 03, 2022

Date

A handwritten signature in black ink, appearing to read "Bob Ross".

Bob Ross, SVP, Programs and Services



ANNE M. GANNON
 CONSTITUTIONAL TAX COLLECTOR
Serving Palm Beach County
 Serving you.

P.O. Box 3353, West Palm Beach, FL 33402-3353
 www.pbctax.com Tel: (561) 355-2264

****LOCATED AT****
 697 SW 9TH TER
 POMPANO BEACH, FL 33069

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
LAWN MAINTENANCE	SHERLOCK TREE COMPANY INC		B23.677887 08/01/2023	\$99.00	B40157802

This document is valid only when receipted by the Tax Collector's Office.



11
7-1791

SHERLOCK TREE COMPANY INC
 SHERLOCK TREE COMPANY INC
 697 SW 9TH TER
 POMPANO BEACH FL 33069-4519



STATE OF FLORIDA
PALM BEACH COUNTY
2023 / 2024 LOCAL BUSINESS TAX RECEIPT
LBTR Number: 2018109652
EXPIRES: 09/30/2024

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and **MUST** be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.

Master Equipment List

Type	Model	Serial #	Number
Chain Saw	201TC	187046277	
Chain Saw	201TC	187967644	
Chain Saw	201TC	187967752	
Pole Saw	987 Silky		
Back Pack Blower	BR700	518381403	35
Back Pack Blower	BR700	518961525	
Back Pack Blower	BR700	518962418	
Back Pack Blower	BR700	520906316	18
Back Pack Blower	BR700	520906326	17
Back Pack Blower	BR700X	518791076	
Back Pack Blower	BR700X	520906320	
Back Pack Blower	BR700X	520906324	
Back Pack Blower	BR800X	518725518	
Back Pack Blower	BR800X	518725529	
Trimmer	F594 Zinger	516309592	35
Trimmer	FS11OR	500352316	21
Hedge Trimmer	HL94	5151563	35
Hedge Trimmer	HL94	515154661	
Hedge Trimmer	HL94	519464389	
Power Pruner	HT103	512612533	19
Power Pruner	HT103	515978692	
Power Pruner	HT103	516447354	24
Power Pruner	HT103	516622187	20
Power Pruner	HT103	517826590	
Power Pruner	HT103	520614292	35
Power Pruner	HT103	522517821	23
Power Pruner	HT131	52215829	
Power Pruner	HT131	511864132	
Power Pruner	HT131	520710399	
Power Pruner	HT131	522273449	
Power Pruner	HT131	523871232	25
Power Pruner	HT131	523871253	
Chain Saw	MS194T	523109836	
Chain Saw	MS201T	185948481	35
Chain Saw	MS201T	186241635	
Chain Saw	MS201T	186241639	
Chain Saw	MS201T	186435655	
Chain Saw	MS201T	186476798	
Chain Saw	MS201T	187560321	
Chain Saw	MS201T	187560482	6
Chain Saw	MS201T	187646277	
Chain Saw	MS201T	187967804	35
Chain Saw	MS201T	187967903	2
Chain Saw	MS201T	188065246	

Master Equipment List

Chain Saw	MS201T	188065293		
Chain Saw	MS201T	Can't read		
Chain Saw	MS201T	Can't read		
Chain Saw	MS201TC	157967805		
Chain Saw	MS201TC	185247826		
Chain Saw	MS201TC	185248491		
Chain Saw	MS201TC	185280422		
Chain Saw	MS201TC	185289484	11	
Chain Saw	MS201TC	185375820		
Chain Saw	MS201TC	186383174	7	
Chain Saw	MS201TC	186705852		
Chain Saw	MS201TC	187556449	8	
Chain Saw	MS201TC	187691873		
Chain Saw	MS201TC	187692231	9	
Chain Saw	MS201TC	187700434		
Chain Saw	MS201TC	187890032	1	
Chain Saw	MS201TC	187967860		
Chain Saw	MS201TC	187967861	5	
Chain Saw	MS201TC	187967899	4	
Chain Saw	MS201TC	187967901		
Chain Saw	MS201TC	188619284	10	
Chain Saw	MS201TC	Can't Read	35	
Chain Saw	MS271	517858639		
Chain Saw	MS271	Can't Read		
Chain Saw	MS461	183405086	13	
Chain Saw	MS461	184425657		
Chain Saw	MS461	188138720		
Chain Saw	MS462C	185694944	35	
Chain Saw	MS661	187135091		
Chain Saw	MS661C	18709322		
Chain Saw	MS661C	185043764	15	
Chain Saw	MS661C	187135084	14	
Chain Saw	MS661C	187135096	12	
Chain Saw	MS880	177892719	16	
String Trimmer	SRM-266T	T42512002751	22	

Key #	Make	Model	Year	VIN	LICENSE#	
1	INTERNATIONAL	DUMP	1997	IHTSCAAM3VH463740	GVHE28	12-23
2	INTERNATIONAL	DUMP	1997	IHTSCAAM7VH463739	AF73UR	12-23
3	INTERNATIONAL	BUCKET	1999	IHTSDAAN0YH679166	HTKD03	12-23
4	FORD 750	BUCKET	2003	3FDXF75B93MB07173	HTKD54	12-23
5	WHISPER WC-616	CHIPPER	1997	0798BM2606		
6	VERMEER	BC1000XL	2017	IVRY11197H1025258	IIPX54	6-24
7	VERMEER	BC1000XL				
8	VERMEER	BC1800XL	2019	1VRY131ZX91002487	LTEM34	06-24
9	Vermeer Chipper	BC1000XL	2021	1VRY11196M1032437	NSJN89	06-23
10	POLECAT	YELLOW	2016	IFDNX7DC5JDF04581	No tag.	
11	Chevrolet	Silverado 1500	2014	1GCNCPEH1EZ262004	PWEV70	06-23
12	Chevrolet	Silverado 2500	2016	IGC4KYC87GF181181	GZUC09	12-24
13	FREIGHTLINER	BUCKET	2018	3ALACWFD3JDJM4308	IGVJ27	12-23
14	FREIGHTLINER	BUCKET	2018	3ALACWFD2JDJM9872	IQXI21	12-23
15	POLECAT	PC266	2022	1D9552022NA669003		
16	Ford F750	Dump	2000	3FENF6518YMA00451	PZDC91	12-23
17	FORD F750	DUMP	2019	1FDNX7DC1KDF09519	LURF99	12-23
18	VERMEER	BC1000XL	2017	IVRY11193H1024754	IBUD63	06-24
19	VERMEER	BC1800XL	2017	1VRY151Z3J1006834	KEHF11	06-24
20	ALTEC WHITE	CHIPPER	1998	4HAEB1D08WC000054	PWEV49	06-24
21	VERMEER	SC552	2019	1VR9138U5K1000313		No Folder
22	CHEVROLET DIES	2500 Z71	2020	1GC4YPEY3LF129742	PAYZ53	12-24
23	CHEVROLET GAS	2500	2020	1GC4WLE72LF329825	PEL L97	12-24
24	Suncoast Trailer	SUCO	2015	1S9001010F1303627	DTBL25	6-24
25	INTERNATIONAL	BUCKET	1999	1HTSCABP6XH649557	JCC169	No Folder
26	PERF	TRAILER	2017	1XNU6X105H1077175	JCC166	06-24
27	BANDIT	1890	2003	1573	JCCI67	06-24
28	BANDIT	1590	2015	4FMUS1612FR003379	KHDR20	06-24
29	VERMEER	SC252	2000	1VRN071F8V1004188	No Plate	
30	VERMEER	RT200	2003	1VRX081F431000315		
31	POLECAT	RED				
32	Chevrolet Z71	Silverado 2500	2018	1GC1KWEY8JF150937	98CCW	12-24

33	KUBOTA	R520		10829		
34	Ford	F750 Grapple	2000	3FEXF75H4YMA01186	P2408A	12-23
35	FREIGHTLINER	Bucket	2019	1FVACWFD5KHKD4289	JRWI31	12-23
36	Chevrolet	Silverado 3500	2018	IGC4KYCY4JF221482	JTP162	12-24
37	Caterpillar	299D2 XHP	2018	CAT0299DCDX202972		
38	Fecon	BH74SS	2018	00BH074011931	No Plate	
39	SURE-TRAC	Trailer	2019	5JW2U2021K1264698	AF49UB	12-23
40	ARGO 8X8		2019	2DG0S0001KNR42929		
41	ARGO TRAILER		2019	2DG0000B8HNE02805		
42	Ford	F250 PICKUP	2020	1FT7W2B65LEE66282	QISQ95	12-24
43	Ford	F750 Dump	2018	1FDNX7DC5JDF04581	KHDR17	12-23
44	Ford	F750 Dump	2018	1FDNX7DC3JDF05311	KHDR18	12-23
45	Freightliner	BUCKET	2020	1FVACWFD6LHKW5671	NBMQ98	12-23
46	FREIGHTLINER	BUCKET	2023	3ALACWFD7PDNX7123	49DAI6	12-23
47	Ford 750	Dump	2019	IFDNX7DC6KDF14652	PVSH39	12-23
48	Freightliner Bucket	Bucket	2020	1FVACWFDXLHKW5687	PVSI71	12-23
49	JOHN DEER GATOR					
50	JOHN DEER GATOR					
51	JOHN DEER GATOR					
52	JOHN DEER GATOR					
53	TCTC		2018	1XNU6X100J1086002	Z02CWH	6-22
54	BANDIT	1890	2000	1297	AF15UX	06-24
55	TWCC		2006	1W9R5510146S200242	MIP26M	06-23
56	Vermeer	Trailer	2019	1VRY151ZXK1007058	NSJN71	6-23
57	BIG TEX	BIG TEX	2019	1GVGX2524K6040098	JRBL32	6-24
58	TCTC	Trailer	2020	1XNBU1213L1106098	PGUL97	6-23
59	TCTC	Trailer	2020	1XNBU121XL1105353	NTSW77	6-23
60	TCTC	Trailer				
61	Vermeer Chipper	CHIPPER	2017	IVRY1119XH1025268	97APLS	06-24
62	Freightliner	Bucket	2022	3ALACWFDXNDNF7473	04ATEC	12-23
63	FORD 750	DUMP	2022	IFDNX7DC7NDF08038	46BQMQ	12-23
64	VERMEER	BC1000XL	2014	1VRY11191E1020648	WORKING	No Info
65	ISUZU	DUMP	2022	54DE5J1L1NSR01438	45AZNG	12-23

66	FORD 550	BUCKET	2015	1FDUF5HTXFEC84949	91DAIG	12-23
67	VERMEER	BC1000XL	2005	1VRY1119X51006604	45AZNG	12-23
69	FREIGHTLINER	BUCKET	2022	3ALACWFD6NDNK0005	05AQSN	12-23
70	Sterling	Grapple	2005	2FZMAZCV25AU92877		
71	Big Tex	Trailer	2022	16V1D1923N7207018		
72	Chevy	Silverado	2023	3GCPABEK8PG132110		DF
73	Freightliner	M2 Bucket	2024	1FVACWFD0RHUU8489		



Village of North Palm Beach
Leisure Services Department

RFP-2024-01-Tree Trimming/ZMS-0-2024/ZS
Tree Trimming, Management, and Maintenance
Services
Addendum

No. 1

February 12, 2024

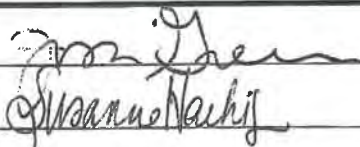
SUBMITTAL DUE: 3:00 PM, Local Time, March 7, 2024

Question 1: Please can you provide the previous bid tabulation and the current budget?

Response 1: See previous bid tab below from 2019. As far as budget, staff will most likely open a PO for \$50k. This does not guarantee that we will expend the full amount.

A handwritten signature in blue ink, appearing to read "Jack Wolfson".

Village of North Palm Beach Proposal Summary Sheet

Proposal for: Tree/Palm Trimming and Pruning in the Village of North Palm Beach		Date: April 16, 2019		No. of Proposals Received: 3
DESCRIPTION	VENDORS			
Requirements: seeking proposals from qualified bidders for a multi-year contract. The professional vendor will manage the tree trimming and pruning needs of the 1,450 trees/palms within North Palm Beach.	Arbor Experts, Inc. 2486 Monaco Terrace Palm Beach Gardens, FL 33410	Southeast Arborist LLC P.O. Box 530343 Lake Park, FL 33403	Precision Landscape 1365 N. Kilian Dr. Lake Park, FL 33403	
Saddle Palm	\$ 25 per tree	\$ 48 per tree	\$ 25 per tree	
Live Oak	\$ 125 per tree	\$ 150 per tree	\$ 52 per tree	
Florida Mahogany	\$ 125 per tree	\$ 175 per tree	\$ 56 per tree	
Royal Poinciana	\$ 125 per tree	\$ 75 per tree	\$ 60 per tree	
Washingtonian	\$ 35 per tree	\$ 48 per tree	\$ 30 per tree	
Ficus	\$ 125 per tree	\$ 250 per tree	\$ 62 per tree	
Banyan	\$ 125 per tree	\$ 250 per tree	\$ 62 per tree	
Black Olive	\$ 125 per tree	\$ 150 per tree	\$ 45 per tree	
Gumbo Limbo	\$ 85 per tree	\$ 75 per tree	\$ 35 per tree	
Schafflera	\$ 85 per tree	\$ 50 per tree	\$ 40 per tree	
Tapebuia	\$ 75 per tree	\$ 60 per tree	\$ 20 per tree	
Palms	\$ 25 per tree	\$ 40 per tree	\$ 25 per tree	
Crape Myrtles	\$ 50 per tree	\$ 60 per tree	\$ 15 per tree	
Orange Bayers	\$ 45 per tree	\$ 50 per tree	\$ 15 per tree	
VILLAGE OFFICIALS PRESENT (Signature)		VENDOR REPRESENTATIVES PRESENT (Print name of Rep and Company)		
				



Village of North Palm Beach
Leisure Services Department

RFP-2024-01-Tree Trimming/ZMS-0-2024/ZS
Tree Trimming, Management, and Maintenance Services
Addendum

No. 2

February 20, 2024

SUBMITTAL DUE: 3:00 PM, Local Time, March 7, 2024

Question 1: For this RFP, what is considered a crew size?

Response 1: Hi, are you referring to RFP EXHIBIT "C" PROPOSAL FORM Section I: TREE TRIMMING and HOURLY RATES?

For me, a tree trimming crew size refers to the standard team that a company sends out for a tree trimming job (or for any of the items in Section I), and this can vary based on the complexity, size, and type of trees involved, as well as the company's own operational practices.

For smaller, less complex jobs, a crew might consist of 2-3 workers, while larger or more challenging projects could require a larger team.

Feel free to define your typical crew size for each of the items in Section I along with your price.

A handwritten signature in blue ink, appearing to read "J. Wilson".



Village of North Palm Beach
Leisure Services Department

RFP-2024-01-Tree Trimming/ZMS-0-2024/ZS
Tree Trimming, Management, and Maintenance Services
Addendum

No. 3

March 6, 2024

SUBMITTAL DUE: 3:00 PM, Local Time, March 7, 2024

Question 1: For Exhibit B, Page 1. Asks for a corporate seal and secretary signature. We don't have a corporate seal. Can I leave that section blank?

Response 1: So the seal would be your corporate stamp. If you don't have one, then there would be nothing to put there.

Attest by Secretary would either be the company's main secretary or another senior official.

REFERENCES

❖ **Town of Palm Beach**

- John Lawrence - *Grounds & Streets Maintenance Supervisor*
- 951 Okeechobee Rd, Palm Beach, FL 33401
- jlawrence@townofpalmbeach.com
- 561-227-7038
- *Pruning of all Palms on roadways throughout city 2x per year, we coordinate with the city for schedule and lane closures.*

❖ **Town of Jupiter**

- Jonathan Baptista - *Senior Engineer*
- 3133 Washington St, Jupiter, FL 33458
- jonathanb@jupiter.fl.us
- 561-741-2531
- *Just completed a mangrove pruning project that was 17,000' long including the removal and pruning of mangroves working within residents' property.*

❖ **City of West Palm Beach**

- Todd Snyder - *Assistant Director Parks and Recreation*
- 1145 Okeechobee Rd, West Palm Beach, FL. 33401
- msnyder@wpb.org
- 561-822-2160
- *Various projects throughout the city on a per hr for crew basis, these projects include routine maintenance, city parks, facilities, roadways, hazardous removals, and installation projects.*





March 3rd, 2024

Zakariya M. Sherman
Director of Leisure Services
Village of North Palm Beach
501 U.S Highway, One
North Palm Beach, Florida

Dear Mr. Sherman,

I am writing to express The GreenShape's enthusiastic interest in providing all landscape maintenance and tree professional services for the Village of North Palm Beach, as outlined in the Request for Proposal for Tree Trimming, Management, and Maintenance Services.

The GreenShape is a distinguished commercial landscape company serving Palm Beach County with a sterling reputation for excellence in service delivery. With over 20 years of experience in the industry, we have established ourselves as a trusted partner for both government and private contracts, proudly serving over 200 commercial clients in the region.

Our team at The GreenShape understands the unique needs and responsibilities associated with maintaining public spaces. We are committed to upholding the highest standards of professionalism, efficiency, and environmental stewardship in all our endeavors. By leveraging our expertise in landscape maintenance and tree care, we aim to enhance the aesthetic appeal, safety, and sustainability of the Village of North Palm Beach for its residents and visitors alike.

As stated in our proposal, The GreenShape provides comprehensive services to the specific needs of the Village. Our team comprises skilled professionals who possess the requisite knowledge, equipment, and resources to deliver exceptional results in tree trimming, management, and maintenance tasks. Moreover, we prioritize open communication, proactive problem-solving, and timely execution to ensure utmost client satisfaction and project success.



We are confident that our proven track record, commitment to quality, and client-focused approach make us the ideal partner for fulfilling the landscape maintenance and tree professional services needs of the Village of North Palm Beach. We welcome the opportunity to further discuss how The GreenShape can contribute to the beautification and preservation of your community.

Thank you for considering our proposal. We look forward to the possibility of collaborating with you to achieve your landscaping objectives.

Warm regards,

Paul Colozzo
Managing partner
The GreenShape – Landscape Management Holding LLC
560 Village Blvd, Suite 280
West Palm Beach, FL, 33409
Email: pcolozzo@thegreenshape.com
Phone: 561-508-7779

RFP EXHIBIT "C"
PROPOSAL FORM

Name of Proposer: Paul Colozzo

SECTION I: TREE TRIMMING and HOURLY RATES

ITEM NO.	DESCRIPTION	HOURLY RATE
1.	Routine & Scheduled TREE TRIMMING of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 245.00
2.	Routine & Scheduled TREE PRUNING of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 245.00
3.	Routine & Scheduled TREE REMOVAL of ALL TYPES OF TREES (any height); rate per CREW HOUR	\$ 245.00
4.	Routine & Scheduled STUMP GRINDING of ALL TYPES OF STUMPS (any size); rate per CREW HOUR	\$ 175.00
5.	Hazardous Condition Tree Removal Rate; rate per CREW HOUR	\$ 300.00
6.	EMERGENCY Response Rate for Tree Trimming (any height) OR Tree Removal; two (2) hour response time in accordance with Scope of Work; rate per CREW HOUR	\$ 370.00

SECTION II: STUMP AND ROOT REMOVAL and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
1.	Stump and Root Removal	Small	\$ 250.00
2.	Stump and Root Removal	Medium	\$ 500.00
3.	Stump and Root Removal	Large	\$ 1000.00

SECTION II: TREE DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Trees	1 gallons	\$ <i>Varies on Species</i>
2.	Trees	3 gallons	\$
3.	Trees	7 gallons	\$
4.	Trees	15 gallons	\$
5.	Trees	45 gallons	\$
6.	Trees	65 gallons	\$
7.	Trees	100 gallons	\$

SECTION IV: PLANT DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Plants	1 gallons	\$ <i>12.00</i>
2.	Plants	3 gallons	\$ <i>25.00</i>
3.	Plants	7 gallons	\$ <i>60.00</i>
4.	Plants	15 gallons	\$ <i>150.00</i>
5.	Plants	45 gallons	\$ <i>Varies on Species</i>
6.	Plants	65 gallons	\$ <i>Varies on Species</i>
7.	Plants	100 gallons	\$ <i>Varies on Species</i>

SECTION V: SHRUB DELIVERY & INSTALLATION (includes grow in maintenance)

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Shrubs	1 gallons	\$ 12.00
2.	Shrubs	3 gallons	\$ 25.00
3.	Shrubs	7 gallons	\$ 60.00
4.	Shrubs	15 gallons	\$ 150.00
5.	Shrubs	45 gallons	\$ Varies on Species
6.	Shrubs	65 gallons	\$
7.	Shrubs	100 gallons	\$

SECTION VI: ADDITIONAL SERVICES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Arborist	Hourly Rate	\$ 250.00
2.	Supervisor	Hourly Rate	\$ 75.00
3.	Whitefly Treatment	Per Linear Foot	\$ 1.00 LF
5.	Mulch Removal & Disposal	Per Cubic Yard	\$ 110.00
6.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Bag	\$ 7.50
7.	Mulch Replacement/Replenishment ADA Playground Mulch	Per Cubic Yard	\$ 240.00
8.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Bag	\$ 18.00

SECTION VI: ADDITIONAL SERVICES CONTINUED

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
9.	Mulch Replacement/Replenishment Mulch (Environmentally Friendly)	Per Cubic Yard	\$ 150.00
10.	Sod Removal & Disposal	Per Square Foot	\$ 3.00
11.	Sod Replacement Saint Augustine (Any, All Types)	Per Square Foot	\$ 1.50 <i>varies w/ quantity</i>
12.	Sod Replacement Bahia (Any, All Types)	Per Square Foot	\$ 1.10
13.	Tree Inventory	Hourly Rate	\$ 120.00

SECTION VII: EQUIPMENT LIST and HOURLY RATES

ITEM NO.	DESCRIPTION	UNIT OF MEASURE	UNIT COST
1.	Chipper	Hourly Rate	\$ 60.00
2.	Chainsaw	Hourly Rate	\$ 20.00
3.	Dump Truck	Hourly Rate	\$ 150.00
5.	MOT	Hourly Rate	\$ 135.00
7.	Aerial Lift (any type) with Operator	Hourly Rate	\$ 225.00
10.	Front End Loader with Operator	Hourly Rate	\$ 350.00
11.	Skid Steer Loader with Operator	Hourly Rate	\$ 150.00
12.	Crane with Operator	Hourly Rate	\$ 500.00 +

END OF SECTION